

City of Santa Fe, NM
Regular Committee
Monday, July 15, 2019
5:00 PM – Finance Committee
Council Chambers

AGENDA

1. CALL TO ORDER

2. ROLL CALL

3. APPROVAL OF AGENDA

4. APPROVAL OF CONSENT AGENDA

5. APPROVAL OF MINUTES

6. CONSENT AGENDA

a. Request for Approval of Professional Services Contract in the Total Amount of \$113,480 for Investment-Grade Energy Audit to Solarize City Facilities; Yearout Energy Services Company, LLC (Caryn Grosse, PW Project Administrator, clgrosse@santafenm.gov, 955-5938)

Item a

b. Request for Approval of an Impact Fee Credit Agreement in the Total Amount of \$108,339.82 for Sidewalk Improvements at 3240 Rufina Street; KLG26, LLC (Lee Logston, Senior Land Use Planner, lrlogston@santafenm.gov, 955-6136)

Item b

c. Request for Approval of Change Order No. 3 to the Original Contract 18-0835 with Bradbury Stamm Construction for the Paseo Real Wastewater Treatment Plant- Anaerobic Digesters for the amount of \$165,593.80 Inclusive of NMGRT. (Alan MacGregor, Engineering Supervisor, asmacgregor@santafenm.gov, 955-4623)

Item c

d. Request for Approval of Award of Bid '19/14/B to PureOps for Meter Calibration and Testing Services for the Water Division for the Amount of \$100,000 per fiscal year beginning FY 19/20 for a total amount of \$400,000 exclusive of NMGRT (Michael Moya, Transmission & Distribution Manager, mrmoya@santafenm.gov, 955-4243)

Item d

Item d-COI

e. Request for Approval to Spend over \$60,000 for the Remaining Term of the Contract between the City of Santa Fe and Mobile Clean Car Wash. This is a four (4) year Contract and will Expire on 6/20/2022 with a Remaining Fund Balance of \$533,951. (Lawrence Garcia, ESD Administrator lmgarcia@santafenm.gov)

Item e

f. Request for Approval Amendment No. 3 to the Professional Services Agreement 17-0520 with John Shoemaker & Associates for Hydrology, Hydrogeology, Permit Compliance and Management Requirements Professional Services for the Total Amount of \$271,001 exclusive of NMGRT. (Bill Schneider, Water Resources Coordinator, whschneider@santafenm.gov, 955-4203)

Item f

g. Request for Approval of Amendment No. 1 to PSA #18-1062 Business Name Change: Gopher Grabbers, LLC to Gopher Guys, LLC in the Amount of \$75,000 per Year for Fiscal Year 2019-2020 Through Fiscal Year 2021-2022 (Richard Thompson, Parks Division Director, rthompson@santafenm.gov, 955-2105)

Item g

h. Request for Approval of a Budget Amendment Resolution for the Quarter Ending June 30, 2019 (Fourth Quarter). (Andy Hopkins, Senior Budget Analyst, ajhopkins@santafenm.gov, 955-6177)

Item h.1

i. Request for Review and Approval of Four (4) Contract Amendments of the FY 2019-2020 Economic Development Portfolio as Awarded Through RFP to Provide Workforce Development, Business Development, and Other Support for Economic Development in Santa Fe for a Total Funding Amount of \$392,500 as Identified (Fabian Trujillo, Office of Business Growth Manager, ftrujillo@santafenm.gov, 955-6912)

- Professional Services Agreement, Amendment No. 4 (\$175,000) – Santa Fe Business Incubator RFP 16/38/P
- Professional Services Agreement, Amendment No. 4 (\$170,000) - Youthworks RFP 16/37/P
- Professional Services Agreement, Amendment No. 2 (\$20,000) - Regional Development Corporation (RDC) RFP 16/38/P
- Professional Services Agreement, Amendment No. 3 (\$27,500) – Make Santa Fe RFP 16/37/P

Item i

j. Request for Approval of General Fund and Community Development Block Grant PSA Amendments, Jacqueline Beam, Office of Affordable Housing, jybeam@santafenm.gov, 955-6574)

- Life Link (General Fund) Increase by \$65,000
- SF Recovery Center (General Fund) Increase by \$22,000
- Coming Home Connection (CDBG) Change of Fiscal Agent

Item j

k. Request for Approval of CIP #503A, Salvador Perez Recreation Building Structural and Building Envelope Rehabilitation Construction Services Scope Under the 2018 GRT Bond to B&D Industries Together with the Agreement Between Owner and Contractor in the Amount of \$1,252,984.38 Inclusive of NMGR (Jason Kluck, PW Project Administrator, jmkluck@santafenm.gov, 955-9537)

Item k

l. Request for Approval of a Professional Services Agreement between the City of Santa Fe and The Santa Fe Railyard Park Conservancy for Management of the Santa Fe Railyard Park Programs in the Amount of \$150,000 (Robert Siqueiros, Railyard Project Administrator, rmsiqueiros@santafenm.gov, 955-6977)

Item l.1

m. Request for Approval of a Professional Services Agreement Between the City of Santa Fe and The Santa Fe Railyard Community Corporation (SFRCC) to Fund the Railyard Events Marketing, Plaza Stage, Sound and Lighting Equipment, and Digital Movie Projection Rental in the Amount of \$75,000 (Robert Siqueiros, Railyard Project Administrator, , rmsiqueiros@santafenm.gov, 955-6977)

Item m.1

n. Request for Approval of a Resolution Declaring the Intent of the City of Santa Fe to Issue Industrial Revenue Bonds in a Principal Amount Up to \$80,000,000 to Finance Acquisition, Construction, and Equipping of a New Adult Residential retirement Facility to be Located at 401 Old Taos Highway in Santa Fe, New Mexico, for the Purpose of Inducing El Castillo Retirement Residences or Its Successors or Assigns to Undertake the Acquisition, Construction, and Equipping of Such Project, and Authorizing the Giving and Publication of Notices in Connection with Such Bonds. (Councilor Lindell) (Fabian Trujillo, Manager Office for Business Growth, ftrujillo@santafenm.gov, 955-6912)

Fiscal Impact: None

Committee Review:

Economic Development Advisory Committee	6/26/19 (approved)
Finance Committee	7/1/19 (postponed)
City Council (Inducement Resolution)	7/31/19 (scheduled)

Item n.rev

o. Request for Approval of an Ordinance Amending Section 11-14.5 SFCC 1987 to Allocate the Proceeds from the Sale or Lease of the Santa Fe Estates to the General Fund (Councilor Harris) (Andrea Salazar, Assistant City Attorney, asalazar@santafenm.gov, 966-6303)

COMMITTEE REVIEW

Economic Development Advisory Committee (Scheduled)	07/31/19
Finance Committee (Scheduled)	07/15/19
Council (Request to Publish) (Scheduled)	07/31/19
Council (Public Hearing) (Scheduled)	08/28/19

Item o

p. Request for Approval of a Resolution Approving the Design and Installation Plan for Thirty Additional Banners Commemorating Veterans Along the Cerrillos Road Corridor Between I-25 and Rodeo Road. (Councilors Vigil Coppler and Rivera) (John Romero, Engineering Division Director, jjromero1@santafenm.gov, 955-6638)

Fiscal Impact: \$1500

Committee Review:

Public Works Committee	7/29/19 (scheduled)
City Council	7/31/19 (scheduled)

Item p.pdf

q. Request for Approval of an Ordinance of the City of Santa Fe, New Mexico Authorizing and Providing for the Issuance and Sale of its Industrial Revenue Bonds for the Benefit of El Castillo Retirement Residences in an Aggregate Principal Amount Not to Exceed \$80,000,000 for the Purpose of Financing Acquisition, Construction, and Equipping of a New Adult Residential Retirement Facility to be Located at 401 Old Taos Highway in Santa Fe, New Mexico and Authorizing the Execution and Delivery of a Lease and Purchase Agreement Between the City and El Castillo Retirement Residences, an Indenture of Trust Securing Said Bonds, a Mortgage, a Bond Purchase Agreement, Closing Documents, and Such Bonds in connection Therewith; Providing for the Terms of the Series 2019 Bonds and Making Determinations as to the Sufficiency of the Lease Payments and Other Matters Related to the Project; Authorizing the Sale of Said Bonds and Any Ancillary Agreements in Connection Therewith; and Authorizing Other Matters Pertaining to the Issuance of Said Bonds. (Councilor Lindell) (Fabian Trujillo, Manager Office for Business Growth, ftujillo@santafenm.gov, 955-6912)

Fiscal Impact: \$81,000 Revenue, \$30,000 Expenditure

Committee Review:

Economic Development Advisory Committee	6/26/19 (approved)
Finance Committee	7/1/19 (postponed)
City Council (Request to Publish)	7/31/19 (scheduled)
City Council (Public Hearing)	9/11/19 (scheduled)

Item q -rev

7. EXECUTIVE SESSION - In Accordance with the New Mexico Open Meetings Act, NMSA 1978, Section 10-15-1(H)(6), Discussion in which the contents of competitive sealed proposals (RFP # 19/37/P and RFP # 19/45/P) solicited pursuant to the Procurement Code are discussed during the contract negotiation process

8. MIDTOWN PROPERTY ECONOMIC ANALYSIS AND URBAN PLANNING

- a. Request for the Approval of Professional Services Agreement in the Total Amount of \$325,960 for Midtown Property Economic Analysis and Urban Planning; RFP # 19/37/P; Strategic Economics . (Liz Camacho, Economic Development and Communications Administrator, excamacho@santafenm.gov, (505) 955-6042)

Item a.1

9. MIDTOWN PROPERTY CIVIC ENGAGEMENT

- a. Request for the Approval of Professional Services Agreement in the Total Amount of \$65,000 for Midtown Property Civic Engagement; RFP # 19/45/P; U3 Advisors. (Liz Camacho, Economic Development and Communications Administrator, excamacho@santafenm.gov, (505) 955-6042)

Item b.1

10. PRESENTATION

- a. FY2016 and FY2017 Lodger's Tax Report. (Ryan Jones, Director, Assurance, CLA) (Jeff Roybal, Senior Associate, CliftonLarsonAllen LLP and Christina Keyes, Treasury Officer, clkeyes@santafenm.gov, 955-6550)

Item a

- b. FY18 Transit Report, (Ryan Jones, Director, Assurance, CLA) (Jeff Roybal, Senior Associate, CliftonLarsonAllen LLP and Debra Harris Garmendia, Controller, daharrisgarmendia@santafenm.gov, 955-6530)

Item b

MATTERS FROM STAFF

MATTERS FROM THE COMMITTEE

ADJOURN

RECEIVED AT THE CITY CLERK'S OFFICE

DATE: June 12, 2019

TIME: 9:23 AM

**SUMMARY OF ACTION
FINANCE COMMITTEE MEETING
CITY HALL/ CITY COUNCIL CHAMBERS
MONDAY, JULY 15, 2019, 5:00 PM**

<u>ITEM</u>	<u>ACTION</u>	<u>PAGE</u>
CALL TO ORDER		1
ROLL CALL	QUORUM	1
APPROVAL OF AGENDA	APPROVED	1
APPROVAL OF CONSENT AGENDA	APPROVED/AMENDED	1-2
APPROVAL OF MINUTES	NONE	2
<u>CONSENT AGENDA</u>		
REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT IN THE TOTAL AMOUNT OF \$113,480 FOR INVESTMENT-GRADE ENERGY AUDIT TO SOLARIZE CITY FACILITIES; YEAROUT ENERGY SERVICES COMPANY, LLC.	APPROVED ON CONSENT	2
REQUEST FOR APPROVAL OF AN IMPACT FEE CREDIT AGREEMENT IN THE TOTAL AMOUNT OF \$108,339.82 FOR SIDEWALK IMPROVEMENTS AT 3240 RUFINA STREET; KLG26, LLC.	APPROVED ON CONSENT	2
REQUEST FOR APPROVAL OF CHANGE ORDER NO. 3 TO THE ORIGINAL CONTRACT 18-0835 WITH BRADBURY STAMM CONSTRUCTION FOR THE PASEO REAL WASTEWATER TREATMENT PLANT - ANEROBIC DIGESTERS FOR THE AMOUNT OF \$165,593.80 INCLUSIVE	APPROVED	2-4

OF NMGR.

REQUEST FOR APPROVAL OF AWARD OF BID '19/14/B TO PUREOPS FOR METER CALIBRATION AND TESTING SERVICES FOR THE WATER DIVISION FOR THE AMOUNT OF \$100,000 PER FISCAL YEAR BEGINNING FY 19/20 FOR A TOTAL AMOUNT OF \$400,000 EXCLUSIVE OF NMGR.	APPROVED ON CONSENT	4
REQUEST FOR APPROVAL TO SPEND OVER \$60,000 FOR THE REMAINING TERM OF THE CONTRACT BETWEEN THE CITY OF SANTA FE AND MOBILE CLEAN CAR WASH. THIS IS A FOUR (4) YEAR CONTRACT AND WILL EXPIRE ON 6/20/2022 WITH A REMAINING FUND BALANCE OF \$533,951.	APPROVED	4
REQUEST FOR APPROVAL OF AMENDMENT NO. 3 TO THE PROFESSIONAL SERVICES AGREEMENT 17-0520 WITH JOHN SHOEMAKER AND ASSOCIATES FOR HYDROLOGY, HYDROGEOLOGY, PERMIT COMPLIANCE AND MANAGEMENT REQUIREMENTS PROFESSIONAL SERVICES FOR THE TOTAL AMOUNT OF \$271,001 EXCLUSIVE OF NMGR.	APPROVED	5
REQUEST FOR APPROVAL OF AMENDMENT NO. 1 TO PSA #18-1062 BUSINESS NAME CHANGE; GOPHER GRABBER TO GOPHER GUYS, LLC IN THE AMOUNT OF \$75,000 PER YEAR FOR FISCAL YEAR 2019-2020 THROUGH FISCAL YEAR 2021-2022.	APPROVED/AMENDED	5-7
REQUEST FOR APPROVAL OF A BUDGET AMENDMENT RESOLUTION FOR THE QUARTER ENDING JUNE 30, 2019.	APPROVED ON CONSENT	7
REQUEST FOR REVIEW AND APPROVAL OF FOUR (4) CONTRACT AMENDMENTS	WITHDRAWN	7-8

**OF THE FY 2019-2020 ECONOMIC
DEVELOPMENT PORTFOLIO AS
AWARDED THROUGH RFP TO PROVIDE
A WORKFORCE DEVELOPMENT,
BUSINESS DEVELOPMENT AND OTHER
SUPPORT FOR ECONOMIC
DEVELOPMENT IN SANTA FE FOR A
TOTAL FUNDING AMOUNT OF \$392,500
AS IDENTIFIED.**

REQUEST FOR APPROVAL FO GENERAL FUND AND COMMUNITY DEVELOPMENT BLOCK GRANT PSA AMENDMENTS.	APPROVED ON CONSENT	8
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REQUEST FOR APPROVAL OF CIP #503A, SALVADOR PEREZ RECREATION BUILDING STRUCTURAL AND BUILDING ENVELOPE REHABILITATION CONSTRUCTION SERVICES SCOPE UNDER THE 2018 GRT BOND TO B&C INDUSTRIES TOGETHER WITH THE AGREEMENT BETWEEN OWNER AND CONTRACTOR IN THE AMOUNT OF \$1,252,984.38 INCLUSIVE OF NMGRT.	APPROVED	8-9
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REQUEST FOR APPROVAL OF A PROFESSIONAL SERVICES AGREEMENT BETWEEN THE CITY OF SANTA FE AND THE SANTA FE RAILYARD PART CONSERVANCY FOR MANAGEMENT OF THE SANTA FE RAILYARD PARK PROGRAMS IN THE AMOUNT OF \$150,000.	APPROVED	9-10
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REQUEST FOR APPROVAL OF A PROFESSIONAL SERVICES AGREEMENT BETWEEN THE CITY OF SANTA FE AND THE SANTA FE RAILYARD COMMUNITY CORPORATION (SFRCC) TO FUND THE RAILYARD EVENTS MARKETING, PLAZA STAGE, SOUND AND LIGHTING EQUIPMENT, AND DIGITAL MOVIE PROJECTION RENTAL IN THE AMOUNT OF \$75,000.	APPROVED	10
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REQUEST FOR APPROVAL OF A RESOLUTION DECLARING THE INTENT	APPROVED	10-22
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OF THE CITY OF SANTA FE TO ISSUE INDUSTRIAL REVENUE BONDS IN A PRINCIPAL AMOUNT UP TO \$80,000,000 TO FINANCE ACQUISITION, CONSTRUCTION AND EQUIPPING OF A NEW ADULT RESIDENTIAL RETIREMENT FACILITY TO BE LOCATED AT 401 OLD TAOS HIGHWAY IN SANTA FE, NEW MEXICO, FOR THE PURPOSE OF INDUCING EL CASTILLO RETIREMENT RESIDENCES OR ITS SUCCESSORS OR ASSIGNS TO UNDERTAKE THE ACQUISITION, CONSTRUCTION, AND EQUIPPING OF SUCH PROJECT, AND AUTHORIZING THE GIVING AND PUBLICATION OF NOTICES IN CONNECTION WITH SUCH BONDS.

REQUEST FOR APPROVAL OF AN ORDINANCE AMENDING SECTION 11014.5 SFCC 1987 TO ALLOCATE THE PROCEEDS FROM THE SALE OR LEASE OF THE SANTA FE ESTATES TO THE GENERAL FUND.	APPROVED ON CONSENT	22
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REQUEST FOR APPROVAL OF A RESOLUTION APPROVING THE DESIGN AND INSTALLATION PLAN FOR THIRTY ADDITIONAL BANNERS COMMEMORATING VETERANS LONG THE CERRILLOS ROAD CORRIDOR BETWEEN I-25 AND RODEO ROAD.	APPROVED ON CONSENT	23
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REQUEST FOR APPROVAL OF AN ORDINANCE OF THE CITY OF SANTA FE, NEW MEXICO AUTHORIZING AND PROVIDING FOR THE ISSUANCE AND SALE OF ITS INDUSTRIAL REVENUE BONDS FOR THE BENEFIT OF EL CASTILLO RETIREMENT RESIDENCES IN AN AGGREGATE PRINCIPAL AMOUNT NOT TO EXCEED \$80,000,000 FOR THE PURPOSE OF FINANCING ACQUISITION, CONSTRUCTION, AND EQUIPPING OF A NEW ADULT RESIDENTIAL RETIREMENT	POSTPONED	23-24
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FACILITY TO BE LOCATED AT 401 OLD TAOS HIGHWAY IN SANTA FE, NEW MEXICO AND AUTHORIZING THE EXECUTION AND DELIVERY OF A LEASE AND PURCHASE AGREEMENT BETWEEN THE CITY AND EL CASTILLO, RETIREMENT RESIDENCES, AN INDENTURE OF TRUST SECURING SAID BONDS, A MORTGAGE, A BOND PURCHASE AGREEMENT, CLOSING DOCUMENTS AND SUCH BONDS IN CONNECTION THEREWITH, PROVIDING FOR THE TERMS OF THE SERIES 2019 BONDS AND MAKING DETERMINATIONS AS TO THE SUFFICIENCY OF THE LEASE PAYMENTS AND OTHER MATTERS RELATED TO THE PROJECT; AUTHORIZING THE SALE OF SAID BONDS AND ANY ANCILLARY AGREEMENTS IN CONNECTION THEREWITH; AND AUTHORIZING OTHER MATTERS PERTAINING TO THE ISSUANCE OF SAID BONDS.

EXECUTIVE SESSION - IN ACCORDANCE WITH THE NEW MEXICO OPEN MEETINGS ACT, NMSA 1978, SECTION 10-15-1 (H) (6), DISCUSSION IN WHICH THE CONTENTS OF COMPETITIVE SEALED PROPOSALS (RFP # 19/37/P AND RFP # 19/45/P) SOLICITED PURSUANT TO THE PROCUREMENT CODE AS DISCUSSED DURING THE CONTRACT NEGOTIATION PROCESS.

EXECUTIVE SESSION 24-25

MIDTOWN PROPERTY ECONOMIC ANALYSIS AND URBAN PLANNING

REQUEST FOR THE APPROVAL OF PROFESSIONAL SERVICES AGREEMENT IN THE TOTAL AMOUNT OF \$325,960 FOR MIDTOWN PROPERTY ECONOMIC ANALYSIS AND URBAN PLANNING; RFP #19/37/P; STRATEGIC ECONOMICS.

APPROVED 25-26

**MIDTOWN PROPERTY CIVIC
ENGAGEMENT**

REQUEST FOR THE APPROVAL OF PROFESSIONAL SERVICES AGREEMENT IN THE TOTAL AMOUNT OF \$65,000 FOR MIDTOWN PROPERTY CIVIC ENGAGEMENT; RFP # 19/45/P, U3 ADVISORS	APPROVED	26
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PRESENTATION

FY2016 AND FY 2017 LODGER'S TAX REPORT	INFORMATION	26-29
FY 18 TRANSIT REPORT	INFORMATION	29-31
MATTERS FROM STAFF	NONE	31
MATTERS FROM THE COMMITTEE	INFORMATION	31
ADJOURN	ADJOURNED	31

**FINANCE COMMITTEE MEETING
CITY HALL/ CITY COUNCIL CHAMBERS
MONDAY, JULY 15, 2019, 5:00 PM**

1. CALL TO ORDER

The meeting of the Finance Committee, was called to order by Councilor Roman Abeyta, Chair, at 5:00 pm on Monday, July 15, 2019 at City Hall in the City Council Chambers, Santa Fe, New Mexico.

2. ROLL CALL

MEMBERS PRESENT

Councilor Roman Abeyta, Chair
Councilor Christopher Rivera
Councilor Signe Lindell
Councilor Michael Harris
Councilor Carol Romero-Wirth

MEMBERS ABSENT

OTHERS PRESENT

Councilor JoAnne Vigil Coppler
Christina Keyes, City of Santa Fe Finance Department
Caroline Roybal, City of Santa Fe Finance Department
Elizabeth Martin, Stenographer

3. APPROVAL OF AGENDA

Ms. Keyes said they would like to remove item I as it has already been acted on.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Harris, to approve the agenda as amended.

VOTE The motion passed unanimously by voice vote.

4. APPROVAL OF CONSENT AGENDA

Councilor Rivera pulled item N for discussion.

Councilor Lindell pulled items C, K, L and M for discussion.

Councilor Harris pulled items E, F and G for discussion.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Harris, to approve the consent agenda as amended.

VOTE The motion passed unanimously by voice vote.

5. APPROVAL OF MINUTES

There were no minutes presented.

6. CONSENT AGENDA

A. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT IN THE TOTAL AMOUNT OF \$113,480 FOR INVESTMENT-GRADE ENERGY AUDIT TO SOLARIZE CITY FACILITIES; YEAROUT ENERGY SERVICES COMPANY, LLC. Caryn Grosse

Approved on consent.

B. REQUEST FOR APPROVAL OF AN IMPACT FEE CREDIT AGREEMENT IN THE TOTAL AMOUNT OF \$108,339.82 FOR SIDEWALK IMPROVEMENTS AT 3240 RUFINA STREET; KLG26, LLC. Lee Logston

Approved on consent.

C. REQUEST FOR APPROVAL OF CHANGE ORDER NO. 3 TO THE ORIGINAL CONTRACT 18-0835 WITH BRADBURY STAMM CONSTRUCTION FOR THE PASEO REAL WASTEWATER TREATMENT PLANT - ANEROBIC DIGESTERS FOR THE AMOUNT OF \$165,593.80 INCLUSIVE OF NMGR. Alan MacGregor

Councilor Lindell said we had a conversation not too long ago and this is exactly what we talked about. We are not even in a year yet on this project and now we have three amendments. This one is not a small amount of money. She is really concerned about this project that we are going to see amendments on this on a continual basis. Why do we need this and why is there an amendment to the original bid and original

contract.

Mr. MacGregor said these are things that come up in the course of construction. We like to bring them up as they come up if possible. These things are where the City has an opportunity to put a little more into the project rather than put off to deferred maintenance. \$61,000 is for the opportunity to re-coat the floor in the filter press building. It was not part of the original contract, but since we will have everything out and clean we can do that as well. The other one is to insulate the piping under ground. In the administration building we have part of the building empty now for the installation of a new control room. We expanded that construction to include the lobby area and put in an ADA restroom.

Mr. MacGregor reviewed the chart in the packet.

Mr. MacGregor said it seems like a good opportunity to do it now rather than push it down the road.

Councilor Lindell said she wonders why these were not thought of when the project scope of work was originally done. She does not like project creep. We approved a massive amount of money for this project. Secondly she is not sure some of these are projects that should be added on to this project. In other buildings they have to be their own project. She has constituents who would like floor coating and bathrooms done at Ft. Marcy. Is it proper to do those add ons in this contract.

Councilor Harris said once you are under construction there are things that come up that could be done now rather than later. This project has a contingency. What is the amount.

Mr. MacGregor said \$1.4 million. 10% of the construction costs.

Councilor Harris asked if this is approved you would still have a balance left in that.

Mr. MacGregor said correct.

Councilor Harris said this project carries a healthy contingency and we are putting it to work in the course of construction. He will vote in favor of this tonight.

Councilor Lindell said she appreciates that, but she does not feel she has had her question answered as to the creep of a project. We are doing HVAC at Ft. Marcy. Should we add on to that. She is just not sure it is proper to do add ons this way.

Chair Abeyta asked what is the funding source for this project.

Mr. MacGregor said CIP funds. It was part of the master plan several years ago.

Chair Abeyta asked so we could not use these funds for a project that is not wastewater related.

Ms. MacGregor said he does not think so.

Chair Abeyta said he understands Councilor Lindell's concern, but we can't spend it anywhere

Mr. MacGregor said we only have one treatment plant.

Councilor Harris said he remembers some recent contracts we approved from Public Works and there were statements that there would be no need for a contingency. He doesn't think that is a good practice. Here we have a contingency for this project so we have an opportunity to get the work done that needs to be done.

Councilor Lindell asked what is completion date.

MOTION A motion was made by Councilor Harris, seconded by Councilor Romero Wirth, to approve the request.

VOTE The motion passed unanimously by voice vote.

D. REQUEST FOR APPROVAL OF AWARD OF BID '19/14/B TO PUREOPS FOR METER CALIBRATION AND TESTING SERVICES FOR THE WATER DIVISION FOR THE AMOUNT OF \$100,000 PER FISCAL YEAR BEGINNING FY 19/20 FOR A TOTAL AMOUNT OF \$400,000 EXCLUSIVE OF NMGR. Michael Moya

Approved on consent.

E. REQUEST FOR APPROVAL TO SPEND OVER \$60,000 FOR THE REMAINING TERM OF THE CONTRACT BETWEEN THE CITY OF SANTA FE AND MOBILE CLEAN CAR WASH. THIS IS A FOUR (4) YEAR CONTRACT AND WILL EXPIRE ON 6/20/2022 WITH A REMAINING FUND BALANCE OF \$533,951. Lawrence Garcia

Councilor Harris said Mr. Garcia is not here which is too bad. He likes this a lot. They make a case for improvement of moral and pride in work. He wanted to say this is a very smart move.

MOTION A motion was made by Councilor Harris, seconded by Councilor Rivera, to approve the request.

VOTE The motion passed unanimously by voice vote.

F. REQUEST FOR APPROVAL OF AMENDMENT NO. 3 TO THE PROFESSIONAL SERVICES AGREEMENT 17-0520 WITH JOHN SHOEMAKER AND ASSOCIATES FOR HYDROLOGY, HYDROGEOLOGY, PERMIT COMPLIANCE AND MANAGEMENT REQUIREMENTS PROFESSIONAL SERVICES FOR THE TOTAL AMOUNT OF \$271,001 EXCLUSIVE OF NMGR. Bill Schneider

Councilor Harris said his question was why we were turning to Shoemaker, but he got a good answer on that. His question tonight is we list nine areas this contract will support. What would be useful would be to summarize in writing where these initiatives stand. Not right now, but in the future. It is an important contract and he would like to know a bit more about the initiatives it supports.

MOTION A motion was made by Councilor Harris, seconded by Councilor Rivera, to approve the request.

VOTE The motion passed unanimously by voice vote.

G. REQUEST FOR APPROVAL OF AMENDMENT NO. 1 TO PSA #18-1062 BUSINESS NAME CHANGE; GOPHER GRABBER TO GOPHER GUYS, LLC IN THE AMOUNT OF \$75,000 PER YEAR FOR FISCAL YEAR 2019-2020 THROUGH FISCAL YEAR 2021-2022. Richard Thompson

Councilor Harris said the questions he had at Public Works had to do with the numbers of gophers being trapped. He wanted to know how much was spent the first year.

Mr. Thompson passed out a handout. The handout is attached herewith to these minutes as *Exhibit "1"*.

Councilor Harris said we spent \$38,000 in the partial year past.

Mr. Thompson said he is having issues with new Munis System and was unable to verify the numbers, but will get that resolved and get that for you. He reviewed the chart and said the numbers need to be revised by 40 gophers.

Mr. Thompson said the numbers of gophers caught dropped off quite a bit between the end of November and the first of March. We may be able to ratchet down the annual cost.

Councilor Harris said you are asking for blanket approval for next three years at \$75,000 a year. As an alternative what are you proposing.

Mr. Thompson said he has not done the math on that. He needs to look at trends to see if we can get a better figure. He estimates it will be 20% less.

Councilor Harris said he does not know much about gopher behavior. Rather than appropriate at that figure for the next three years he thinks we should appropriate the lesser amount for the first year only and see what the numbers look like for the first year.

Mr. Thompson said it makes perfect sense to him.

MOTION A motion was made by Councilor Harris, seconded by Councilor Rivera, to approve the contract for the fiscal year ending June 30, 2020 in the amount of \$60,000.

AMENDMENT Councilor Lindell said she is happy to do the contract for one year, but in order to not have to have a proliferation of gophers she would ask that we fund at the level of \$75,000 for the one year.

Councilors Harris and Rivera accepted the amendment.

Councilor Rivera said we have had an abnormally wet spring and summer. Does that effect the population of gophers at all.

Mr. Thompson said these are primarily irrigated sports fields so the rainfall does not make that much difference. In the parks there probably will be an increased population.

Councilor Romero-Wirth said she would hate to cut off the ability for us to make progress on this and go back to a big problem.

Councilor Rivera asked what was going on before October that there were so many in October and November.

Mr. Thompson said we had several means for trapping gophers. The most successful was a carbon monoxide generator to pump gas into the tunnel and then collapse the tunnel, but we never saw a decline in the fields. It was Victor Lucero who said we needed to hire an exterminator.

Councilor Rivera asked so our tactics were not working until we hired this new company.

Mr. Thompson said we killed a lot, but did not control the population enough so children could run without an eye on the ground so they did not fall.

Councilor Rivera asked is the Airport being taken care of through a different contract.

Mr. Thompson said the prairie dog contract is in tact.

Councilor Rivera asked do they have a problem out there with gophers.

Mr. Thompson said he will check on that and will be glad to help if they need it.

Councilor Harris asked what about the professional liability coverage for these folks.

Mr. Thompson said their policy was renewed today and they have the necessary coverage. We have seen the certificate.

VOTE The motion passed unanimously as amended by voice vote.

**H. REQUEST FOR APPROVAL OF A BUDGET AMENDMENT
RESOLUTION FOR THE QUARTER ENDING JUNE 30, 2019.
Andy Hopkins**

Approved on consent.

**I REQUEST FOR REVIEW AND APPROVAL OF FOUR (4) CONTRACT
AMENDMENTS OF THE FY 2019-2020 ECONOMIC DEVELOPMENT
PORTFOLIO AS AWARDED THROUGH RFP TO PROVIDE A
WORKFORCE DEVELOPMENT, BUSINESS DEVELOPMENT AND
OTHER SUPPORT FOR ECONOMIC DEVELOPMENT IN SANTA FE
FOR A TOTAL FUNDING AMOUNT OF \$392,500 AS IDENTIFIED.
Fabian Trujillo**

- **PROFESSIONAL SERVICES AGREEMENT, AMENDMENT NO. 4
(\$175,000) - SANTA FE BUSINESS INCUBATOR RFP 16/38/P**
- **PROFESSIONAL SERVICES AGREEMENT, AMENDMENT NO. 4
(\$170,000) - YOUTHWORKS RFP 16/37/P**
- **PROFESSIONAL SERVICES AGREEMENT, AMENDMENT NO. 2
(\$20,000) - REGIONAL DEVELOPMENT CORPORATION (RDC)
RFP 16/38/P**
- **PROFESSIONAL SERVICES AGREEMENT, AMENDMENT NO. 3**

(\$27,500) - MAKE SANTA FE RFP 16/37/P

This item was withdrawn from the agenda as it had been previously approved.

J. REQUEST FOR APPROVAL OF GENERAL FUND AND COMMUNITY DEVELOPMENT BLOCK GRANT PSA AMENDMENTS.

Jacqueline Bean

- **LIFE LINK (GENERAL FUND) INCREASE BY \$65,000**
- **SF RECOVERY CENTER (GENERAL FUND) INCREASE BY \$22,000**
- **COMING HOME CONNECTION (CDBG) CHANGE OF FISCAL AGENT**

Approved on consent.

K. REQUEST FOR APPROVAL OF CIP #503A, SALVADOR PEREZ RECREATION BUILDING STRUCTURAL AND BUILDING ENVELOPE REHABILITATION CONSTRUCTION SERVICES SCOPE UNDER THE 2018 GRT BOND TO B&D INDUSTRIES TOGETHER WITH THE AGREEMENT BETWEEN OWNER AND CONTRACTOR IN THE AMOUNT OF \$1,252,984.38 INCLUSIVE OF NMGR.

Jason Kluck

Councilor Lindell asked what is the project total.

Mr. Kluck said including the parking lot it is just under \$3.2 million. The lot is done.

Councilor Lindell asked that total includes this \$1.25 million.

Mr. Kluck said correct.

Councilor Lindell asked how old is this building.

Mr. Kluck said it was build in 1954.

Councilor Lindell said so we are putting \$3.2 million into a 64 year old building and that gives me a bit of a pause, but we are already far into it.

MOTION A motion was made by Councilor Romero-Wirth, seconded by Councilor Harris, to approve the request.

VOTE The motion passed unanimously by voice vote.

L. REQUEST FOR APPROVAL OF A PROFESSIONAL SERVICES AGREEMENT BETWEEN THE CITY OF SANTA FE AND THE SANTA FE RAILYARD PART CONSERVANCY FOR MANAGEMENT OF THE SANTA FE RAILYARD PARK PROGRAMS IN THE AMOUNT OF \$150,000. Robert Siqueros

Councilor Lindell asked what was the funding on this last year.

Mr. Siqueros said for the last four years it has been at \$150,000.

Councilor Lindell asked is there a total budget amount. What percentage is this of total budget for this project

Mr. Siqueros said they do get funding from other sources.

Christine Downs, Executive Director, said the \$150,000 from the City provides the programming we offer. We match that through in-kind donations, individual donations and grant writing. The total operative budget is \$215,000.

Councilor Lindell said so this is about 70% of the budget.

Councilor Lindell asked why is this funded separately rather than going through the community nonprofit funding within the Community Services Department.

Mr. Siqueros said that is a good question. He will talk to Ms. Ochoa on that. We do some programing with them in the Railyard, but not related to the Park Conservancy.

Councilor Lindell said those are the kinds of things we need to find out about to ensure we are doing this is in a fair and consistent manner across all nonprofits.

Councilor Harris said he is curious about the the overall budget and percentage this was. Also in insurance there are three employees, why are they not carrying Workers Compensation.

Ms. Downs said we do carry that.

Councilor Harris said not according to the certificate of insurance.

Ms. Downs said she will check into that.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Rivera, to approve the request with an answer to the question regarding why they are not funded through Community Services.

VOTE The motion passed unanimously by voice vote.

M. REQUEST FOR APPROVAL OF A PROFESSIONAL SERVICES AGREEMENT BETWEEN THE CITY OF SANTA FE AND THE SANTA FE RAILYARD COMMUNITY CORPORATION (SFRCC) TO FUND THE RAILYARD EVENTS MARKETING, PLAZA STAGE, SOUND AND LIGHTING EQUIPMENT, AND DIGITAL MOVIE PROJECTION RENTAL IN THE AMOUNT OF \$75,000. Robert Siqueros

Councilor Lindell asked what was the budget last year.

Mr. Siqueros said \$75,000.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Romero-Wirth, to approve the request.

VOTE The motion passed unanimously by voice vote.

**N. REQUEST FOR APPROVAL OF A RESOLUTION DECLARING THE INTENT OF THE CITY OF SANTA FE TO ISSUE INDUSTRIAL REVENUE BONDS IN A PRINCIPAL AMOUNT UP TO \$80,000,000 TO FINANCE ACQUISITION, CONSTRUCTION AND EQUIPPING OF A NEW ADULT RESIDENTIAL RETIREMENT FACILITY TO BE LOCATED AT 401 OLD TAOS HIGHWAY IN SANTA FE, NEW MEXICO, FOR THE PURPOSE OF INDUCING EL CASTILLO RETIREMENT RESIDENCES OR ITS SUCCESSORS OR ASSIGNS TO UNDERTAKE THE ACQUISITION, CONSTRUCTION, AND EQUIPPING OF SUCH PROJECT, AND AUTHORIZING THE GIVING AND PUBLICATION OF NOTICES IN CONNECTION WITH SUCH BONDS.
Fabian Trujillo/Andrea Salazar**

Councilor Rivera asked is there Bond Council here to help with questions.

Bond Council was not present.

Councilor Rivera said he is concerned that this bonding could hurt the City bond rating or capacity.

Ms. Salazar said it does not. She did check with the Bond Council to make sure and he affirmed that.

Councilor Rivera asked is there a minimum or maximum on IRBs we can have on the books at any one time.

Ms. Salazar said statutorily there is not.

Councilor Rivera asked is it good practice to have a minimum or maximum on the books.

Ms. Salazar said in terms of IRBs they are a tax abatement so it is probably not recommended to have numerous IRBs because of the losses of your tax revenue.

Councilor Rivera asked what would be the recommended number to limit that.

Ms. Salazar said there would have to be an evaluation of the economic factors versus the financial impact. She does not have a recommendation of any kind as to a minimum or maximum. That is at your discretion to determine.

Councilor Rivera said this is a 30 year IRB. What happens if within that 30 years the company went out of business or could not pay their bills.

Ms. Salazar said there are provisions that state that the title of the property would be given back to El Castillo from the City and it would go back on the tax rolls.

Councilor Rivera said since El Castillo is already participating in a 30 year IRB does it effect the City in any way to do a second one not even half way into the first one.

Mr. Trujillo said in 2012 they induced for the expansion at the current campus of El Castillo. They are in good standing in paying that off. This one is at a new location and just for that new facility. Construction is estimated at between \$40 million to \$50 million. This will induce what is needed.

Councilor Rivera asked was the other one 30 years.

Mr. Trujillo said yes.

Councilor Rivera said since they are utilizing the City to bond this, is there any way the City can ask El Castillo to set a certain amount of units aside as affordable units.

Mr. Trujillo said he would like to ask Jennifer Jenkins to answer that.

Ms. Jenkins said we have been through our development review process and the H Board for the development plan approval and engaged with the Office of Affordable Housing and it was determined there that based on this business model for El Castillo, it is not a traditional real estate transaction. At El Castillo it is a contractual relationship between the resident and El Castillo for a continuum of care. Due to the nature of the business model it does not comport with the affordable housing program.

Councilor Rivera said he is not asking for it to be part of the City Ordinance, but in your contract could we set aside some units that would be affordable. Right now they are so over priced only people from out of state could afford it.

Ms. Jenkins said we looked at the demographics of the existing community on East Alameda and we looked at the demographics of the residents and 81% of the current residents are from the Santa Fe area.

Councilor Rivera asked how many were born here.

Ms. Jenkins said she did not know.

Ms. Jenkins said on the waiting list for the new facility 73% are from the Santa Fe area.

Councilor Rivera asked how many are living there with one child.

Ms. Jenkins said we can drill down on that and would be happy to. She can visit with her client on that and can come back with a cogent response to that.

Councilor Rivera said there are people of all walks of life that would love to live in downtown Santa Fe.

Councilor Harris said he met with Mr. Trujillo and Ms. Salazar last Thursday. He asked for additional information that went out to all of the Finance Committee members.

Councilor Harris said as he was going through the State statute he noticed there are requirements to notify the County Commission. Have we done that.

Mr. Trujillo said that will happen after the inducement Resolution is done.

Councilor Harris said the way it reads it is to be done 30 days prior to the final action.

Ms. Salazar said the final action is the public hearing on September 11th. It is 30 days prior to that.

Councilor Harris asked about compliance where it says municipalities over 40,000 have a limit on the amount on the IRBs under two criteria.

Ms. Salazar said the best person to answer that is the council for El Castillo.

Councilor Harris said it has to do with employee health coverage and a couple of other things. We need to verify that.

Mr. Trujillo said he has looked at their benefits package and they do meet the criteria of 50% of the medical benefits. The information is in the packet.

Councilor Harris said he would like to have seen the Bond Council here tonight. Is it appropriate to ask the rating agencies if these types of IRBs have any impact.

Mr. Trujillo said since this doesn't impact our Department he will have to defer to the Finance Department.

Ms. Keyes said she would consider it somewhat suspect to propose that to the rating agencies. It would be ideal to ask Mr. Franklin, our Bond Council. We can get responses from him and get that back to you.

Councilor Harris said we did ask Ms. Salazar's office. He just wants to make sure. He is having a hard time accepting the fact that there is no negative impact. If there is some way to verify that he would like to do that. He doesn't want to make trouble for us.

Councilor Harris said IRBs are to incentivize. His question on Thursday was how does this particular IRB incentivize economic development.

Mr. Trujillo said the incentives to the care industry are to allow a long standing member of our community to expand and operate. It puts a boost to our construction industry. It is estimated that this will provide 610 direct construction jobs. The economic impact analysis shows an additional 387 indirect jobs. It will be a \$30 million impact. This type of economic activity in our community is very good. To lose an \$80 million project would not be good for the construction industry. This will create 17 to 22 career jobs of \$38,000 a year. It is a good project for Santa Fe. This will be providing \$3.6 million over 10 years for the Santa Fe Public Schools and the Community College that they are not receiving today by a quirk in this project. If you approve this payment in lieu of taxes the school district will be receiving \$2.6 million and the Community College \$1 million over a 10 year period. Over 30 years it will mean \$7.2 million for school districts.

Councilor Harris said we also have had a number of independent living facilities built in the last couple of years that did not need this incentive. The County building being constructed and other projects of this size go to out of town contractors so he disputes the construction jobs mentioned. Ms. Salazar said they would be looking at

this issue. She said 282 jobs.

Mr. Jenkins said 282 construction jobs are the total, but we can double check. We are preparing to look at the combination of the anticipated Santa Fe workforce and the regional workforce. We will have that for you at the next meeting.

Councilor Harris said he does appreciate the extra effort and time of Ms. Salazar and Mr. Trujillo. When we met he asked if El Castillo would agree to ensure a certain percentage of work to Santa Fe contractors. Ms. Salazar said she would have those numbers today at this meeting.

Councilor Harris said he is having a hard time seeing that you can get to 50% which is what they say they are doing.

Ms. Jenkins introduced Mr. Joiner, CEO of El Castillo.

Mr. Joiner said on the question of jobs he talked to the preconstruction estimators this afternoon. They estimate that there will be 300 jobs for suppliers and subcontractors for Santa Fe.

Councilor Harris asked from construction companies.

Mr. Joiner said yes, such as Klinger.

Councilor Harris said he would like to know how they get to that. He knows the business very well. It is so difficult to bond these days for companies in town. That makes him skeptical.

Mr. Joiner said he appreciates that. As we did in the past we give preference to Santa Fe workers, subcontractors and suppliers who are qualified and here.

Councilor Harris asked did they provide names of the companies to you.

Mr. Joiner said he has not asked.

Councilor Harris asked would you ask please.

Mr. Joiner said he certainly will.

Councilor Harris said much of economic development turns on the jobs created. Certainly the 17 to 22 within the facility are important, but are not the majority of the jobs.

Ms. Jenkins said from an economic impact standpoint it is not easy to measure, but incentivising housing in our downtown, the benefits of that are immeasurable. For

years we have talked about that, but it has not happened. This is our first project of a real scale that is going to put full time, 24/7, independent seniors within walking distance of all of our shops and galleries.

Councilor Harris said he agrees the scale is important as far as capacity, but not in housing units.

Mr. Peter Franklin, Bond Council, arrived at the meeting.

Councilor Harris said welcome Mr. Franklin. It is good to see you. He will come back to you if he may.

Councilor Harris said the claw back in the lease, there was new language added. Essentially the economic analysis called it a breakeven point. In the case of the claw back if El Castillo is not able to perform there is a schedule that seems to allow that they have no consequences after 7 years. How did this schedule get developed and what remains to be negotiated.

Mr. Trujillo said the schedule is developed based on our policy as it was in 2011 and 2012. The facility requirements in that policy state three years. This was extended to seven. The performance claw backs are done over a 10 year period. That is provided to our office in their IRB applications. They are similar to LEDA projects and their participating agreements. They are required to provide annual reports with jobs created and payroll they are creating so we are able to monitor those.

Councilor Romero-Wirth asked when will the rest of the things be negotiated. Will they be negotiated by the time Council makes a final vote or are we signing off on something not completely negotiated. What is left to be negotiated.

Ms. Salazar said in terms of claw backs themselves Resolution 2012-4 is the guidance for that. It has the table and chart delineated. The reason we called this placeholder language is we are still in discussion on the claw backs. Nothing is finalized until this is signed. There might be language that changes when it is signed by the Mayor.

Councilor Romero-Wirth said thank you for follow up emails. The State statute calls out the Finance Committee and Governing Body as being important decision makers here. It seems odd that when we approve it, it can still have changes made, but it does not come back to us. The claw back provisions are kind of important in her mind.

Ms. Salazar said the claw back language to be negotiated during these meetings is so you can require different provisions. You have the power of negotiation until the day you do the Ordinance itself.

Councilor Romero-Wirth asked we are not delegating authority to the Mayor to make changes after Finance and the Governing Body have approved it are we.

Mr. Franklin said that is really a policy decision for the Finance Committee. As part of the general process typically the lease agreement and transaction agreements are near final when adopted leaving some details to be changed by authorized people with the City.

Councilor Romero-Wirth asked does it say what things would be left open.

Mr. Franklin said that is a decision for the Finance Committee to make. If you are not comfortable with the claw back language you would want the claw back language to be to your satisfaction and subject to change before you approve.

Councilor Romero-Wirth said the payment in lieu of taxes and claw back are those the only two places where we have place holder language.

Mr. Franklin said those are the two that are obvious in that we are still trying to come to agreement with the company. That service schedule will be determined based on the pricing of the bonds which are out of our control.

David Buchholtz, representing El Castillo, said it is perfectly within your right to ask that the claw back and other provisions be negotiated to a certainty before your final action. How that would work is first the inducement Resolution. We are asking that be passed by Council on July 31st. Between that and September 11th we would come to agreement. That is the final decision date. We ask for the Resolution and we will negotiate everything between that time and September 11th and come back to you.

Councilor Romero-Wirth said your expertise is well noted here.

Mr. Buchholtz said thank you. Based on two items the general health of the City is measured by their ability to operate property and pay back General Obligation Bonds. With GRT it is the operation of your Water Authority in those matters. For this particular matter the City credit is not at risk. The only thing that pays back these bonds is pay back by El Castillo. He believes the expectation will still be a market rating, but may be a lower one. The rating agencies understand this is a stand alone project and does not effect in any way the City of Santa Fe ratings.

Councilor Romero-Wirth said she thinks we have a major responsibility here and should exercise it as to some things not nailed down yet.

Mr. Buchholtz said he agreed.

Chair Abeyta asked would it be appropriate to schedule hearings for Finance between July 31 and September 11 so we can be provided updates on these items.

Ms. Keyes said she would have to defer to the Finance Director, but given this you may want to add conversation.

Chair Abeyta said if this is the last time we see this ever as a Finance Committee he does not know if we are comfortable acting on it.

Councilor Romero-Wirth said to Mr. Buchholtz's we need to give them the inducement Resolution, but they need to further negotiate the terms of the deal. There are important pieces still pending here. It seems like we should have those locked down. She does not think we should abdicate that responsibility to the Executive.

Councilor Harris said he agrees with Councilor Romero-Wirth. This is why he had it marked and she has it marked.

Councilor Harris said claw backs and construction jobs still need further explanation. For instance there is a schedule there, but he does not fully understand the transaction. Looking at the analysis the structure is around 10 years in terms of what the City is giving up and what the City and others get in return. So why are they in full compliance at year 6. Why not the full 10 years. He doesn't know if we need the answer tonight. There does need to be some follow up. He still has questions. This is a lot of money and he has read the statute about healthcare facilities. Ms. Jenkins made a strong statement about housing. Can you use IRBs for housing. That is questionable ground. You need to focus on what the statute says. It is a healthcare facility, not housing. He would also asked that Mr. Trujillo slim down the report and provide that to all members of the Committee. He wants to get a much more coherent analysis of the 10 year periods these folks identify. He wants to see property taxes versus jobs. He understands that GRT can be assessed on the construction project, but there are tangible personal properties and other exemptions on this sort of transaction.

Mr. Franklin said the ingredients of construction are not exempt under the IRB statute. Tangibles typically are exempt.

Councilor Harris said so it is just a simple calculation on the construction project.

Mr. Trujillo said the economic impact analysis shows the construction GRT we will be receiving. The only thing we will not receive are the property taxes and personal property taxes. We will receive approximately \$528,800 in GRT. That is shown on page 10 of the economic development impact report.

Councilor Harris said he is confused by the language that says after the IRB rebate.

Mr. Trujillo said that is basically the abatement. It is a misuse of words.

Councilor Harris asked the property tax abatement is what you are saying.

Mr. Buchholtz said he wants to make clear that El Castillo is a not for profit 501c3 organization and has an independent abatement. They do not pay tax on personnel

property. It is asking for a lower interest rate cost, which is allowed and subject to the pilot negotiations on the property tax abatement. Understand this is not on the property tax rolls now because it is owned by a church. His client has agreed to pay an amount to the schools and is willing to discuss that. Payments will be made where payments are not made now and they will have the ability to borrow at a lower rate.

Councilor Harris said he would like to hear from others as to how to proceed. He is ready to move things forward, but not carte blanche. He is concerned about the claw back and construction jobs for instance.

Councilor Romero-Wirth asked how many IRBs does the City of Santa Fe have right now. The last one was with St. Johns College to build dorms. What else is out there.

Ms. Keyes said the City has done a couple within the last ten years. The Ridgetop IRB for the Thornberg campus was for \$45 million, El Castillo as referenced earlier in 2012 and there were a series of IRBs completed for St. John's College as well.

Councilor Romero-Wirth asked are those completed or still active.

Ms. Keyes said they are still outstanding. There is a section in the current budget book, towards the back, with a table that references those IRBs and the outstanding amounts associated with each one. We can provide that to you.

Councilor Romero-Wirth said she would appreciate that.

Councilor Romero-Wirth asked is there any benchmark for how many IRBs we can withstand and what percentage of our overall tax base. We are going to be seeing another one of these for a for profit that she will be carrying. She understands the importance of this organization and what they provide to the community. From the financial side how do we have a sense of what we can sustain or are we supposed to look at this on a case by case basis as long as the benefits outweigh the depletion of our tax base.

Ms. Keyes said she would refer to the Bond Counsel for general guidance.

Councilor Romero-Wirth asked what do other Finance Committees do.

Mr. Franklin said in his experience they are typically evaluated on a case by case basis. David can speak to the Albuquerque process.

Councilor Romero-Wirth said we got the Albuquerque policy in our packet.

Ms. Salazar said what you received was the study performed in 2002 to inform

their policy making decisions.

Councilor Romero-Wirth asked are we at a point where we should have something like that in the future to be good financial stewards for the City.

Ms. Keyes said she will relay those points to our Finance Director for consideration. We may be at a point where it would warrant a closer look at these transactions.

Councilor Romero-Wirth said so in terms of a process she thinks we should approve this inducement Resolution, but give some guidance as to what we would like to see prior to the final approval on September 11th.

Mr. Trujillo said he would like to call to your attention that at the beginning you approved item Q which was the Ordinance. He doesn't know if that was intentional.

Councilor Romero-Wirth said she noticed that too. She wishes we had pulled both.

Councilor Harris said he noticed that too.

Councilor Lindell said she is not particularly sophisticated on how these work. She appreciates the information sent from the City Attorney's Office. It helped her to understand this a lot more. She is far from an expert on this. There is one thing we are overlooking here. How long has this property been owned by the Presbyterian Church.

Mr. Trujillo said approximately 50 years.

Councilor Lindell said that is a long time that we have received no tax benefits at all from this property. We have an opportunity for some housing for some people to contribute to the downtown economy which is important to the entire City. Santa Fe Public Schools will receive \$165,000 a year and the Community College will collect \$60,000 a year. She knows there are a lot of intricacies in these IRBs, but she is going to trust staff to protect us from all the pitfalls of these by the time this gets to Council. We are getting taxes on some of this along with construction monies and permitting monies which she considers good use of the property. Hopefully we can find a way to move forward with this. We cannot get too caught up in the weeds on this. We have to depend on staff to protect us. She cannot become an expert on IRBs. She depends on them to direct us in the right way. The benefits of this far outweigh any of the negatives she has heard so far. She is looking to staff to help push through that.

Councilor Harris said we got off on the wrong foot with staff two weeks ago so he does not feel bad about that. We have 289 pages for the Resolution and 289 pages for the Ordinance. He did not pull Q because he thought they were all bundled together. The only way he would move forward on this tonight is with the inducement Resolution

and knowing full well that the Ordinance is not approved.

Mr. Buchholtz said whatever process you feel needs to be done we support. It was clearly an administrative oversight.

Councilor Rivera said we can make a motion to reconsider item Q.

Ms. Salazar said you will need to make a motion to reconsider the consent agenda, then approve the consent agenda pulling the items you pulled before and include item Q, then approve each item you pulled except for item Q and discuss that item.

RECONSIDERATION PROCESS

MOTION A motion was made by Councilor Romero-Wirth, seconded by Councilor Harris, to reconsider the consent agenda.

VOTE The motion passed unanimously by voice vote.

Councilor Romero-Wirth pulled items Q, C, E, F, G, K, L, M and N for discussion.

MOTION A motion was made by Councilor Romero-Wirth, seconded by Councilor Harris, to approve the consent agenda as amended.

VOTE The motion passed unanimously by voice vote.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Harris to approve item C.

VOTE The motion passed unanimously by voice vote.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Harris to approve item E.

VOTE The motion passed unanimously by voice vote.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Harris, to approve item F.

VOTE The motion passed unanimously by voice vote.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Rivera, to approve item G.

VOTE The motion passed unanimously by voice vote.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Romero-Wirth, to approve item K.

VOTE The motion passed unanimously by voice vote.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Romero-Wirth, to approve item L.

VOTE The motion passed unanimously by voice vote.

MOTION A motion was made by Councilor Lindell, seconded by Councilor Rivera, to approve item M.

VOTE The motion passed unanimously by voice vote.

Councilor Rivera said Mr. Buchholtz said if the rating groups look at the bond ratings they would come up on an individual basis. Is that something we can request from them to see what rating this will get.

Mr. Franklin said he supposes you could do that. His understanding is that El Castillo will request a rating when the bonds are marketed. You will see the rating then.

Councilor Rivera asked when will that come to us.

Mr. Joiner said we have an appointment with Firth to come out and look at the project on August 20th. How long it will take to get the rating he does not know. We are currently rated BBB -.

Councilor Rivera asked would the rating be available by September 11th.

Mr. Joiner said he does not know how quickly they will work. The rating is based on our credit rating, nothing else.

Councilor Rivera said it would be nice to see the overall rating on it.

Mr. Trujillo said the State of New Mexico has a BBB or better program. That means they will invest in bonds that are BBB or better. So if you have a rating of BBB- they consider it investment grade bonds for the State of New Mexico. That is one of the incentives.

Councilor Rivera asked how do we know their rating on this project.

Mr. Trujillo said we won't know until Fitch comes out and looks at the project.

Councilor Rivera said if it was available to us by September 11th, that would be helpful.

MOTION A motion was made by Councilor Romero-Wirth, seconded by Councilor Lindell, to approve item N.

Discussion

Councilor Harris said he wanted to make sure we are just approving the Resolution.

Chair Abeyta said item N does not include the Ordinance.

Ms. Salazar said correct, even through the packet information for both items is the same.

Councilor Rivera said we have not talked about how we want this to move forward. He recommends we have this come back to the Finance Committee at the last meeting in August.

Councilor Romeo-Wirth said the inducement Resolution does not need to come back. Where we need process is on Q, the Ordinance.

Councilor Rivera said okay.

VOTE The motion passed unanimously by voice vote.

O. REQUEST FOR APPROVAL OF AN ORDINANCE AMENDING SECTION 11014.5 SFCC 1987 TO ALLOCATE THE PROCEEDS FROM THE SALE OR LEASE OF THE SANTA FE ESTATES TO THE GENERAL FUND. Andrea Salazar

Approved on consent.

- P. REQUEST FOR APPROVAL OF A RESOLUTION APPROVING THE DESIGN AND INSTALLATION PLAN FOR THIRTY ADDITIONAL BANNERS COMMEMORATING VETERANS LONG THE CERRILLOS ROAD CORRIDOR BETWEEN I-25 AND RODEO ROAD.**

John Romero

Approved on consent.

- Q. REQUEST FOR APPROVAL OF AN ORDINANCE OF THE CITY OF SANTA FE, NEW MEXICO AUTHORIZING AND PROVIDING FOR THE ISSUANCE AND SALE OF ITS INDUSTRIAL REVENUE BONDS FOR THE BENEFIT OF EL CASTILLO RETIREMENT RESIDENCES IN AN AGGREGATE PRINCIPAL AMOUNT NOT TO EXCEED \$80,000,000 FOR THE PURPOSE OF FINANCING ACQUISITION, CONSTRUCTION, AND EQUIPPING OF A NEW ADULT RESIDENTIAL RETIREMENT FACILITY TO BE LOCATED AT 401 OLD TAOS HIGHWAY IN SANTA FE, NEW MEXICO AND AUTHORIZING THE EXECUTION AND DELIVERY OF A LEASE AND PURCHASE AGREEMENT BETWEEN THE CITY AND EL CASTILLO, RETIREMENT RESIDENCES, AN INDENTURE OF TRUST SECURING SAID BONDS, A MORTGAGE, A BOND PURCHASE AGREEMENT, CLOSING DOCUMENTS AND SUCH BONDS IN CONNECTION THEREWITH, PROVIDING FOR THE TERMS OF THE SERIES 2019 BONDS AND MAKING DETERMINATIONS AS TO THE SUFFICIENCY OF THE LEASE PAYMENTS AND OTHER MATTERS RELATED TO THE PROJECT; AUTHORIZING THE SALE OF SAID BONDS AND ANY ANCILLARY AGREEMENTS IN CONNECTION THEREWITH; AND AUTHORIZING OTHER MATTERS PERTAINING TO THE ISSUANCE OF SAID BONDS.**

Fabian Trujillo

Chair Abeyta asked do you need a recommendation from the Finance Committee before you can publish the request for Council.

Mr. Franklin said the inducement allows us to publish.

Councilor Romero-Wirth said she wants to make sure it comes back to us once they fill in the blanks.

Mr. Buchholtz said his sense is whenever your regular Committee meeting is between July 31st and September 11th we will get things done by then. At your pleasure.

Chair Abeyta said August 19th is our last meeting before September 11th.

Councilor Rivera said an Ordinance requires a public hearing. Will waiting on this put the Resolution and Ordinance on different tracks.

Mr. Buchholtz said if Council passes the Resolution on July 31st that contains the authorization to publish so that occurs on July 31st as well as letters to the County Assessor and County Commission. The Ordinance is scheduled to be heard on September 11th.

MOTION A motion was made by Councilor Romero-Wirth, seconded by Councilor Rivera, to postpone item Q to the August 19th meeting of the Finance Committee.

VOTE The motion passed unanimously by voice vote.

7. EXECUTIVE SESSION - IN ACCORDANCE WITH THE NEW MEXICO OPEN MEETINGS ACT, NMSA 1978, SECTION 10-15-1 (H) (6), DISCUSSION IN WHICH THE CONTENTS OF COMPETITIVE SEALED PROPOSALS (RFP # 19/37/P AND RFP # 19/45/P) SOLICITED PURSUANT TO THE PROCUREMENT CODE AS DISCUSSED DURING THE CONTRACT NEGOTIATION PROCESS.

Councilor Abeyta said we noted an Executive Session if we need it. How does the Committee feel about acting on the next two proposals.

Councilor Rivera said we have two documents just handed out this afternoon that were not in our packet. He has not had a chance to look at them at all.

Councilor Romero-Wirth said they we were given access to a portal to look at RFPs on line. She struggled yesterday and today to access that portal. The documents she was finally able to access were only 5 and 8 pages. These are more extensive that were handed out. You can't get the shorter ones on your iPad. You have to be on a City computer connected to a City computer.

Ms. Keyes said she will relay the concerns to the Finance Director and Purchasing Officer. She requested hard copies be printed and given to you at this meeting because she heard concerns that some Councilors are not able to access the information.

Chair Abeyta said these are the RFPs not the proposals. The purpose of going into Executive Session is to review the proposals themselves. Do we have access to those proposals. His concern is so we have an opportunity to get those.

Ms. Camancho said she doesn't believe we are allowed to hand out the proposals in a public meeting. We can discuss them in Executive Session. At this time we can only give you a brief overview.

Councilor Romero-Wirth said she is not completely clear where the waters edge is.

Ms. Salazar said in terms of looking at proposals or score sheets you are able to see them in Executive Session.

Councilor Romero-Wirth said do we we have all those things.

Ms. Camancho said we do have printed versions of each of the proposals for civic engagement, but on the other one we received 18 proposals. We only have the one chosen on that one.

Councilor Romero-Wirth asked are you familiar with them all.

Ms. Camancho said yes, and you can ask further questions.

MOTION A motion was made by Councilor Romero-Wirth, seconded by Councilor Rivera, to enter into Executive Session.

VOTE The motion passed unanimously on a roll call vote as follows: Councilor Romero-Wirth yes, Councilor Rivera yes, Councilor Lindell yes, Councilor Harris, yes, Chair Abeyta yes.

The Finance Committee entered into Executive Session at 7:10 pm.

MOTION A motion was made by Councilor Rivera, seconded by Councilor Lindell, to come out of Executive Session and stating that only the matters noted on the agenda were discussed.

VOTE The motion passed unanimously by voice vote.

The Finance Committee returned to the regular meeting at 8:05 pm.

8. MIDTOWN PROPERTY ECONOMIC ANALYSIS AND URBAN PLANNING

A. REQUEST FOR THE APPROVAL OF PROFESSIONAL SERVICES AGREEMENT IN THE TOTAL AMOUNT OF \$325,960 FOR MIDTOWN PROPERTY ECONOMIC ANALYSIS AND URBAN PLANNING; RFP # 19/37/P; STRATEGIC ECONOMICS. Liz Camancho

MOTION A motion was made by Councilor Lindell, seconded by Councilor Harris, to approve the request.

VOTE The motion passed by a voice vote of 4 yes and 1 abstention. The abstention was by Councilor Rivera.

9. MIDTOWN PROPERTY CIVIC ENGAGEMENT

A. REQUEST FOR THE APPROVAL OF PROFESSIONAL SERVICES AGREEMENT IN THE TOTAL AMOUNT OF \$65,000 FOR MIDTOWN PROPERTY CIVIC ENGAGEMENT; RFP # 19/45/P, U3 ADVISORS Liz Camancho

MOTION A motion was made by Councilor Lindell, seconded by Councilor Harris, to approve the request.

VOTE The motion passed by a voice vote of 4 yes and 1 abstention. The abstention was by Councilor Rivera.

10. PRESENTATION

**A. FY2016 AND FY 2017 LODGER'S TAX REPORT
Jeff Roybal, Christina Keyes**

Mr. Roybal reviewed the Lodger's Tax Report which was in the packet.

Councilor Romero-Wirth said she would like to know what happened at the Audit Committee meeting on this regarding the RFP. The RFP scope of services included language for looking at commercial entities paying lodgers tax and short term rentals not paying lodgers tax. Did we do that piece of this RFP and if not, was there a reason why.

Mr. Roybal said he will defer to the City on that. We worked with the City on the entities to test. They were the ones agreed upon.

Ms. Keyes said the samples selected were random samples from a selection of licensed property renters. It was not necessarily isolated to those who did not remit.

Councilor Romero-Wirth said this report is fairly unremarkable to her.

Ms. Keyes said the nature of the requirement is that it does not have stringent requirements.

Councilor Romero-Wirth asked don't we know from our study that we have a lot of people not paying lodgers tax and this does not show it.

Ms. Keyes said these procedures as outlined were started in 2015 and the contractor at that time backed out of the engagement half way through due to difficulties with obtaining information from tax remitters. The City got behind. An RFP was issued at that time and CLA was hired to bring us up to date. This is 2016 and 2017. CLA is currently beginning 2018.

Mr. Roybal said if you refer to page 4 of the report, short term rental number 5, we verified they should not have been remitting lodgers tax as they have extended stays. We did identify this particular lodger was not required to remit lodgers tax.

Councilor Romero-Wirth said it says here somewhere that the parties who participated in this agreed to be part of this. Why did they have to agree to participate.

Mr. Roybal described the process of the selection of vendors to test.

Councilor Romero-Wirth asked how did the City pick these people.

Ms. Keyes said blindly and randomly.

Councilor Romero-Wirth said this demonstrates that there is no problem, but we have another report that says there is problem.

Chair Abeyta said you picked short term rentals that are registered with us. If you picked ones registered they are paying lodgers tax. The problem is the ones who are not registered with us.

Ms. Keyes said that is what the study identified. They are not getting permitted within the City.

Chair Abeyta said this report shows those registered with us are paying the correct lodgers tax.

Councilor Romero-Wirth said the scope of services said they were supposed to look at those who were not paying. Was that a conscience decision.

Mr. Keyes said no.

Councilor Rivera said page 3, hotels and motels number 3, shows an extremely small amount compared to others. Do you know the detail around that.

Mr. Roybal said we found agreement with the bank statements and remittances to the City.

Councilor Rivera asked all you check are the amounts they report.

Mr. Roybal said there is not work done to make sure rent is reported.

Councilor Rivera said he would venture to say that they are under reporting considerable. He is interested in pursuing that one further. Thank you.

Chair Abeyta asked on this presentation is there any direction the Committee wants to give on this. Do we want a different kind of report next time or an update.

Councilor Romero-Wirth asked what did the Audit Committee say about this report. Were they satisfied.

Mr. Roybal said they asked a handful of questions as to the calculations.

Ms. Keyes said there was nothing glaringly noted and there was no specific direction provided by the Audit Committee.

Chair Abeyta asked do we do this annually.

Ms. Keyes said yes.

Chair Romero-Wirth said she would like to know why we did not adhere to the scope of the work in the RFP.

Ms. Keyes said she will check on that.

Chair Abeyta said give us timeline for the next audit and let the Committee know so we can remind you about the concerns with this last one.

Ms. Keyes said of course.

Councilor Lindell said she is with Councilor Rivera on page 3. Are we saying we did review the bank statements and guest registry.

Mr. Roybal said yes.

Councilor Lindell said number 3 is a laughable amount of income. She can't believe this is a real business. Is it a real hotel.

Ms. Keyes said she is not able to state the name of the motel. It is a very small motel located in the middle of town. They had very small deposits and receipts.

Councilor Lindell said this is an embarrassing amount of income to report. It makes her believe it is not a real business or there is something fraudulent with these

numbers.

Councilor Rivera asked what is the process. Clearly there is an audit finding that is suspect. Can we do further investigation through Land Use to find out what is going on.

Ms. Keyes said we do consistently follow up on those registered and permitted in the City who do not remit payment. We do that with the guidance of the City Attorney's Office. We send letters informing them they need to pay the amount owed and a penalty fee. The majority of the time they come forward and make their account whole with the City. On occasion they ignore letters and the City Attorney's Office provides additional letters to them. In instances of non payment after several attempts the City Attorney's Office pursues action.

Councilor Rivera said he hopes that will happen with this specific motel.

Ms. Keyes said she will mention that and ask them to review this case again.

B. FY 18 TRANSIT REPORT

Jeff Roybal, Debra Harris Garmendia, Keith Wilson

Mr. Roybal said the report is in the meeting packet. We followed the procedures of the National Transit Database.

Mr. Roybal reviewed the report.

Mr. Roybal said we found that the system used did not agree with the General Ledger system due to the timing of the accruals capture.

Councilor Rivera asked this was a difference of how many months.

Mr. Roybal said the accrual was at the end of the year.

Councilor Rivera asked with that explanation there will be no substantial finding in this audit.

Mr. Roybal said correct.

Councilor Romero-Wirth asked if we did this again we would not see these differences.

Mr. Wilson said he has worked with them and we have made the corrections to our submittal to reflect the correct numbers. The audit was presented to FTA and he has

not received any feedback on the report. The requirements have changed to require this audit every 10 years for small municipalities. He did look at the prior two years for reporting and this issue was not there in those two years. It is good that we caught the error. Everything is resolved as of his last communication with FTA.

Councilor Romero-Wirth asked why wasn't the explanation put in this report.

Mr. Roybal said if this was a full audit we would have put the finding in and management would have responded. Since this was not an audit as such we did not include what you said.

Councilor Romero-Wirth asked can that be corrected now. It does not make the City look very good.

Mr. Roybal said he will follow up with you on that matter and see what next steps we could take on that.

Councilor Rivera asked now, with the new ERP system, in 10 years when this is done again will that help with the real time numbers.

Ms. Garmendia said it is possible that the difference could have been a unrecorded liability or something that comes up towards the end of a fiscal year.

Councilor Rivera said these are payroll issues.

Mr. Wilson said between fiscal years it happens at times. He will be coordinating more closely with the Finance Department to ensure that the numbers are as close as possible.

Councilor Rivera asked for Finance does this data come at the end of the fiscal year or could it cover both fiscal years.

Ms. Garmendia said when crossing the years we do an analysis to record payroll that would be on the last pay run reflected in the year paid and we push it back into the year it relates to. We also have to do an analysis for ending balances and compensating balances. Possibly one of the accruals was not made until after he pulled his report and he was unaware of it.

Councilor Rivera said you make it sound like a one time thing.

Ms. Garmendia said not having the entry in front of her for these amounts she is speculating that an additional accrual for the year end was made and possibly there was a correction for an accrual. She can work with Mr. Roybal and get the adjusting journal entry that made the difference and can give you more information on the purpose of the accrual.

Councilor Rivera said okay, thank you.

Chair Abeyta said thank you.

11. MATTERS FROM STAFF

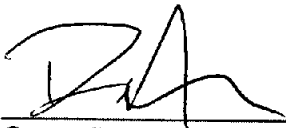
None.

12. MATTERS FROM THE COMMITTEE

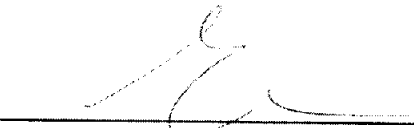
Chair Abeyta said there was a Resolution introduced at Council having to do with a PNM and PRC case. He would like to make sure it is scheduled for the Finance Committee. Please make sure it is scheduled and that we have as much information as possible.

13. ADJOURN

There being no further business before the Committee the meeting adjourned at 8:45 pm.



Councilor Roman Abeyta, Chair



Elizabeth Martin, Stenographer

DATE	QUANTITY	PARK
10/23/18	44	Herb Martinez
	26	Franklin Miles
10/26/18	9	Ragle
	23	Water Museum
	17	Parque del Rio
10/30/18	61	Herb Martinez
	40	Franklin Miles
11/1/18	2	Parque del Rio
	7	Water History
	43	Ashbaugh
11/2/18	16	Patrick Smith
	15	Resolana
	15	Salvador Perez
11/6/18	39	Herb Martinez
	58	Franklin Miles
	13	Ft Marcy
11/7/18	18	Ragle
	17	Ashbaugh
	5	Salvador Perez
11/8/18	7	Patrick Smith
	7	Resolana
	5	Water Museum
11/9/18	16	Herb Martinez
	18	Franklin Miles
11/15/18	14	Ashbaugh
	15	Franklin Miles
	18	Ft Marcy
11/16/18	6	Herb Martinez
	21	Franklin Miles
	18	Ragle
11/17/18	27	Salvador Perez
	16	Ashbaugh
11/19/18	60	Franklin Miles
11/21/18	28	Franklin Miles
	27	Ashbaugh
11/27/18	11	Salvador Perez
11/28/18	37	Larragoite
11/29/18	22	Amelia White
11/30/18	20	Monica Lucero
	21	Larragoite
	2	Patrick Smith
	1	Resolana

DATE	QUANTITY	PARK
3/26/19	16	Ashbaugh
	24	Franklin Miles
	10	Salvador Perez
	17	Alto Vista
3/27/19	9	Genoveva Chavez
	26	Villa Linda
4/2/19	5	RAGLE
	5	Monica Lucero
	5	Hetb Martinez
	2	Ashbaugh
4/3/19	12	Larragoite
	12	Alto Vista
	13	Franklin Miles
4/11/19	2	Water History
	5	Genoveva Chavez
	7	Villa Linda
5/2/19	6	Franklin Miles
	9	Ashbaugh
5/15/19	8	Franklin Miles
	7	Ashbaugh
5/23/19	9	Ashbaugh
	5	Larragoite
	6	Patrick Smith
	6	Water History
6/6/19	6	Ft Marcy
	14	Ashbaugh
	6	Monica Lucero
6/13/18	9	Larragoite
	6	Salvador Perez
	8	Alto Vista
	6	Herb Martinez
6/19/19	15	Ragle
	9	Villa Linda
	8	Ashbaugh
6/26/19	22	Franklin Miles
	9	Herb Martinez
	7	Ashbaugh

**POCKET GOPHER TRAPPING
IN CITY PARKS UNDER
CONTRACT #18-1062**

Exhibit "1"

INVOICE DATE	INVOICED AMOUNT
10/31/18	6,160
11/30/18	19,236
3/29/19	2,856
4/30/19	5,236
5/31/19	1,568
6/27/19	3,500
TOTAL OF INVOICES	\$ 38,556
AVERAGE OF SIX INVOICES	6,426
EXTENDED TO TWELVE MONTHS	\$ 77,112

**POCKET GOPHER
TRAPPING IN CITY
PARKS UNDER
CONTRACT #18-1062**