

Agenda

FINANCE COMMITTEE MEETING CITY COUNCIL CHAMBERS JUNE 17, 2013 – 5:00 P.M.

- 1. CALL TO ORDER
- 2. ROLL CALL
- 3. APPROVAL OF AGENDA
- 4. APPROVAL OF CONSENT AGENDA
- 5. APPROVAL OF MINUTES:

Regular Finance Committee Meeting – May 20, 2013 Regular Finance Committee Meeting – June 3, 2013

#### **CONSENT AGENDA**

- 6. Bid No. 13/16/B Hospital Tank Valve Vault Construction Project and Agreement between Owner and Contractor, Sasquatch, Inc. (Bill Huey)
- 7. Bid No. 13/19/B McClure and Nichols Reservoirs Infrastructure Improvements; RMCI, Inc. (Robert Jorgensen)
- 8. Bid No. 13/29/B Wastewater Division Publicly Owned Treatment Works Repair, Replacement and Extension Contract for FY 2013/14; TLC Plumbing & Utility. (Stan Holland)
- 9. Bid Renewal for FY 2013/14 Polyelectrolyte Chemicals (Sludge Thickening Aids) for Wastewater Management Plant (Bid No. 12/12/B) and Compost Dewatering Facility (Bid No. 12/24/B); Polydyne, Inc. (Luis Orozco)
- 10. Request for Approval of Amendment No. 1 to Professional Services Agreement Maintenance and Repair for HVAC Units for Santa Fe Community Convention Center; Yearout Service, LLC. (Jim Luttjohann)
- 11. Requested Approval of Amendment No. 4 to Professional Services Agreement Public Relations Services for Santa Fe Convention and Visitors Bureau; Locas Communications, Inc. (Jim Luttjohann)
- Requested Approval of Amendment No. 3 to Professional Services Agreement FY 2013/14Development and Management for "Official Travel Site of Santa Fe" Website for Santa Fe Convention and Visitors Bureau; Studiox, Inc. (Jim Luttjohann)

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Agenda

FINANCE COMMITTEE MEETING CITY COUNCIL CHAMBERS JUNE 17, 2013 – 5:00 P.M.

- 13. Requested Approval of Amendment No. 6 to Professional Services Agreement Advertising Services on behalf of Santa Fe Convention and Visitors Bureau; TKO Advertising, Inc. (Jim Luttjohann)
- Request for Approval of Sole Source Procurement and Professional Services Agreement – FY 2013/14 Water Meter Testing and Repair for Water Division; Great Southwest Meters. (Mike Moya)
- 15. Request for Approval of Sole Source Procurement and Professional Services Agreement – Santa Fe Municipal Watershed Investment Program for Water Division; Santa Fe Watershed Association. (Alan Hook)
- 16. Request for Approval of Agreement Lease Abiquiu Reservoir Storage Space; the Club at Las Campanas. (Rick Carpenter and Marcos Martinez)
- 17. Request for Approval of Exempt Procurement and Contract FY 2013/14 Advertising Services for City of Santa Fe; the Santa Fe New Mexican. (Robert Rodarte)
- Requested Approval of Grant Award FY 13/14 New Freedom Program Section 5317 for Santa Fe Ride Paratransit Program; U.S. Department of Transportation, Federal Transit Administration. (David Chapman)
  - A. Request for Approval of Budget Increase Grant Fund
- 19. Request for Approval of Procurement under State Price Agreement Cold Milling Pavement Resurfacing of Various City Streets; Albuquerque Asphalt, Inc. (David Catanach)
- 20. Request for Approval of Procurement under State Price Agreement Pavement Resurfacing Project of Various City Streets; EMCO of Santa Fe, LLC. (David Catanach)
- 21. Request for Approval of Sole Source Procurement Special Street Profiling Pavement (Diamond Grinding) for Streets and Drainage Maintenance Division; A-Core, Inc. (David Catanach)
- 22. Request for Approval of Reduction in Services of other City Departments Cost Allocation for FY 2012/2013. (Randall Kippenbrock)
  - A. Request for Approval of Budget Decrease Solid Waste Management Agency Fund



Agenda

FINANCE COMMITTEE MEETING CITY COUNCIL CHAMBERS JUNE 17, 2013 – 5:00 P.M.

- 23. Request for Approval of Memorandum of Understanding and Joint Powers Agreement – Region III Drug Task Force; Santa Fe County Sheriff's Department, Espanola Police Department, Tesuque Tribal Police Department, Probation/Parole Division, New Mexico State Police and City of Santa Fe Police Department. (Deputy Chief William Johnson)
- 24. Request for Approval of Grant Project Agreement TraCS Version 10 Pilot Program Software Upgrade and New Equipment for FY 2013/14; New Mexico Department of Transportation and City of Santa Fe Police Department. (Police Chief Raymond Rael)
- 25. Request for Approval of Lease Agreement MRC Rugby Fields and Concession Facility; Santa Fe Youth Athletic Association. (Jennifer Romero)
- 26. Request for Approval of Professional Services Agreements Provide Homebuyer Support Services, Create Affordable Housing for Santa Feans and Support to City for its Affordable Housing Policies and Programs for FY 2013/14. (Kate Noble and Alexandra Ladd)
  - A. Homewise
  - B. Santa Fe Community Housing Trust
- 27. Request for Approval of Professional Services Agreements FY 2013/2014 HUD's Shelter Plus Care Program. (Kate Noble and Alexandra Ladd)
  - A. Santa Fe Community Housing Trust
  - B. The Life Link/La Luz
- 28. Request for Approval of a Resolution Directing Airport Staff to Perform an Update of the 2002 Airport Master Plan for the Purpose of Providing for Long Range Economic Sustainability and Ongoing Safe and Efficient Operations at the Santa Fe Municipal Airport. (Councilor Wurzburger) (Francey Jesson)

#### Committee Review:

| Airport Advisory Board (approved) | 06/06/13 |
|-----------------------------------|----------|
| Public Works Committee (approved) | 06/10/13 |
| City Council (scheduled)          | 06/26/13 |

Fiscal Impact – Yes



Agenda

FINANCE COMMITTEE MEETING CITY COUNCIL CHAMBERS JUNE 17, 2013 – 5:00 P.M.

29. Request for Approval of a Resolution Directing Staff to Establish Administrative Policies and Procedures Relating to Parking Citation Processing and Collections. (Councilor Ives) (Sevastian Gurule)

#### **Committee Review:**

Public Works Committee (approved) City Council (scheduled)

06/10/13 06/26/13

Fiscal Impact – No

30. Request for Approval of a Resolution Directing Staff to Explore the Options for Developing a Collaboration between the City of Santa Fe, Santa Fe County and the Santa Fe Public Schools to Establish a Transitional Educational Setting for High Needs/at Risk Juveniles. (Councilor Dominguez) (Richard Demella)

#### **Committee Review:**

City Council (scheduled)

06/26/13

Fiscal Impact - No

31. Request for Approval of a Resolution Directing Staff to Terminate the Agreement between Service Line Warranties of America (SLWA) and The City as soon as the Contract Permits. (Councilor Bushee) (Peter Ortega)

#### **Committee Review**

Public Utilities (approved) City Council (scheduled) 06/05/13 06/26/13

Fiscal Impact – No

32. Request for Approval of a Resolution Amending City of Santa Fe Utility Billing Administrative Policy No. 7.0.0 Relating to Water Leak Credits. (Councilor Bushee) (Peter Ortega)

#### **Committee Review:**

| Public Utilities (approved) | 06/05/13 |
|-----------------------------|----------|
| City Council (scheduled)    | 06/26/13 |

Fiscal Impact – No



Agenda

FINANCE COMMITTEE MEETING CITY COUNCIL CHAMBERS JUNE 17, 2013 – 5:00 P.M.

33. Pursuant to Resolution No. 2013-33, Request for Approval of an Option to Provide Relief from Water Utility Billing for 501(c)(3) Local Non-profit Organizations that Use Water to Provide Services to the Homeless Population in the City of Santa Fe. (Peter Ortega)

#### END OF CONSENT AGENDA

#### DISCUSSION

34. Request for Approval of a Resolution Directing Staff to Enter into a Non-Exclusive Temporary License Agreement for 240 Square Foot Area Located in the Area of Fountainhead Rock Near the Water Street Parking Lot; and Directing Staff to seek Approval for Converting The City-Owned Land around the Water Street Parking Lot to a City Park and Naming the New Park "Cerletti Park". (Mayor Coss and Councilors Bushee and Wurzburger) (PJ Griego)

#### Committee Review:

Public Works Committee (approved)06/10/13City Council (scheduled)06/26/13

Fiscal Impact – Yes

- 35. Request for Approval of Amendment No. 3 to Lease and Management Agreement Parking Rate for Cinema Patrons at Railyard; Santa Fe Railyard Community Corporation. (Bob Siqueiros)
- 36. Request for Approval of Utility Billing Disconnect for Non-Payment Policy for Public Utilities Division. (Peter Ortega and Kathy Valdez)

#### 37. OTHER FINANCIAL INFORMATION:

- A. Update of Gross Receipts Tax Report Received in June 2013 (for April 2013 Activity) and Lodgers' Tax Report Received in June 2013 (for May 2013 Activity). (Marcos Tapia)
- 38. MATTERS FROM THE COMMITTEE
- 39. ADJOURN

Persons with disabilities in need of accommodations, contact the City Clerk's office at 955-6520 five (5) working days prior to meeting date.

#### SUMMARY OF ACTION FINANCE COMMITTEE MEETING Monday, June 17, 2013

| ITEM  | ACTION                        | PAGE |
|---|-------------------------------|------|
| CALL TO ORDER AND ROLL CALL   | Quorum                        | 1    |
| APPROVAL OF AGENDA  | Approved [amended]            | 1    |
| APPROVAL OF CONSENT AGENDA  | Approved [amended]            | 2    |
| CONSENT AGENDA LISTING  |                               | 2-4  |
| APPROVAL OF MINUTES   |                               |      |
| REGULAR FINANCE COMMITTEE MEETING -<br>MAY 20, 2013   | Approved                      | 5    |
| REGULAR FINANCE COMMITTEE MEETING –<br>JUNE 3, 2013   | Approved                      | 5    |
| CONSENT CALENDAR DISCUSSION   |                               |      |
| REQUEST FOR APPROVAL OF SOLE SOURCE<br>PROCUREMENT AND PROFESSIONAL<br>SERVICES AGREEMENT – FY 2013/14 WATER<br>METER TESTING AND REPAIR FOR WATER<br>DIVISION; GREAT SOUTHWEST METERS                  | Approved w/direction to staff | 5    |
| REQUEST FOR APPROVAL OF SOLE SOURCE<br>PROCUREMENT AND PROFESSIONAL SERVICES<br>AGREEMENT – SANTA FE MUNICIPAL<br>WATERSHED INVESTMENT PROGRAM FOR<br>WATER DIVISION; SANTA FE WATERSHED<br>ASSOCIATION | Approved w/direction to staff | 6-7  |
| REQUEST FOR APPROVAL OF AGREEMENT –<br>LEASE ABIQUIU RESERVOIR STORAGE SPACE;<br>THE CLUB AT LAS CAMPANAS   | Approved                      | 7-9  |
| REQUEST FOR APPROVAL OF EXEMPT<br>PROCUREMENT AND CONTRACT – FY 2013/14.<br>ADVERTISING SERVICES FOR CITY OF SANTA<br>FE; THE SANTA FE NEW MEXICO   | Approved                      | 9-10 |

| ITEM  | ACTION                        | <u>PAGE</u> |
|---|-------------------------------|-------------|
| REQUEST FOR APPROVAL OF A RESOLUTION<br>DIRECTING AIRPORT STAFF TO PERFORM AN<br>UPDATE OF THE 2002 AIRPORT MASTER PLAN<br>FOR THE PURPOSE OF PROVIDING FOR LONG<br>RANGE ECONOMIC SUSTAINABILITY AND<br>ONGOING SAFE AND EFFICIENT OPERATIONS<br>AT THE SANTA FE MUNICIPAL AIRPORT   | Approved [amended]            | 10          |
| REQUEST FOR APPROVAL OF A RESOLUTION<br>DIRECTING STAFF TO TERMINATE THE AGREEMENT<br>BETWEEN SERVICE LINE WARRANTIES OF AMERICA<br>(SLWA) AND THE CITY AS SOON AS THE CONTRACT<br>PERMITS  |                               | 10-13       |
| PURSUANT TO RESOLUTION NO. 2013-33, REQUEST<br>FOR APPROVAL OF AN OPTION TO PROVIDE RELIEF<br>FROM WATER UTILITY BILLING FOR 501(c)(3) LOCAL<br>NON-PROFIT ORGANIZATIONS THAT USE WATER TO<br>PROVIDE SERVICES TO THE HOMELESS POPULATION<br>IN THE CITY OF SANTA FE  | Moved forward to PUC          | 13-16       |
| ***********   |                               |             |
| END OF CONSENT CALENDAR DISCUSSION  |                               |             |
| DISCUSSION  |                               |             |
| REQUEST FOR APPROVAL OF A RESOLUTION<br>DIRECTING STAFF TO ENTER INTO A NON-<br>EXCLUSIVE TEMPORARY LICENSE AGREEMENT<br>FOR 240 SQUARE FOOT AREA LOCATED IN THE<br>AREA OF FOUNTAINHEAD ROCK NEAR THE<br>WATER STREET PARKING LOT; AND DIRECTING<br>STAFF TO SEEK APPROVAL FOR CONVERTING<br>THE CITY-OWNED LAND AROUND THE WATER<br>STREET PARKING LOT TO A CITY PARK AND |                               |             |
| NAMING THE NEW PARK "CERLETTI PARK."  | Approved [amended]            | 16-20       |
| REQUEST FOR APPROVAL OF AMENDMENT<br>NO. 3 TO LEASE AND MANAGEMENT AGREEMENT<br>– PARKING RATE FOR CINEMA PATRONS AT<br>RAILYARD; SANTA FE RAILYARD COMMUNITY   |                               |             |
| CORPORATION   | Approved w/direction to staff | 20-22       |

Page 2

| ITEM  | ACTION                 | PAGE  |
|---|------------------------|-------|
| REQUEST FOR APPROVAL OF UTILITY<br>BILLING DISCONNECT FOR NON-PAYMENT<br>POLICY FOR PUBLIC UTILITIES DIVISION<br>OTHER FINANCIAL INFORMATION                          | Approved               | 22-23 |
| UPDATE OF GROSS RECEIPTS TAX REPORT<br>RECEIVED IN JUNE 2013 (FOR APRIL 2013<br>ACTIVITY) AND LODGERS' TAX REPORT<br>RECEIVED IN JUNE 2013 (FOR MAY 2013<br>ACTIVITY) | Information/discussion | 23-24 |
| MATTERS FROM THE COMMITTEE  | None                   | 24    |
| ADJOURN   |                        | 24    |

#### MINUTES OF THE CITY OF SANTA FE FINANCE COMMITTEE Monday, June 17, 2013

#### 1. CALL TO ORDER

A meeting of the City of Santa Fe Finance Committee was called to order by Chair Carmichael A. Dominguez, at approximately 5:00 p.m., on Monday, June 17, 2013, in the Council Chambers, City Hall, 200 Lincoln Avenue, Santa Fe, New Mexico.

#### 2. ROLL CALL

#### MEMBERS PRESENT:

Carmichael A. Dominguez, Chair Councilor Patti J. Bushee Councilor Christopher Calvert Councilor Peter N. Ives

#### MEMBERS EXCUSED:

Councilor Bill Dimas

#### **OTHERS ATTENDING:**

Marcos A. Tapia, Finance Department Yolanda Green, Finance Division Melessia Helberg, Stenographer.

There was a quorum of the membership in attendance for the conducting of official business.

NOTE: All items in the Committee packets for all agenda items are incorporated herewith to these minutes by reference. The original Committee packet is on file in the Finance Department.

#### 3. APPROVAL OF AGENDA

Mr. Tapia noted changes to the captions of Items #11, 12, 13 and 18, so that it says, "Request for Approval."

**MOTION:** Councilor Calvert moved, seconded by Councilor Bushee, to approve the agenda, as amended.

VOTE: The motion was approved unanimously on a voice vote.

#### 4. APPROVAL OF CONSENT AGENDA

**MOTION:** Councilor Bushee moved, seconded by Councilor Calvert, to approve the following Consent Agenda as amended.

VOTE: The motion was approved unanimously on a voice vote.

| ****** | ***************************************   |
|--------|---|
|        | CONSENT AGENDA  |
| 6.     | BID NO. 13/16/B – HOSPITAL TANK VALVE VAULT CONSTRUCTION PROJECT AND<br>AGREEMENT BETWEEN OWNER AND CONTRACTOR, SASQUATCH, INC. (BILL HUEY)   |
| 7.     | BID NO. 13/19/B – McCLURE AND NICHOLS RESERVOIRS INFRASTRUCTURE<br>IMPROVEMENTS; RMCI, INC. (ROBERT JORGENSEN)  |
| 8.     | BID NO. 13/29/B – WASTEWATER DIVISION PUBLICLY OWNED TREATMENT WORKS<br>REPAIR, REPLACEMENT AND EXTENSION CONTRACT FOR FY 2013/14; TLC PLUMBING &<br>UTILITY. (STAN HOLLAND)  |
| 9.     | BID RENEWAL FOR FY 2013/14 – POLYELECTROLYTE CHEMICALS (SLUDGE THICKENING<br>AIDS) FOR WASTEWATER MANAGEMENT PLANT (BID NO. 12/12/B) AND COMPOST<br>DEWATERING FACILITY (BID NO. 12/24/B); POLYDYNE, INC. (LUIS OROZCO)                                 |
| 10.    | REQUEST FOR APPROVAL OF AMENDMENT NO. 1 TO PROFESSIONAL SERVICES<br>AGREEMENT – MAINTENANCE AND REPAIR FOR HVAC UNITS FOR SANTA FE<br>COMMUNITY CONVENTION CENTER; YEAROUT SERVICE, LLC. (JIM LUTTJOHANN)   |
| 11.    | REQUEST FOR APPROVAL OF AMENDMENT NO. 4 TO PROFESSIONAL SERVICES<br>AGREEMENT – PUBLIC RELATIONS SERVICES FOR SANTA FE CONVENTION AND<br>VISITORS BUREAU; LOCAS COMMUNICATIONS, INC. (JIM LUTTJOHANN)   |
| 12.    | REQUEST FOR APPROVAL OF AMENDMENT NO. 3 TO PROFESSIONAL SERVICES<br>AGREEMENT – FY 2013/14, DEVELOPMENT AND MANAGEMENT FOR "OFFICIAL TRAVEL<br>SITE OF SANTA FE" WEBSITE FOR SANTA FE CONVENTION AND VISITORS BUREAU;<br>STUDIOX, INC. (JIM LUTTJOHANN) |
| 13.    | REQUESTED APPROVAL OF AMENDMENT NO. 6 TO PROFESSIONAL SERVICES<br>AGREEMENT – ADVERTISING SERVICES ON BEHALF OF SANTA FE CONVENTION AND<br>VISITORS BUREAU; TKO ADVERTISING, INC. (JIM LUTTJOHANN)  |

14. [Removed for discussion by Councilor Ives]

- 15. [Removed for discussion by Councilor Bushee]
- 16. [Removed for discussion by Councilor lves]
- 17. [Removed for discussion by Councilor Bushee]
- 18. REQUEST FOR APPROVAL OF GRANT AWARD FY 13/14 NEW FREEDOM PROGRAM SECTION 5217 FOR SANTA FE RIDE PARATRANSIT PROGRAM; U.S. DEPARTMENT OF TRANSPORTATION, FEDERAL TRANSIT ADMINISTRATION. (DAVID CHAPMAN) A. REQUEST FOR APPROVAL OF BUDGET INCREASE – GRANT FUND.
- 19. REQUEST FOR APPROVAL OF PROCUREMENT UNDER STATE PRICE AGREEMENT COLD MILLING PAVEMENT RESURFACING OF VARIOUS CITY STREETS; ALBUQUERQUE ASPHALT, INC. (DAVID CATANACH)
- 20. REQUEST FOR APPROVAL OF PROCUREMENT UNDER STATE PRICE AGREEMENT PAVEMENT RESURFACING PROJECT OF VARIOUS CITY STREETS; EMCO OF SANTA FE, LLC. (DAVID CATANACH)
- 21. REQUEST FOR APPROVAL OF SOLE SOURCE PROCUREMENT SPECIAL STREET PROFILING PAVEMENT (DIAMOND GRINDING) FOR STREETS AND DRAINAGE MAINTENANCE DIVISION; A-CORE, INC. (DAVID CATANACH)
- 22. REQUEST FOR APPROVAL OF REDUCTION IN SERVICES OF OTHER CITY DEPARTMENTS COST ALLOCATION FOR FY 2012/2013. (RANDALL KIPPENBROCK)
  - A. REQUEST FOR APPROVAL OF BUDGET DECREASE SOLID WASTE MANAGEMENT AGENCY FUND.
- 23. REQUEST FOR APPROVAL OF MEMORANDUM OF UNDERSTANDING AND JOINT POWERS AGREEMENT – REGION III DRUG TASK FOCE; SANTA FE COUNTY SHERIFF'S DEPARTMENT, ESPANOLA POLICE DEPARTMENT, TESUQUE TRIBAL POLICE DEPARTMENT, PROBATION/PAROLE DIVISION, NEW MEXICO STATE POLICE AND CITY OF SANTA FE POLICE DEPARTMENT. (DEPUTY CHIEF WILLIAM JOHNSON)
- 24. REQUEST FOR APPROVAL OF GRANT PROJECT AGREEMENT TRACS VERSION 10 PILOT PROGRAM SOFTWARE UPGRADE AND NEW EQUIPMENT FOR FY 2013/14 NEW MEXICO DEPARTMENT OF TRANSPORTATION AND CITY OF SANTA FE POLICE DEPARTMENT. (POLICE CHIEF RAYMOND RAEL)
- 25. REQUEST FOR APPROVAL OF LEASE AGREEMENT MRC RUGBY FIELDS AND CONCESSION FACILITY; SANTA FE YOUTH ATHLETIC ASSOCIATION. (JENNIFER ROMERO)

- 26. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES AGREEMENTS PROVIDE HOMEBUYER SUPPORT SERVICES, CREATE AFFORDABLE HOUSING FOR SANTA FEANS AND SUPPORT TO CITY FOR ITS AFFORDABLE HOUSING POLICIES AND PROGRAMS FOR FY 2013/14. (KATE NOBLE AND ALEXANDRA LADD)
  - A. HOMEWISE
  - B. SANTA FE COMMUNITY HOUSING TRUST
- 27. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES AGREEMENTS FY 2013/2014, HUD'S SHELTER PLUS CARE PROGRAM. (KATE NOBLE AND ALEXANDRA LADD)
  - A. SANTA FE COMMUNITY HOUSING TRUST
  - B. THE LIFE LINK/LA LUZ
- 28. [Removed for Discussion by Councilor Bushee]
- 29. REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING STAFF TO ESTABLISH ADMINISTRATIVE POLICIES AND PROCEDURES RELATING TO PARKING CITATION PROCESSING AND COLLECTIONS (COUNCILOR IVES). (SEVASTIAN GURULE). <u>Committee</u> <u>Review:</u> Public Works Committee (approved) 06/10/13; and City Council (scheduled) 06/26/13. Fiscal Impact – No.
- 30. REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING STAFF TO EXPLORE THE OPTIONS FOR DEVELOPING A COLLABORATION BETWEEN THE CITY OF SANTA FE, SANTA FE COUNTY AND THE SANTA FE PUBLIC SCHOOLS TO ESTABLISH A TRANSITIONAL EDUCATIONAL SETTING FOR HIGH NEEDS/AT RISK JUVENILES (COUNCILOR DOMINGUEZ). (RICHARD DeMELLA) <u>Committee Review</u>: City Council (scheduled) 06/26/13. Fiscal Impact – No.
- 31. [Removed for discussion by Councilor Calvert]
- 32. REQUEST FOR APPROVAL OF A RESOLUTION AMENDING CITY OF SANTA FE UTILITY BILLING ADMINISTRATIVE POLICY NO. 7.0.0, RELATING TO WATER LEAK CREDITS (COUNCILOR BUSHEE). (PETER ORTEGA). <u>Committee Review:</u> Public Utilities Committee (approved) 06/05/13; and City Council (scheduled) 06/26/13. Fiscal Impact – No.
- 33. [Removed for discussion by Councilor lves]

END OF CONSENT AGENDA

#### 5. APPROVAL OF MINUTES:

#### **REGULAR FINANCE COMMITTEE MEETING – MAY 20, 2013 REGULAR FINANCE COMMITTEE MEETING – JUNE 3, 2013**

**MOTION:** Councilor Calvert moved, seconded by Councilor lves, to approve the minutes of the Regular Finance Committee meetings of May 20, 2013, as presented.

VOTE: The motion was approved unanimously on a voice vote.

**MOTION:** Councilor Calvert moved, seconded by Councilor lves, to approve the minutes of the Regular Finance Committee meetings of June 3, 2013, as presented.

**VOTE:** The motion was approved unanimously on a voice vote.

#### CONSENT CALENDAR DISCUSSION

#### 14. REQUEST FOR APPROVAL OF SOLE SOURCE PROCUREMENT AND PROFESSIONAL SERVICES AGREEMENT – FY 2013/14 WATER METER TESTING AND REPAIR FOR WATER DIVISION; GREAT SOUTHWEST METERS. (MIKE MOYA)

Councilor lves said it is sole source, noting the memo said, "The sole source approval is based on the contractor's on-call ability, they have the equipment to handle emergency repair on-site. The Division has also made several attempts to locate other vendors in this area that specialize in water meter repairs, but have been unsuccessful. He said in looking at sole source procurements under the conditions of use, it calls for a written determination by the Purchasing Director, detailing how the review and determination was made. He said that isn't in the packet and he would like to have that document when we do go sole source. He would like more explanation on what happened here.

Mr. Rodarte said then Councilor lves basically wants the determination, and he can do that, noting he signed on the sole source memo. He suggested postponing this and he will write the determination letter and bring it to the next meeting.

Councilor lves said we could send it on to the Council and he could put that letter in the Council packet, noting he doesn't want to delay this approval, and he can ask those questions then. He asked Mr. Rodarte to address how the on call issue relates to sole source in handling emergency repairs which didn't seem to be part of the systemic review being called for.

**MOTION:** Councilor lves moved, seconded by Councilor Bushee, to approve this request with direction to staff to include the additional information at the Council meeting.

VOTE: The motion was approved unanimously on a voice vote.

FINANCE COMMITTEE MINUTES: June 17, 2013

#### 15. REQUEST FOR APPROVAL OF SOLE SOURCE PROCUREMENT AND PROFESSIONAL SERVICES AGREEMENT – SANTA FE MUNICIPAL WATERSHED INVESTMENT PROGRAM FOR WATER DIVISION; SANTA FE WATERSHED ASSOCIATION. (ALAN HOOK)

Councilor Bushee said in the past we were given an update as to how things are going. She said there was a program from the 5<sup>th</sup> and 6<sup>th</sup> graders in terms of watershed education. She asked the reason they chose the 5<sup>th</sup> and 6<sup>th</sup> graders, noting the watershed education starts in the 4<sup>th</sup> grade. She asked if this is a grant.

Mr. Hook said it originally was funded through a grant through the New Mexico Finance Authority which ended in May. It is now funded through the water CIP, along with a cost share with the U.S. Forest Service as part of the upper watershed management plan. The Santa Fe Watershed Association handles the public hikes and the school children as detailed in the Memo.

Councilor Bushee asked about the attendance in the program, the success of the program and so forth.

Mr. Hooks introduced Eileen Everett, the Outreach Coordinator for the Watershed Association, the expert on the actual presentation.

Councilor Bushee said she understands what the Association does and asked if the Association is contracting with the City. She asked who oversees the financial aspects of the program and the deliverables, and if there is some kind of quantification. She doesn't want the contractor to answer these questions for her and wants that information from staff.

Mr. Hooks said he can get all those details, because it is laid out in the budget, along with the deliverables that the Contractor has done.

Councilor Bushee asked the reason that information isn't in the packet.

Mr. Hooks said, as indicated in the Memorandum, Mr. Lyons provided the information on what has been done since 2010, but not the numbers, such as dollar amount for each class, the number of classes and public hikes. He can provide that information which is readily available.

Councilor Bushee said we were going to check in at the end of grant to see the efficacy of the program, and she can't find that in the packet.

Mr. Hooks said Mr. Lyons prepared a final report for the MFA which has that detail, and he can provide that to the Council if you would like, noting that report is quite detailed.

Councilor Bushee asked if this is time sensitive and if we can we wait until we have that information.

Mr. Hooks said they are trying to renew this.

Councilor Bushee said she doesn't want to presume this is going to come up every year, and wants to see the effectiveness before she commits to an ongoing program of \$145,000, and wants that information before she votes to approve this request.

**MOTION:** Councilor Bushee to postpone this item to the next meeting. **THE MOTION DIED FOR LACK OF A SECOND**.

Mr. Hooks noted Mr. Lyons and the Watershed Association made a presentation about a month ago about the numbers of hikes and such, which he can provide in addition to the NMFA final report.

**MOTION:** Councilor Calvert moved, seconded by Councilor Ives, to move this item to the Council, with direction to provide the information by the time it goes to Council, and we can decide if it is adequate at that point.

**VOTE:** The motion was approved on a voice vote, with Councilors Dimas and Ives voting in favor of the motion, and Councilor Bushee voting against.

#### 16. REQUEST FOR APPROVAL OF AGREEMENT – LEASE ABIQUIU RESERVOIR STORAGE SPACE; THE CLUB AT LAS CAMPANAS. (RICK CARPENTER AND MARCOS MARTINEZ)

Councilor lves asked if this water is in our existing storage space in Abiquiu, and Mr. Carpenter said this is correct.

Councilor lves asked what is the current storage capacity.

Mr. Carpenter said the City has 4,000 afy of storage capacity in the sediment pool at Abiquiu Reservoir, and that is for imported San Juan/Chama project water.

Councilor lves asked if we store our imported San Juan/Chama project water anywhere else other than Abiquiu.

Mr. Carpenter said it is stored temporarily on an annual basis in Heron, and we have some that is passed through and it is in Elephant Butte.

Councilor lves asked how much we store there currently.

Mr. Carpenter said he doesn't have the exact numbers, but it is between 2,000 and 4,000 afy above Otowi Gauge and there is 12,000 afy stored in Elephant Butte.

Responding to Councilor Ives, Mr. Carpenter said the information on page 2, Section 1, Terms of the Agreement, are different amounts, which would call for between 100-200 afy, which would be there for 30 days, and then it is vacated, and they could call for another slug of water.

Councilor lves said the maximum storage being made available is up to 200 afy at any one time, and Mr. Carpenter said that is correct.

Councilor lves said then it is stored for a month and then moved out.

Mr. Carpenter said they have to move each slug of water within 30 days, and presumably they're going to be calling for it and irrigating the golf course with that water over that 30 day period.

Councilor lves noted the City has to acquire up to 24 afy of Las Campanas water, and asked if that is all San Juan/Chama diversion water.

Mr. Carpenter said no, those are water rights which are owned by Las Campanas under the Nambe/Tesuque/Pojoaque system.

Responding to Councilor Ives, Mr. Carpenter said that is a pretty good price for NPT water rights. He said often times elected officials will hear figures of around 5,000 afy, but that is for Middle Rio Grande water rights.

Councilor lves asked for more information about those water rights, and asked if they have been resolved through the Aamodt Settlement, and if so, what are our priority dates.

Mr. Carpenter said he doesn't know the priority dates, but they are water rights in good standing.

MOTION: Councilor lves moved, seconded by Councilor Bushee, to approve this request.

**DISCUSSION:** Chair Dominguez said in the last paragraph of Mr. Carpenter's Memorandum, it says "In exchange for being allowed to temporarily water in City storage space, TCLC has offered to sell up to approximately 24 afy..." He asked if we have made a decision to buy, or are they offering to sell in exchange for that lease.

Mr. Carpenter said the City doesn't have to buy the water rights, but it would be in the City's best interest to do so.

Chair Dominguez asked if that is something that would go through the City committees.

Mr. Carpenter said yes, any purchase would have to go through the City's committee process.

Chair Dominguez asked the timeline as to when that decision would be made.

Mr. Carpenter said the City has 3 years, with an option to extend for a fourth year in order to make that purchase.

Councilor lves asked Mr. Carpenter if he anticipates filing anything of record to evidence that right in the County records. He said often, when you have a right to buy something, such as the right of first refusal, to provide notice to third parties so no one can become a *bona fide* purchaser for value without notice, if they file something of record to announce to the world the right to acquire those. He asked if anything like that is planned as part of this.

Mr. Carpenter said when we originally were negotiating the terms of this agreement, the right of first refusal was on the table, and that became less attractive as we went through it, mostly to the attorneys.

Councilor lves said, "I take it, the answer is no."

Mr. Tapia said, "What I will do, is I'll make sure we get together and talk, because this is something which has a fiscal impact, and I will check that to make sure that we do that."

Councilor lves thanked him, saying, "I'm sure the attorneys have something good in mind that I don't understand sitting here.

Chair Dominguez said, "So Rick, if for some odd reason we decide not to purchase water rights, then what."

Mr. Carpenter said, "Mr. Chair do you mean would the agreement be null and void. I believe there's a clause in here that says they would still have the right to store water in our space."

Chair Dominguez asked for how much.

Mr. Carpenter said for 10 years.

VOTE: The motion was approved unanimously on a voice vote.

#### 17. REQUEST FOR APPROVAL OF EXEMPT PROCUREMENT AND CONTRACT – FY 2013/14. ADVERTISING SERVICES FOR CITY OF SANTA FE; THE SANTA FE NEW MEXICO. (ROBERT RODARTE)

Councilor Bushee asked if the City advertises in any other newspapers.

Mr. Rodarte said, "Yes we do, but this particular one is our expensive one."

Councilor Bushee noted that the amount has decreased over the years, and asked the reason.

Mr. Rodarte said everything in 2010 and 2011 is all BDD stuff. He said in 2012, he requested \$125,000, and they found ways to save on advertising. One was to cut back our advertisement on the weekends such as Sunday and Friday, which the City Clerk has done, noting she is the heaviest user. He said somewhere around 2009, Councilor Robertson-Lopez asked, "Do you have to put all that stuff in your

legal ads," and we trimmed those a little also." He said over the years we have cut down, and the reason he will be targeting \$100,000 this year.

MOTION: Councilor Bushee moved, seconded by Councilor Calvert, to approve this request.

VOTE: The motion was approved unanimously on a voice vote.

28. REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING AIRPORT STAFF TO PERFORM AN UPDATE OF THE 2002 AIRPORT MASTER PLAN FOR THE PURPOSE OF PROVIDING FOR LONG RANGE ECONOMIC SUSTAINABILITY AND ONGOING SAFE AND EFFICIENT OPERATIONS AT THE SANTA FE MUNICIPAL AIRPORT (COUNCILOR WURZBURGER). (FRANCEY JESSON). <u>Committee Review:</u> Airport Advisory Board (approved) 06/06/13; Public Works Committee (approved) 06/10/13; and City Council (scheduled) 06/26/13. Fiscal Impact – Yes.

Councilor Bushee said she got her question answered, but she thinks there still needs to be a little bit of clarification on the language. She said, in reading the Resolution, it wasn't clear to her that we already have gone through a competitive bid with Molzen-Corbin as the engineers for work out at the Airport and inclusive in the scope of work, were deliverables for that contract we already had through a competitive process for that engineering firm to do an update of the Airport Master plan. She said, "I would just ask that staff clarify that language. I don't want to wordsmith it here this evening, but if you could before this moves, at page 2, lines 11-13, somewhere in there, clarify that there were competitive bids, and Molzen-Corbin was selected to do X, Y, Z, inclusive of an update of the master plan at the Airport.

**MOTION:** Councilor Bushee moved, seconded by Councilor Ives, to approve this request with the amendments to be derived by staff to clarify that there were competitive bids and Molzen-Corbin was selected to do X, Y, Z, inclusive of an update of the master plan at the Airport.

DISCUSSION: Ms. Jesson said, "Absolutely. I can update that for you."

VOTE: The motion was approved unanimously on a voice vote.

31. REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING STAFF TO TERMINATE THE AGREEMENT BETWEEN SERVICE LINE WARRANTIES OF AMERICA (SLWA) AND THE CITY AS SOON AS THE CONTRACT PERMITS (COUNCILOR BUSHEE). (PETER ORTEGA) <u>Committee Review:</u> Public Utilities Committee (approved) 06/05/13; and City Council (scheduled) 06/26/13. Fiscal Impact – No.

Councilor Calvert said Ms. Amer has an opinion which will render this Resolution moot. He said he asked staff to check on a certain item when we voted on it in Council and noticed this item. He said he understands staff determination is that the original contract wasn't noticed properly. He said we need to refer this to staff to make the legal determinations they need to make and bring it back to the Committee. Councilor Bushee noted this wasn't mentioned at Public Works and asked if Ms. Amer discovered it after that.

Councilor Calvert said he inquired, based on the first correspondence.

Councilor Bushee said she understands the contract had to run for the full term.

Councilor Calvert said this is correct, unless there was termination for cause, noting this is like other things we've had recently where there wasn't proper notice and we are going to have to re-vote it, and when we do that we can resolve any other issues necessary.

Councilor Bushee said we should choose not to go forward.

Councilor Calvert said he believes it will take care of what she wanted to do with her resolution if we re-vote on it.

Judith Amer said it was on the Consent Agenda on April 25, 2012, and it was noticed as an update on the Resolution, and the Resolution stated staff would provide an update.

Councilor Bushee asked what that means in terms of this Resolution and moving forward.

Ms. Amer said to remedy the Open Meetings Act issue it would need to be noticed properly on the Council Agenda as an update and for a vote, noting the Resolution required an update. She said she doesn't think they are making more than \$50,000, so it wouldn't necessarily have to go to the City Council for approval.

Councilor Bushee asked, "Do I want to proceed with this Resolution."

Ms. Amer said the Resolution is a separate issue, it's whether or not to terminate the agreement.

Chair Dominguez asked, if we do not approve the Resolution or move it forward, is there a possibility we can complete the intent of the Resolution on the table with the action we need to take that you just talked about.

Ms. Amer said, "Yes. I think the answer to your question is yes. What I think you said was can we continue with the contract as long as we notice the update as it was supposed to be noticed, and that's correct."

Councilor Bushee said her ongoing concern has been the procedure used in arriving at this contract and now there are even more complications to that procedural process.

Responding to Councilor Bushee, Ms. Amer said the contract was signed in January 2013, and it will expire in January 2014. She said to terminate it, the City would need to provide 90 days notice prior to the end of the contract.

Councilor Bushee wants the Resolution to move forward, asking if all the City Attorney's Office is going to readvertise and doesn't care about a re-vote on the original contract.

Ms. Amer said, "Not on the contract, unless they are making more than \$50,000, and that is the part that I do not have an answer to, because I do not know how much they are making."

Councilor Bushee asked if there would be any "better safe than sorry efforts," or just to re-vote the whole issue.

Ms. Amer said there would be another issue if the contract was greater than \$50,000..

Councilor Calvert said part of the problem in re-voting the whole issue is that all these people have been signed up, and they are under contract. He said this isn't the fault of the people doing business, nor the people who signed up, and this falls on the City's part of the project so far.

Councilor Bushee said the issue is not whether or not those people want to engage, and they can look up all the citizens' names in a phone book and send them a letter. It's just whether or not the City wants to endorse this as a City effort.

Councilor Calvert said, "What I'm saying is that it is a little hard to un-ring the bell at this point. It's your Resolution, you make a motion."

Chair Dominguez said we can move the Resolution forward, and during that time staff can give us some more information and by the time it gets to Council it may be a moot issue, commenting he thinks this is the safest way to go.

Councilor Bushee would like to see this move forward to Council, commenting she doesn't think it is a good idea on the part of the City to endorse one private company solely, and if we are pursuing this, we can have a competitive bid process.

MOTION: Councilor Bushee moved, seconded by Councilor Ives, to approve the Resolution

**DISCUSSION:** Councilor lves asked, if this motion is adopted, if it affects the evaluation about which Councilor Calvert is speaking, vis a vis whether or not on April 25, 2012, the program was properly noticed and/or voted on at that time.

Ms. Amer said, "I think you can send the Resolution forward as approved, and make a decision as to whether or not you want to renew the contract, and at the same time, properly notice the agenda item and act on that. I think you can do the two things at the same time.

FRIENDLY AMENDMENT: Councilor lives would like to amend the motion, to move the Resolution forward without opining on the validity of the contract in the first instance. THE AMENDMENT WAS FRIENDLY TO THE MAKER AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE.

**STATEMENT FOR THE RECORD:** Councilor Calvert said, for the record, the way this was put on the Agenda, made it sound like it was approved at Public Utilities when, in fact, it was moved forward without a recommendation and didn't recommend approval of the Resolution, which he would like clarified for the record.

**VOTE:** The motion, as amended, was approved on a voice vote with Councilors Bushee and Ives voting in favor of the motion, and Councilor Calvert voting against the motion.

#### 33. PURSUANT TO RESOLUTION NO. 2013-33, REQUEST FOR APPROVAL OF AN OPTION TO PROVIDE RELIEF FROM WATER UTILITY BILLING FOR 501(c)(3) LOCAL NON-PROFIT ORGANIZATIONS THAT USE WATER TO PROVIDE SERVICES TO THE HOMELESS POPULATION IN THE CITY OF SANTA FE. (PETER ORTEGA)

Councilor lves said his question is in regarding to the caption of this matter on the Agenda, noting it is captioned as *Request for approval of an option to provide relief from water utility billing for 501(c)(3) local non-profit organizations*, whereas the Resolution itself reads, *Directing staff to explore the legal options for providing relief from water utility billing.* He said he would argue that the caption on the Resolution is subsumed under the Notice on the Agenda, so he doesn't think it fails because of that problem, and pointed out that all we are doing today is asking staff to explore the legal options for providing relief from water utility billing, and asked if this is correct.

Mr. Schiavo said, "This is correct, just as you stated. It asks us to explore those options." He said he met with Legal and we could provide some type of subsidy in the form of a reduction or a waiver of water fees, and not run afoul of the anti-donation clause, if it is serving a homeless population.

Melissa Byers said, "I just want to clarify that the Resolution has been adopted, Resolution No. 2013-33, and that Resolution directed staff to explore the options, and I believe the Memo in your packet from our consultant, Jason Mumm, provides the options that were directed for staff to come up with."

Chair lves said she is exactly correct, noting he didn't see the March 27<sup>th</sup> date. He asked staff to talk about the options, and what staff recommends.

Mr. Schiavo explained the four options set out in Mr. Mumm's Memo of May 17, 2013. Please see this Memo for specifics of this presentation.

Councilor lves noted the total amount involved is about \$58,179, and the other options would be \$45,000, \$29,000 and \$12,000 respectively. He asked the amount in context of the City's annual water revenues.

Mr. Schiavo said it is a very small percentage, noting on the last page of his summary, Mr. Mumm has said the numbers provided were for the average use, and Mr. Mumm also provides some numbers which are slightly higher for what he considers high use. He said overall, it is a pretty small number. Mr. Schiavo said he is concerned about what happens when the City provides people with free water and how they choose to use it.

Councilor lves asked if there would be any problem in tying the scenario selected into a required set of water conservation measures – making sure that they have low flow toilets, aerators, low flow showerheads, and the whole gamut of the City's water conservation measures are observed.

Mr. Schiavo said he believes the non-profits would gladly welcome anything you wanted to change within their facilities at your expense.

Councilor lves asked Mr. Schiavo's recommendation.

Mr. Schiavo said he is fine with any of the options, commenting when you give something away, people often aren't good stewards and you may find their usage creeping up year after year.

**MOTION:** Councilor lves moved, seconded by Councilor Bushee, to approve this request with Option 4, with an additional requirement that before the facilities are offered those benefits, the facilities must implement a full measure of water conservation to ensure those measures are in place and reducing water usage at those facilities and eliminates waste.

FRIENDLY AMENDMENT: Councilor Bushee would like to amend the motion to provide that it doesn't exceed their average use over the past 5 years, and that the staff do a water audit so staff could provide what rebates/replacements which could be made off their water bill so it isn't a burden and raises awareness. THE AMENDMENT WAS FRIENDLY TO THE MAKER AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE.

**DISCUSSION ON THE MOTION AS AMENDED:** Councilor Calvert asked that this item go back to Public Utilities because it wasn't clear and wasn't properly noticed, noting the caption for Public Utilities was *Update on this Resolution*, and it didn't ask for a decision. He said the Committee didn't think that was what it was asked to do. He said somebody said Councilor Bushee asked to be added as a sponsored, and the Committee thought we were talking about the Resolution.

Councilor Bushee said she is a cosponsor, and Councilor Calvert said she wasn't listed as a cosponsor at the time, reiterating it wasn't noticed properly noted for Public Utilities, so he thinks it needs to go back to Public Utilities.

Councilor Bushee said she won't be attending the first meeting of this Committee in July, and she would ask if we can just move this forward to Council, and get the answers to any questions they might have before that time. She said we are moving into the summer season and she wants to move it along.

Chair Dominguez said this item will go to the Council of June 26, 2013, and the next PUC isn't until July 3, 2013.

After discussion, it was the discussion among the Committee to send this item to the Public Works Committee on June 24, 2013 and the Council on June 26, 2013.

Councilor Ives said he would love to ask the Assistant City Attorney Judith Amer a question. He said Councilor Calvert has pointed out that the caption on this item when it was before the PUC read "Update on Resolution 2013- \_\_\_\_, a Resolution directing staff to explore the legal options for providing relief from Water Utility Billing." He said the caption for today is, "Pursuant to Resolution, a request for approval of an option." He asked if problems are caused when we change the caption from one committee to the next as it moves forward to the Council.

Ms. Amer said for it to go to Council, it would need to be approved by one Committee. She said, "So, if it were to pass Finance, it could go to the Council, even though it is different from the item that was published at Public Utilities. So the answer to your question is it could move forward if it passed in the Finance Committee today, even though it is different than the item that was passed.... actually it was never even passed at Public Utilities. It was purely a discussion item, so if this item passes at Finance today, it can move forward to Council, but it will have gone before only one Committee."

Chair Dominguez said, "So regardless of what happens at any other Committee, if this Committee approves it now, it can still go to Council."

Ms. Amer said that is correct.

Chair Dominguez asked if this is regardless of how it was noticed at any other Committee.

Ms. Amer said, "As long as this item passes one Committee it can go to Council."

Chair Dominguez said he will have a discussion with the staff after the meeting about some of the things that have gone on [inaudible].

Councilor lves said he understands the arguments, and he is ready to make his decision, having made the motion, and he doesn't want to discount the fact that the Public Utilities Committee is the Committee that should deal with this as a matter for approval. He said that would mean delaying it a month to put this into effect. He said he is inclined to withdraw his motion for that reason, to allow it to go back to the Public Utilities Committee.

Councilor Bushee said, "Then I ask that it be heard at the last Council meeting in July on July 31, 2013."

WITHDRAWAL OF THE MOTION BY THE MAKER: Councilor lves withdrew his motion.

**MOTION:** Councilor lves moved, seconded by Councilor Bushee, to send this matter through the Public Utilities Committee, and to the City Council at its last meeting on July 31, 2013.

**DISCUSSION:** Councilor Bushee said she would ask that staff contact the non-profits to which this would apply, and inform them of that meeting.

VOTE: The motion was approved unanimously on a voice vote.

# END OF CONSENT CALENDAR DISCUSSION

#### DISCUSSION

34. REQUEST FOR APPROVAL OF A RESOLUTION DIRECTING STAFF TO ENTER INTO A NON-EXCLUSIVE TEMPORARY LICENSE AGREEMENT FOR 240 SQUARE FOOT AREA LOCATED IN THE AREA OF FOUNTAINHEAD ROCK NEAR THE WATER STREET PARKING LOT; AND DIRECTING STAFF TO SEEK APPROVAL FOR CONVERTING THE CITY-OWNED LAND AROUND THE WATER STREET PARKING LOT TO A CITY PARK AND NAMING THE NEW PARK "CERLETTI PARK." (MAYOR COSS AND COUNCILORS BUSHEE AND WURZBURGER). (P.J. GRIEGO). <u>Committee Review</u>: Public Works Committee (approved) 06/10/13; and City Council (scheduled) 06/16/13. Fiscal Impact – Yes.

An amendment sheet with changes from the Public Works Committee, submitted by staff, is incorporated herewith to these minutes as Exhibit "1."

Mr. P.J. Griego said this morning there was a telephone conference between himself, Judy Amer and John Coventry, discussing, among other things, the proposed changes from Public Works, which are listed on the amendment sheet, which reflects the months and the dates [Exhibit "1"]. He said Mr. Coventry is aware of, and is okay with, these changes.

Mr. Griego said Councilor lves and Councilor Calvert had issues they wanted to discuss and he is here to answer any questions they have regarding the proposed Resolution.

Councilor Bushee said she likes the concept of having this named after Mr. Cerletti, but this is a very unique arrangement which has been put together, and she is uncertain about it. She asked if the City has another such arrangement, other than the Railyard stewards. She said, "The whole selling of sandwiches throws a strange kink into the works with me, particularly ' Hand Pi sandwich molded in the shape of a charity.' I have no idea what that could look like. It is strange, strange language."

Mr. Griego said it is new to staff as well, noting he was not involved in any of the meetings until this point, and "it seems like it is undefined."

Councilor Bushee asked if we know what charity this is. She said it could be a symbol we don't like.

Mr. Griego said, "It is unique, to say the least. It's undefined and it's kind of vague in the Resolution as it is right now."

Councilor Bushee said Mr. Coviello is unique. She said, "I am very uncertain of that whole section on page 2 of the Resolution, lines 5 through 15, and I am really inclined to not have that be part of the arrangement. I don't know why staff couldn't maintain it. I don't really understand this whole other piece. Maybe someone can enlighten me. When I signed on [as a cosponsor], it was just simply to rename the park. I like the idea of seeing events take place there, but I assume there is a chess club or somebody, if they wanted to put these things on they could. I personally, can't support this other stuff."

Chair Dominguez told Mr. Griego if he doesn't have answers, that's fine, commenting "I think we're just trying to mine a little bit right now."

Councilor Bushee said hers are rhetorical questions, and at this point, she doesn't know about this whole thing. She asked what is meant by, "Sell a Hand Pi sandwich molded in the shape of a charity that will be donated [donating?] any profits made from the sale of the sandwich." She said, "It doesn't make any sense. It's not an English language sentence."

Sevastian Gurule said, "In the previous conversations that I had been part of with Mr. Coventry, the idea of selling the sandwich in those shapes, all of that came through in his original proposal and request to the City. My understanding is it was in the shape of that charity. There were several meetings that we had with Mr. Coventry and we asked for very specific information, asking him for some detailed information, and we did not receive that final information back from him. Some of those questions and details were basically, what type of events, how frequent were these events going to taking place, what would it require, just the on the sidewalk, the quarter of the street, how frequent they were going to have them."

Mr. Gurule continued, "And again, looking at his original request that came to the City, it was very broad and very open and we made an attempt to try and get some very detailed information from him so we can best assist him in what he was trying to achieve. The last meeting we had, we had a list of questions that we had left for Mr. Coventry, and to date we have not received [the answers]."

Mr. Gurule continued, "So to answer in further detail your questions as far as why this shape, what this shape represents, how that shape is coming about, I cannot answer these questions."

Councilor Bushee said, "What I don't understand is why we're doing this special arrangement with Coviello. I think that it is great that he is advocating this being named after Mike Cerletti. I think that we have increased bike patrols and PSA's in the Plaza area that could patrol if there are any unseemly behaviors. I think that we could have, even Andrew who beautifies the Plaza, to check in on that area and add some color. I think activities could happen of their own accord. Mr. Coviello or Coventry could be the volunteer coordinator if he wanted, but I don't see the need to pay him to do this, and I don't see the need for this whole sandwich thing. I'm not sure why we're going down that road today, why this made it into the resolution."

Judith Amer said, "Right now, this not part of the Parks Division. It's part of Parking Division. It is not a park, so it can't be named Cerletti Park."

Councilor Bushee asked if we can rename it a park. "If they can make a sandwich in the shape of a charity, I am pretty darned sure we can make this a park."

Ms. Amer said, "There's two pieces to the Resolution. One is the license of this area, which is part of parking, and the other is for staff to explore how to go about converting a piece of property that belongs to Parking into a City park. And then there's actually a third piece, which is then how would you go about naming it Cerletti Park."

Councilor Bushee said we already have a process for "naming" in place which is a bit laborious, but it can be done. She asked if cars are being parked in the area, noting the City owns the land. She said, "I'm not sure a resolution is the mechanism by which to do that, but I think you can do that. And this whole other business about who maintains it and all that, once it is a park, the Parks Department maintains it. If there's a public safety issue, the PSA's or the Bicycle Patrol cops maintain it. I find the conglomeration that we have before us to be non-functional, kind of hysterical."

Councilor Calvert said he agrees with Councilor Bushee. He said at the last Committee meeting he brought up his concern that they were going to try to enforce City ordinances on their own. He said in the first Whereas, they say, "... has become blighted, attracts person who may want to engage in illegal or harassing activities, and attract persons who may be committing vagrancy or panhandling activities." He said, "I think the reason this organization wants to take over management of this park is because they want to discourage those activities. However, I'm afraid they will get themselves and us in legal trouble in so doing."

Councilor Calvert continued, "And so my concern about this whole issue, is they are going to sort of take the law into their own hands without the jurisdiction to do so, and try to, what should I say, clean up some of these problems they see. And I don't think they have the authority to do that. That was one of the concerns I brought up at the last committee meeting."

MOTION: Councilor lves moved to approve this request, with amendments as follows:

- a. On page 1 of the Resolution, strike lines 22 through 24;
- b. On page 2 of the Resolution, strike lines 1 through 15, so it would have a simple Whereas at the front, and would begin, "Now Therefore, be it Resolved by the Governing Body of the City of Santa Fe that the Governing Body authorizes and directs staff to:
- c. Strike Sections 1 and 2 [lines 18 through 25 on page 2, and lines 1 through 13 on page 3;
- d. Modify Section 3 to provide, "Do all tasks necessary to seek committee and Council approval to convert the City-owned land <u>consisting of 240 square feet</u>, more or less, on the northwest corner <u>of surrounding</u> the Water Street parking lot into a City park named "Cerletti Park"; and

e. modify the caption so that reads: "A RESOLUTION <del>DIRECTING STAFF TO ENTER INTO A NON-EXCLUSIVE TEMPORARY LICENSE AGREEMENT FOR 240 SQUARE FOOT AREA LOCATED IN THE AREA OF FOUNTAINHEAD ROCK NEAR THE WATER STREET PARKING LOT; AND DIRECTING STAFF TO SEEK APPROVAL FOR CONVERTING THE CITY-OWNED LAND AROUND THE WATER STREET PARKING LOT TO A CITY PARK AND NAMING THE NEW PARK "CERLETTI PARK."</del>

**EXPLANATION BY THE MAKER:** Councilor lves said this way we can move forward affirmatively on the item on which we have significant agreement. He said if we think the City wants to move forward with a temporary license agreement, we need to come forward with a policy statement, and he asked staff to explore that, recognizing there would need to be a number of requirements, such as verifying non-profit status, requesting documentation and so forth. He noted in this case there were two donations to be made, but there is no accounting of that, so that would need to be established in the context of the possible leasing of a park with the various provisions we would want to see in place with whatever entity that was.

**DISCUSSION PRIOR TO SECOND;** Responding to Councilor Bushee, Councilor Ives said he is asking staff, in the event we were to license or lease a park to somebody, to come forth with a policy with regard to that.

Councilor Bushee asked Councilor lves if he wants to make any changes to lines 18 through 21 on page 1 of the Resolution. She would like more positive language.

FRIENDLY AMENDMENT: Councilor Calvert said he would suggest leaving lines 18 and 19, and deleting lines 20 and 21 on page 1 of the Resolution. THE AMENDMENT WAS FRIENDLY TO THE MAKER AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE.

FRIENDLY AMENDMENT: Councilor Bushee would like to include language such as, "WHEREAS, we have patrols and Parks staff," to make sure it is clear we are sending this through as an attempt to make a City Park and name it after Mike Cerletti which are two separate operations." THE AMENDMENT WAS FRIENDLY TO THE MAKES AND THERE WERE NO OBJECTIONS BY THE OTHER MEMBERS OF THE COMMITTEE.

SECOND TO THE MOTION: Councilor Bushee seconded the motion as amended.

**DISCUSSION ON THE MOTION, AS AMENDED**: Councilor Calvert said, "I think if we do that, then I think we might already have the mechanism for them to get a permit to do something at a park anyway, so they could just follow the process we already have, I think. I don't know if you can get a permit for 4 months, but that's another question."

Melissa Byers said, "I would just like to clarify, or ask direction, if I could just turn this into a substitute resolution, based on the amendments. That way we're not having an amendment sheet back and forth, and expand on it, and just send it to Council that way. Or would you like it to come back to this Committee for review, or to Public Works."

Councilor lves said he is happy to move it forward to the Council, and Chair Dominguez agreee, saying he doesn't want it to come back to this Committee.

VOTE: The motion, as amended, was approved unanimously on a voice vote.

Councilor Bushee said we didn't deal with the Amendment which was handed out [Exhibit "1"] which she assumes is now moot because we have stricken all the language relevant to that, and Chair Dominguez said this is correct.

#### 35. REQUEST FOR APPROVAL OF AMENDMENT NO. 3 TO LEASE AND MANAGEMENT AGREEMENT – PARKING RATE FOR CINEMA PATRONS AT RAILYARD; SANTA FE RAILYARD COMMUNITY CORPORATION. (BOB SIQUEIROS)

A copy of *Railyard Project Financial History and Status*, dated June 17, 2013, submitted for the record by Richard Czoski, is incorporated herewith to these minutes as Exhibit "2."

Robert Siqueiros presented information regarding this matter from his Memorandum dated May 20, 2013, with attachments, to the Finance Committee, which is in the Committee packet. Please see this Memo for specifics of this presentation.

Richard Czoski reviewed the information in Exhibit "2." Please see this document for specifics of this presentation.

Councilor Bushee asked what is the current hourly rate at the parking garage.

Mr. Gurule said it is \$2 per hour.

Councilor Bushee said then this would be a 50% reduction of that fee.

Mr. Gurule said it is \$2 per hour at all parking garages, with the exception of the Railyard there is a maximum of \$10. He said the Governing Body passed legislation for a maximum of \$5 at the Railyard for the day.

Councilor Bushee said then the \$1 per hour charge is somewhat in keeping with that. She asked the debt service remaining on the parking garage.

Mr. Gurule doesn't have that figure off hand, but he can get it. He said the debt service isn't being paid from the Parking Fund, but he can get that figure for her.

Councilor Bushee said she has wanted free surface parking on the Railyard from the beginning, and "I got no, that would be a really hard thing to do." She said an ideal situation for her would be free parking for everyone on the Railyard, and it would make good business sense as well. She said, "Given that we had to build the garage, it's sort of the opposite thinking for me. I thought the surface parking

should have started out free and when the garage came in for discussion that we really needed it, oddly enough we seem to have really needed parking in that area, but nobody wants to use that parking garage. I am of the opinion that we could actually phase-in free surface parking on the Railyard simply by not having the machines there and not having to have as many attendants. We had to hire more staff and put those machines just because we decided we needed to charge for the surface parking. I think that it has been and will be a deterrent."

Councilor Bushee continued, "There are other entities that want to come to the Railyard that will most probably need a similar arrangement. I guess I want us to be really clear of the precedent we are setting with this unique arrangement for the movie theater. And I for one, would be more inclined to have free parking all over the Railyard, and would love to have a financial analysis of how we could achieve that. That would be what I would like to vote on."

**MOTION:** Councilor Calvert moved, seconded by Councilor lves, to approve this request with an amendment to direct staff to evaluate the fiscal impact of trying to eliminate parking fees in the Railyard area.

**DISCUSSION:** Councilor Calvert said the reason we didn't have free surface parking on the Railyard is the same reason we don't have free parking downtown – because people would tend to park in a spot all day long and we're trying to move people along. He understands it isn't always what people want, but if we don't charge anything, people, including employees, will park in those spaces all day along and they will be available for no one, not even on an hourly bases. He said he know's it's hard to find spaces on the street. He believes our parking fees are backward, and we should be charging more for the street parking and less for the garage parking, and encouraging people to park long term in the garage and short term on the street which is more helpful to business because it provides turnover of the spaces.

Councilor Calvert said, in essence we will be providing free parking for some of the patrons of the other businesses, because by providing 4 hours if the movie doesn't last that long, they will have free parking to go to the restaurant, shopping, etc. He thinks this is a good compromise.

Councilor Bushee said in the staff analysis, she would like to hear what other communities are doing and take a look at that to see what the City can do to encourage more activity and more opportunities. She said there are non-profits and for-profits who have contacted her, and they are concerned about their patrons who are getting a \$16 ticket if they are a little late. She reiterated she wants to explore how this is done in other places and how we can achieve that here in Santa Fe.

Councilor Calvert said he is open to that, but he would like it to be done as a separate matter from this particular topic.

Councilor lves agreed saying the analysis will take significant time and is separate from the matter at hand.

Chair Dominguez said he isn't opposed to this request. He said it comes down to the City's finances, how things are structured and the agreements we have. He said the GRT generated from this is great, but it gets sucked up by the General Fund and taken to Police or Parks or wherever the case may be, and then

we can't fulfill the obligations we have, not only to our constituencies but to our agreements with our different entities such as the Railyard Corp. He said, although it will bring in much need GRTs, he doesn't know that it will pay the debt service, for example. He said these are things we keep doing to ourselves. He isn't opposed, but it puts people in a bind because of the way things are structured in the existing agreements.

**VOTE:** The motion was approved on a voice vote, with Councilors Ives and Calvert voting in favor of the motion and Councilor Bushee voting against.

## 36. REQUEST FOR APPROVAL OF UTILITY BILLING DISCONNECT FOR NON-PAYMENT POLICY FOR PUBLIC UTILITIES DIVISION. (PETER ORTEGA AND KATHY VALDEZ)

Chair Dominguez asked if this has been to Public Utilities and if it was noticed correctly, and Councilor Calvert said yes on both counts.

Kathy Valdez, Collections Director, presented information in this regard from her Memorandum of June 7, 2013, with attachments, to the Finance Committee, which is in the Committee packet. Please see this Memorandum for specifics of this presentation.

Councilor Bushee said she doesn't want the City to be like PNM, although she understands wanting to collect past due bills. She asked Ms Valdez if she is experiencing a lot of people not paying, and Ms. Valdez said yes.

Responding to Councilor Bushee, Ms. Valdez said the City has low income credits and it is easier for them to pay the monthly bill, because a lot of them don't have to get on payment arrangements. She said a lot of the past dues are tenants who stay for a few months, and by the time we disconnect them, they're gone. She said it is easier to collect from the property owner, because if they fail to pay, we can put a lien on the property. She said a lot are for mobile homes and we can't put a lien on a mobile home.

Councilor Calvert said the City has Accounts Receivable in excess of \$3 million. He understands wanting to be reasonable and work with people, and this revised process doesn't eliminate that. He said we have to be more businesslike in our process, because we're the most lenient so we are the last in line for payment, and will continue to be so. He said that is not fair to people who are paying their bills timely. He said this is a good compromise and should help the City to reduce some of the delinquent accounts. He said we will need to work with legal to address the concern with regard to tenants and to tighten our procedure. He said the State doesn't allow us to charge the landlord, but it does require the landlord to give us notice. He said we need to work to develop guidelines which provides that if the landlords don't give us notice then we will hold the landlord liable.

MOTION: Councilor Calvert moved, seconded by Councilor lves, to approve this request.

**FRIENDLY AMENDMENT**: Councilor lves said, concurrently with this, he would like to see an implementation of some capacity for people to set up some sort of recurring payment using a credit card or through an banking arrangement. Ms. Valdez said we do have auto pay, and customers can arrange for the payment to be drafted monthly from their checking account. Councilor lves said he has tried to do that and has been totally unsuccessful.

WITHDRAWAL OF FRIENDLY AMENDMENT: Councilor lves said, "I will withdraw my friendly amendment and simply ask you to walk me through that process in the next week so I can get that done.

Councilor Calvert said you can pay on line which is controlled by the customer, and then there is an automatic payment which is controlled by the bank, but it can be done either way.

Ms. Valdez said, with regard to the possibility of a high bill because of a leak, there is a limit of \$250, and if your bill is above that amount it won't do the auto draft. She said lots of customers want to pay in advance and replenish the amount when it is used up.

Councilor Bushee asked if there is a problem in doing an auto pay with a credit card.

Mr. Ortega said we aren't set up to do that at this time.

Councilor Bushee asked if we could set the system up to do that.

Mr. Ortega said, "Not at this time. He said he is working with a new vendor for printing and mailing the bills, and we will be moving forward with their full epayment, and epresentment site which will allow the City to set up a recurring payment with a credit card."

**VOTE:** The motion was approved unanimously on a voice vote.

#### 37. OTHER FINANCIAL INFORMATION

#### A. UPDATE OF GROSS RECEIPTS TAX REPORT RECEIVED IN JUNE 2013 (FOR APRIL 2013 ACTIVITY) AND LODGERS' TAX REPORT RECEIVED IN JUNE 2013 (FOR MAY 2013 ACTIVITY). (MARCOS TAPIA)

A copy of *City of Santa Fe Gross Receipts Taxes Collected*, with attached information on Lodger's tax collected, submitted for the record by staff is incorporated herewith to these minutes as Exhibit "3."

Mr. Tapia reviewed the information in Exhibit "3." He said the GRTs are holding steady and creeping up and we are looking at an increase over last year of about \$538,000

Chair Dominguez asked, in terms of categories, if there are any trends there.

Mr. Tapia said he has been unable to get a breakdown of the unclassified, so he can do an analysis, but he is working on that.

Councilor Calvert said he thinks it is a reporting problem more than anything, and doesn't accurately reflect the period for which it is indicated.

#### 38. MATTERS FROM THE COMMITTEE

There were no matters from the Committee.

#### 39. ADJOURN

There was no further business to come before the Committee, and the meeting was adjourned at 6:45 pm.

omi na Carmichael A. Dominguez, Chair

**Reviewed by:** 

Marcos A. Tapia, Director Department of Finance

Orata Melessia Helberg, Sténographer

### Finance Committee Item #**34**<sup>-</sup>

### CITY OF SANTA FE, NEW MEXICO PROPOSED AMENDMENT(S) TO RESOLUTION NO. 2013-\_\_\_\_ Fountain Head Rock License/Cerletti Park

Mayor and Members of the City Council:

We propose the following amendment to Resolution No. 2013-\_\_\_:

- 1. On page 2, line 22, after "term" insert ", from July 1 through October 31,"
- 2. On page 2, line 23, after "terms" insert ", June 1 through September 30,"
- 3. On page 3, line 1, *insert* a new section "b." which states:

"b. The hours of operation during each term shall be from 10:00 a.m. to 6:00 p.m." Editor's Note: Reletter paragraphs accordingly

4. On page 3, line 12, *delete* "and vi)" and *insert* in lieu thereof "vi) may include art demonstrations, without sales; and vii)"

Respectfully submitted,

Staff

ADOPTED: \_\_\_\_\_\_ NOT ADOPTED: \_\_\_\_\_\_ DATE: \_\_\_\_\_

Yolanda Y. Vigil, City Clerk

Ethilat "1"

The financial model for the Railyard has always been viewed on a long-term basis. The City of Santa Fe purchased the 50-acre Railyard for \$23 million in 1995. The City managed the project with an internal team from 1995 to 2002 after which the project was leased to the Santa Fe Railyard Community Corporation ("SFRCC") after which the City and the non-profit SFRCC agreed to a 10 year Lease & Management Agreement which was extended in 2012 to 2027. During the 7 years the City managed the project two major goals were achieved. The Railyard Master Plan and Design Guidelines ("Master Plan") was approved by the governing body and a financial proforma was formulated.

The Master Plan has been in place since 2002 and, although amended several times, has governed how the project has been developed.

The City passed a 1/16 cent gross receipts tax in 1995 to fund the Railyard Project and repay the debt on the bonds issued to purchase the property. This GRT tax paid off the 10-year land acquisition bonds and was set to expire in 2010.

The 2002 financial proforma was predicated on the notion that the City would continue to own the land. In order to generate revenue, portions of the land would be leased on a long-term (up to 90 years) basis for development by predominantly local businesses.

The ground rent received by SFRCC from the leases would fund the following items:

- operating costs for a staff to manage the construction of the infrastructure, leasing of the parcels and ongoing property management,
- paying the debt service on the bonds the City issued to pay for the \$13.7 million infrastructure costs,
- and paying \$2.7 million of the cost of the original land acquisition (This was an SFRCC rent obligation even though the GRT tax paid all of the land acquisition costs).

SFRCC assumed all of these obligations when the City master leased the project to SFRCC in 2002. At that time, it was assumed that the construction of the infrastructure and the City's underground parking garage would commence in 2004.

Both the City and SFRCC each had many project entitlement obligations to be completed before infrastructure construction could commence. The City was responsible for constructing the parking garage, obtaining environmental clearance and realigning the railroad tracks.

SFRCC was responsible for designing the infrastructure, obtaining City approval of the infrastructure plans, obtaining archeological clearance, leasing the ground parcels and constructing the infrastructure.

\\Server1\common\Lease and Management Agreement\Amendment #3 May 2013\Railyard Project Financial History (6-17-13).doc

Apilit "2"

6/17/13

#### **Railyard Project Financial History and Status**

Due to a myriad of factors, actual construction of the parking structure and infrastructure did not commence until 2006 and was not completed until 2008.

Unfortunately, the delays caused the construction cost of the infrastructure to nearly double from \$7 million to \$13.7 million. The cost of construction labor and materials skyrocketed between 2004 and 2006 due to reconstruction efforts after Hurricane Katrina and the boom in the general U.S. economy. All of the costs related to launching the Railyard Project increased significantly between 2002 when the financial proforma was prepared and 2006-2008 when construction started.

The ground rent revenue also increased over the period, but not nearly enough to offset the increased construction costs. There was a finite amount of land to lease and a limited number of local businesses to lease the parcels. SFRCC worked very hard to lease 92% of the ground parcels by 2009. However, between 2009 and 2011, tenant defaults lowered occupancy to 72%.

Even if the project's ground parcels were 100% leased, there would not be sufficient revenue to operate the property and pay back the debt on the bonds. So how was this shortfall in revenue versus the bond debt service reconciled? This shortfall was addressed in two ways:

- The City Council renewed the 1/16 cent GRT for the Railyard that was due to expire in 2010. This GRT yields approximately \$1 million to \$1.5 million annually which is used to pay the debt service on the Railyard parking garage and offset rent deferrals required by SFRCC.
- The City granted SFRCC's requests for deferrals of SFRCC's rent by approving amendments to the Lease & Management Agreement in 2004, 2006, 2011 and 2013.

Although SFRCC's operating costs will be growing at or below the Consumer Price Index, the annual debt service on the bonds will increase by 43% to \$1,208,977 in 2013/14. The ground rent revenue in 2013/14 will allow SFRCC to pay \$560,000 with the balance being deferred.

The general economy, inability of prospective tenants to obtain bank loans for commercial real estate, and restructuring existing tenants' leases mean that the Railyard project does not produce enough revenue to meet the bond debt service today.

SFRCC assumed the obligation to pay the City \$18,933,468 comprised of \$2,720,181 for land acquisition and \$16,213,287 for infrastructure construction (including interest costs). SFRCC has paid \$4,404,655 to the City since 2002. SFRCC will pay the city the remaining \$14,528,813 over the next 16 years.

The construction of a new cinema will help SFRCC move towards its goal of a 100% leased project. The cinema will yield substantial GRT from construction and ongoing

#### **Railyard Project Financial History and Status**

operations. Approval of the parking arrangement will yield the following significant and immediate economic development benefits to the City and the Railyard:

- The cinema will pay approximately \$300,000 in impact fees in 2013.
- Construction of the cinema will yield approximately \$530,000 in GRT.
- GRT of \$400,000 to \$500,000 would be generated annually from the operation of the cinema.
- 50 new jobs including 6 to 8 full time positions will be created.
- The four hours of parking provides enough time for visitors to shop or have a meal while at the Railyard further increasing GRT.
- We anticipate 100,000 additional visits to the Railyard annually as a result of the cinema. If half of the visitors spend \$20 outside the cinema, the result is \$82,000 in new annual GRT.
- The presence of the cinema will provide a catalyst to attract additional development in the Railyard which will yield additional revenue for SFRCC to pay to the City as rent.

The cost of the cinema parking cannot be paid as incurred because SFRCC's revenue over the next 16 years is dedicated to repaying the \$14.5 million in infrastructure costs. SFRCC will pay for the parking, but cannot until it is financially capable of doing so.

Over time however, the bonds and deferrals granted to SFRCC will all be paid back. By the year 2030, the Railyard Project will yield revenue to the City of \$1 million to \$1.5 million annually. This is the time frame when SFRCC will repay the cinema parking deferrals to the City.

Although there will be some "catch-up" period, eventually the deferred parking amounts will be paid off and the annual cost of providing parking will be approximately 10% of the amount SFRCC will pay to the City annually.

# City of Santa Fe Gross Receipts Taxes Collected (less Water 1/4%)

| MONTH       | FY Actual<br>2007/08 | %<br>Inc/Dec | FY Actual<br>2008/09 | %<br>Inc/Dec | FY Actual 2009/10 | %<br>Inc/Dec | FY Actual<br>2010/11 | %<br>Inc/Dec | FY Actual<br>2011/12 | %<br>Inc/Dec | FY Actual<br>2012/13 | %<br>Inc/Dec | \$ Diff to PY | FY Budget<br>2012-13 | % Actual<br>to Budget | Over/Under<br>Budget |
|-------------|----------------------|--------------|----------------------|--------------|-------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|---------------|----------------------|-----------------------|----------------------|
|             | 7 975 700            | 45 200/      | 7 500 400            | 4.00%        | 6 004 075         | 0.500/       | 0 050 705            | 0.000        | 6 969 469            | 0.000/       | 6 920 744            | 0.440/       | (29, 424)     | 6 969 46             | 0 0 440/              | (28,424)             |
| JUL         | 7,375,729            | 15.39%       | 7,522,492            | 1.99%        | 6,801,875         | -9.58%       | 6,253,785            | -8.06%       | 6,868,168            | 9.82%        | 6,839,744            | -0.41%       | (28,424)      | 6,868,16             |                       | (28,424)             |
| AUG         | 8,237,747            | -2.16%       | 8,126,772            | -1.35%       | 7,373,937         | -9.26%       | 7,692,859            | 4.32%        | 7,651,436            | -0.54%       | 7,557,228            | -1.23%       | (94,208)      | 7,651,43             |                       | (94,208)             |
| SEPT        | 7,534,469            | 9.30%        | 7,711,349            | 2.35%        | 7,220,436         | -6.37%       | 6,865,871            | -4.91%       | 7,162,003            | 4.31%        | 7,251,040            | 1.24%        | 89,037        | 7,162,00             |                       | 89,037               |
| ОСТ         | 7,792,052            | 4.44%        | 7,750,530            | -0.53%       | 7,133,369         | -7.96%       | 7,300,775            | 2.35%        | 7,456,520            | 2.13%        | 7,541,435            | 1.14%        | 84,916        | 7,456,52             |                       | 84,916               |
| NOV         | 7,767,989            | 2.05%        | 7,590,931            | -2.28%       | 6,887,336         | -9.27%       | 6,788,772            | -1.43%       | 7,169,747            | 5.61%        | 7,047,078            | -1.71%       | (122,669)     | 7,169,74             | 7 -1.71%              | (122,669)            |
| DEC         | 7,385,740            | -2.52%       | 7,808,652            | 5.73%        | 6,665,415         | -14.64%      | 6,492,101            | -2.60%       | 6,576,396            | 1.30%        | 7,114,531            | 8.18%        | 538,134       | 6,576,39             | 6 8.18%               | 538,134              |
| JAN         | 6,986,767            | 4.62%        | 6,511,739            | -6.80%       | 6,118,876         | -6.03%       | 6,284,002            | 2.70%        | 6,653,844            | 5.89%        | 6,672,604            | 0.28%        | 18,760        | 6,653,84             | 4 0.28%               | 18,760               |
| FEB         | 8,725,121            | 8.61%        | 7,679,717            | -11.98%      | 7,568,323         | -1.45%       | 7,786,459            | 2.88%        | 8,240,913            | 5.84%        | 7,731,934            | -6.18%       | (508,979)     | 8,240,91             | 3 -6.18%              | (508,979)            |
| MAR         | 6,680,180            | -4.15%       | 6,307,310            | -5.58%       | 5,774,583         | -8.45%       | 5,705,183            | -1.20%       | 6,242,865            | 9.42%        | 6,728,219            | 7.77%        | 485,354       | 6,242,86             |                       | 485,354              |
| APR         | 5,957,049            | -4.68%       | 6,038,594            | 1.37%        | 5,685,314         | -5.85%       | 5,775,585            | 1.59%        | 6,318,974            | 9.41%        | 5,828,888            | -7.76%       | (490,086)     | 6,318,97             |                       | (490,086)            |
| MAY         | 6,903,178            | -34.00%      | 6,517,131            | -5.59%       | 6,580,129         | 0.97%        | 6,821,323            | 3.67%        | 7,132,860            | 4.57%        | 7,364,997            | 3.25%        | 232,137       | 7,132,86             |                       | 232,137              |
| JUN         | 7,201,012            | -4.48%       | 6,123,927            | -14.96%      |                   | 1.44%        |                      | 7.65%        | 6,249,687            | -6.55%       | 6,584,103            | 5.35%        | 334,416       | 6,249,68             |                       | 334,416              |
| TOTALS      | \$88,547,033         | 2.07%        | \$85,689,145         | -3.23%       | \$80,021,871      | -6.61%       | \$80,454,380         | 0.54%        | \$83,723,413         | 4.06%        | \$84,261,803         |              | \$ 538,389    | \$83,723,413         | 3                     | \$ 538,389           |
| Prior Years | Comparison:          |              |                      |              |                   |              |                      |              |                      |              |                      |              |               |                      |                       |                      |
| July -June  | \$88,547,033         | 2.07%        | \$85,689,145         | -3.23%       | \$80,021,871      | -6.61%       | \$80,454,380         | 0.54%        | \$83,723,413         | 4.06%        | \$84,261,803         |              | \$ 538,389    | \$ 83,723,413        | 3                     | \$ 538,389 🔨         |
|             |                      |              |                      |              |                   |              |                      |              |                      |              | Amount over(         | under) bu    | dget          |                      | 0.64%                 | 538,389.19 💊         |

Cumulative year-to-date comparison to prior year-to-date Cumulative year-to-date comparison to FY 07-08 year-to-

n C 538,389.19 (4,285,230.71)

4.73%

-4.84%

|             | FY Actual 2007/08 | %<br>Inc/Dec | FY Actual<br>2008/09 | %<br>Inc/Dec | FY Actual 2009/10 | %<br>Inc/Dec | FY Actual 2010/11 | %<br>Inc/Dec | FISCAL YR<br>2011/12 | %<br>Incr/Decr | FISCAL YR<br>2012/13 | %<br>Incr/Decr | \$ Diff to PY | FY Budget<br>2012-13                                       | % Actual<br>to Budget | Over/Under<br>Budget                               |
|-------------|-------------------|--------------|----------------------|--------------|-------------------|--------------|-------------------|--------------|----------------------|----------------|----------------------|----------------|---------------|--|-----------------------|--|
| JUL         | 633,957           | 14.35%       | 654,025              | 3.17%        | 592,723           | -9.37%       | 545,951           | -7.89%       | 598,654              | 9.65%          | 600,324              | 0.28%          | 1,670         | 598,654  | 0.28%                 | 1,67   |
| AUG         | 714,599           | -95.00%      | 710,669              | -0.55%       | 641,975           | -9.67%       | 671,821           | 4.65%        | 667,629              | -0.62%         | 659,002              | -1.29%         | (8,627)       | 667,629  | -1.29%                | (8,62  |
| SEPT        | 653,432           | 9.04%        | 670,318              | 2.58%        | 629,159           | -6.14%       | 597,858           | -4.98%       | 625,006              | 4.54%          | 634,132              | 1.46%          | 9,125         | 625,006  | 1.46%                 | 9,12   |
| OCT         | 676,530           | 3.87%        | 679,674              | 0.46%        | 622,467           | -8.42%       | 636,744           | 2.29%        | 648,133              | 1.79%          | 659,894              | 1.81%          | 11,761        | 648,133  | 1.81%                 | 11,76  |
| NOV         | 679,250           | 4.49%        | 662,766              | -2.43%       | 596,377           | -10.02%      | 590,905           | -0.92%       | 625,532              | 5.86%          | 616,187              | -1.49%         | (9,345)       | 625,532  | -1.49%                | (9,34  |
| DEC         | 647,257           | 2.30%        | 683,888              | 5.66%        | 580,333           | -15.14%      | 566,931           | -2.31%       | 573,490              | 1.16%          | 622,564              | 8.56%          | 49,074        | 573,490  | 8.56%                 | 49,07  |
| JAN         | 612,303           | 2.59%        | 570,156              | -6.88%       | 534,889           | -6.19%       | 549,104           | 2.66%        | 580,657              | 5.75%          | 583,650              | 0.52%          | 2,993         | 580,657  | 0.52%                 | 2,99   |
| FEB         | 765,368           | 9.23%        | 672,413              | -12.15%      | 661,900           | -1.56%       | 680,339           | 2.79%        | 722,984              | 6.27%          | 676,802              | -6.39%         | (46,182)      | 722,984  | -6.39%                | (46,18   |
| MAR         | 585,468           | -0.35%       | 550,145              | -6.03%       | 503,595           | -8.46%       | 499,794           | -0.75%       | 543,902              | 8.83%          | 589,701              | 8.42%          | 45,800        | 543,902  | 8.42%                 | 45,80  |
| APR         | 546,057           | 4.90%        | 527,862              | -3.33%       | 496,228           | -5.99%       | <b>499</b> ,776   | 0.71%        | 551,043              | 10.26%         | 509,652              | -7.51%         | (41,391)      | 551,043  | -7.51%                | (41,39   |
| MAY         | 951,790           | 57.65%       | 570,683              | -40.04%      | 572,672           | 0.35%        | 594,603           | 3.83%        | 622,468              | 4.69%          | 643,878              | 3.44%          | 21,410        | 622,468  | 3.44%                 | 21,41  |
| JUN         | 631,448           | 4.36%        | 534,251              | -15.39%      | 541,828           | 1.42%        | 580,691           | 7.17%        | 543,012              | -6.49%         | 574,631              | 5.82%          | 31,620        | 543,012  | <u>5.82%</u>          | 31,62  |
| DTALS       | \$8,097,459       | 8.74%        | \$7,486,850          | -7.54%       | \$6,974,146       | -6.85%       | \$7,014,517       | -1.37%       | 7,302,510            | 3.55%          | \$ 7,370,419         |                | \$ 67,908     | \$7,302,510  |                       | \$ 67,90   |
| rior Years' | Comparison:       |              |                      |              |                   |              |                   |              |                      |                |                      |                |               |  |                       |  |
| ily - June  | 8,097,459         | 8.74%        | 7,486,850            | -7.54%       | 6,974,146         | -6.85%       | 7,014,517         | 0.58%        | 7,302,510            | 4.11%          | Current year-t       | o-date con     | • •           | 7,302,510<br>son<br>or year-to-date:<br>'-08 year-to-date: | 0.93%                 | 67,90<br>67,90<br>67, <b>90</b><br>(72 <b>7,04</b> |

#### City of Santa Fe GRT Analysis By Category Fiscal Years 2012-13 vs. 2011-2012 and 2007-2008

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|   |                        |                        | nay - march Activ      |                                       |  |                                       |  |
|---|------------------------|------------------------|------------------------|---------------------------------------|--|---------------------------------------|--|
| Category                                | July-June<br>2012-2013 | July-June<br>2011-2012 | July-June<br>2007-2008 | Dollar Dif<br>FY 12-13 vs<br>FY 11-12 | Percent Dif<br>FY 12-13 vs<br>FY 11-12 | Dollar Dif<br>FY 12-13 vs<br>FY 07-08 | Percent Dif<br>FY 12-13 vs<br>FY 07-08 |
| Agriculture, forestry, hunting, fishing | 174,895                | 194,399                | 425,121                | (19,504)                              | -10.03%                                | (250,227)                             | -58.86%                                |
| Mining                                  | 3,965                  | 1,043                  | 423,121                | 2,923                                 | 280.36%                                |                                       | -38.86%                                |
| Utilities                               | 2,617,159              | 2,522,070              | 2,312,988              | 2,923<br>95,089                       | 3.77%                                  |                                       | 13.15%                                 |
| Construction                            | 1                      |                        |                        |                                       |  |                                       |  |
|   | 8,253,074              | 8,998,791              | 13,329,669             | (745,717)                             | -8.29%                                 |                                       | -38.08%                                |
| Manufacturing                           | 1,444,405              | 1,627,109              | 1,972,299              | (182,704)                             | -11.23%                                |                                       | -26.77%                                |
| Wholesale                               | 1,330,238              | 1,570,391              | 1,923,131              | (240,153)                             | -15.29%                                |                                       | -30.83%                                |
| Retail                                  | 26,460,409             | 26,879,336             | 29,388,707             | (418,927)                             | -1.56%                                 | ,                                     | -9.96%                                 |
| Transportation & warehousing            | 206,613                | 483,968                | 625,939                | (277,356)                             | -57.31%                                | ,                                     | -66.99%                                |
| Information and Cultural Indust         | 3,466,394              | 3,462,083              | 1,631,339              | 4,311                                 | 0.12%                                  |                                       | 112.49%                                |
| Finance & Insurance                     | 1,173,133              | 951,188                | 1,168,871              | 221,944                               | 23.33%                                 |                                       | 0.36%                                  |
| Real estate, rental & leasing           | 1,848,496              | 1,681,003              | 2,094,448              | 167,493                               | 9.96%                                  | ,                                     | -11.74%                                |
| Professional, Scientific, Tech          | 7,298,655              | 7,104,311              | 6,356,095              | 194,344                               | 2.74%                                  |                                       | 14.83%                                 |
| Management of companies                 | 215,287                | 206,535                | 344,512                | 8,751                                 | 4.24%                                  | (129,225)                             | -37.51%                                |
| Admin & Support, Waste Mgt              | 703,779                | 881,953                | 442,406                | (178,174)                             | -20.20%                                | 261,373                               | 59.08%                                 |
| Educational Services                    | 538,566                | 545,389                | 254,901                | (6,823)                               | -1.25%                                 | 283,665                               | 111.28%                                |
| Health care and social assist           | 4,275,389              | 4,425,595              | 3,969,203              | (150,206)                             | -3.39%                                 | 306,186                               | 7.71%                                  |
| Arts, Entertainment & Recr              | 437,735                | 424,582                | 387,837                | 13,153                                | 3.10%                                  | 49,898                                | 12.87%                                 |
| Accommodation & Food                    | 10,470,734             | 9,931,588              | 10,134,875             | 539,146                               | 5.43%                                  | 335,860                               | 3.31%                                  |
| Other Services                          | 9,273,288              | 8,556,070              | 9,940,018              | 717,218                               | 8.38%                                  | (666,730)                             | -6.71%                                 |
| Public Administration                   | 1,444                  | 1,168                  | 274                    | 276                                   | 0.00%                                  | 1,170                                 | 0.00%                                  |
| Unclassified                            | 288,399                | 199,384                | 1,199,556              | 89,016                                | 44.65%                                 |                                       | -75.96%                                |
| State reimb-food/med tax**              | 10,842,817             | 10,386,097             | 12,605,194             | 456,719                               | 4.40%                                  | (1,762,377)                           | -13.98%                                |
| Muni. Equivalent Distribution           | 307,349                | 357,906                | 0                      | (50,557)                              | -14.13%                                |                                       | 100.00%                                |
| Total Distribution                      | 91,632,221             | 91,391,960             | 100,507,494            | 240,261                               | 0.26%                                  | (8,875,273)                           | -8.83%                                 |

Cumulative July - June (May - March Activity)

#### City of Santa Fe Gross Receipts by Category Fiscal Years 2012-13 vs. 2011-12

| JI     | une       |
|--------|-----------|
| (March | Activity) |

| Category                       | June<br>2012-13 | June<br>2011-12 | Dollar<br>Difference | Percent<br>Difference |  |
|--------------------------------|-----------------|-----------------|----------------------|-----------------------|--|
| Agriculture, forestry, hunting | 12,597          | 28,099          | (15,503)             | -55.17%               |  |
| Mining                         | 0               | 0               | 0                    | 0.00%                 |  |
| Utilities                      | 202,486         | 191,416         | 11,070               | 5.78%                 |  |
| Construction                   | 516,867         | 371,087         | 145,780              | 39.28%                |  |
| Manufacturing                  | 144,963         | 99,664          | 45,299               | 45.45%                |  |
| Wholesale                      | 96,853          | 110,908         | (14,054)             | -12.67%               |  |
| Retail                         | 2,048,620       | 1,959,594       | 89,026               | 4.54%                 |  |
| Transportation & warehousing   | 19,069          | 17,760          | 1,309                | 7.37%                 |  |
| Information & Cultural Indust. | 297,840         | 277,033         | 20,807               | 7.51%                 |  |
| Finance & insurance            | 106,874         | 99,720          | 7,154                | 7.17%                 |  |
| Real estate, rental & leasing  | 144,634         | 137,460         | 7,173                | 5.22%                 |  |
| Prof, Scientific, Technical    | 655,834         | 554,803         | 101,032              | 18.21%                |  |
| Management of companies        | 14, <b>189</b>  | 16,216          | (2,027)              | -12.50%               |  |
| Admin & Support, Waste Mgt     | 48,983          | 52,722          | (3,739)              | -7.09%                |  |
| Educational Services           | 48,504          | 48,353          | 152                  | 0.31%                 |  |
| Health Care & Social Assist    | 372,194         | 372,356         | (162)                | -0.04%                |  |
| Arts, Entertainment & Recr     | 25,828          | 23,248          | 2,580                | 11.10%                |  |
| Accomodation & Food            | 814,834         | 808,964         | 5,870                | 0.73%                 |  |
| Other Services                 | 709,720         | 746,859         | (37,139)             | -4.97%                |  |
| Public Administration          | 0               | 0               | 0                    | 0.00%                 |  |
| Unclassified                   | 18,254          | 28,660          | (10,406)             | -36.31%               |  |
| State reimb-food/med tax       | 832,771         | 821,525         | 11,246               | 1.37%                 |  |
| Muni. Equivalent Distribution  | 26,821          | 26,251          | 569                  | 2.17%                 |  |
| Total Distribution             | 7,158,734.86    | 6,792,698.59    | 366,036.27           | 5.39%                 |  |

#### City of Santa Fe GRT Analysis By Category Fiscal Years 2012-13 vs. 2011-12

| Cumulative 2012-13 vs | . Cumulative 2011-12 |
|-----------------------|----------------------|
| (May - Apri           | l Activity)          |

| Category                                | July-June<br>2012-13 | July-June<br>2011-12 | Dollar<br>Difference | Percent<br>Difference |
|---|----------------------|----------------------|----------------------|-----------------------|
| Agriculture, forestry, hunting, fishing | 174,895              | 194,399              | (19,504)             | -10.03%               |
| Mining                                  | 3,965                | 1,043                | 2,923                | 0.00%                 |
| Utilities                               | 2,617,159            | 2,522,070            | 95,089               | 3.77%                 |
| Construction                            | 8,253,074            | 8,998,791            | (745,717)            | -8.29%                |
| Manufacturing                           | 1,444,405            | 1,627,109            | (182,704)            | -11.23%               |
| Wholesale                               | 1,330,238            | 1,570,391            | (240,153)            | -15.29%               |
| Retail                                  | 26,460,409           | 26,879,336           | (418,927)            | -1.56%                |
| Transportation & warehousing            | 206,613              | 483,968              | (277,356)            | -57.31%               |
| Information and Cultural Indust         | 3,466,394            | 3,462,083            | 4,311                | 0.12%                 |
| Finance & Insurance                     | 1,173,133            | 951,188              | 221,944              | 23.33%                |
| Real estate, rental & leasing           | 1,848,496            | 1,681,003            | 167,493              | 9.96%                 |
| Professional, Scientific, Tech          | 7,298,655            | 7,104,311            | 194,344              | 2.74%                 |
| Management of companies                 | 215,287              | 206,535              | 8,751                | 4.24%                 |
| Admin & Support, Waste Mgt              | 703,779              | 881,953              | (178,174)            | -20.20%               |
| Educational Services                    | 538,566              | 545,389              | (6,823)              | -1.25%                |
| Health care and social assist           | 4,275,389            | 4,425,595            | (150,206)            | -3.39%                |
| Arts, Entertainment & Recr              | 437,735              | 424,582              | 13,153               | 3.10%                 |
| Accommodation & Food                    | 10,470,734           | 9,931,588            | 539,146              | 5.43%                 |
| Other Services                          | 9,273,288            | 8,556,070            | 717,218              | 8.38%                 |
| Public Administration                   | 1,444                | 1,168                | 276                  | 0.00%                 |
| Unclassified                            | 288,399              | 199,384              | 89,016               | 44.65%                |
| State reimb-food/med tax                | 10,842,817           | 10,386,097           | 456,719              | 4.40%                 |
| Muni. Equivalent Distribution           | 307,349              | 357,906              | (50,557)             | -14.13%               |
| Total Distribution                      | 91,632,221           | 91,391,960           | 240,261              | 0.26%                 |



