

City of Santa Fe, New Mexico

memo

DATE: August 25, 2014

TO: Public Works Committee

VIA:



Isaac J. Pino, P.E., Public Works Department Director

Debbie Jo Almager, Recreation Division Director 

FROM: Liz Roybal, Recreation Complex Manager 

Ivie Vigil, Administrative Manager 

SUBJECT: Purchase of Fitness Equipment for Ft. Marcy Complex

Vendor: The Fitness Superstore

Procurement Method: State Pricing Agreement 20-000-00-00008

Summary:

The Recreation Division is requesting the procurement of fitness and cardio equipment for the Ft. Marcy Complex. The Fitness Superstore is the authorized vendor under the State Pricing Agreement.

Cost Breakdown:

Cardio equipment \$81,771.05

Fitness equipment: \$41,737.98

Total cost: \$123,509.03

Funding for this procurement is currently available in Business Unit 12119.570500 and 12119.572400

Recommended Action:

It is requested that this procurement award to The Fitness Superstore., from the identified State Pricing Agreement, in the total of \$123,509.03 for the Recreation Division, Ft. Marcy Complex, be reviewed, approved and submitted to the City Council for consideration.

THE FITNESS SUPERSTORE®

SINCE 1979!

City of Santa Fe

08/15/14

re: Fort Marcy Community Centers

c/o R. Gregory Fernandez

490 Washington Avenue
Santa Fe, NM 87501

Phone 505-955-2509
Fax 505-955-2525

Item	QTY	Description	Unit List	Disc	Unit Quote	Unit Freight	Unit Install	Total Cost
1	6	CYBEX 625t Programmable Treadmill w/ 11" Display, IPOD compatibility, Heart Rate Control, 22" x 63" belt, 6.5" Step-Up Height (Commercial Warranty = Lifetime frame, 3 Years All Parts and 1 Year Labor)*	7,345.95	33%	4,921.79	166.00	75.00	30976.72
2	4	OCTANE Pro4700 Dual Action Elliptical w/ Converging arms, "X" Mode, Automatic Adjustable Stride and Heart Rate Contact*	5,999.99	33%	4,019.99	125.00	90.00	16939.97
3	2	OCTANE LX8000 Dual Action LATERAL Elliptical w/ Converging arms, "X" Mode, Automatic Adjustable Stride and Heart Rate Contact *	6,999.99	33%	4,689.99	125.00	105.00	9839.99
4	2	STAIRMASTER Stepper w/ Heart Rate Contact #SC-5 *	4,799.99	40%	2,879.99	75.00	35.00	5979.99
5	3	CYBEX 625R "Step-Thru" Recumbent Bike w/ Heart rate contact and IPOD compatibility (Commercial Warranty = Lifetime frame, 3 Years All Parts and 1 Year Labor) *	3,995.95	33%	2,677.29	108.00	40.00	8475.86
6	2	CYBEX 625U Upright Bike w/ Heart rate contact and IPOD compatibility (Commercial Warranty = Lifetime frame, 3 Years All Parts and 1 Year Labor) *	3,695.00	33%	2,475.65	108.00	40.00	5247.30
7	1	SCHWINN AirFit fan-blade dual action upright bike *	2,695.00	35%	1,751.75	47.00	30.00	1828.75
8	1	FIRST DEGREE Recumbent Bike/ Upperbody Ergometer (Handicap accessible) #E-720 *	3,669.95	35%	2,385.47	62.00	35.00	2482.47
9	1	HOIST NEW "Dual" Lat Pulldown / Mid row # HD-3200 *	2,999.99	35%	1,949.99	228.00	90.00	2267.99
10	1	HOIST NEW "Dual" Inner / Outer Thigh # HD-3800 *	2,999.99	35%	1,949.99	210.00	90.00	2249.99
11	1	HOIST "Dual" Pec Fly / Rear delt # HD-3900 *	2,999.99	35%	1,949.99	165.00	80.00	2194.99
12	1	HOIST NEW "Dual" Arm Curl / Triceps extension # HD-3100 *	2,999.99	35%	1,949.99	208.00	90.00	2247.99
13	1	HOIST 7 Degree Smith press- Counted balanced # CF-3753 *	3,999.99	35%	2,599.99	345.00	100.00	3044.99
14	1	HOIST "ROC-IT" Leg Press #RS-1403 *	5,999.99	35%	3,899.99	266.00	80.00	4245.99
15	1	HOIST "ROC-IT" Standing Calf - Plate loaded #RPL-5405 *	2,999.99	35%	1,949.99	206.00	90.00	2245.99
16	1	FREEMOTION Epic Prone Leg Curl # F814 *	3,695.00	30%	2,586.50	228.00	90.00	2904.50
17	1	HOIST NEW "Dual" Seated Leg curl / Leg extension / Glute curl # HD-3400 *	2,999.99	35%	1,949.99	228.00	90.00	2267.99
18	1	HOIST Cable Crossover # HD-1180 *	4,299.99	35%	2,794.99	169.00	80.00	3043.99
19	1	HOIST "ROC-IT" Hack Squat / Dead Lift / Shrug # RPL-5356 *	3,299.99	35%	2,144.99	120.00	45.00	2309.99
20	1	HOIST Squat rack #CF-3367A *	1,699.99	35%	1,104.99	97.00	70.00	1271.99
21	1	HOIST Olympic Incline bench w/ plate horns #CF-3172 *	1,349.99	35%	877.49	48.00	40.00	965.49
22	1	HOIST Olympic Flat bench w/ plate horns #CF-3170 *	1,099.99	33%	736.99	102.00	40.00	878.99
23	3	HOIST Adjustable Flat /Incline / Decline Super Freeweight Bench #CF-3165 *	899.99	33%	602.99	75.00	25.00	2108.98

THE FITNESS SUPERSTORE®

SINCE 1979!

24	2	HOIST Flat Bench # CF-3163 *	419.99	33%	281.39	45.00	15.00	682.79
25	1	HOIST 45 Degree Back Hyperextension / Roman chair #CF-3663 *	899.99	32%	611.99	78.00	35.00	724.99
26	1	HOIST Adjustable Decline Ab bench #CF-3264 *	899.99	35%	584.99	68.00	35.00	687.99
27	1	PRO ELITE Glute / Ham developer #30 *	820.00	35%	533.00	86.00	25.00	644.00
28	1	HOIST "ROC-IT" Ab Crunch- Plate loaded #RPL-5601*	1,899.99	30%	1,329.99	147.00	60.00	1536.99
29	350	TROY Rubber 8 sided dumbell w/ contoured handle Set- 25# to 45# in 5# increments (Quantity=Total pounds, Price is per pound) *	1.89	32%	1.29	0.11	0.02	495.32
30	2	PREVENTATIVE MAINTENANCE: To cover all new machines for 2 Years. QUARTERLY visits to Test, calibrate, Lube, & maintain cardio & strength machines- Includes extension of Labor warranty to 2 Years	1,358.00	0%	1,358.00	0.00	0.00	2716.00

123509.03

* Price quote good for 30 Days

** State of New Mexico General Services Department Purchase Agreement
20-000-00-00008

*** The Fitness Superstore is the CERTIFIED Service provider in New Mexico for all products quoted

Please feel free to contact me with any questions.

800-439-5895

505-345-5895

Sincerely,

Gerry Reneau
Commercial Sales Director



State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor 27 Vendors Telephone No. _____
--

Price Agreement Number: 20-000-00-00008

Price Agreement Amendment No.: Six

Term: November 1, 2011 - October 31, 2014

Ship To: All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.
--

Procurement Specialist: India Garcia

Telephone No.: (505) 827-0483

Invoice: <p style="text-align: center;">As Requested</p>
--

Title: Athletic & Recreational Equipment

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from November 1, 2013 to October 31, 2014 at the same price, terms and conditions.

Extension is for all vendors except vendors (AH) Exscapes, LLC and (BA) Team athletic Supply.

Correct Amendment Five from (AQ) Vendor 0000094800 to (BD) Vendor #0000100710, Play LLC to (AQ) Vendor 0000094800 to (BE) Vendor 0000100710, Play, LLC.

Also, change phone number for vendor (AT) Nevco, Inc. from (505)-897-7962 to (505)-401-3498.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 10/29/2013

State of New Mexico
General Services Department
Purchasing Division
Price Agreement #: 20-000-00-00008

Page-7

(AI)

0000012754
FacilityBUILD, Inc.
5904 Florence Ave. NE
Albuquerque, NM 87113
(505) 828-0060

(AJ)

0000094504
The Fibar Group, LLC
80 Business Park Drive, Suite 300
Armonk, NY 10504-1705
(800) 342-2721/(914) 273-8770

(AK)

0000007791
Flaghouse, Incorporated
601 Flaghouse Drive
Hasbrouck Heights, NJ 07604-3110
(800) 743-7900

(AL)

0000047779
Garden Swartz Team Sales
2437 Menaul Blvd NE
Albuquerque, NM 87107
(505) 884-1234

(AM)

0000043798
Hansen & Prezzano/Builders
PO Box 359
Peralta, NM 87042
(505) 865-3900

(AN)

0000044944
Home Fitness Warehouse Inc.
8520 Pan American Freeway NE Suite D
Albuquerque, NM 87113
(505) 822-5050

(AO)

0000053076
Institutional Products
230 Cynthia Loop NW
Albuquerque, NM 87114
(505) 243-2030

(AP)

0000050685
JJW Inc. dba The Fitness Superstore
4840 Pan American Frwy.
Albuquerque, NM 87109
(505) 345-0542

State of New Mexico
 General Services Department
 Purchasing Division
 Price Agreement #: 20-000-00-00008

Item	Approx. Qty.	Unit	Article and Description	Unit Price
007		%	Group 4: Recreational Equipment, Outdoor i.e. supplies for baseball, softball, tennis soccer, football, etc. Discount "Category A" - "Name Brand" Merchandise Name Brands offered: Discount from Manufacturer's Suggested Retail Prices: (AA) Gill Porter, Promates, Jaypro, First Team, Gared, Spalding (AF) LA Steelcraft, Jensen Swing (AQ) LA Steelcraft (AV) Bison, PW Athletics, Douglas, Playworld Systems (BC) GameTime SportsPlay LA Steelcraft	(AA) 3 – 13% (AF) 10% (AQ) 10% (AV) 5% (BC) 5% 11% 11%
008		%	Group 4: Recreational Equipment, Outdoor i.e. supplies for baseball, softball, tennis soccer, football, etc. Discount "Category B" - Catalog Discounts. Discount from Published Catalog Prices: Catalog Name: (AK) Flaghouse PE & REC (AL) Garden Swartz Team Sales (Most Current Issue) (AV) Athletic Connection, PW Athletics (AX) Discount Sports & PE Supplies (BA) Champion Sports	(AK) 10% (AL) 10% (AV) 5% (AX) 14% (BA) 20%
010		%	Group 5: Table Games & supplies i.e. table tennis, billiards, etc. Discount "Category B" - Catalog Discounts. Discount from Published Catalog Prices: Catalog Name: (AK) Flaghouse PE & REC (AL) Garden Swartz Team Sales (Most Current Issue) (AV) Athletic Connections (AX) Discount Sports & PE Supplies (BA) Champion Sports	(AK) 10% (AL) Zero (AV) 5% (AX) 14% (BA) 20%
011		%	Group 6: Weight Training & Fitness equipment & supplies. Discount "Category A" - "Name Brand" Merchandise Name Brands offered: Discount from Manufacturer's Suggested Retail Prices: (AA) Gill-Polder Max, BCI, Burke (AF) Kompan LA Steelcraft Xccent Greenfield (AN) Cap Barbell Spirit Sportsart Star Trac Tuffstuff ST Helix FMI DKN	(AA) 3 – 13% (AF) 7 – 10% 10% 10% 5% (AN) 32% 35% 32% 26% - 48% 27% 35% 32% 30% 25%

State of New Mexico
 General Services Department
 Purchasing Division
 Price Agreement #: 20-000-00-00008

Item	Approx. Qty.	Unit	Article and Description	Unit Price
Item 011 Continued				
011			(AP) BH Fitness	(AP) 20% - 25%
			Lifecore	15% - 30%
			Vision	15%
			True	5%-13%
			Landice	12%
			Scifit	5% - 11%
			Shwinn	10%
			Nautilus	10%
			Cybox & Aerobics Cybox & Aero	8%
			Stair Mstr/Quinton	5% - 10%
			Prospot	30%
			Vision Strength	20%
			Universal	20%
			Hoist HF - Series	12%
			Vectra	12%
			Torque Strength	12%
			Proelite	10%
			Body Solid	10%
			York	10%
			Hoist CF & Other Series	6%
			Cybox All Lines Except Eagle	5%
			Body Power	5%
			Cybox Easel Series	3%
			Freemotion	2%
			Matrix & Technogym	2%
			China Arts Products (Cap)	10%
			UMAX & Body Solid	5%
			Body Power	5%
			Iron Grip	5%
			Cemco	5%
			Hampton	5%
			Intellbell & Ivanko	5%
			Vision Fitness	15%
			Waters Fitness	10%
			Cybox	8%
			Keiser	4%
			First Degree	5%
			Hogan	5%
			HCI Water Products	5%
			HCI Pro Step	4%
			Jacob's Ladder	4%
			Versaclimber	0%
			Octane	10%
			Exercycle	5%
			EFI Sportstrainers	5%
			Nustep	0%
			Humane	5%
			Regupole America	5%
			RB Rubber Products	5%
			Supermats	5%
			Pauling	4%
			Mitchell	4%



**City of Santa Fe
Summary of Contracts, Agreements, & Amendments**

Section to be completed by department for each contract or contract amendment

- | | | | | |
|---|-------------------------------|--------------------------|-----------------------------|--------------------------|
| 1 | FOR: ORIGINAL CONTRACT | <input type="checkbox"/> | CONTRACT AGREEMENT | <input type="checkbox"/> |
| | MAINTENANCE AGREEMENT | <input type="checkbox"/> | LICENSE AGREEMENT | <input type="checkbox"/> |
| | LEGAL SERVICES AGREEMENT | <input type="checkbox"/> | MEMORANDUM OF UNDERSTANDING | <input type="checkbox"/> |
| | MEMORANDUM OF AGREEMENT | <input type="checkbox"/> | JOINT POWERS AGREEMENTS | <input type="checkbox"/> |
| | GRANT AGREEMENTS | <input type="checkbox"/> | CHANGE ORDERS | <input type="checkbox"/> |

2 Name of Contractor The Fitness Superstore

3 Complete information requested Plus GRT
 Inclusive of GRT

Original Contract Amount: \$123,509.03

Termination Date: June 30, 2015

Approved by Council Date: _____

or by City Manager Date: _____

Contract is for: Purchase of Fitness Equipment for Ft. Marcy Complex
Vendor: The Fitness Superstore
Procurement Method: State Pricing Agreement: 20-000-00-00008

Amendment # _____ to the Original Contract# _____

Increase/(Decrease) Amount \$ _____

Extend Termination Date to: _____

Approved by Council Date: _____

or by City Manager Date: _____

Amendment is for:

4 **History of Contract & Amendments:** (option: attach spreadsheet if multiple amendments) Plus GRT
 Inclusive of GRT

Amount \$ _____ of original Contract# _____ Termination Date: _____

Reason: _____

Amount \$ _____ amendment # _____ Termination Date: _____

Reason: _____

Amount \$ _____ amendment # _____ Termination Date: _____

Reason: _____

Amount \$ _____ amendment # _____ Termination Date: _____

Reason: _____

Total of Original Contract plus all amendments: \$ _____



**City of Santa Fe
Summary of Contracts, Agreements, & Amendments**

5 **Procurement Method of Original Contract:** (complete one of the lines)

RFP RFQ Sole Source Other

6 **Procurement History:** State Pricing Agreement 20-000-00-0008
example: (First year of 4 year contract)

7 **Funding Source:** 1001 **BU/Line Item:** 12119.570500

8 **Any out-of-the ordinary or unusual issues or concerns:**
(Memo may be attached to explain detail.)

9 **Staff Contact who completed this form:** Ivie Vigil Phone # x 4022

Division Contract Administrator: Liz Roybal

Division Director: Debbie Jo Almager

Department Director: Isaac Pino

10 **Certificate of Insurance attached.** (if original Contract)

11 **Description of your efforts to reduce the cost of the contract including information on efforts to obtain other quotes for the contracted activity:** see attached memo

12 **Prior year's contract amount?:** _____

13 **Describe service impact from an ongoing commitment to the contractor:** see attached memo

14 **Why staff cannot perform the work?:** see attached memo

15 **If extending contract, why?:** _____

16 **Was a Santa Fe company awarded contract? If not, why?:** no

17 **Has the contract has been approved as to form by City Attorney's Office?:** no

18 **Is this for City Manager or Council approval?:** Council

To be recorded by City Clerk:

Contract # _____

Date of contract Executed (i.e., signed by all parties): _____

Note: If further information needs to be included, attach a separate memo.