




# City of Santa Fe, New Mexico



# memo

---

**DATE:** April 1, 2015

**TO:** Public Utilities Committee

**FROM:** Lawrence Garcia, Environmental Service Project Administrator 

**VIA:** Cindy Padilla, Environmental Service Division Director   
Nick Schiavo, Public Utilities Department & Water Division Director 

## **ITEM AND ISSUE:**

The Environmental Services Division (Division) is requesting authority to purchase two (2) Compressed Natural Gas (CNG) Residential Automated Side-loading collection units via Cooperative Educational Services (CES) cooperative marketing.

The new purchase will replace unit 596, a 2004 Auto-Car asset number 51275, this unit has 91,637 miles and is currently disabled. The Division has used parts from this vehicle to repair two other units. The second vehicle that will be replaced is unit 598 a 2004 Auto-Car asset number 51276. This unit is past its usable life, and will require a large amount of capital to make it a reliable unit.

## **BACKGROUND AND SUMMARY:**

On March 09, 2015 the Division requested and received pricing from Roberts Truck Center, Rush Truck Center and Bruckner's Truck Center for two CNG residential automated side-loaders collection units. The pricing was provided via Cooperative Educational Services (CES) cooperative marketing. Please see bid prices below.

| Name of Vendor    | Body Type | Cooperative Market | Number of units | Total Cost of Purchase |
|-------------------|-----------|--------------------|-----------------|------------------------|
| Rush Truck Center | Labrie    | CES                | 2               | \$614,112.80           |
| Rush Truck Center | Amrep     | CES                | 2               | \$633,266              |
| Bruckner's        | Labrie    | CES                | 2               | \$640,254              |
| Rush Truck Center | McNeilus  | CES                | 2               | \$641,598              |
| Bruckner's        | Amrep     | CES                | 2               | \$659,408              |

|                    |          |     |   |              |
|--------------------|----------|-----|---|--------------|
| Bruckner's         | McNeilus | CES | 2 | \$667,740    |
| Bruckner's         | Scorpion | CES | 2 | \$671,410    |
| Rush Truck Center  | Neway    | CES | 2 | \$673,252    |
| Rush Truck Center  | Heil     | CES | 2 | \$687,670    |
| Summit Truck Group | Scorpion | CES | 2 | \$698,539.16 |
| Bruckner's         | New Way  | CES | 2 | \$699,394    |

The Division requested and was approved for six hundred fifty-eight thousand four hundred four dollars (\$658,404) in fiscal year 14/15 budget. The funds were designated to purchase two residential side-loading CNG collection units.

**RECOMMENDED ACTION:**

Please approve the purchase of two (2) CNG Residential Automated Side-loading collection units from Bruckner's Truck Sales/Scorpion for a total amount of six hundred seventy-one thousand four hundred ten dollars (\$671,410). Six hundred fifty-eight thousand four hundred and four dollars (\$658,404) are available in 52255-571000 (Vehicle > 1.5).

The Division is also requesting to BAR the additional funding of thirteen thousand and four dollars (\$13,004) from 52265.570950 to 52255.571000 (Vehicles > 1.5) to complete funding required for this purchase.

The Scorpion body was not the lowest bidder, but based on the new technology of this body the division anticipates the additional funding will be recovered through reduced repair and maintenance costs and extended life of the body. This body also has additional safety features for example the user will not have to get into the packing system for any reason.

The Division sent two staff members to the manufacturer's facility to view this equipment. Additionally the Division was able to utilize a similar vehicle as a demonstration unit. The truck worked extremely well. The Division also called references that have utilized this body, the reference provided positive information concerning the safety features, service ability. He also stated that after one year of usage the body shows very little signs of wear.





# COOPERATIVE EDUCATIONAL SERVICES

Public Educational Institutions in New Mexico United by a Joint Powers Agreement to Establish an Educational Cooperative

## EXTENSION OF CONTRACT

made by and between

**BRUCKNER TRUCK SALES**

and

**Cooperative Educational Services**

Said Contract(s) being numbered:

2013-023 055-008 WTNM Medium and Heavy Duty Trucks

The existing Contract initially commenced on September 5, 2013 and will expire on May 9, 2014. The Term of Contract and Extension in 2013-023 RFP C provides the Contract may be extended annually for up to three (3) additional one (1) year terms by mutual written agreement through May 8, 2016. Cooperative Educational Services desires to extend the Contract for an additional term of one (1) year until May 9, 2015. Upon the signature of an authorized officer of the above named company or corporation, the Contract is hereby extended.

This extension shall be subject to the same Terms and Conditions contained in the original Bid Document and in Contract Number 2013-023 RFP C

### COOPERATIVE EDUCATIONAL SERVICES

Authorized Signature

*Daniel Chavez*

Date

February 19, 2014

Contractor agrees to provide complete information of any deleted and new products or price adjustments as allowed under headings (Discontinued Products) and (New Technology and Price Reduction) of the RFP.

Authorized Signature

*Evan Smith*

Date

April 21, 2014

Printed Name

EVAN SMITH

Title

B.M.

NOTE: This Contract Extension should be received by 4:00 p.m. at the offices of CES on 4/30/14

*If you do not want to extend this Contract, please sign below and return this agreement.*

**Discontinue: We desire to discontinue the contract effective 5/9/2014**

Authorized Signature

Date

**Serving New Mexico Education Since 1979**

4216 Balloon Park Road, NE • Albuquerque, New Mexico 87109-5801 • 505.344.5470 • Fax 505.344.9343 • www.nmedu.org



# City of Santa Fe, New Mexico

## BUDGET ADJUSTMENT REQUEST (BAR)

| DEPARTMENT / DIVISION / SECTION / UNIT NAME                                   |                |  |              | DATE         |           |
|---|----------------|--|--------------|--------------|-----------|
| Public Utilities/Environmental Services Division/ 52265/ Recycling Collection |                |  |              | 04/01/2015   |           |
| ITEM DESCRIPTION  | BU / LINE ITEM | <small>(Finance Dept Use Only)</small> |              | INCREASE     | DECREASE  |
|   |                | SUBLEDGER /<br>SUBSIDIARY              | DR /<br>(CR) |              |           |
| Vehicles < 1.5  | 52265.570950   |  |              |              | 13,006    |
| Vehicles > 1.5  | 52255.571000   |  |              | 13,006       |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
|   |                |  |              |              |           |
| <b>JUSTIFICATION:</b> <i>(use additional page if needed)</i>                  |                |  |              | <b>TOTAL</b> |           |
| <b>--Attach supporting documentation/memo</b>                                 |                |  |              | \$ 13,006    | \$ 13,006 |

Lawrence Garcia March 23, 2015  
Prepared By Date

Division Director Date

Department Director Date

### CITY COUNCIL APPROVAL

City Council  
Approval Required ☐

City Council  
Approval Date

Agenda Item #:

Budget Officer Date

Finance Director Date

City Manager Date