



## Extraordinary Customer Service: Meeting the Needs of Customers with Medical and Aging Hurdles

Since most businesses meet the standards required by the Americans with Disabilities Act, employees' interactions with people who are having a disabilityor aging-related problem will likely occur when something goes wrong: Maybe all the motorized carts are in use or need charging, and there's no place to sit and wait. Or perhaps the person is unexpectedly fatigued or having pain issues or some other unexpected problems. In a medical emergency, normal protocols should be followed.

## Things you and your employees can do:

- 1. Offer and provide seating if the person is not already seated.
- 2. Offer to call others to help, if appropriate.
- 3. Make an effort to speak slowly; it helps improve comprehension in stressful situations.
- 4. Treat the person like a beloved family member:
  - Ask them about the problem and any suggestions for a solution.
  - Patience and kindness improve many situations.



Members of the community can respond unexpectedly or perhaps aggressively because of underlying medical issues, sometimes in a place of business or government office or in a housing situation. While an actual crisis would involve medical professionals or local authorities, most situations can be diffused.

- 1. Establish a cooperative environment.
  - "We can find a solution here."
  - · "We can fix this problem."
- 2. Listen.

