

Santa Fe Food Summit Breakout Sessions – 10:45 am – 11:30 am

LABS Pre-Accelerator for Food Entrepreneurs

Learn about the exciting new LABS Pre-Accelerator for Food Entrepreneurs. Led by Creative Startups, a recognized leader for creative entrepreneur acceleration, the program is designed to move entrepreneurs from early concept, past prototyping, and into the market quickly. Entrepreneurs building local food startups and tackling challenging problems such as climate change, food waste, and localizing food systems, are encouraged to apply.

Alice Loy, Co-Founder & CEO, Creative Startups

Co-founder & CEO of Creative Startups, Dr. Loy has over 20 years of experience working with entrepreneurs in the creative industries. Widely considered a leading authority on entrepreneurship in the creative economy, Dr. Loy built the Creative Startups Accelerator with a vision for catalyzing high growth company formation in the under-served creative economy. Today the accelerator operates on four continents serving 50+ creative companies each year. With over 100 global mentors, an international network of investors, and 220+ alumni companies, Creative Startups has become the leading creative industries accelerator.

*In 2018 Alice co-authored the ground-breaking book, *Creative Economy Entrepreneurs: From Startup to Success* which makes the case for impact investment in creative economy entrepreneurs and provides economic catalysts and leaders practical advice on building creative economies through entrepreneurship. A sought-after speaker on topics ranging from developing creative economy ecosystems to investing in the creative economy, Alice frequently travels to Europe, Asia, and Latin America to work with entrepreneurs, venture investors, and entrepreneur ecosystem leaders. Alice holds an M.B.A. and a PhD in Entrepreneurship and Marketing. She lives in Santa Fe, New Mexico with her family.*



Expanding Your Restaurant Business

Charles Dale, a past recipient of Food and Wine Magazine’s Best New Chefs in America Award, will speak about expanding your restaurant business by expanding at your current location, adding additional locations, and/or through manufacturing.

Charles Dale, Chef, Restaurateur, Entrepreneur

*Charles Dale, a past recipient of Food and Wine Magazine’s Best New Chefs in America Award, is a chef, restaurateur and entrepreneur currently living in Santa Fe, New Mexico. Over his 38-year career in the culinary field, Charles has developed, owned and operated more than ten restaurants in Colorado and New Mexico, as well as starting a line of all-natural, one-minute marinades, bag-in-box soup stocks for the trade, and is currently working to bring high-pressure food processing (HPP) to New Mexico. In addition, Charles was the author and Publisher of *The Chefs’ Guide to America’s Best Restaurants*, which he sold to Prentiss Hall in 2001, and *Bouche: The Cookbook*. His newest venture will be re-opening the iconic Palace restaurant location with local and Texas partners as a steak and seafood house called Palace Prime.*



Financing Over the Lifetime of your Business

Whether you are a startup or a well-established business, sooner or later every entrepreneur needs financing. Come find out what type of financing is available at each stage of a business, pros and cons of each type, and what you need to know before meeting with funders.

John Chavez, New Mexico Angels

Mr. Chavez has served as the President of the New Mexico Angels since 2008 and has been an active angel investor since 2003. Mr. Chavez is also the Managing Director of Phase One Ventures, a start-up fund out of Santa Fe, NM, Managing Director of New Mexico Start-Up Factory I, II and III and a General Partner of NMA Ventures. Outside of the Angels, he is the President of Tafoya and Brainerd Partners LLC, a nationwide business development consulting firm. Prior to his work in consulting, Mr. Chavez was appointed Cabinet Secretary of the Taxation and Revenue Department by New Mexico Governor Gary Johnson. During his six year tenure as Tax Secretary he also served as the President of the Federation of Taxation Administrators for one year.



Mr. Chavez received the following degrees from New Mexico State University: Master of Business Administration, Bachelor of Art in Economics and Bachelor of Business Administration in Finance

