



City of Santa Fe, New Mexico



SOLE SOURCE REQUEST AND DETERMINATION FORM

This sole source request form **must** be submitted to the City of Santa, Purchasing Division for authorization, determination and processing by the Chief Procurement Officer (CPO).

Please ensure to complete this form in its entirety - () must be completed.*

*Date:

*Prepared By

*Title

*Vendor Name

*Address:

*City:

*State:

*Zip Code:

*Description of Goods/Service to be procured: **Capital planning and facility condition assessment services & software**

*Estimated Cost:

Term of Contract:

*Sole Source Request Justification Questions 1-3.

- 1. Explain the purpose/need of purchase. Ensure to include a thorough scope of work for the services, construction or items of tangible personal property (if this is an amendment request to an existing contract, attach current contract).**

The City of Santa Fe has invested in a capital planning database for the buildings in its building portfolio.

The City desires to update the current condition of those buildings in the capital planning database to give acurrent and accurate capital needs requirement for consideration in the upcoming budgeting process. The results of this process are stored in AssetPlanner®

The scope of the proposed work is outlined in Attachment A.



City of Santa Fe, New Mexico



- 2. Provide a detailed explanation of the criteria developed and specified by the department as necessary to perform and/or fulfill the contract.

The contractor has affirmed sole source for the services, construction or items of tangible personal property (*Attach memo from vendor*). Provide documentation of due diligence for other possible vendors/contractors to provide the requested services/goods proved unsuccessful; or

Other: explanation of the reasons, qualifications, proprietary rights or unique capabilities (*unique and how this uniqueness is substantially related to the intended purpose of the contract*) of the prospective contractor that makes the prospective contractor *the one source* capable of providing the required professional service, service, construction or item(s) of tangible personal property. (Please do not state the source is the “best” source or the “least costly” source. Those factors do not justify a “sole source.”) *Unique and how this uniqueness is substantially related to the intended purpose of the contract.*

Vj g'Hæekrkgu'F kxkukp'j cu'rqngf "cv'j g'qvj gt'ngcf lpi "cuugv'o cpci go gpv'r tqi tco u'cpf 'ku'wpcdrig"vq'Hkpf "

cpqvj gt "vj cv'r tqxkf gu'vj g'f kxgtukv{ "qh'hwpevkpu'provided by'Cuugv'Rcrrppgt.

This program allows us to build a robust asset database that is aligned with comprehensive work-order and project management components. Collectively these allow us to track asset life-cycles based upon AssetPlanners internal data based upon 3-billion SQFT of proprietary data and the data generated through our internal work orders and project delivery data entered locally.

AssetPlanner also allows me to generate complex capital investment/improvement projections and exceptional supporting data and graphics for use in conveying facility needs to leadership.

See ASG Uniqueness Statements in Attachment B

- 3. Explain why other similar professional services, services, construction or item(s) of tangible personal property *cannot* meet the intended purpose of the contract.

See ASG Uniqueness Statements in Attachment B

Procuring a different partner and solution would mean the City would need to restart all capital planning requirements, planning, training, assessments and knowledge documented to date, incurring significant time, cost and resources towards a new investment.

ASG's AssetPlanner® capital planning proprietary practical life-cycles have been collected over the past 32 years and unique in the real estate industry. These life-cycles are infused into the long-term capital projections given to City Leadership and Counsel and deviation would potentially change significantly the previously communicated capital needs (ie stated 10,15 and 20 years projections).

ASG AssetPlanner® process and software platform affords the City to take advantage of the prior investments made to date quickly update future capital needs to Leadership and Counsel.



City of Santa Fe, New Mexico



***Approvals:**

Based on the above facts, the City of Santa Fe Purchasing Officer has made the determination that the justification for a Sole Source procurement is in accordance with the State Procurement Code, Section 13-1-126 Sole source procurement., NMSA 1978 and shall be posted for a 30-day period prior to award.

<i>Travis Dutton-Leyda</i>	<u>3/6/23</u>
Travis Dutton-Leyda, CPO Purchasing Officer for the City of Santa Fe	Date

Pursuant to the State Procurement Code, Section 13-1-126 Sole source procurement., NMSA 1978, the 30-day posting period of the Notice of Intent to Award this Sole Source request was met and no obligation to the award to the above referenced contractor were received. *This Sole Source determination will be valid for a period of one (1) year from the date of the award.*

_____ Travis Dutton-Leyda, CPO Purchasing Officer for the City of Santa Fe	_____ Date
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Attachment A – Scope of Work

AssetPlanning® Module (FY2024 – FY2027)

1. AuditPlanner® (Smart Mobile tool) included with AssetPlanning®
2. eDashboard (Smart Mobile tool) included with AssetPlanning®
3. ProjectPlanner®
4. Maintenance Planner® Modules (*includes Preventative Maintenance and Service Request*)
5. (4) Hours of WebEx AssetPlanner™ support annually
6. Annual Executive Summary Refresh via WebEx

Advisory & Consulting Services

1. Update existing AssetPlanner database.
2. Re-perform ASG's modeling exercise to ensure all templates have industry standard elements, life cycles, replacement costs, etc.
3. Perform asset review interviews on 96 buildings (~1,300,000 sq. ft.).
4. Perform on-site facility condition assessments on 60 buildings (~850,000 sq. ft.) portfolio. (Scope as defined in Appendix B).
5. Deliver a final executive summary / needs analysis to the City of Santa Fe to identify the portfolio's level of deferred maintenance, forecast of needs, an asset sustainability target and an appropriate level of funding to reach such target.
6. Complete Capital Create Strategies™ workshop

AssetPlanner, AuditPlanner & ProjectPlanner Training

1. Provide training to key client users groups.
2. Ensure well documented policies and procedures are in place.

MaintenancePlanner Training

1. MaintenancePlanner training
2. Demonstrate connectivity to AssetPlanner module

Ameresco Asset Sustainability Group LLC
 111 Speen Street, Suite 401
 Framingham, MA 01701

DATE: February 28, 2023

Quotation For:
 Sam Burnett
 Facilities Division Director
 City of Santa Fe, NM

Comments or Special Instructions:
 Quotation good for 120 days.

P.O. NUMBER	CURRENCY	PAYMENT TERMS
TBD Pending Governing Body Approval	USD	Net 30 Days on Approval

QUOTATION DESCRIPTION: City of Santa Fe Four (4) Year Renewal Subscription for Software (Period runs 7/1/XX – 6/30/XX) Capital Planning & Condition Assessment for Appendix A	Annual Subscription fees
<ul style="list-style-type: none"> • AssetPlanning® Module <ol style="list-style-type: none"> 1. AuditPlanner® (Smart Mobile tool) included with AssetPlanning® 2. eDashboard (Smart Mobile tool) included with AssetPlanning® 3. ProjectPlanner® 4. Maintenance Planner® Modules (<i>includes Preventative Maintenance and Service Request</i>) 5. (4) Hours of WebEx AssetPlanner™ support annually 6. Annual Executive Summary Refresh via WebEx • Advisory & Consulting Services <ol style="list-style-type: none"> 1. Update existing AssetPlanner database. 2. Re-perform ASG’s modeling exercise to ensure all templates have industry standard elements, life cycles, replacement costs, etc. 3. Perform asset review interviews on 96 buildings (~1,300,000 sq. ft.). 4. Perform on-site facility condition assessments on 60 buildings (~850,000 sq. ft.) portfolio. (Scope as defined in Appendix B). 5. Deliver a final executive summary / needs analysis to the City of Santa Fe to identify the portfolio’s level of deferred maintenance, forecast of needs, an asset sustainability target and an appropriate level of funding to reach such target. 6. Complete Capital Create Strategies™ workshop • Miscellaneous On-Call Services, Subscriptions, and Training <ol style="list-style-type: none"> 1. Addition of New Public Works Divisions to the platform 2. Training new team members on the use of the platform 3. Provision of professional assessment and configuration services • AssetPlanner, AuditPlanner & ProjectPlanner Training <ol style="list-style-type: none"> 1. Provide training to key client users groups. 2. Ensure well documented policies and procedures are in place. 	<p>FY24 \$33,604.06 + Tax FY25 \$34,612.18 + Tax FY26 \$35,650.55 + Tax FY27 \$36,720.06 + Tax (\$140,586.85)</p> <p>\$69,570.00 + Tax</p> <p>250,000.00 + Tax</p> <p>\$1,500.00 + Tax</p>
	<p>\$461,656.85 + Tax Contracted 4-Year Total</p>

ATTACHEMENT A

Additional Notes:

- Annual fee is invoiced 1x year and the end of the period (ie June 1st)
- Fee are based on Ameresco's standard terms and conditions.
- Fees are exclusive of all applicable taxes.
- AP Refresh and FCA Pricing is based Site listing shown in Appendix A
- AP Refresh and FCA Pricing does not include applicable taxes, travel, and expenses

Reports or documents delivered by Ameresco are not Section 508 or WCAG 2 conformant and not intended to be used. Ameresco can provide conformant reports on a fee basis upon request.*

ATTACHEMENT A

Appendix A – Site Listing & Scope

Department	Address	Date Built	Current Replacement Value	Facility Size	Floors Above Grade	Scope
Community Services	735 1/2 Agua Fria St.	1988-01-01	\$ 1,636,308	4,352	1	AP Refresh + FCA
Public Utilities	1780 Upper Canyon Road	1990-01-01	\$ 119,490	700	1	AP Refresh + FCA
Public Utilities	1780 Upper Canyon Road	1990-01-01	\$ 3,520,974	10,691	3	AP Refresh + FCA
Public Utilities	1780 Upper Canyon Road	1990-01-01	\$ 2,060,680	6,257	3	AP Refresh + FCA
Public Utilities	1780 Upper Canyon Road	1990-01-01	\$ 228,233	693	3	AP Refresh + FCA
Public Utilities	1780 Upper Canyon Road	1990-01-01	\$ 753,859	2,289	3	AP Refresh + FCA
General Government	200 Lincoln Ave.	1980-01-01	\$ 14,000,552	37,909	2	AP Refresh + FCA
Emergency Services	5750 Alameda Frontage Road			10,000		AP Refresh + FCA
Emergency Services	1751A Cerrillos Road	1988-01-01	\$ 1,251,200	3,128	1	AP Refresh + FCA
Emergency Services	1751B Cerrillos Road	2009-01-01	\$ 4,200,000	10,500	1	AP Refresh + FCA
Emergency Services	1030 Arroyo Chamiso	1993-01-01	\$ 3,296,800	8,242	1	AP Refresh + FCA
Emergency Services	1130 Siler Rd.	1967-01-01	\$ 2,252,000	5,630	1	AP Refresh + FCA
Emergency Services	2391 Richards Ave.	2002-01-01	\$ 4,800,000	12,000	2	AP Refresh + FCA
Emergency Services	6796 Jaguar Dr.	2006-01-01	\$ 4,200,000	10,500	1	AP Refresh + FCA
Emergency Services	2501 Camino Entrada	1984-01-01	\$ 2,400,000	6,000	1	AP Refresh + FCA
Parks & Recreation	1027 Camino Carlos Rey	2008-01-01	\$ 103,786	608	1	AP Refresh + FCA
Parks & Recreation	1027 Camino Carlos Rey	2009-01-01	\$ 143,388	840	1	AP Refresh + FCA
Parks & Recreation	1027 Camino Carlos Rey	2010-01-01	\$ 229,421	1,344	1	AP Refresh + FCA
Parks & Recreation	3221 Rodeo Road	1999-01-01	\$ 49,800,943	155,327	2	AP Refresh + FCA
Community Services	1522 Luisa St.			17,500	1	AP Refresh + FCA
Community Services	122 Washington Ave.	1940-01-01	\$ 9,837,020	28,196	2	AP Refresh + FCA
Parks & Recreation	205 Caja del Rio Road	1996-01-01	\$ 11,448,927	26,644	2	AP Refresh + FCA
Community Services	1121 Alto St.	1976-05-01	\$ 4,681,630	17,000	1	AP Refresh + FCA
General Government	2511 Camino Entrada	1992-01-01	\$ 4,788,907	10,780	1	AP Refresh + FCA
Community Services	664 Alta Vista St			17,500	1	AP Refresh + FCA
Emergency Services	2515 Camino Entrada	1950-01-01	\$ 7,186,967	19,460	2	AP Refresh + FCA
Transportation	2931 Rufina St.	1998-01-01	\$ 2,059,605	6,898	1	AP Refresh + FCA
Transportation	2931 Rufina St.	2009-01-01	\$ 354,851	1,760	1	AP Refresh + FCA
Parks & Recreation	601 Alta Vista	1950-01-01	\$ 9,027,170	17,000	1	AP Refresh + FCA
Santa Fe Community Convention Center	201 West Marcy Avenue	2007-01-01	\$ 34,523,775	72,500	2	AP Refresh + FCA
Transportation				5,000		AP Refresh + FCA
Transportation	4099 Airport Rd.	2003-01-01	\$ 3,879,221	7,079	4	AP Refresh + FCA
Transportation	4099 Airport Rd.	1990-01-01	\$ 1,563,720	6,000	1	AP Refresh + FCA
Transportation	443 Airport Rd.	1956-01-01	\$ 2,113,648	7,079	4	AP Refresh + FCA
Public Works	1142 Siler Rd.	1988-01-01	\$ 2,738,357	17,163	1	AP Refresh + FCA
Public Works	1142 Siler Rd.	1988-01-01	\$ 1,880,373	7,215	1	AP Refresh + FCA
Public Works	1142 Siler Rd.	1988-01-01	\$ 1,331,325	6,100	1	AP Refresh + FCA
Transportation	2521 Camino Entrada	1990-01-01	\$ 2,650,196	8,876	1	AP Refresh + FCA
Community Services	6599 Jaguar Dr.	2004-01-01	\$ 8,998,313	25,792	1	AP Refresh + FCA
Transportation	410 South Guadalupe	1990-01-01	\$ 645,147	2,956	2	AP Refresh + FCA
Community Services				1		AP Refresh + FCA
Community Services	1500 Pacheco Street			17,500	2	AP Refresh + FCA
Public Utilities	73 Paseo Real	1984-01-01	\$ 1,835,670	6,148	2	AP Refresh + FCA
Public Utilities	73 Paseo Real	1984-01-01	\$ 323,598	2,698	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1984-01-01	\$ 125,217	1,044	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1990-01-01	\$ 958,560	7,992	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1984-01-01	\$ 235,442	1,963	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1984-01-01	\$ 250,435	2,088	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1984-01-01	\$ 448,096	3,736	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1984-01-01	\$ 564,198	4,704	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1990-01-01	\$ 81,559	680	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1990-01-01	\$ 94,992	792	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1984-01-01	\$ 48,936	408	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1990-01-01	\$ 867,166	7,230	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1990-01-01	\$ 4,282,271	25,856	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1990-01-01	\$ 71,964	600	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1990-01-01	\$ 16,775,368	96,305	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1990-01-01	\$ 1,795,426	8,905	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1990-01-01	\$ 1,412,550	7,006	1	AP Refresh + FCA
Public Utilities	73 Paseo Real	1990-01-01	\$ 824,223	4,088	1	AP Refresh + FCA

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Parks & Recreation	1121 Alto St.	1993-01-01	\$ 955,499	4,378	1	AP Refresh
Community Services	735 Agua Fria St.	1988-01-01	\$ 1,678,997	7,693	1	AP Refresh
Information Technology & Telecommunications	301 Montezuma Ave.	1950-01-01	\$ 458,980	2,103	1	AP Refresh
Emergency Services	200 Murales Rd.	1984-01-01	\$ 6,400,000	16,000	2	AP Refresh
Emergency Services	121 Aviation Dr.	2010-01-01	\$ 5,147,200	12,868	1	AP Refresh
Emergency Services	1130 Siler Rd.	1997-01-01	\$ 996,204	4,941	1	AP Refresh
Emergency Services	1130 Siler Rd.	1997-01-01	\$ 516,550	2,562	1	AP Refresh
Emergency Services	1130 Siler Rd.	1997-01-01	\$ 337,986	1,980	1	AP Refresh
Emergency Services	1130 Siler Rd.	1997-01-01	\$ 337,986	1,980	1	AP Refresh
Emergency Services	1130 Siler Rd.	1967-01-01	\$ 294,970	1,728	1	AP Refresh
Emergency Services	1030 West Alameda	1967-01-01	\$ 266,633	1,562	1	AP Refresh
Parks & Recreation	490 Washington Ave.	1982-03-19	\$ 9,023,760	24,000	1	AP Refresh
Community Services	1730 Llano St.	1977-01-01	\$ 6,246,802	11,764	1	AP Refresh
Public Works	500 Market B	2013-01-01	\$ 5,176,794	16,099	2	AP Refresh
Transportation	503 Camino de la Familia	2007-01-01	\$ 2,653,350	15,000	3	AP Refresh
Emergency Services	2501 Camino Entrada	1977-01-01	\$ 630,302	2,111	1	AP Refresh
Transportation	2931 Rufina St.	1998-01-01	\$ 1,760,749	6,756	1	AP Refresh
Transportation	216 West San Francisco Street	1990-01-01	\$ 15,436,200	130,000	4	AP Refresh
Santa Fe Community Convention Center	119 South Federal Place	2005-01-01	\$ 29,540,630	167,000	2	AP Refresh
Leased Spaces	2801 Cerrillos Rd	2011-01-01	\$ 1,477,672	4,949	1	AP Refresh
Public Works	1142 Siler Rd.	1988-01-01	\$ 1,303,100	5,000	1	AP Refresh
Public Works	1142 Siler Rd.	1988-01-01	\$ 170,700	1,000	1	AP Refresh
Public Works	1142 Siler Rd.	1988-01-01	\$ 170,700	1,000	1	AP Refresh
Transportation	2931 Rufina St.	2006-01-01	\$ 744,070	2,855	1	AP Refresh
Public Works	2651 Siringo Road 'C'	1950-01-01	\$ 1,658,810	9,480	1	AP Refresh
Public Works	2651 Siringo Road 'D'	1995-01-01	\$ 969,246	3,719	1	AP Refresh
Public Works	2651 Siringo Road 'E'	1995-01-01	\$ 4,232,407	11,460	1	AP Refresh
Information Technology & Telecommunications	2651 Siringo Road	1995-01-01	\$ 928,584	3,110	1	AP Refresh
Information Technology & Telecommunications	2651 Siringo Road 'G'	1995-01-01	\$ 166,433	975	1	AP Refresh
Public Works	2651 Siringo Road 'I'	1995-01-01	\$ 1,309,500	6,000	1	AP Refresh
Public Works	2652 Siringo Road 'J'	1950-01-01	\$ 251,783	1,475	1	AP Refresh
Public Works	Agua Fria St.	1990-01-01	\$ 624,195	2,860	1	AP Refresh
Public Utilities	801 W. San Mateo	1950-01-01	\$ 2,938,027	9,840	2	AP Refresh
Public Utilities	801 San Mateo	2004-01-01	\$ 468,365	2,146	1	AP Refresh
Public Utilities	801 1/2 San Mateo	2004-01-01	\$ 215,082	1,260	1	AP Refresh
Transportation	100 East Water Street	1990-01-01	\$ 221,910	1,300	1	AP Refresh
				1,314,206		

Appendix B – Facility Condition Survey Scope

Ameresco Asset Sustainability Group FCA includes, but is not limited to, the following services:

- Investigate existing condition of all core building elements;
- Determine the scope of necessary repairs and action required;
- Complete a visual, non-destructive inspection of the specified elements;
- Perform all necessary investigations on roof, building envelope, mechanical systems and electrical systems;
- Develop cost models to produce life-cycle forecasts by building component to drive short-range and long-range replacement needs;
- The inspection, combined with a review of base building data and maintenance history, shall be used to produce an accurate quantitative and qualitative assessment of building condition that identifies deficient components and elements;
- Preparation of a condition rating system, in collaboration with the client;
- Building elements for inspection and documentation shall match the industry standard ASTM Standard Uniformat II coding;
- Provide an assessment of remaining service lifespan of building elements for renewal forecasting;
- Provide digital photographs to document assessments and recommendations;
- Summary recommendations for additional studies, investigations and/or destructive testing where additional information can provide more accurate information regarding the remaining Useful Life or estimated cost of repairs/replacement;
- Validating the recommended action cost in accordance with estimated industry standards for the local area;
- Load collected data, including pictures, into the clients AssetPlanner™ database.

Assessment Logistics and Standards

Ameresco will provide visual on-site walk-through Facility Condition Assessments, not to include intrusive testing or commentary on Fire/Life Safety and Environmental issues. To aid with the on-site assessments, the client will provide the following:

- Ladders as required to gain access to areas not accessible through roof hatches;
- Access to all areas of each building (including mechanical rooms, roof access as required, etc.);
- If required by policy, for security reasons, a staff member to accompany assessors when touring buildings;
- Floor plan and site plan drawings, if available;
- Existing FCA reports, condition reports, equipment inventory listings and age where available.

Note: Where safe access to a roof for inspection is not possible, ASG's assessors will rely on interviews with staff to gain a common understanding and consensus on condition and from this develop recommendations to deal with any necessary repair or replacement.

17081 Barium Street NW
Andover, MN 55304
P. 763.516.3905
ameresco.com

February 28, 2023

City of Santa Fe, NM
Attn: Mr Dutton-Leyda Director of Purchasing
2651 Siringo Rd # H
Santa Fe, NM 87505

Dear, Mr Dutton-Leyda

AssetPlanner® Suite of software is a proprietary set of applications developed and supported by Ameresco and is the only vendor that can provide support and training on AssetPlanner® software. We have collaborated with City staff by providing template configuration, action prioritization and quality assurance reviews representing the City's building portfolio. Since 2015 the City has invested time and resources into the AssetPlanner®. Functionality which make Ameresco's AssetPlanner® and advisory services truly unique are:

Functionality	Unique Quality	Benefit
Life Cycle Data developed through templates and modeling	Ability to pre-populate a database with predictive Life Cycle cost models and templates based on a Life Cycle data repository representing approximately 3 billion square feet of data.	<ul style="list-style-type: none"> • Quick and cost-effective implementation . • Consistency in nomenclature using Uniformat II. • Standardization of life cycle profiles • Substantial resource savings
Funding Analysis	Graphical presentation allows for prioritized decision making related to capital investments. Analysis allows greater visibility of funding appropriation strategies and scenarios - simplifying the business planning process.	<ul style="list-style-type: none"> • Measure and analyze impact of funding on current and forecasted liabilities • Analyze alternative funding scenarios and the expected impact on unfunded liability and Facility Condition Index
Handheld (mobile) data gathering technology that links to AssetPlanner®	<p>Mobile based software for on-site data gathering with direct upload to AssetPlanner®. Asset data produced from life cycle templates and modeling is accessible from secure log-in on device via AuditPlanner™ application.</p> <p>eDashboard™ gives managers and executives a simple interface on a mobile device to see AssetPlanner® data and reports on-the-go.</p>	<ul style="list-style-type: none"> • AuditPlanner™ is designed for ease of use and simplified training. Camera on the mobile device is used to take pictures and upload seamlessly to AssetPlanner® database. • Cost effective and consistent implementation. • eDashboard™ makes it easy for executives and managers to access the data from a mobile device, without having to access the robust AssetPlanner® application.



Functionality	Unique Quality	Benefit
Report Generation	<p>AssetPlanner® has a number of unique and easy to understand reports:</p> <ul style="list-style-type: none"> • Facility Condition Index report • Unfunded Liability • Asset Sustainability Targeting, et al. <p>AssetPlanner® also has reporting capabilities to benchmark clients against themselves. Benchmarking capabilities including FCI comparisons, cost per square foot profiles, capital renewal needs per square foot profiles, unfunded liability comparisons</p>	<ul style="list-style-type: none"> • Provides on-going dynamic data reporting • Reporting allows the City to maximize their life cycle and total cost of ownership data . • Allows the City to see their data in various graphical presentations. • Enables Executive and Boardroom communications. • Provides data for redevelopment/consolidation/ disposition discussions. • Brings comparative operational performance for leadership.
AssetPlanner® Integration with Strategic Capital Planning and Tactical Demand Maintenance Data Energy and Sustainability	<p>AssetPlanner® can include work order and preventative maintenance data in the review of Asset's life cycle profiles.</p> <p>AssetPlanner® can track and provide analysis on utility cost and consumption to optimize building performance and benchmarking</p>	<ul style="list-style-type: none"> • Insight in the City's operations and maintenance practices and the net effect on life cycle profiles.
AssetPlanner® Executive Presentation	<p>Using data developed and the robust report engine in AssetPlanner® the Executive Presentation brings support, analysis, reporting, and targeted results/outcomes to Executive Teams and Boardrooms.</p>	<ul style="list-style-type: none"> • Ameresco's Asset Sustainability Group has tremendous experience working with executive teams and leadership organizations. The Executive Presentations leverage decades of experience and are driven by industry leading best practices. • Presentations by a 3rd Party provide an outside, neutral perspective.

AssetPlanner® provides the dynamic database intelligence that is necessary for the Public Works Department to track facilities and assets over the long-term in an accurate, efficient and cost-effective manner.

Tim Dettlaff, P.Eng
 Senior Vice President & General Manager
 Mobile: 763-516-3905
 tdetlaff@ameresco.com