



**THE CITY OF
SANTA FE**

MEMORANDUM

DATE: May 3, 2022

TO: Fran Dunaway, Purchasing Officer

FROM: Xavier Martinez, WWMD *XM*

Mike Dozier, WWMD Director *MD*

ITEM

Representative/Distributor James, Cooke and Hobson, Inc. (JCH) for Sole Source Procurement in the amount of \$798,602.22

BACKGROUND AND SUMMARY

The Wastewater Management (WWM) Division is requesting approval of Sole Source procurement for James, Cooke and Hobson, Inc. (JCH) in Albuquerque as the authorized representative/distributor for service, repair or the procurement of Netzsch and Flygt pumps and/or mixers and their electrical, instrumentation and mechanical parts, including control panels and cabinets.

The Paseo Real Water Reclamation Facility (PRWRF) has several Netzsch and Flygt Pumps That need replacement and others that need repair. JCH has provided a quote for several replacement pumps in the amount of \$798,602.22. These pumps are essential for the proper day-to-day operation of our facility.

ACTION REQUESTED

The WWM Division, PRWRF respectfully requests approval of sole source procurement through James, Cooke and Hobson, Inc. in the amount of \$798,602.22 through 6/30/23.

Approved:

Disapproved: *Fran Dunaway* May 6, 2022
Fran Dunaway (May 6, 2022 17:55 MDT) Date

Fran Dunaway, Purchasing Officer

ATTACHMENTS:

1. JCH Vendor Letters from:
 - Xylem Water Solutions for Flygt Products
 - Netzsch

SOLE SOURCE REQUEST AND DETERMINATION FORM

This form must be forwarded to the Purchasing Officer for the City of Santa Fe Purchasing Office for processing.

Date:

Prepared By:

Title:

Vendor Name:

Address:

City:

State:

Zip Code:

Description of Good/Service to be Procured:

Estimated Cost:

Term of Contract:

1. Explain why this is the only available source that can meet the needs of your department.

James, Cooke and Hobson, Inc. (JCH) in Albuquerque is the only authorized representative/distributor for service, repair or the procurement of Sanitaire Aeration Equipment, Gardner Denver Hoffman Blowers, Netzsch and Flygt pumps and/or mixers and their electrical, instrumentation and mechanical parts, including control panels and cabinets.

When the buildings were originally built they were designed and constructed specifically to work with these style of pumps. In order for our facility to utilize a different style of pump it would need to be redesigned and/or retrofitted for that specific style of pump.

2. Explain why this vendor is the only available source from which to obtain this product of service.

The company has affirmed (memo from vendor is attached) that there is no other source for this item. Our search for possible vendors proved unsuccessful; or

Other reason, please explain in full. Attach additional sheets, if necessary.

Xylem Water Solutions, Flygt brand (Flygt) is the manufacturer of Flygt pumps and parts for your wastewater process. All equipment, components and parts associated with your Flygt equipment should originate from Flygt's Factories. Flygt, Xylem brand solely uses James, Cooke and Hobson as it's only authorized representation/direct distributor in New Mexico, Arizona and parts of Nevada and Texas territories.

This letter is to certify JCH to be the sole factory authorized representative for sales and service of NETZSCH Progressing Cavity Pumps, Tornado Rotary Lobe Pumps, Grinders and related spare parts for the municipal water and waste treatment facilities in the State of New Mexico.

3. Explain why the price is considered fair and reasonable.


JCH is the sole source for the Gardner Denver Hoffman Blowers, Flygt pumps/mixers and Netzsch pumps and their electrical, instrumentation and mechanical parts, including control panels and cabinets needed at our facility. There are no other representatives that are allowed to distribute, repair or install these pumps in NM, AZ and parts of NV and TX territories.

4. Describe the efforts made to obtain the best possible price from this sole source vendor for the taxpayers. What (if any) is the total cost savings from the original quote? (Attach additional sheets, if necessary.)

JCH is the only vendor for the Gardner Denver Hoffman Blowers, Flygt pumps/mixers and Netzsch pumps and their electrical, instrumentation and mechanical parts, including control panels and cabinets needed at our facility. The effort to obtain the best possible price is held to one vendor in our region

Approvals:

Based on the above facts, the Purchasing Office has made the determination that the justification for the Sole Source procurement is in accordance with Section 13-1-126, NMSA 1978 and will be posted for a 30-day period prior to award.


Fran Dunaway (May 6, 2022 17:55 MDT)

May 6, 2022

**Fran Dunaway
Purchasing Officer**

Date

Pursuant to Section 13-1-126, NMSA 1978, the 30-day posting period of the Notice of Intent to Award this Sole Source request was met and no obligation to the award to the above referenced contractor were received. This Sole Source determination will be valid for a period of one (1) year from the date of the award.

Fran Dunaway, Date
Purchasing Director
City of Santa Fe

Required Attachments:

- *Letter from Contractor, if applicable**
- *Agenda Item to be presented to City Council if over \$50,000 for Professional Services and \$50,000 for Goods and Non-Professional Services**



To: Benjamin Sandoval
City of Santa Fe – WWTP

From: Jonathan Polasek
JCH/ James, Cooke, and Hobson, Inc.

Re: Wastewater Treatment Plant Improvements

Date: April 15, 2022

Mr. Sandoval,

Thank you for the opportunity to quote the following for the Santa Fe Wastewater Treatment Plant. Please find the quotation summary below. All quotes listed are valid for 90 days.

Quotation 21-119-NZH-E	DAF Progressing Cavity Pumps	\$153,431.06
Quotation 21-138-MS-C	Plantwide Replacement Pumps	\$135,507.69
Quotation 21-150-NZH-C	Headworks Progressing Cavity Pump	\$79,440.69
Quotation 21-6-9SF3356UN	Influent Pump Repairs	\$99,934.08
Quotation 21-6-14SFHOFF651	Hoffman Blower #1 Rebuild	\$58,318.49
Quotation 21-7-31SFHOFF651#2	Hoffman Blower #2 Rebuild	\$58,318.49
Quotation 21-8-20SF3300MLP	Mixed Liquor Pump Repairs	\$143,463.72
Quotation 21-159-FLT-B	A-C Flygt RAS Replacement Pump	\$70,188.00
	TOTAL	\$798,602.22

Please let us know if you have any questions.

Thank you,

Jonathan Polasek
James, Cooke and Hobson, Inc.

**To: Benjamin Sandoval
Santa Fe WWTP**

**From: Jonathan Polasek
JCH/ James, Cooke, and Hobson, Inc.**

**Re: Quotation 21-119-NZH-E
Replacement Netzsch Progressing Cavity Pumps**

Date: April 13, 2022

Unless otherwise stated: Prices are firm for 90 days from bid date. Payment due Net 30 days with approved credit, else payment required prior to equipment shipment. Prices do not include sales and/or use taxes. Applicable taxes will be added to the invoice at tax rate in effect at time of shipment. Interest shall accrue on past due amounts at 1.5% per month. Should it become necessary to retain an attorney to collect any and all amounts due herein, purchaser shall be liable for any and all reasonable and necessary attorney fees and costs. Unless otherwise indicated below, Freight terms are Ex Works factory freight **allowed**

Replacement Netzsch Pumps in Digester Building
Pumps quoted are drop-in replacements, upgraded with the FSIP design.

Four (4) Netzsch NEMO Progressive Cavity Pump, FSIP design
with 30 HP gear motor and run dry protection
Model: NM090BY02D09K.2

Net Price, freight allowed, FOB factory\$142,712 per total

One (1) Lot of Misc. Gaskets and Installation Hardware

Net Price, freight allowed, FOB factory\$244 per total

One (1) JCH Estimated Service Labor to install above Netzsch Pumps
and Start-Up Services (actual time to be billed)

Net Price.....\$9,660 per total

Estimate Tax on Labor.....\$815.06

Estimated Total.....\$153,431.06

Clarifications/ Comments

- JCH quotation includes shipping charges to first destination, via overland truck, FOB Factory
- Please allow 18-20 weeks for delivery, ARO
- Submittals, if required, issued 1-2 weeks after receipt of order.
- This proposal does not include:
 - Construction, concrete, SS anchor bolts, power connections, wiring, conduit, and any hardware and materials not specifically described below.

**To: Benjamin Sandoval
Santa Fe WWTP**

**From: Jonathan Polasek
JCH/ James, Cooke, and Hobson, Inc.**

**Re: Quotation 21-138-MSA-A
Replacement Pumps**

Date: April 13, 2022

Unless otherwise stated: Prices are firm for 90 days from bid date. Payment due Net 30 days with approved credit, else payment required prior to equipment shipment. Prices do not include sales and/or use taxes. Applicable taxes will be added to the invoice at tax rate in effect at time of shipment. Interest shall accrue on past due amounts at 1.5% per month. Should it become necessary to retain an attorney to collect any and all amounts due herein, purchaser shall be liable for any and all reasonable and necessary attorney fees and costs. Unless otherwise indicated below, Freight terms are Ex Works factory freight allowed

Replacement Flygt Submersible Pumps for Bio-Selector Scum Pit Pumps

This pump is the current recommended replacement for Flygt 3102.180-0010740

Two (2)	Flygt Model NP 3102.060-462 4" discharge, 462 Adaptive Hard Iron N impeller 5 HP, 460VAC/3PH/60HZ, 50' submersible cable	\$9,726 Ea	\$19,452 Ttl
Two (2)	Adder for FLS Leakage Sensor in Pump	\$339 Ea	\$678 Ttl
Two (2)	Mini-Cas Leakage Relay in controls	\$844 Ea	\$1,688 Ttl

Replacement Flygt Submersible Pumps for Plant Drain

This pump is the current recommended replacement for Flygt 3126-432

Two (2)	Flygt Model NP 3127.060-439 6" discharge, 439 Adaptive Hard Iron N impeller 10 HP, 460VAC/3PH/60HZ, 50' submersible cable, Brass spark-proof sliding bracket	\$15,298 Ea	\$30,596 Ttl
Two (2)	Adder for FLS Leakage Sensor in Pump	\$339 Ea	\$678 Ttl
Two (2)	Mini-Cas Leakage Relay in controls	\$844 Ea	\$1,688 Ttl

Replacement Flygt Submersible Pump for North Aeration Basin Scum Pump

This pump is the current recommended replacement for Flygt 3102.180-0010740

One (1)	Flygt Model NP 3102.060-462 4" discharge, 462 Adaptive Hard Iron N impeller 5 HP, 460VAC/3PH/60HZ, 50' submersible cable	\$9,726 Ea
One (1)	Adder for FLS Leakage Sensor in Pump	\$339 Ea
One (1)	Mini-Cas Leakage Relay in controls	\$844 Ea

Replacement Flygt Submersible Pump for South Aeration Basin Scum Pump

This pump is the current recommended replacement for Flygt 3102.180 – 432 Impeller

One (1)	Flygt Model NP 3102.060-463 4" discharge, 463 Adaptive Hard Iron N impeller 5 HP, 460VAC/3PH/60HZ, 50' submersible cable	\$9,726 Ea
One (1)	Adder for FLS Leakage Sensor in Pump	\$339 Ea
One (1)	Mini-Cas Leakage Relay in controls	\$844 Ea

Replacement Flygt Submersible Pumps for 5 & 6 Secondary Clarifier Scum Pit

This pump is the current recommended replacement for Flygt 3085.183-0880901

Two (2)	Flygt Model NP 3085.060-462 3" discharge, 462 Adaptive Hard Iron N impeller 3 HP, 460VAC/3PH/60HZ, 50' submersible cable	\$7,995	\$15,990
Two (2)	Adder for FLS Leakage Sensor in Pump	\$339 Ea	\$678 Ttl
Two (2)	Mini-Cas Leakage Relay in controls	\$844 Ea	\$1,688 Ttl

Replacement Flygt Submersible Pumps for Sand Filter

This pump is the current recommended replacement for Flygt 3102.180 – 432 Impeller

Two (2)	Flygt Model NP 3102.060-462 4" discharge, 462 Adaptive Hard Iron N impeller 5 HP, 460VAC/3PH/60HZ, 50' submersible cable	\$9,726 Ea	\$19,452 Ttl
Two (2)	Adder for FLS Leakage Sensor in Pump	\$339 Ea	\$678 Ttl
Two (2)	Mini-Cas Leakage Relay in controls	\$844 Ea	\$1,688 Ttl

Replacement Flygt Submersible Pumps for Scum Pit A & B

This pump is the current recommended replacement for Flygt 3085.160-1280060

Two (2)	Flygt Model NP 3085.060-462 3" discharge, 462 Adaptive Hard Iron N impeller 3 HP, 460VAC/3PH/60HZ, 50' submersible cable	\$7,995	\$15,990
Two (2)	Adder for FLS Leakage Sensor in Pump	\$339 Ea	\$678 Ttl
Two (2)	Mini-Cas Leakage Relay in controls	\$844 Ea	\$1,688 Ttl
	Estimated tax on Installation/Startup Labor for entire quote	\$379.69	\$379.69 Ttl
Estimated Total.....			\$135,507.69
134829.69			

Clarifications/ Comments

- Please allow 12-16 weeks for delivery/installation, ARO
- JCH quotation includes shipping charges to first destination, via overland truck, FOB Factory
- Startup and installation included.
- Submittals, if required, issued 1-2 weeks after receipt of order.
- This proposal does not include:
 - Construction, concrete, mounting hardware, piping gaskets, flange bolt kits, SS anchor bolts, power connections, wiring, conduit, and any hardware and materials not specifically described below.

**To: Benjamin Sandoval
City of Santa Fe**

**From: Kendra Brown
JCH/ James, Cooke, and Hobson, Inc.**

**Re: Quotation 21-150-NZH-C
Replacement Headworks progressive cavity pump**

Date: April 13, 2022

Unless otherwise stated: Prices are firm for 90 days from bid date. Payment due Net 30 days with approved credit, else payment required prior to equipment shipment. Prices do not include sales and/or use taxes. Applicable taxes will be added to the invoice at tax rate in effect at time of shipment. Interest shall accrue on past due amounts at 1.5% per month. Should it become necessary to retain an attorney to collect any and all amounts due herein, purchaser shall be liable for any and all reasonable and necessary attorney fees and costs. Unless otherwise indicated below, Freight terms are Ex Works factory freight **allowed**

Netzsch Progressive Cavity Pump- Full Service In Place (FSIP design)

One (1) Headworks Primary Sludge Pump 1-3
Netzsch NEMO Progressive Cavity Pump, FSIP design
with 40 HP motor and run dry protection
Model: NM105SY02S14K.2 - Installation and startup included

****Note: Replaces original 2NE90A. **This unit is longer and will require re-piping.** Existing model 2NE90A is not available with FSIP design.****

Net price, freight allowed, FOB factory..... \$66,521 each

One (1) Lot of Misc. Gaskets and Installation Hardware

Net Price, freight allowed, FOB factory.....\$1,100 per total

One (1) JCH Estimated Service Labor to install above Netzsch Pump
and Start-Up Services (actual time to be billed)

Net Price\$10,900 per total

Estimated tax on Installation/Startup Labor for entire quote.....\$919.69

Estimated Total.....\$79,440.69 per total

Clarifications/ Comments

- JCH quotation includes shipping charges to first destination, via overland truck, FOB Factory
- Please allow 18-20 weeks for delivery, ARO
- Submittals, if required, issued 1-2 weeks after receipt of order.
- This proposal does not include:
 - Construction, installation, concrete, mounting hardware, piping gaskets, flange bolt kits, SS anchor bolts, power connections, wiring, conduit, and any hardware and materials not specifically described below.

QUOTATION #21-6-9SF3356UN

April 13, 2022

To: CITY OF SANTA FE

SANTA FE, NM

Attn: BENJAMIN SANDOVAL

Fax: E-MAIL

Job Name: FLYGT CT3356.665-S0021063
810/450mm IMP. 85HP
480VAC 111FLA 880RPM
NOT IN OUR SHOP

Location: W.W.T.P.

Quotation By: Jerome Griego

Bid Date: 4-13-2022

Unless otherwise stated: Prices are firm for 90 days from bid date, payment terms are NET 30 DAYS from shipment. Prices do not include any sales and/or use taxes. Applicable taxes will be added to the invoice at rate in effect at time of shipment. Interest shall accrue on past due amounts at 1.5% per month. Freight terms are F.O.B. factory full freight allowed.

Qty	Description	Each	Total
	THIS IS THE ESTIMATED REBUILD QUOTE FOR YOUR FLYGT CT3356.665-S0021063 PUMPS AT THE W.W.T.P. ANYTHING OTHER THAN LISTED WILL BE ADDITIONAL.		
	PARTS TO REBUILD THIS UNIT: REWIND STATOR, NEW ROTOR SHAFT, UPPER & LOWER BEARINGS AND SEALS, IMPELLER UNIT, RUBBER WEAR RING, GUIDE RING, HYDRAULIC & DRIVE O-RING KITS, LOCKING ASSEMBLY, IMPELLER WASHER, COMPRESSION SPRINGS & PLUGS, PLASTIC TERMINAL PLATE & TERMINAL BLOCKS, BALANCE ROTOR & IMPELLER AS UNIT, OIL, MISC. SUPPLIES.		\$42,392.68
41	HOURS SHOP LABOR @ \$85.00 PER HR.	\$85.00	\$3,485.00
	8.4375 % TAX ON LABOR		\$294.05
	ESTIMATED REBUILD TOTAL PER PUMP		\$46,171.73
	AGAIN ANYTHING OTHER THEN LISTED WILL BE EXTRA DUE TO THE FACT WE HAVE NOT DISASSEMBLED AND INSPECTED.		
1	JCH FIELD SERVICE LABOR PER PUMP TO PICKUP AND RETURN PUMP, INCLUDES: MILEAGE, TRAVEL TIME, SERVICE LABOR AND START-UP. (NOT TO EXCEED THIS AMOUNT		\$3,500.00
	8.4375%TAX ON LABOR		\$295.31
	ESTIMATED SERVICE TOTAL PER PUMP		\$3795.31
	ESTIMATED GRAND TOTAL FOR TWO PUMPS		\$99,934.08
	PLEASE CONTACT US IF YOU HAVE ANY QUESTIONS. THANKS.		

QUOTATION #21-6-14SFHOFF651

April 13, 2022

To: CITY OF SANTA FE

SANTA FE, NM

Job Name: HOFFMAN 65107A3 7 STAGE
S/N#M028020
101598 BLOWER

Attn: BENJAMIN SANDOVAL
Fax: E-MAIL

Location: W.W.T.P.
Quotation By: Jerome Griego
Bid Date: 4-13-2022

Unless otherwise stated: Prices are firm for 90 days from bid date, payment terms are NET 30 DAYS from shipment. Prices do not include any sales and/or use taxes. Applicable taxes will be added to the invoice at rate in effect at time of shipment. Interest shall accrue on past due amounts at 1.5% per month. Freight terms are F.O.B. factory full freight allowed.

Qty	Description	Each	Total
	UPON DISASSEMBLY & INSPECTION WE FOUND WHEN BEARING SHELLED OUT IT DESTROYED ALL THE IMPELLERS AND DAMAGED THE SHAFT. THE BEARING HOUSING IS ALSO BAD.		
	PARTS TO REBUILD THIS UNIT: SHAFT, SHIMS, ALL IMPELLERS, BOTH BEARING LOCKNUTS & TAB WASHERS, MORRIS COUPLING, CARBON RINGS, OIL, BEARING HOUSING, PRE-LOAD SPRINGS, BALANCE ROTATING ASSEMBLY, MISC. SUPPLIES.		\$49,074.19
40	HOURS SHOP LABOR @ \$85.00 PER HR.	\$85.00	\$3,400.00
	8.4375% TAX ON LABOR		\$286.88
	REBUILD TOTAL		\$52,761.07
1	ESTIMATED LABOR TO DELIVER, INSTALL AND COLD & HOT LASER ALIGNMENT.		\$5,125.00
	8.4375% TAX ON LABOR		\$432.42
	SERVICE TOTAL		\$5,557.42
	GRAND TOTAL		\$58,318.49

PLEASE CONTACT US IF YOU HAVE ANY QUESTIONS OR CONCERNS AND WITH YOUR DECISION.
THANKS.

QUOTATION #21-7-31SFHOFF651#2

April 13, 2022

To: CITY OF SANTA FE

SANTA FE, NM

Job Name: HOFFMAN BLOWER 65107A3
ORDER # C001603
7 STAGE BLOWER #2

Attn: BEN SANDOVAL
Fax: E-MAIL

Location: W.W.T.P.
Quotation By: Jerome Griego
Bid Date: 4-13-2022

Unless otherwise stated: Prices are firm for 90 days from bid date, payment terms are NET 30 DAYS from shipment. Prices do not include any sales and/or use taxes. Applicable taxes will be added to the invoice at rate in effect at time of shipment. Interest shall accrue on past due amounts at 1.5% per month. Freight terms are F.O.B. factory full freight allowed.

Qty	Description	Each	Total
	THIS IS THE WORST CASE SCENARIO WITHOUT REPLACING INTERMEDIATE HOUSINGS OR INLET OR OUTLET HOUSINGS. IN MOST CASES WHEN A BEARING SHELLS OUT IT DESTROYS ALL THE IMPELLERS AND SHAFT PLUS THE BEARING HOUSING THAT THE BAD BEARING WAS IN. THIS IS FOR THE BLOWER STILL AT THE PLANT.		
	PARTS TO REBUILD THIS UNIT: SHAFT, SHIMS, ALL 7 IMPELLERS, BEARING HOUSING, BEARINGS, LOCKNUTS & LOCKING TAB WASHER, CARBON RINGS, OIL, SLINGERS, BEARING SPACERS, MISC. SUPPLIES		\$49,074.19
40	HOURS SHOP LABOR @ \$85.00 PER HR. TO BUILD BLOWER. 8.4375% TAX ON LABOR	\$85.00	\$3,400.00 \$286.88
	ESTIMATED BLOWER REBUILD TOTAL		\$52,761.07
	ANYTHING OTHER THEN LISTED WILL BE ADDITIONAL.		
1	ESTIMATED LABOR TO DELIVER, INSTALL AND COLD & HOT LASER ALIGNMENT OF BLOWER #2. 8.4375% TAX ON LABOR		\$5,125.00 \$432.42
	SERVICE TOTAL		\$5,557.42
	GRAND TOTAL		\$58,318.49

PLEASE CONTACT US IF YOU HAVE ANY QUESTIONS OR CONCERNS AND WITH YOUR DECISION.
THANKS.

QUOTATION #21-8-20SF3300MLP

April 13, 2022

To: CITY OF SANTA FE
REVISIED QUOTE.
SANTA FE, NM

Job Name: FLYGT NT3300.181-0160113
822 IMP. 45HP 460VAC
60FLA 875RPM
NOT IN OUR SHOP.

Attn: BEN SANDOVAL
Fax: E-MAIL

Location: MIX LIQUOR PUMPS
Quotation By: Jerome Griego
Bid Date: 4-13-2022

Unless otherwise stated: Prices are firm for 90 days from bid date, payment terms are NET 30 DAYS from shipment. Prices do not include any sales and/or use taxes. Applicable taxes will be added to the invoice at rate in effect at time of shipment. Interest shall accrue on past due amounts at 1.5% per month. Freight terms are F.O.B. factory full freight allowed.

Qty	Description	Each	Total
	THIS IS THE ESTIMATED REBUILD QUOTE FOR YOUR MIX LIQUOR PUMPS FLYGT NT3300 AT THE W.W.T.P. ANYTHING OTHER THEN LISTED WILL BE ADDITIONAL.		
	PARTS TO REBUILD THIS UNIT: STATOR, UPPER & LOWER BEARINGS AND SEALS, COMPRESSION SPRINGS & BARREL SCREWS, IMPELLER & WEAR PLATE, IMP. BOLT, ADJUSTMENT SHIMS, KEY, OIL HOUSING BOTTOM, TERMINAL BOARD, POWER CABLE & GROMMETS, UPPER BEARING WASHER & COVER, RETAINING RING, RESTORE SEAL AREAS ON SHAFT, BALANCE ROTOR & IMPELLER AS UNIT, O-RINGS, OIL, FELT STRIPS, MISC. SUPPLIES.		\$44,036.77
24	HOURS SHOP LABOR @ \$85.00 PER HR. REBUILD TOTAL	\$85.00	\$2,040.00 \$46,076.77
14	HOURS FIELD LABOR @ \$95.00 PER HR. TO INCLUDE TRANSPORT TO AND FROM, DISCONNECT FROM POWER SUPPLY, REMOVE PUMP AND REINSTALL PUMP, RECONNECT TO POWER SUPPLY AND TEST OPERATION OF PUMP.	\$95.00	\$1,330.00
120	MILES - PORTAL TO PORTAL	\$1.00	\$120.00
	8.4375%TAX ON SHOP & FIELD LABOR AND MILEAGE.		\$294.47
	REBUILD & FIELD SERVICE TOTAL PER PUMP. TIMES 3 PUMPS		\$47,831.24 \$143,463.72
	PLEASE CONTACT US IF YOU HAVE ANY QUESTIONS. THANKS.		

**To: Benjamin Sandoval
Santa Fe WWTP**

**From: Jonathan Polasek
JCH/ James, Cooke, and Hobson, Inc.**

**Re: Quotation 21-159-FLT-B
Replacement Flygt Pump**

Date: April 15, 2022

Unless otherwise stated: Prices are firm for 90 days from bid date. Payment due Net 30 days with approved credit, else payment required prior to equipment shipment. Prices do not include sales and/or use taxes. Applicable taxes will be added to the invoice at tax rate in effect at time of shipment. Interest shall accrue on past due amounts at 1.5% per month. Should it become necessary to retain an attorney to collect any and all amounts due herein, purchaser shall be liable for any and all reasonable and necessary attorney fees and costs. Unless otherwise indicated below, Freight terms are Ex Works factory freight allowed

Replacement Flygt A-C RAS Pump

This pump is the current recommended replacement for Flygt A-C Pump s/n 37560-01

One (1) Xylem Flygt A-C Pump 10 x 10 x 21 LC
Type NSW – Horizontal Model 150, F7-C4 Frame,
10” Suction, 10” Discharge, 125# FF ANSI Flanges,
w/ Motor, baseplate, coupling, and coupling guard

Net Price, freight allowed, FOB factory.....\$70,188 per ea
Installation by others / Startup by JCH included

Clarifications/ Comments

- JCH quotation includes shipping charges to first destination, via overland truck, FOB Factory
- Please allow 30-36 weeks for delivery, ARO
- Installation is not included.
- Startup is included in above pricing.
- Submittals, if required, issued 2-4 weeks after receipt of order.
- This proposal does not include:
 - Construction, installation, concrete, mounting hardware, piping gaskets, flange bolt kits, SS anchor bolts, power connections, wiring, conduit, and any hardware and materials not specifically described below.



City of Santa Fe
Treasury Department
200 Lincoln Ave.
Santa Fe, New Mexico 87504-0909
505-955-6551

BUSINESS REGISTRATION

Business Name: JAMES, COOKE & HOBSON, INC.
DBA: J C H

Business Location: 3810 ACADEMY PARKWAY S NE
albuquerque, NM 87109

Owner: James, Cooke, & Hobson, Inc.

License Number: 153455

Issued Date: April 06, 2022

Expiration Date: April 06, 2023

CRS Number: 01738438-00-9

License Type: Business License - Renewable

Classification: Business Registration - Standard

Fees Paid: \$35.00

JAMES, COOKE & HOBSON, INC.
3810 ACADEMY PARKWAY S NE
ALBUQUERQUE, NM 87109

THIS IS NOT A CONSTRUCTION PERMIT OR SIGN PERMIT.
APPROPRIATE PERMITS MUST BE OBTAINED FROM THE CITY
OF SANTA FE BUILDING PERMIT DIVISION PRIOR TO
COMMENCEMENT OF ANY CONSTRUCTION OR THE
INSTALLATION OF ANY EXTERIOR SIGN.

THIS REGISTRATION/LICENSE IS NOT TRANSFERABLE TO
OTHER BUSINESSES OR PREMISES.

TO BE POSTED IN A CONSPICUOUS PLACE



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

04/07/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Daniels Insurance, Inc.-Albq. 320 Gold Avenue SW, Ste 700 Albuquerque NM 87102	CONTACT NAME: David Tinley PHONE (A/C. No. Ext): (505) 766-9676 E-MAIL ADDRESS: plopez@danielsinsuranceinc.com	FAX (A/C. No.): (505) 766-9679	
	INSURER(S) AFFORDING COVERAGE		NAIC #
INSURED James, Cooke & Hobson, Inc. 4210 Hawkins St NE Albuquerque NM 87109	INSURER A: Federal Insurance Company		20281
	INSURER B: Cincinnati Casualty Company		28665
	INSURER C: Cincinnati Insurance Companies		10677
	INSURER D:		
	INSURER E:		
INSURER F:			

COVERAGES

CERTIFICATE NUMBER: Cert ID 32401

REVISION NUMBER:


THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			EPP0202515/EBA020251	08/01/2021	08/01/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 Empl Benefits Liab \$ 1,000,000
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			EPP0202515/EBA020251	08/01/2021	08/01/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ n/a			EPP0202515/EBA020251	08/01/2021	08/01/2022	EACH OCCURRENCE \$ 7,000,000 AGGREGATE \$ 7,000,000 \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	EWC0449700-03	08/01/2021	08/01/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
A	Transportation			0668-61-67	08/01/2021	08/01/2022	Single Conveyance \$ 1,000,000
A	Transportation			0668-61-67	08/01/2021	08/01/2022	Deductible \$ 1,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

General and Auto liability policies contain a Blanket Additional Insured provision that establishes the scope of Additional Insured coverage granted to the Certificate Holder. Where permitted by state law, and per a Blanket Waiver of Subrogation Endorsement, the Insurer waives its right to subrogate against the Certificate Holder by reason of payments made under the General and Auto liability and Workers' Compensation policies but only under the circumstances stated in the policies. General Liability policy will pay for a covered loss on a primary basis and the Company will not seek contribution from the Certificate Holder for such loss until the Company's primary limits of liability have been exhausted when required by written contract. Umbrella/Excess Liability follows form.

CERTIFICATE HOLDER**CANCELLATION**

Santa Fe Wastewater Treatment Plant 73 Paseo Real Santa Fe NM 87507	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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ACORD 25 (2016/03)

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Grant Stayberg
Western Regional Territory Manager
4109 NE 107th St., Vancouver WA, 98686
Tel +1.503.706.0601

July 20, 2021

Re: Flygt, a Xylem Water Solutions company

City of Santa Fe
Wastewater Management Division
73 Paseo Real
Carl Atencio
Santa Fe NM 87507

Xylem Water Solutions, Flygt brand (Flygt) is the manufacturer of Flygt pumps and parts for your wastewater process. All equipment, components and parts associated with your Flygt equipment should originate from Flygt's Factories.

Flygt, A Xylem brand solely uses James, Cooke and Hobson as it's only authorized representation/direct distributor in New Mexico, Arizona and parts of Nevada and Texas territories. All inquiries regarding Flygt equipment and parts as well as service should be routed through James, Cooke and Hobson. Below is their contact information.

This letter is in effect through an indefinite period as per their contract. If there are any changes to James, Cooke and Hobson's contract; Flygt a Xylem brand will provide written notice.

James, Cooke & Hobson Inc
4210 Hawkins St NE
Albuquerque, NM 87109
Phone (505) 344-7100

If there are any questions concerning the above statement please feel free to contact me

Sincerely,

Grant Stayberg

Grant Stayberg
Western Regional Territory Manager - Water Utilities

DATE: 7/20/2021

Subject: **Authorized NETZSCH Municipal Representative for the State of New Mexico**

Carl Atencio
City of Santa Fe
Wastewater Management Division
73 Paseo Real
Santa Fe NM 87507

This letter is to certify JCH to be the sole factory authorized representative for sales and service of NETZSCH Progressing Cavity Pumps, Tornado Rotary Lobe Pumps, Grinders and related spare parts for the municipal water and waste treatment facilities in the State of New Mexico.

All inquiries for pumps or replacement parts should be directed to them and all customers from this state contacting our factory in Exton, PA will be referred to them.

Should you have any questions, please feel free to contact us. Thank you for your business

With best regards,

David Doty
Business Field Manager, Oil & Gas, Mid & Downstream
SW Regional Sales Manager
NETZSCH Pumps NA LLC
David.doty@netsch.com
832-668-4703

Signature: *Xavier Martinez*

Email: xbmartinez@santafenm.gov

Signature: 
Michael Dozier (May 4, 2022 10:57 MDT)

Email: mldozier@santafenm.gov