

## City of Santa Fe RFP #23/47/P Golf Course Management Services: Answers to Submitted Questions

1. **Question:** How has the golf course been operated in the past and why has the City of SF structured the current RFP in a hybrid model?

**Answer:** Marty Sanchez Links de Santa Fe opened in 1998. Golf services and the café have been operated by New Mexico Golf Limited (NMGL) and a variety of restaurant operators for the previous 25 years. The City has provided the turf management and marketing services since the golf course's inception. By City procurement policy, an RFP has gone out every four years and will continue to go out every four years. Previous RFPs resulted in NMGL being the winning bidder of golf services. A variety of restaurant operators won the bid and leased the café through the years.

The current hybrid style RFP provides for the previously mentioned operational structure. The additional turf management and marketing options offer more flexibility for proposing organizations including offering turnkey operations proposals; the goal being a broader spectrum of proposals submitted to the City than in previous years. This format should provide the City a diversity of proposal options to consider and also allow a variety of organizations to play to their own strengths when writing their proposal.

2. **Question:** Can an organization bid on all three proposal options (original proposal, proposal alternate #1, proposal alternate #2) to provide turnkey operations management for MSL (inclusive of turf management and marketing components)?

**Answer:** Yes

3. **Question:** Who provides current employees for the café and golf services?

**Answer:** NMGL provides all employees in these areas.

4. **Question:** What are the responsibilities, pay rates, and the union status of each employee on the organizational chart in the RFP appendix by position?

**Answer:**

- Parks & Open Space Division Director

Duties: Directs all Parks and Open Space staff, capital, operational planning, budgeting.

- Golf Course & Sports Complex Manager

Duties: Manages the restaurant and golf services contracts, turf management section, Golf Course Superintendent, Golf Facility Marketing and Special Events Coordinator, MRC Sports Complex Superintendent, and the Account Technician. Recommends the annual golf course operational, marketing, and sports complex budgets to the director. Recommends short- and long-range capital

projects/improvements for the golf facility and sports complex. Provides overall vision and direction for golf facility and sports complex.

➤ Golf Course Superintendent (pay rate: \$36.22/hr)

Duties: Oversees day-to-day turf management operations. Recommends short- and long-term golf course projects as they relate to irrigation, water management, turf health, and operation of basic utilities on the golf property.

➤ Marketing & Special Events Coordinator (pay rate: \$25.06/hr; union member)

Duties: Recommends short-term marketing direction, website and social media content. Creates e-blast, social media content, pursues brand consistency. Oversees the City of SF's annual ForeKids Golf Tournament. Recommends ad programming and content.

➤ Irrigation Superintendent (pay rate: \$27.50/hr)

Duties: Supervises the turf management staff daily activities at the direction of the GC Superintendent. Monitors, maintains, and repairs irrigation as needed. Recommends short-term irrigation, agronomy, water direction to GC Superintendent.

➤ Golf Course Mechanic (pay rate: \$22.30/hr.; union member)

Duties: Conducts the maintenance and repair program for all turf management equipment. Orders and maintains equipment repair and maintenance supplies.

➤ Account Technician (pay rate: \$16.20; part-time; union member)

Duties: Issues sports complex field usage permits, assists with procurement processes, assists Marketing & Special Events Coordinator with planning and set up of the annual ForeKids Golf Tournament.

➤ Parks Maintenance Worker (x3) (pay rate: \$16.20, \$16.20, \$16.69; union members)

Duties: Operates mowers, trimmers, blowers, bunker raking equipment, assists in the completion of basic irrigation repairs. Assists with aeration, verticutting, top dressing, overseeding.

➤ Seasonal (x7) (pay rate: \$21.42; currently contracted through temp agency Apr-Oct)

Duties: Operates mowers, trimmers, blowers, bunker raking equipment. Assists with aeration, verticutting, top dressing, overseeding.

5. **Question:** Will any type of expenses (payroll, benefits, operating expenses) be reimbursed to the contractor by the City?

**Answer:** Any desirable (proposal alternate) selected by the proposing organization will be fully staffed, managed, and paid by the operator. Any City employees currently staffing the awarded area will be given a similar role in a different area/division/department within the City as applicable. Therefore, there will be no City employees in areas managed by the operator unless an exception is requested in the awarded proposal and granted in the negotiations. Following from that, there will be no payroll, benefit, or operating expenses that will be reimbursed by the City. The only exceptions will be that

renovation projects, basic utilities (including gas, electric, and all water delivery, system repair and maintenance) will be paid by the City.

6. **Question:** Is the fee paid to the contractor intended to cover every expense without pass through to the City?

**Answer:** Yes

7. **Question:** Are current course conditions satisfactory?

**Answer:** Greens, bunkers, and water feature conditions, in particular, are well below a satisfactory level as of the date of the site visit. The goal is that the condition of the golf course would match the style, design, and status of the original property build which has more of a resort-level feel.

8. **Question:** What has been updated or repaired in the clubhouse in the past 2 years?

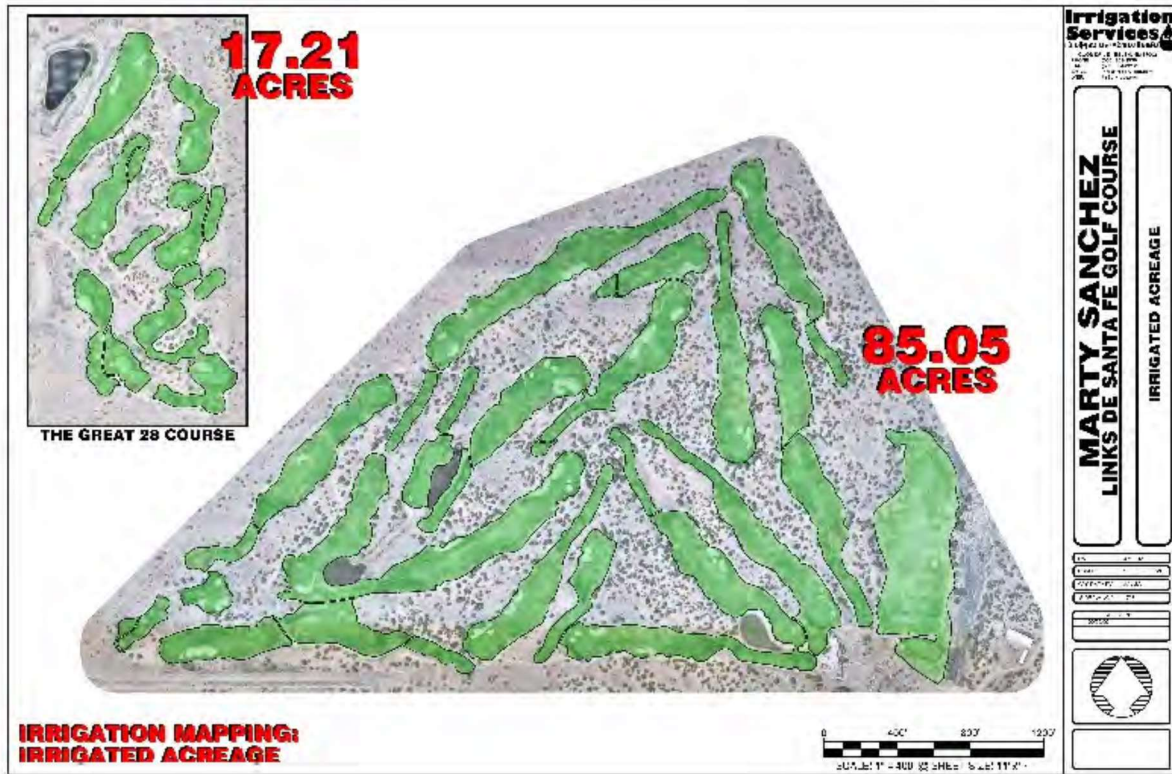
**Answer:** The clubhouse and on-course restrooms have been renovated. The HVAC in the café was repaired in 2022. Landscaping in front of the clubhouse will be updated by June 30.

9. **Question:** What FF&E does the City own and what is owned by the current operator?

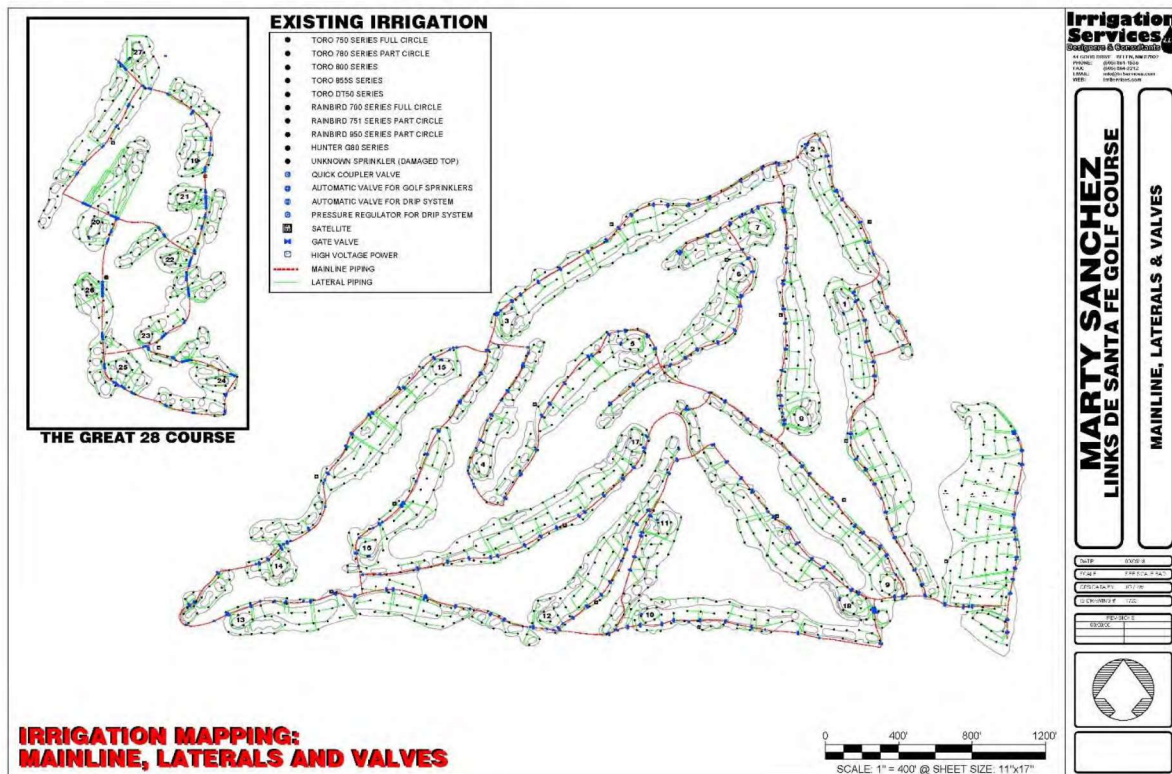
**Answer:** All tables and chairs inside the café and outside on the patio are owned by the City. All FF&E in the pro shop is owned by the operator.

10. **Question:** What is the age, manufacturer, control type, and acreage of coverage of the irrigation system?

**Answer:** The Toro irrigation system is 25 years old and covers approximately 102 acres of turf. There are approximately 1,446 sprinkler heads of which about 200 have been recently changed out for new Rainbird heads, primarily around the greens. It has 617 automatic valves. It is a block-style system and is programmed by configurable zones.



*Irrigated acreage and bird's eye view of all 27 holes.*



*Irrigation mapping: mainline, laterals and valves with legend*

The water source for the golf facility comes from the water utility which supplies between 429 and 500+ acre feet of reclaimed water per year which is at times supplemented by raw water from the Rio Grande provided by Las Campanas Golf Club through a formal legal agreement approved by the NMED. This raw water benefits the turf by flushing the salts present in effluent water from the surface of the soil.

Once the water is delivered by the utility to the irrigation pumping lagoon, a pump station pumps the water into a vast piping network referred to as "mainlines" and "lateral lines" (pipes). The mainline piping structure (leaving pumping station) is designed to facilitate approximately 1,900gpm at its safest flow velocity of less than five-feet-per-second (5'/sec). The existing mainline piping is comprised of Class 200 PVC gasketed piping, which is common in the golf industry for large sizes of pipes. However, the lateral piping network is also Class 200 PVC, which is a thinner material in smaller pipe sizes.

**11. Question:** What is the water source and are there any limits or restrictions on water usage?

**Answer:** The primary water source for the golf facility comes from the water utility which supplies between 429 and 500+ acre feet of reclaimed water per year which is supplemented by raw water from the Rio Grande provided by Las Campanas Golf Club through a formal legal agreement which is

approved by the NMED. This raw water benefits the turf by flushing the salts present in effluent water from the surface of the soil.

The NMED allows up to 3.48 million gallons per day of reclaimed domestic wastewater to be received at Marty Sanchez Links de Santa Fe.

**12. Question:** What is the age, manufacturer, type of the pump station?

**Answer:** The pump station was installed with the opening of the course 25 years ago and serves the complex with a Watertronics VFD motor operating four pumps. There are four pumps, two 100hp, one 75hp, and one 3hp sustain pump. The 230/460 volt 3-phase 100hp (ID #2A02-A0290879-BT) pump has been rewound this year and is in good working condition. The other 100hp pump is in good working condition. The Grundfos 1.5 in. 3hp, 3-phase sustain pump has been rebuilt and is in the process of being hooked back into the system. It should be operational by June 30. The 75hp pump has been pulled out of the pumphouse and is currently being worked on. It should also be operational by June 30.

**13. Question:** Please detail the current maintenance budget.

**Answer:**

Budget Category	Budget
compliance svcs	11,100.00
mower leases	86,000.00
grounds and maint building repair/maint	16,000.00
equip maint/repair	20,000.00
sand, seed, fertilizer, irrigation components, operational supplies	88,000.00
safety supplies	2,000.00
uniform clothing	5,600.00
Toro irrig. Software subscription	5,000.00
tires	1,000.00
auto parts	1,000.00
gasoline	14,300.00
diesel	16,500.00
training	2,500.00
dues	500.00
Equip rental	92,000.00
small equip/machinery	4,720.00
service contracts (JD technician, treatments, etc.)	100,000.00
TOTAL	466,220.00

14. Question: What capital has been spent by each department over the last 5 years?

Answer: Awaiting information and will provide as an addendum when received.

15. What capital needs are anticipated over the next 5 years?

Answer:

3 new mowers	\$280,000	
Weather station	\$10,000	Would reduce water usage at golf course by cutting irrigation during precipitation events
Practice area building renovation to become learning center	\$150,000	Currently an unused eyesore in the middle of the public entrance area; would allow golf lessons, driving range use, and golf club sales demos to take place during cold/rainy weather
Pond membrane replacement for 4 ponds	Quote pending	All pond membranes have been compromised and are 20+ years old. would reduce effluent water use
Cart path paving	Quote pending	Reduce cart scars on the golf course turf and reduce wear and tear of on golf carts and mowers
Repaving of entrance and parking lot	Quote pending	Cracking, weed infestation, dilapidated
Landscaping	\$120,000	Entry, clubhouse, practice area, parking lot, flagpole area all need a new xeriscape and hardscape plan and implementation
Circulatory pump system restoration	\$30,000	Reciprocating pump system that feeds two ponds and facilitates stream in between is non-functional
Clubhouse updating	\$500,000	windows, flooring, lighting, built-ins, changing room(s), back pro shop doors replacement

16. Question: Break down of retail sales into hard goods vs. soft goods?

Answer:

### Sales Summary: 1/1/2021 to 12/31/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales
Administration	1	-	\$2.80	-	-	-	\$2.80
Cart Rentals	28,619	-	\$348,854.00	-	(\$331.00)	(\$3,603.40)	\$344,919.60
Driving Range Fees	13,871	-	\$125,726.38	-	(\$9,798.80)	(\$648.93)	\$115,278.65
Food & Beverage	56,688	-	\$286,085.87	(\$137.82)	(\$927.82)	(\$351.79)	\$284,668.44
Golf Rentals	1,281	-	\$15,394.00	-	(\$14.00)	(\$193.00)	\$15,187.00
Greens Fees	44,805	-	\$1,082,165.28	(\$8,913.80)	(\$1,088.63)	(\$7,323.89)	\$1,064,838.96
Membership Fees	432	-	\$12,888.00	-	-	(\$116.00)	\$12,772.00
Other	123	-	\$1,416.00	-	-	-	\$1,416.00
Retail - Hard Goods	11,828	\$120,150.91	\$360,982.46	-	(\$80,914.63)	(\$4,011.80)	\$276,056.03
Retail - Soft Goods	2,149	\$30,760.21	\$68,788.79	-	(\$6,731.97)	(\$675.95)	\$61,380.87
<b>Grand Total</b>	<b>159,797</b>	<b>\$150,911.12</b>	<b>\$2,302,303.58</b>	<b>(\$9,051.62)</b>	<b>(\$99,806.85)</b>	<b>(\$16,924.76)</b>	<b>\$2,176,520.35</b>

### Golf and F&B Revenue Jan-Dec 2021

### Sales Summary: 1/4/2022 to 12/31/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales
Administration	1	-	\$2.80	-	-	-	\$2.80
Cart Rentals	24,307	-	\$292,142.00	(\$50.20)	(\$227.70)	(\$2,178.00)	\$289,686.10
Driving Range Fees	13,009	-	\$103,410.31	-	(\$2,631.69)	(\$355.26)	\$100,423.36
Food & Beverage	57,810	-	\$300,198.54	(\$50.69)	(\$1,702.11)	(\$424.63)	\$298,021.11
Golf Rentals	1,196	-	\$14,184.00	-	(\$5.00)	(\$105.00)	\$14,074.00
Greens Fees	38,255	-	\$997,158.93	(\$10,004.11)	(\$3,724.60)	(\$4,453.45)	\$978,976.77
Membership Fees	402	-	\$12,863.00	-	-	(\$100.00)	\$12,763.00
Other	142	-	\$1,636.00	-	-	-	\$1,636.00
Retail - Hard Goods	9,216	\$82,142.16	\$276,887.04	-	(\$88,844.22)	(\$1,724.07)	\$186,318.75
Retail - Soft Goods	1,577	\$22,254.11	\$50,422.15	-	(\$3,008.62)	(\$523.77)	\$46,889.76
<b>Grand Total</b>	<b>145,915</b>	<b>\$104,396.27</b>	<b>\$2,048,904.77</b>	<b>(\$10,105.00)</b>	<b>(\$100,143.94)</b>	<b>(\$9,864.18)</b>	<b>\$1,928,791.65</b>

### Golf and F&B Revenue Jan-Dec 2022

17. Question: Round counts by player type and associated revenue for the past 5 years.

Answer:

Round counts before 2021 are not accessible at this time. Rounds for 2021, 2022, and monthly rounds by player type for 2022 and 2023 are below.



Year of Day ..	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2021	770	914	2,641	3,973	5,485	5,429	5,949	6,053	4,778	4,173	3,071	1,234	44,470
2022	413	435	2,057	3,688	4,270	5,130	5,778	5,598	5,136	3,242	1,536	840	38,123
2023	492	705	1,524	3,441	1,975								8,137

#### Green Fees YOY Comparisons

Year of Day ..	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2021	\$17,089	\$20,271	\$58,015	\$88,501	\$123,949	\$126,863	\$129,780	\$131,749	\$107,951	\$93,764	\$69,394	\$27,821	\$995,146
2022	\$9,099	\$9,579	\$45,294	\$82,379	\$96,942	\$127,239	\$142,252	\$134,633	\$133,943	\$80,929	\$37,590	\$20,278	\$920,156
2023	\$11,554	\$16,459	\$35,934	\$81,588	\$49,663								\$195,198

*Round counts by month for the last 2.5 years*

#### Profile Summary

	Rounds	Green Fees
Resident Senior	22,406	\$518,928
Resident	8,919	\$221,193
Guest	2,509	\$88,898
Unassigned	1,471	\$45,747
Senior	1,155	\$31,698
Junior	622	\$6,710
Marshal	461	\$5
Hometown Hero	190	\$3,852
NMGL Employee Comp	167	\$498
Daily Fee	101	\$2,626

*Round counts by player type and associated revenue Jan-Dec 2022*

#### Profile Summary

	Rounds	Green Fee
Resident Senior	272	\$5,998
Resident	110	\$2,515
Senior	8	\$220
Unassigned	7	\$183
Guest	5	\$116
Marshal	5	-
Junior	4	\$33
Hometown Hero	2	\$34

*Jan 2022 Rounds by player type*

#### Profile Summary

	Rounds	Green Fees
Resident Senior	272	\$5,998
Resident	110	\$2,515
Senior	8	\$220
Unassigned	7	\$183
Guest	5	\$116
Marshal	5	-
Junior	4	\$33
Hometown Hero	2	\$34

*Feb 2022 Rounds by player type*

#### Profile Summary

	Rounds	Green Fees
Resident Senior	1,281	\$28,169
Resident	496	\$11,268
Unassigned	71	\$1,953
Guest	64	\$1,720
Senior	55	\$1,397
Marshal	36	-
Junior	28	\$287
Daily Fee	14	\$396
Hometown Hero	6	\$103

*Mar 2022 Rounds by player type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	2,239	\$50,666
Resident	895	\$20,703
Unassigned	134	\$3,857
Senior	115	\$3,043
Guest	107	\$2,671
Junior	86	\$1,073
Marshal	70	\$1
NMGL Employee Comp	14	-
Daily Fee	8	\$229
Hometown Hero	8	\$137

*Apr 2022 Rounds by player  
type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	4,705	\$109,395
Resident	2,278	\$58,308
Guest	448	\$15,024
Unassigned	391	\$11,193
Marshal	167	\$2
Senior	86	\$2,457
NMGL Employee Comp	58	\$82
Junior	55	\$672
Hometown Hero	16	\$360
Daily Fee	12	\$343

*May 2022 Rounds by player  
type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	2,844	\$67,407
Resident	1,216	\$30,980
Guest	507	\$16,660
Unassigned	196	\$6,344
Senior	129	\$3,552
Junior	102	\$1,111
Marshal	47	-
Hometown Hero	27	\$678
NMGL Employee Comp	27	\$132
Daily Fee	15	\$373

*June 2022 Rounds by player  
type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	4,705	\$109,395
Resident	2,278	\$58,308
Guest	448	\$15,024
Unassigned	391	\$11,193
Marshal	167	\$2
Senior	86	\$2,457
NMGL Employee Comp	58	\$82
Junior	55	\$672
Hometown Hero	16	\$360
Daily Fee	12	\$343

*July 2022 Rounds by player  
type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	3,258	\$75,784
Resident	1,275	\$31,158
Guest	293	\$11,268
Unassigned	243	\$7,666
Senior	239	\$6,614
Junior	137	\$1,375
Marshal	57	\$1
NMGL Employee Comp	31	\$46
Hometown Hero	28	\$542

*Aug 2022 Rounds by player  
type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	2,896	\$67,827
Resident	1,053	\$26,517
Guest	717	\$28,657
Senior	160	\$4,504
Unassigned	160	\$5,117
Marshal	53	\$1
Junior	33	\$357
Hometown Hero	23	\$507
NMGL Employee Comp	20	\$228
Daily Fee	9	\$229

*Sept 2022 Rounds by player  
type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	1,943	\$45,893
Resident	738	\$19,483
Guest	247	\$9,148
Unassigned	118	\$3,760
Senior	71	\$2,031
Marshal	44	-
Junior	32	\$318
NMGL Employee Comp	16	\$92
City of SF MRC Employee	15	-
Hometown Hero	7	\$158

*Oct 2022 Rounds by player  
type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	1,051	\$25,195
Resident	352	\$9,203
Unassigned	42	\$1,459
Guest	27	\$890
Marshal	24	-
Senior	22	\$597
Daily Fee	5	\$121
Junior	4	\$42
NMGL Employee Comp	4	-
Hometown Hero	3	\$81

*Nov 2022 Rounds by player  
type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	549	\$12,896
Resident	233	\$6,299
Unassigned	18	\$609
Junior	13	\$131
Marshal	12	-
Guest	4	\$120
Senior	4	\$116
Daily Fee	3	\$80
NMGL Employee Comp	3	-
Hometown Hero	1	\$27

*Dec 2022 Rounds by player  
type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	341	\$8,170
Resident	119	\$3,090
Marshal	15	-
NMGL Employee Comp	6	-
Unassigned	6	\$199
Guest	2	\$80
City of SF MRC Employee	1	-
Junior	1	\$15

*Jan 2023 rounds by player  
type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	413	\$9,697
Resident	238	\$6,080
Marshal	21	-
Unassigned	17	\$490
NMGL Employee Comp	7	-
Guest	6	\$131
Senior	2	\$51
Junior	1	\$10

*Feb 2023 Round counts by  
player type*

### Profile Summary

	Rounds	Green Fees
Resident Senior	850	\$20,045
Resident	431	\$11,277
Unassigned	68	\$2,126
Guest	62	\$1,466
Marshal	39	-
Junior	31	\$406
Senior	16	\$444
NMGL Employee Comp	15	-
Hometown Hero	5	\$112
City of SF MRC Employee	3	-
Daily Fee	2	\$57

*Mar 2023 Round counts by  
player type*

Profile Summary		
	Rounds	Green Fees
Resident Senior	2,795	\$65,087
Resident	1,453	\$37,165
Unassigned	258	\$7,598
Guest	188	\$4,947
Marshal	101	\$1
Senior	58	\$1,643
Junior	42	\$541
NMGL Employee Comp	31	-
Hometown Hero	11	\$254
Daily Fee	10	\$286

*Apr 2023 Round counts by player type*

18. Question: Can you provide a breakdown of F&B sales – Food vs. Alcohol?

Answer: The F&B sales is broken out by category below.

F&B 2022	Categories	Total Sales \$
	Catering	\$3,144.13
	Appetizers	\$6,670.60
	Breakfast	\$18,024.48
	Cold Entrees	\$3,315.00
	Desserts	\$1.50
	Hot Entrees	\$13,983.33
	Non-alcoholic Beverages	\$37,593.65
	Sandwiches	\$57,162.97
	Sides	\$4.00
	Snacks	\$9,290.01
	Alcoholic Bev	\$154,153.00
	<b>TOTALS</b>	<b>\$303,342.67</b>

19. Question: Do you have historical data on expenses such as payroll and COGS?

Answer: This is information that belongs to the current operator of the restaurant and golf services (New Mexico Golf Limited). The City does not have access to this information at this time.

20. Question: What capital has been spent over the past 5 years? Also mentioned in question 14 (Q & A - Part One)

Answer: The City services this facility by a combination of professional services, service contracts, work accomplished through other divisions, and work accomplished through the lessee. The following capital investments were made in the last 5 years:

- \$350,000 for the renovation of all clubhouse restrooms, on-course restrooms, and HVAC repairs in 2022-23.
- \$85,000 for new security cameras around the golf clubhouse, administration building, and golf maintenance building in 2023.
- \$183,633 was spent on improvements including solar arrays (36.94 kWdc on the Golf Course maintenance shop), LED lighting, water conservation upgrades, building envelope repairs (weatherization), and the replacement of a transformer. The work was completed by June 2022, with the exception of the lighting which was completed in November 2022.
- \$11,600 for floor repairs in the Administration Building in 2021
- \$6,500 for gate upgrades for the golf course front entrance in 2021
- \$112,000 for new equipment in 2018

21. Question: What has the Marketing/Advertising budget been for the last 3 years?

Answer: The City of Santa Fe's fiscal year runs July 1-June 30. The Marketing budget for the last three years is below.

- FY 20-21 - \$11,500
- FY 21-22 - \$29,800
- FY 22-23 - \$62,000

22. Question: What are the detailed EOY financials by department for the past 3 years along with the current year budget?

Answer: The detailed EOY financials for Marketing and Maintenance (which are operated by the City) for the last three years and the current year budget are listed in the table below.

\*In the FY 22-23 budget, the Service Contracts line includes all temporary laborer contracts which makes up \$361,584 of this line item.

	ACTUALS FY 19-20	ACTUALS FY 20-21	ACTUALS FY 21-22	BUDGET FY 22-23
Salaries (General)	284,205.24	206,462.25	175,730.09	429,396.00
Salaries (Temporary)	-	0.01	-	-
Overtime	3,002.06	4,009.32	2,205.98	4,010.00
OT-Fire Worked Holiday @ 1.5	2,147.71	1,726.77	150.38	1,727.00
OT-Fire Worked Holiday @ 2.5	284.38	-	-	-
Shift Differential	-	-	356.00	-
Annual Leave	42,964.53	31,889.74	24,037.08	-
Personal Day	731.67	1,081.16	1,003.75	-
Miscellaneous Leave	6,503.92	2,920.13	2,298.00	-
Comp-time	9,529.59	8,924.57	3,258.57	-
Sick Leave	21,084.96	5,371.85	6,574.94	-
Incentives	-	297.45	362.21	-
FICA	24,355.29	20,090.66	15,706.43	32,849.00
Retirement (PERA)	67,317.49	50,651.11	43,199.88	92,960.00
Employee Health Insurance	56,259.42	50,514.20	43,480.25	71,078.00
Retiree Health Care	6,490.52	4,878.99	4,169.00	8,588.00
Unemployment Insurance	-	-	-	-
Workers' Comp	78.20	57.50	34.50	5,325.00
City Share Dental Insurance	2,835.01	2,432.31	2,139.78	3,269.00
Uniform Allowance	-	700.00	2,000.00	-
Compliance Services	7,150.00	-	7,284.10	11,100.00
Professional Contracts	-	32,894.10	255,606.35	-
Service Contracts	24,260.83	11,876.30	33,848.39	516,310.00
Other Consulting	86,434.43	32,287.95	11,336.83	10,000.00
Reim. Share of Sales	32,499.99	-	-	-
Gas	6,810.26	10,041.91	11,666.16	10,000.00
Electric	134,719.58	180,941.85	192,518.06	150,000.00
Rep and Maint Build/Struct	4,029.74	714.79	1,874.40	5,000.00
Rep & Maint Grounds/Rd	7,500.00	8,201.09	7,493.42	10,000.00
Rep & Maint Furn/Fix/Equip	482.75	97.67	70.00	1,000.00
Rep & Maint Machin & Equip	7,281.76	8,647.33	10,742.03	20,000.00
Office Supplies	1,858.47	2,355.12	483.28	2,000.00
Operating Supplies	78,818.82	60,161.70	62,693.15	88,320.00
Safety Supplies	-	-	658.51	2,000.00
Food	522.07	-	-	-
Uniform Clothing & Linen	3,525.00	-	-	5,600.00
Software Subscriptions	12,145.00	10,850.00	5,580.00	14,295.00
Auto Parts	1,129.84	604.61	-	1,000.00
Tires	779.79	-	-	1,000.00
Gasoline	5,169.21	1,011.91	3,071.89	14,300.00
Diesel	5,568.56	3,796.10	3,635.95	16,500.00
Out of State Per Diem	428.19	-	-	-
In State Per Diem	126.39	-	-	-
In State Transportation	(273.99)	-	-	-
Registration	1,026.00	-	300.00	1,000.00
Employee Training/Tuition	30.00	123.89	150.00	2,500.00
Gross Receipt Taxes	-	303.52	-	37,000.00
Credit Card Fees	15,070.77	-	-	20,000.00
Bank Charges & Fees	160.38	121.36	74.03	148.00
Print/Publish	3,126.41	225.25	-	2,000.00
Advertising	57,456.88	11,352.82	29,770.72	60,000.00
Dues	210.00	-	-	500.00
Equipment/Machinery Rental	87,362.10	91,594.43	95,187.01	92,000.00
Equipment & Machinery >\$5K	11,574.00	-	-	6,960.00
Vehicles < 1.5	124.13	-	-	-
Equipment & Machinery <\$5K	2,391.00	-	1,299.98	4,720.00
Operating Supplies	1,163.06	-	-	-
TOTALS	1,128,451.41	860,211.72	1,062,051.10	1,754,455.00

23. Question: Could you provide revenue by category for each of the last 5 years?

Answer: Years 2021 and 2022 revenue by category (including Food & Beverage as a category) is located on Q and A document – Part One, question #16. The monthly revenue breakdown by golf category from mid-year 2018, through January 2021 is below. Month-by-month revenue breakdown of Feb 2021 through April 2023 (including Food & Beverage) is also included below.

**Sales Summary: 6/1/2018 to 6/30/2018**

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Administration	2	-	\$5.60	-	-	-	\$5.60	-	\$0.40	-	\$0.40
Cart Rentals	3,766	-	\$48,417.30	-	(\$329.99)	(\$407.96)	\$47,679.35	-	\$269.85	(\$1.04)	\$268.81
Driving Range Fees	654	-	\$17,544.17	-	(\$7,233.72)	(\$14.01)	\$10,296.44	-	\$682.44	(\$1.01)	\$681.43
Golf Rentals	155	-	\$2,323.00	-	-	(\$50.00)	\$2,273.00	-	\$165.71	(\$3.56)	\$162.15
Greens Fees	4,875	-	\$106,290.30	(\$1,116.05)	(\$407.52)	(\$380.18)	\$104,386.55	-	\$5,240.08	(\$19.02)	\$5,221.06
Retail - Hard Goods	1,368	\$9,787.97	\$29,023.66	-	(\$7,953.70)	(\$24.44)	\$21,045.52	-	\$1,501.95	(\$1.74)	\$1,500.21
Retail - Soft Goods	253	\$3,385.81	\$7,311.09	-	(\$1,229.98)	-	\$6,081.11	-	\$433.42	-	\$433.42
<b>Grand Total</b>	<b>11,073</b>	<b>\$13,173.78</b>	<b>\$210,915.12</b>	<b>(\$1,116.05)</b>	<b>(\$17,154.91)</b>	<b>(\$876.59)</b>	<b>\$191,767.57</b>	<b>-</b>	<b>\$8,293.85</b>	<b>(\$26.37)</b>	<b>\$8,267.48</b>

**Sales Summary: 7/1/2018 to 7/31/2018**

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	4,071	-	\$50,870.24	(\$41.31)	(\$98.00)	(\$529.96)	\$50,200.97	-	-	-	-
Driving Range Fees	894	-	\$19,049.27	-	(\$8,036.38)	(\$22.42)	\$10,990.47	-	\$785.36	(\$1.61)	\$783.75
Golf Rentals	146	-	\$2,095.00	-	-	(\$5.00)	\$2,090.00	-	\$149.44	(\$0.36)	\$149.08
Greens Fees	5,312	-	\$112,385.33	(\$1,430.44)	(\$177.41)	(\$541.89)	\$110,235.59	-	\$5,541.70	(\$27.10)	\$5,514.60
Retail - Hard Goods	1,221	\$7,873.03	\$21,821.01	-	(\$5,787.73)	(\$34.50)	\$15,998.78	-	\$1,143.06	(\$2.46)	\$1,140.60
Retail - Soft Goods	245	\$3,549.80	\$7,635.41	-	(\$905.87)	(\$182.98)	\$6,546.56	-	\$479.65	(\$13.05)	\$466.60
<b>Grand Total</b>	<b>11,889</b>	<b>\$11,422.83</b>	<b>\$213,856.26</b>	<b>(\$1,471.75)</b>	<b>(\$15,005.39)</b>	<b>(\$1,316.75)</b>	<b>\$196,062.37</b>	<b>-</b>	<b>\$8,099.21</b>	<b>(\$44.58)</b>	<b>\$8,054.63</b>

**Sales Summary: 8/1/2018 to 8/31/2018**

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	4,330	-	\$53,047.64	(\$32.98)	(\$53.40)	(\$512.48)	\$52,448.78	-	-	-	-
Driving Range Fees	797	-	\$18,133.73	-	(\$6,938.51)	(\$20.55)	\$11,174.67	-	\$798.15	(\$1.47)	\$796.68
Golf Rentals	178	-	\$2,695.00	-	-	(\$30.00)	\$2,665.00	-	\$192.24	(\$2.14)	\$190.10
Greens Fees	5,547	-	\$117,874.67	(\$1,956.54)	(\$118.10)	(\$691.40)	\$115,108.63	-	\$5,791.13	(\$34.56)	\$5,756.57
Retail - Hard Goods	1,587	\$10,209.09	\$27,321.67	-	(\$7,096.20)	(\$134.15)	\$20,091.32	-	\$1,427.69	(\$9.56)	\$1,418.13
Retail - Soft Goods	271	\$4,085.50	\$8,603.32	-	(\$1,084.20)	(\$181.98)	\$7,337.14	-	\$535.76	(\$12.97)	\$522.79
<b>Grand Total</b>	<b>12,710</b>	<b>\$14,294.59</b>	<b>\$227,676.03</b>	<b>(\$1,989.52)</b>	<b>(\$15,290.41)</b>	<b>(\$1,570.56)</b>	<b>\$208,825.54</b>	<b>-</b>	<b>\$8,744.97</b>	<b>(\$60.70)</b>	<b>\$8,684.27</b>

**Sales Summary: 9/1/2018 to 9/30/2018**

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	3,432	-	\$44,677.88	(\$19.44)	(\$127.30)	(\$335.00)	\$44,196.14	-	-	-	-
Driving Range Fees	623	-	\$21,083.80	-	(\$11,014.37)	(\$18.68)	\$10,050.75	-	\$717.96	(\$1.33)	\$716.63
Golf Rentals	140	-	\$2,378.00	-	(\$100.62)	(\$15.00)	\$2,262.38	-	\$162.45	(\$1.07)	\$161.38
Greens Fees	4,265	-	\$90,191.48	(\$1,092.85)	(\$50.04)	(\$412.36)	\$88,636.23	-	\$4,453.66	(\$20.64)	\$4,433.02
Retail - Hard Goods	1,047	\$7,805.91	\$25,130.40	-	(\$6,851.18)	(\$1,878.49)	\$16,400.73	-	\$1,302.95	(\$133.86)	\$1,169.09
Retail - Soft Goods	327	\$6,034.02	\$10,659.64	-	(\$1,237.90)	-	\$9,421.74	-	\$671.46	-	\$671.46
<b>Grand Total</b>	<b>9,834</b>	<b>\$13,839.93</b>	<b>\$194,121.20</b>	<b>(\$1,112.29)</b>	<b>(\$19,381.41)</b>	<b>(\$2,659.53)</b>	<b>\$170,967.97</b>	<b>-</b>	<b>\$7,308.48</b>	<b>(\$156.90)</b>	<b>\$7,151.58</b>



### Sales Summary: 10/1/2018 to 10/31/2018

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	2,242	-	\$26,685.92	-	(\$20.18)	(\$182.00)	\$26,483.74	-	-	-	-
Driving Range Fees	420	-	\$14,380.41	-	(\$8,161.16)	-	\$6,219.25	-	\$443.06	-	\$443.06
Golf Rentals	106	-	\$2,122.00	-	-	-	\$2,122.00	-	\$151.28	-	\$151.28
Greens Fees	2,958	-	\$62,662.96	(\$521.15)	(\$81.12)	(\$259.99)	\$61,800.70	-	\$3,104.47	(\$13.01)	\$3,091.46
Retail - Hard Goods	904	\$8,153.86	\$19,131.54	-	(\$4,882.70)	(\$169.00)	\$14,079.84	-	\$1,015.60	(\$12.04)	\$1,003.56
Retail - Soft Goods	226	\$3,537.31	\$7,962.86	-	(\$1,359.28)	(\$158.50)	\$6,445.08	-	\$470.61	(\$11.29)	\$459.32
<b>Grand Total</b>	<b>6,856</b>	<b>\$11,691.17</b>	<b>\$132,945.69</b>	<b>(\$521.15)</b>	<b>(\$14,504.44)</b>	<b>(\$769.49)</b>	<b>\$117,150.61</b>	<b>-</b>	<b>\$5,185.02</b>	<b>(\$36.34)</b>	<b>\$5,148.68</b>

### Sales Summary: 11/1/2018 to 11/30/2018

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	1,049	-	\$12,084.48	-	-	(\$133.72)	\$11,950.76	-	-	-	-
Driving Range Fees	265	-	\$12,886.31	-	(\$8,921.14)	(\$3.27)	\$3,961.90	-	\$282.59	(\$0.24)	\$282.35
Golf Rentals	27	-	\$343.00	-	-	-	\$343.00	-	\$24.51	-	\$24.51
Greens Fees	1,567	-	\$33,773.73	(\$728.17)	-	(\$177.51)	\$32,868.05	-	\$1,653.44	(\$8.89)	\$1,644.55
Retail - Hard Goods	510	\$5,273.63	\$13,021.33	-	(\$3,765.48)	(\$171.95)	\$9,083.90	-	\$659.57	(\$12.25)	\$647.32
Retail - Soft Goods	104	\$1,414.93	\$3,392.71	-	(\$804.62)	(\$78.00)	\$2,510.09	-	\$184.43	(\$5.56)	\$178.87
<b>Grand Total</b>	<b>3,522</b>	<b>\$6,688.56</b>	<b>\$75,501.56</b>	<b>(\$728.17)</b>	<b>(\$13,491.24)</b>	<b>(\$564.45)</b>	<b>\$60,717.70</b>	<b>-</b>	<b>\$2,804.54</b>	<b>(\$26.94)</b>	<b>\$2,777.60</b>

### Sales Summary: 12/1/2018 to 12/24/2018

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	375	-	\$8,307.45	-	-	(\$51.00)	\$8,256.45	-	\$209.55	-	\$209.55
Driving Range Fees	80	-	\$3,133.07	-	(\$2,054.41)	-	\$1,078.66	-	\$76.89	-	\$76.89
Golf Rentals	17	-	\$178.00	-	-	-	\$178.00	-	\$12.72	-	\$12.72
Greens Fees	622	-	\$14,210.08	(\$217.02)	(\$47.62)	(\$28.57)	\$13,916.87	-	\$697.57	(\$1.43)	\$696.14
Retail - Hard Goods	404	\$3,059.50	\$11,061.05	-	(\$2,872.65)	-	\$8,188.40	-	\$583.52	-	\$583.52
Retail - Soft Goods	85	\$1,257.69	\$3,401.67	-	(\$975.52)	(\$186.70)	\$2,239.45	-	\$173.00	(\$13.30)	\$159.70
<b>Grand Total</b>	<b>1,583</b>	<b>\$4,317.19</b>	<b>\$40,291.32</b>	<b>(\$217.02)</b>	<b>(\$5,950.20)</b>	<b>(\$266.27)</b>	<b>\$33,857.83</b>	<b>-</b>	<b>\$1,753.25</b>	<b>(\$14.73)</b>	<b>\$1,738.52</b>

### Sales Summary: 1/4/2019 to 1/31/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	22	-	\$1,350.85	-	-	(\$11.00)	\$1,339.85	-	\$57.15	-	\$57.15
Driving Range Fees	17	-	\$1,544.49	-	(\$1,038.63)	-	\$505.86	-	\$36.05	-	\$36.05
Golf Rentals	4	-	\$19.00	-	-	-	\$19.00	-	\$1.37	-	\$1.37
Greens Fees	144	-	\$35,694.94	(\$50.47)	-	-	\$35,644.47	-	\$1,782.54	-	\$1,782.54
Membership Fees	55	-	\$1,513.00	-	-	-	\$1,513.00	-	-	-	-
Retail - Hard Goods	187	\$892.32	\$7,140.25	-	(\$3,868.44)	(\$193.67)	\$3,078.14	-	\$233.15	(\$13.80)	\$219.35
Retail - Soft Goods	17	\$312.07	\$590.93	-	(\$165.35)	(\$41.25)	\$384.33	-	\$30.33	(\$2.94)	\$27.39
<b>Grand Total</b>	<b>446</b>	<b>\$1,204.39</b>	<b>\$47,853.46</b>	<b>(\$50.47)</b>	<b>(\$5,072.42)</b>	<b>(\$245.92)</b>	<b>\$42,484.65</b>	<b>-</b>	<b>\$2,140.59</b>	<b>(\$16.74)</b>	<b>\$2,123.85</b>

### Sales Summary: 2/1/2019 to 2/28/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	376	-	\$4,269.00	(\$11.00)	-	(\$77.00)	\$4,181.00	-	-	-	-
Driving Range Fees	133	-	\$2,397.25	-	(\$895.08)	-	\$1,502.17	-	\$107.10	-	\$107.10
Golf Rentals	17	-	\$203.00	-	-	-	\$203.00	-	\$14.49	-	\$14.49
Greens Fees	643	-	\$13,557.32	(\$945.45)	-	(\$80.00)	\$12,531.87	-	\$631.29	(\$4.00)	\$627.29
Membership Fees	75	-	\$2,092.00	-	-	(\$27.00)	\$2,065.00	-	-	-	-
Retail - Hard Goods	301	\$3,149.16	\$8,659.65	-	(\$1,024.11)	-	\$7,635.54	-	\$544.03	-	\$544.03
Retail - Soft Goods	48	\$558.20	\$1,371.77	-	(\$278.56)	-	\$1,093.21	-	\$77.95	-	\$77.95
<b>Grand Total</b>	<b>1,593</b>	<b>\$3,707.36</b>	<b>\$32,549.99</b>	<b>(\$956.45)</b>	<b>(\$2,197.75)</b>	<b>(\$184.00)</b>	<b>\$29,211.79</b>	<b>-</b>	<b>\$1,374.86</b>	<b>(\$4.00)</b>	<b>\$1,370.86</b>



### Sales Summary: 3/1/2019 to 3/31/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	1,225	-	\$14,077.00	(\$73.00)	(\$11.00)	(\$113.00)	\$13,880.00	-	-	-	-
Driving Range Fees	421	-	\$11,340.20	-	(\$6,448.05)	(\$0.05)	\$4,892.10	-	\$348.80	-	\$348.80
Golf Rentals	40	-	\$402.00	-	-	-	\$402.00	-	\$28.75	-	\$28.75
Greens Fees	1,919	-	\$41,291.94	(\$4,047.19)	-	(\$226.66)	\$37,018.09	-	\$1,863.72	(\$11.34)	\$1,852.38
Membership Fees	96	-	\$2,652.00	-	-	-	\$2,652.00	-	-	-	-
Retail - Hard Goods	578	\$7,597.82	\$14,451.26	-	(\$2,145.67)	(\$236.70)	\$12,068.89	-	\$876.77	(\$16.86)	\$859.91
Retail - Soft Goods	110	\$1,694.62	\$3,960.62	-	(\$873.60)	(\$36.00)	\$3,051.02	-	\$220.07	(\$2.57)	\$217.50
<b>Grand Total</b>	<b>4,389</b>	<b>\$9,292.44</b>	<b>\$88,175.02</b>	<b>(\$4,120.19)</b>	<b>(\$9,478.32)</b>	<b>(\$612.41)</b>	<b>\$73,964.10</b>	<b>-</b>	<b>\$3,338.11</b>	<b>(\$30.77)</b>	<b>\$3,307.34</b>

### Sales Summary: 4/1/2019 to 4/30/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	2,170	-	\$25,305.00	(\$55.00)	(\$21.00)	(\$205.04)	\$25,023.96	-	-	-	-
Driving Range Fees	605	-	\$14,646.01	-	(\$6,187.17)	(\$88.69)	\$8,370.15	-	\$603.23	(\$6.33)	\$596.90
Golf Rentals	74	-	\$1,138.00	-	-	-	\$1,138.00	-	\$81.20	-	\$81.20
Greens Fees	3,103	-	\$66,174.04	(\$6,107.74)	(\$9.00)	(\$315.23)	\$59,742.07	-	\$3,005.11	(\$15.77)	\$2,989.34
Membership Fees	55	-	\$1,521.00	-	-	-	\$1,521.00	-	-	-	-
Retail - Hard Goods	986	\$11,595.57	\$24,003.95	-	(\$3,333.23)	(\$50.00)	\$20,620.72	-	\$1,472.62	(\$3.56)	\$1,469.06
Retail - Soft Goods	164	\$2,657.67	\$5,703.38	-	(\$452.44)	(\$52.00)	\$5,198.94	-	\$374.19	(\$3.71)	\$370.48
<b>Grand Total</b>	<b>7,157</b>	<b>\$14,253.24</b>	<b>\$138,491.38</b>	<b>(\$6,162.74)</b>	<b>(\$10,002.84)</b>	<b>(\$710.96)</b>	<b>\$121,614.84</b>	<b>-</b>	<b>\$5,536.35</b>	<b>(\$29.37)</b>	<b>\$5,506.98</b>

### Sales Summary: 5/1/2019 to 5/31/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Administration	2	-	\$5.60	-	-	-	\$5.60	-	\$0.40	-	\$0.40
Cart Rentals	3,021	-	\$36,277.00	(\$33.00)	(\$3.00)	(\$197.00)	\$36,044.00	-	-	-	-
Driving Range Fees	633	-	\$19,593.65	-	(\$9,568.18)	(\$236.30)	\$9,789.17	-	\$714.75	(\$16.86)	\$697.89
Golf Rentals	103	-	\$1,870.00	-	-	-	\$1,870.00	-	\$133.33	-	\$133.33
Greens Fees	4,136	-	\$87,330.21	(\$7,630.42)	(\$45.55)	(\$312.67)	\$79,341.57	-	\$3,984.37	(\$15.64)	\$3,968.73
Membership Fees	34	-	\$939.00	-	-	-	\$939.00	-	-	-	-
Retail - Hard Goods	1,122	\$9,709.64	\$20,673.09	-	(\$3,026.07)	(\$293.04)	\$17,353.98	-	\$1,257.22	(\$20.88)	\$1,236.34
Retail - Soft Goods	184	\$2,573.45	\$5,477.43	-	(\$322.87)	-	\$5,154.56	-	\$367.37	-	\$367.37

### Sales Summary: 6/1/2019 to 6/30/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Administration	4	-	\$11.20	-	-	-	\$11.20	-	\$0.80	-	\$0.80
Cart Rentals	3,961	-	\$49,454.00	(\$73.00)	(\$9.00)	(\$393.00)	\$48,979.00	-	-	-	-
Driving Range Fees	782	-	\$18,797.63	-	(\$6,129.82)	(\$49.68)	\$12,618.13	-	\$903.15	(\$3.54)	\$899.61
Golf Rentals	167	-	\$3,098.00	-	-	(\$46.00)	\$3,052.00	-	\$220.86	(\$3.28)	\$217.58
Greens Fees	5,327	-	\$113,824.11	(\$6,657.33)	(\$132.09)	(\$786.64)	\$106,248.05	-	\$5,353.89	(\$39.36)	\$5,314.53
Membership Fees	17	-	\$471.00	-	-	-	\$471.00	-	-	-	-
Retail - Hard Goods	1,484	\$10,378.39	\$27,758.29	-	(\$5,217.02)	(\$339.00)	\$22,202.27	-	\$1,589.98	(\$24.15)	\$1,565.83
Retail - Soft Goods	268	\$3,614.14	\$7,931.45	-	(\$403.93)	(\$55.00)	\$7,472.52	-	\$536.65	(\$3.92)	\$532.73

### Sales Summary: 7/1/2019 to 7/31/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	3,064	-	\$35,307.00	(\$12.00)	(\$13.00)	(\$424.04)	\$34,857.96	-	-	-	-
Driving Range Fees	691	-	\$16,496.51	-	(\$5,457.17)	-	\$11,039.34	-	\$785.07	-	\$785.07
Golf Rentals	123	-	\$2,034.00	-	-	(\$15.00)	\$2,019.00	-	\$113.00	(\$1.07)	\$111.93
Greens Fees	4,009	-	\$82,382.07	(\$5,556.50)	(\$8.13)	(\$619.01)	\$76,198.43	-	\$3,813.06	(\$30.99)	\$3,782.07
Membership Fees	12	-	\$332.00	-	-	-	\$332.00	-	-	-	-
Retail - Hard Goods	1,076	\$8,700.07	\$20,390.20	-	(\$4,076.03)	(\$24.99)	\$16,289.18	-	\$1,162.17	(\$1.78)	\$1,160.39
Retail - Soft Goods	212	\$2,574.31	\$5,420.68	-	(\$282.11)	(\$45.00)	\$5,093.57	-	\$366.41	(\$3.21)	\$363.20
<b>Grand Total</b>	<b>9,187</b>	<b>\$11,274.38</b>	<b>\$162,362.46</b>	<b>(\$5,568.50)</b>	<b>(\$9,836.44)</b>	<b>(\$1,128.04)</b>	<b>\$145,829.48</b>	<b>-</b>	<b>\$6,239.71</b>	<b>(\$37.05)</b>	<b>\$6,202.66</b>

### Sales Summary: 8/1/2019 to 8/31/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	4,173	-	\$49,635.00	(\$30.00)	(\$20.50)	(\$752.16)	\$48,832.34	-	-	-	-
Driving Range Fees	1,008	-	\$19,883.14	-	(\$7,042.67)	(\$14.01)	\$12,826.46	-	\$913.72	(\$0.99)	\$912.73
Golf Rentals	172	-	\$2,719.00	-	-	(\$55.00)	\$2,664.00	-	\$193.94	(\$3.92)	\$190.02
Greens Fees	5,521	-	\$118,540.88	(\$7,127.53)	(\$66.81)	(\$1,059.00)	\$110,287.54	-	\$5,569.65	(\$53.00)	\$5,516.65
Membership Fees	6	-	\$166.00	-	-	-	\$166.00	-	-	-	-
Retail - Hard Goods	1,324	\$8,406.73	\$20,661.03	-	(\$4,069.94)	(\$32.00)	\$16,559.09	-	\$1,181.86	(\$2.29)	\$1,179.57
Retail - Soft Goods	406	\$5,433.10	\$10,379.53	-	(\$504.37)	(\$26.00)	\$9,849.16	-	\$703.96	(\$1.86)	\$702.10
<b>Grand Total</b>	<b>12,610</b>	<b>\$13,839.83</b>	<b>\$221,984.58</b>	<b>(\$7,157.53)</b>	<b>(\$11,704.29)</b>	<b>(\$1,938.17)</b>	<b>\$201,184.59</b>	<b>-</b>	<b>\$8,563.13</b>	<b>(\$62.06)</b>	<b>\$8,501.07</b>

### Sales Summary: 9/1/2019 to 9/30/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	3,516	-	\$42,188.00	(\$23.00)	-	(\$291.00)	\$41,874.00	-	-	-	-
Driving Range Fees	743	-	\$17,603.38	-	(\$7,428.41)	(\$20.54)	\$10,154.43	-	\$724.13	(\$1.46)	\$722.67
Golf Rentals	149	-	\$1,998.00	-	(\$16.63)	(\$34.00)	\$1,947.37	-	\$141.42	(\$2.43)	\$138.99
Greens Fees	4,575	-	\$98,736.49	(\$5,950.21)	(\$23.00)	(\$410.47)	\$92,352.81	-	\$4,639.74	(\$20.53)	\$4,619.21
Membership Fees	2	-	\$55.00	-	-	-	\$55.00	-	-	-	-
Retail - Hard Goods	953	\$11,505.14	\$21,923.82	-	(\$2,856.46)	(\$345.21)	\$18,722.15	-	\$1,358.27	(\$24.60)	\$1,333.67
Retail - Soft Goods	218	\$3,058.08	\$6,367.68	-	(\$323.08)	(\$42.99)	\$6,001.61	-	\$430.91	(\$3.07)	\$427.84
<b>Grand Total</b>	<b>10,156</b>	<b>\$14,563.22</b>	<b>\$188,872.37</b>	<b>(\$5,973.21)</b>	<b>(\$10,647.58)</b>	<b>(\$1,144.21)</b>	<b>\$171,107.37</b>	<b>-</b>	<b>\$7,294.47</b>	<b>(\$52.09)</b>	<b>\$7,242.38</b>

### Sales Summary: 10/1/2019 to 10/31/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Administration	17	-	\$47.60	-	-	-	\$47.60	-	\$3.40	-	\$3.40
Cart Rentals	2,161	-	\$25,502.00	(\$6.00)	(\$5.00)	(\$156.00)	\$25,335.00	-	-	-	-
Driving Range Fees	471	-	\$13,910.80	-	(\$7,924.82)	-	\$5,985.98	-	\$425.98	-	\$425.98
Golf Rentals	100	-	\$1,897.00	-	-	-	\$1,897.00	-	\$135.28	-	\$135.28
Greens Fees	3,062	-	\$63,534.49	(\$5,331.87)	(\$5.00)	(\$435.24)	\$57,762.38	-	\$2,911.40	(\$21.77)	\$2,889.63
Retail - Hard Goods	1,036	\$9,890.91	\$18,987.88	-	(\$2,704.36)	-	\$16,283.52	-	\$1,160.19	-	\$1,160.19
Retail - Soft Goods	182	\$2,363.98	\$5,495.73	-	(\$574.69)	(\$65.00)	\$4,856.04	-	\$350.75	(\$4.63)	\$346.12
<b>Grand Total</b>	<b>7,029</b>	<b>\$12,254.89</b>	<b>\$129,375.50</b>	<b>(\$5,337.87)</b>	<b>(\$11,213.87)</b>	<b>(\$656.24)</b>	<b>\$112,167.52</b>	<b>-</b>	<b>\$4,987.00</b>	<b>(\$26.40)</b>	<b>\$4,960.60</b>

### Sales Summary: 11/1/2019 to 11/25/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	1,143	-	\$13,000.00	-	(\$23.00)	(\$258.43)	\$12,718.57	-	-	(\$8.57)	(\$8.57)
Driving Range Fees	271	-	\$8,915.47	-	(\$5,816.41)	-	\$3,099.06	-	\$220.56	-	\$220.56
Golf Rentals	31	-	\$377.00	-	(\$9.08)	-	\$367.92	-	\$26.28	-	\$26.28
Greens Fees	1,708	-	\$35,417.06	(\$3,488.44)	-	(\$23.81)	\$31,904.81	-	\$1,597.29	(\$1.19)	\$1,596.10
Membership Fees	1	-	\$28.00	-	-	-	\$28.00	-	-	-	-
Retail - Hard Goods	464	\$3,888.45	\$8,589.38	-	(\$1,727.78)	-	\$6,861.60	-	\$488.84	-	\$488.84
Retail - Soft Goods	93	\$1,285.36	\$3,003.77	-	(\$429.76)	(\$48.00)	\$2,526.01	-	\$183.50	(\$3.42)	\$180.08
<b>Grand Total</b>	<b>3,711</b>	<b>\$5,173.81</b>	<b>\$69,330.68</b>	<b>(\$3,488.44)</b>	<b>(\$8,006.63)</b>	<b>(\$330.24)</b>	<b>\$57,505.97</b>	<b>-</b>	<b>\$2,516.47</b>	<b>(\$13.18)</b>	<b>\$2,503.29</b>

### Sales Summary: 12/2/2019 to 12/30/2019

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	136	-	\$1,459.00	-	-	-	\$1,459.00	-	-	-	-
Driving Range Fees	67	-	\$3,989.23	-	(\$2,566.98)	(\$4.67)	\$1,417.58	-	\$101.30	(\$0.33)	\$100.97
Golf Rentals	8	-	\$131.00	-	(\$10.00)	-	\$121.00	-	\$8.63	-	\$8.63
Greens Fees	339	-	\$8,424.42	(\$183.73)	-	(\$28.57)	\$8,212.12	-	\$412.24	(\$1.43)	\$410.81
Retail - Hard Goods	393	\$4,876.03	\$9,459.96	-	(\$2,606.90)	(\$0.94)	\$6,852.12	-	\$488.32	(\$0.07)	\$488.25
Retail - Soft Goods	57	\$1,094.42	\$2,445.77	-	(\$686.33)	-	\$1,759.44	-	\$125.41	-	\$125.41
<b>Grand Total</b>	<b>1,000</b>	<b>\$5,970.45</b>	<b>\$25,909.38</b>	<b>(\$183.73)</b>	<b>(\$5,870.21)</b>	<b>(\$34.18)</b>	<b>\$19,821.26</b>	<b>-</b>	<b>\$1,135.90</b>	<b>(\$1.83)</b>	<b>\$1,134.07</b>

**Sales Summary: 1/3/2020 to 1/31/2020**

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	65	-	\$741.00	-	-	-	\$741.00	-	-	-	-
Driving Range Fees	29	-	\$1,101.49	-	(\$648.58)	-	\$452.91	-	\$32.24	-	\$32.24
Golf Rentals	4	-	\$62.00	-	-	-	\$62.00	-	\$4.43	-	\$4.43
Greens Fees	134	-	\$3,599.90	(\$105.66)	-	-	\$3,494.24	-	\$174.77	-	\$174.77
Membership Fees	6	-	\$171.00	-	-	-	\$171.00	-	-	-	-
Retail - Hard Goods	158	\$1,588.34	\$4,512.87	-	(\$1,479.11)	-	\$3,033.76	-	\$216.20	-	\$216.20
Retail - Soft Goods	16	\$259.61	\$604.97	-	(\$175.48)	-	\$429.49	-	\$30.63	-	\$30.63
<b>Grand Total</b>	<b>412</b>	<b>\$1,847.95</b>	<b>\$10,793.23</b>	<b>(\$105.66)</b>	<b>(\$2,303.17)</b>	<b>-</b>	<b>\$8,384.40</b>	<b>-</b>	<b>\$458.27</b>	<b>-</b>	<b>\$458.27</b>

**Sales Summary: 2/1/2020 to 2/29/2020**

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	199	-	\$2,427.00	-	-	(\$29.92)	\$2,397.08	-	-	-	-
Driving Range Fees	172	-	\$6,405.87	-	(\$4,119.94)	-	\$2,285.93	-	\$162.71	-	\$162.71
Golf Rentals	22	-	\$140.00	-	-	-	\$140.00	-	\$10.03	-	\$10.03
Greens Fees	528	-	\$11,957.40	(\$326.52)	-	(\$31.43)	\$11,599.45	-	\$581.94	(\$1.57)	\$580.37
Membership Fees	107	-	\$3,184.00	-	-	-	\$3,184.00	-	-	-	-
Retail - Hard Goods	255	\$5,280.85	\$14,606.48	-	(\$3,967.76)	-	\$10,638.72	-	\$757.97	-	\$757.97
Retail - Soft Goods	42	\$560.53	\$1,303.90	-	(\$229.92)	-	\$1,073.98	-	\$76.57	-	\$76.57
<b>Grand Total</b>	<b>1,325</b>	<b>\$5,841.38</b>	<b>\$40,024.65</b>	<b>(\$326.52)</b>	<b>(\$8,317.62)</b>	<b>(\$61.35)</b>	<b>\$31,319.16</b>	<b>-</b>	<b>\$1,589.22</b>	<b>(\$1.57)</b>	<b>\$1,587.65</b>

**Sales Summary: 3/1/2020 to 3/24/2020**

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	1,067	-	\$12,305.00	-	(\$1.00)	(\$95.00)	\$12,209.00	-	-	-	-
Driving Range Fees	387	-	\$10,304.43	-	(\$5,505.31)	(\$10.27)	\$4,788.85	-	\$341.29	(\$0.73)	\$340.56
Golf Rentals	57	-	\$394.00	-	(\$7.50)	-	\$386.50	-	\$27.67	-	\$27.67
Greens Fees	1,871	-	\$39,508.17	(\$1,161.30)	-	(\$190.46)	\$38,156.41	-	\$1,918.38	(\$9.54)	\$1,908.84
Membership Fees	60	-	\$1,788.00	-	-	-	\$1,788.00	-	-	-	-
Retail - Hard Goods	430	\$3,065.43	\$14,313.36	-	(\$3,658.28)	(\$1,013.67)	\$9,641.41	-	\$759.01	(\$72.23)	\$686.78
Retail - Soft Goods	72	\$805.51	\$1,844.90	-	(\$288.13)	-	\$1,556.77	-	\$110.97	-	\$110.97
<b>Grand Total</b>	<b>3,944</b>	<b>\$3,870.94</b>	<b>\$80,457.86</b>	<b>(\$1,161.30)</b>	<b>(\$9,460.22)</b>	<b>(\$1,309.40)</b>	<b>\$68,526.94</b>	<b>-</b>	<b>\$3,157.32</b>	<b>(\$82.50)</b>	<b>\$3,074.82</b>

April 2020 – Golf course was closed because of COVID pandemic.

**Sales Summary: 5/6/2020 to 5/31/2020**

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	1,776	-	\$19,806.00	-	(\$30.95)	(\$62.00)	\$19,713.05	-	-	-	-
Driving Range Fees	801	-	\$6,629.03	-	(\$330.85)	(\$10.27)	\$6,287.91	-	\$447.01	(\$0.73)	\$446.28
Golf Rentals	51	-	\$246.00	-	-	-	\$246.00	-	\$17.68	-	\$17.68
Greens Fees	2,989	-	\$59,831.11	(\$1,164.70)	(\$107.53)	(\$157.54)	\$58,401.34	-	\$2,930.55	(\$7.88)	\$2,922.67
Membership Fees	54	-	\$1,556.00	-	-	-	\$1,556.00	-	-	-	-
Retail - Hard Goods	380	\$6,735.65	\$15,456.14	-	(\$4,438.61)	-	\$11,017.53	-	\$784.94	-	\$784.94
Retail - Soft Goods	50	\$587.20	\$1,286.96	-	(\$143.18)	(\$14.00)	\$1,129.78	-	\$81.55	(\$1.00)	\$80.55
<b>Grand Total</b>	<b>6,101</b>	<b>\$7,322.85</b>	<b>\$104,811.24</b>	<b>(\$1,164.70)</b>	<b>(\$5,051.12)</b>	<b>(\$243.81)</b>	<b>\$98,351.61</b>	<b>-</b>	<b>\$4,261.73</b>	<b>(\$9.61)</b>	<b>\$4,252.12</b>

**Sales Summary: 6/3/2020 to 6/30/2020**

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	2,907	-	\$32,572.00	-	(\$4.00)	(\$407.00)	\$32,161.00	-	-	-	-
Driving Range Fees	1,246	-	\$9,968.58	-	(\$19.60)	(\$14.94)	\$9,934.04	-	\$706.22	(\$1.06)	\$705.16
Golf Rentals	94	-	\$546.00	-	-	-	\$546.00	-	\$39.17	-	\$39.17
Greens Fees	4,315	-	\$88,694.31	(\$1,610.58)	(\$10.00)	(\$523.78)	\$86,549.95	-	\$4,356.46	(\$26.22)	\$4,330.24
Membership Fees	52	-	\$1,520.00	-	-	-	\$1,520.00	-	-	-	-
Retail - Hard Goods	1,096	\$12,255.60	\$43,151.06	-	(\$16,376.11)	(\$14.00)	\$26,760.95	-	\$1,907.48	(\$1.00)	\$1,906.48
Retail - Soft Goods	198	\$2,180.88	\$5,022.80	-	(\$300.09)	(\$14.00)	\$4,708.71	-	\$336.75	(\$1.00)	\$335.75
<b>Grand Total</b>	<b>9,908</b>	<b>\$14,436.48</b>	<b>\$181,474.75</b>	<b>(\$1,610.58)</b>	<b>(\$16,709.80)</b>	<b>(\$973.72)</b>	<b>\$162,180.65</b>	<b>-</b>	<b>\$7,346.08</b>	<b>(\$29.28)</b>	<b>\$7,316.80</b>



### Sales Summary: 7/1/2020 to 7/31/2020

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	4,410	-	\$50,076.00	-	(\$4.00)	(\$859.20)	\$49,212.80	-	-	-	-
Driving Range Fees	1,706	-	\$12,875.14	-	(\$353.46)	(\$10.27)	\$12,511.41	-	\$888.31	(\$0.73)	\$887.58
Golf Rentals	104	-	\$876.00	-	(\$1.50)	-	\$874.50	-	\$62.53	-	\$62.53
Greens Fees	6,030	-	\$124,345.06	(\$2,298.89)	(\$197.04)	(\$1,764.64)	\$120,084.49	-	\$6,096.61	(\$88.36)	\$6,008.25
Membership Fees	24	-	\$700.00	-	-	-	\$700.00	-	-	-	-
Retail - Hard Goods	1,328	\$15,717.24	\$65,576.62	-	(\$24,308.06)	(\$112.02)	\$41,156.54	-	\$2,937.28	(\$7.98)	\$2,929.30
Retail - Soft Goods	254	\$3,249.28	\$7,399.61	-	(\$506.85)	-	\$6,892.76	-	\$491.27	-	\$491.27
<b>Grand Total</b>	<b>13,856</b>	<b>\$18,966.52</b>	<b>\$261,848.43</b>	<b>(\$2,298.89)</b>	<b>(\$25,370.91)</b>	<b>(\$2,746.13)</b>	<b>\$231,432.50</b>	<b>-</b>	<b>\$10,476.00</b>	<b>(\$97.07)</b>	<b>\$10,378.93</b>

### Sales Summary: 8/1/2020 to 8/31/2020

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	4,426	-	\$50,466.00	-	(\$4.00)	(\$204.00)	\$50,258.00	-	-	-	-
Driving Range Fees	1,671	-	\$13,276.85	-	(\$190.38)	(\$12.14)	\$13,074.33	-	\$928.76	(\$0.86)	\$927.90
Golf Rentals	67	-	\$962.00	-	-	(\$15.00)	\$947.00	-	\$68.65	(\$1.07)	\$67.58
Greens Fees	5,904	-	\$124,798.88	(\$2,249.41)	(\$310.04)	(\$317.12)	\$121,922.31	-	\$6,115.96	(\$15.88)	\$6,100.08
Membership Fees	19	-	\$552.00	-	-	-	\$552.00	-	-	-	-
Retail - Hard Goods	1,321	\$9,724.66	\$35,680.32	-	(\$15,646.33)	(\$6.50)	\$20,027.49	-	\$1,426.11	(\$0.46)	\$1,425.65
Retail - Soft Goods	271	\$3,436.02	\$8,277.71	-	(\$1,154.10)	(\$36.00)	\$7,087.61	-	\$507.85	(\$2.57)	\$505.28
<b>Grand Total</b>	<b>13,679</b>	<b>\$13,160.68</b>	<b>\$234,013.76</b>	<b>(\$2,249.41)</b>	<b>(\$17,304.85)</b>	<b>(\$590.76)</b>	<b>\$213,868.74</b>	<b>-</b>	<b>\$9,047.33</b>	<b>(\$20.84)</b>	<b>\$9,026.49</b>

### Sales Summary: 9/1/2020 to 9/30/2020

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	3,684	-	\$43,658.00	-	-	(\$165.00)	\$43,493.00	-	-	-	-
Driving Range Fees	1,479	-	\$12,440.83	-	(\$238.92)	(\$32.68)	\$12,169.23	-	\$866.23	(\$2.33)	\$863.90
Golf Rentals	83	-	\$839.00	-	-	-	\$839.00	-	\$59.89	-	\$59.89
Greens Fees	5,019	-	\$102,494.16	(\$1,372.56)	(\$213.35)	(\$288.56)	\$100,619.69	-	\$5,048.69	(\$14.44)	\$5,034.25
Membership Fees	5	-	\$144.00	-	-	-	\$144.00	-	-	-	-
Retail - Hard Goods	1,192	\$9,705.19	\$30,977.87	-	(\$12,618.27)	-	\$18,359.60	-	\$1,306.50	-	\$1,306.50
Retail - Soft Goods	257	\$3,264.99	\$7,898.38	-	(\$1,374.58)	(\$154.22)	\$6,369.58	-	\$464.98	(\$10.99)	\$453.99
<b>Grand Total</b>	<b>11,719</b>	<b>\$12,970.18</b>	<b>\$198,452.24</b>	<b>(\$1,372.56)</b>	<b>(\$14,445.12)</b>	<b>(\$640.46)</b>	<b>\$181,994.10</b>	<b>-</b>	<b>\$7,746.29</b>	<b>(\$27.76)</b>	<b>\$7,718.53</b>

### Sales Summary: 10/1/2020 to 10/31/2020

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	3,179	-	\$35,517.00	-	-	(\$189.00)	\$35,328.00	-	-	-	-
Driving Range Fees	1,162	-	\$10,498.72	-	(\$1,066.44)	-	\$9,432.28	-	\$669.50	-	\$669.50
Golf Rentals	97	-	\$892.00	-	-	-	\$892.00	-	\$63.70	-	\$63.70
Greens Fees	4,470	-	\$92,971.37	(\$1,472.62)	(\$175.00)	(\$287.60)	\$91,036.15	-	\$4,568.97	(\$14.40)	\$4,554.57
Membership Fees	1	-	\$32.00	-	-	-	\$32.00	-	-	-	-
Retail - Hard Goods	1,035	\$8,929.16	\$26,562.06	-	(\$3,688.12)	(\$172.39)	\$22,701.55	-	\$1,629.64	(\$12.29)	\$1,617.35
Retail - Soft Goods	146	\$1,724.60	\$4,577.70	-	(\$428.92)	(\$26.00)	\$4,122.78	-	\$295.69	(\$1.85)	\$293.84
<b>Grand Total</b>	<b>10,090</b>	<b>\$10,653.76</b>	<b>\$171,050.85</b>	<b>(\$1,472.62)</b>	<b>(\$5,358.48)</b>	<b>(\$674.99)</b>	<b>\$163,544.76</b>	<b>-</b>	<b>\$7,227.50</b>	<b>(\$28.54)</b>	<b>\$7,198.96</b>

### Sales Summary: 11/1/2020 to 11/29/2020

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	1,011	-	\$11,180.00	-	(\$9.00)	(\$55.25)	\$11,115.75	-	-	-	-
Driving Range Fees	397	-	\$4,734.59	-	(\$1,342.35)	-	\$3,392.24	-	\$240.81	-	\$240.81
Golf Rentals	40	-	\$392.00	-	-	-	\$392.00	-	\$27.99	-	\$27.99
Greens Fees	1,607	-	\$36,696.46	(\$650.21)	(\$14.71)	(\$93.33)	\$35,938.21	-	\$1,803.06	(\$4.67)	\$1,798.39
Retail - Hard Goods	408	\$2,443.96	\$12,648.05	-	(\$3,617.18)	-	\$9,030.87	-	\$643.36	-	\$643.36
Retail - Soft Goods	52	\$491.03	\$1,624.93	-	(\$102.49)	(\$174.98)	\$1,347.46	-	\$108.50	(\$12.47)	\$96.03
<b>Grand Total</b>	<b>3,515</b>	<b>\$2,934.99</b>	<b>\$67,276.03</b>	<b>(\$650.21)</b>	<b>(\$5,085.73)</b>	<b>(\$323.56)</b>	<b>\$61,216.53</b>	<b>-</b>	<b>\$2,823.72</b>	<b>(\$17.14)</b>	<b>\$2,806.58</b>

### Sales Summary: 12/1/2020 to 12/31/2020

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	268	-	\$3,007.00	-	-	(\$78.00)	\$2,929.00	-	-	-	-
Driving Range Fees	171	-	\$2,324.29	-	(\$429.05)	(\$10.27)	\$1,884.97	-	\$134.71	(\$0.73)	\$133.98
Golf Rentals	27	-	\$191.00	-	-	(\$30.00)	\$161.00	-	\$13.66	(\$2.14)	\$11.52
Greens Fees	685	-	\$24,497.07	(\$475.02)	-	(\$229.48)	\$23,792.57	-	\$1,202.05	(\$11.52)	\$1,190.53
Retail - Hard Goods	467	\$2,717.78	\$12,197.64	-	(\$2,363.64)	(\$78.00)	\$9,756.00	-	\$700.67	(\$5.56)	\$695.11
Retail - Soft Goods	59	\$508.04	\$1,818.87	-	(\$365.23)	(\$20.99)	\$1,432.65	-	\$103.59	(\$1.50)	\$102.09
<b>Grand Total</b>	<b>1,677</b>	<b>\$3,225.82</b>	<b>\$44,035.87</b>	<b>(\$475.02)</b>	<b>(\$3,157.92)</b>	<b>(\$446.74)</b>	<b>\$39,956.19</b>	<b>-</b>	<b>\$2,154.68</b>	<b>(\$21.45)</b>	<b>\$2,133.23</b>

### Sales Summary: 1/1/2021 to 1/31/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	3	-	\$16.00	-	-	-	\$16.00	-	-	-	-
Driving Range Fees	312	-	\$3,136.26	-	(\$719.42)	-	\$2,416.84	-	\$171.55	-	\$171.55
Golf Rentals	74	-	\$382.00	-	-	(\$13.00)	\$369.00	-	\$27.47	-	\$27.47
Greens Fees	784	-	\$23,903.43	(\$303.58)	(\$63.34)	(\$180.93)	\$23,355.58	-	\$1,177.99	-	\$1,177.99
Membership Fees	76	-	\$2,252.00	-	-	(\$28.00)	\$2,224.00	-	-	-	-
Retail - Hard Goods	349	\$3,212.46	\$10,829.08	-	(\$1,050.27)	(\$259.00)	\$9,519.81	-	\$696.72	-	\$696.72
Retail - Soft Goods	43	\$495.66	\$1,170.91	-	(\$233.55)	(\$25.00)	\$912.36	-	\$66.81	-	\$66.81
<b>Grand Total</b>	<b>1,641</b>	<b>\$3,708.12</b>	<b>\$41,689.68</b>	<b>(\$303.58)</b>	<b>(\$2,066.58)</b>	<b>(\$505.93)</b>	<b>\$38,813.59</b>	<b>-</b>	<b>\$2,140.54</b>	<b>-</b>	<b>\$2,140.54</b>

### Sales Summary: 2/1/2021 to 2/28/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	1	-	\$12.00	-	-	-	\$12.00	-	-	-	-
Driving Range Fees	384	-	\$3,802.93	-	(\$700.94)	(\$4.67)	\$3,097.32	-	\$220.15	-	\$220.15
Food & Beverage	384	-	\$2,096.13	-	(\$19.99)	-	\$2,076.14	-	\$175.29	-	\$175.29
Golf Rentals	50	-	\$267.00	-	-	-	\$267.00	-	\$19.20	-	\$19.20
Greens Fees	920	-	\$22,677.31	(\$435.85)	(\$82.57)	(\$59.04)	\$22,099.85	-	\$1,109.30	-	\$1,109.30
Membership Fees	81	-	\$2,476.00	-	-	(\$60.00)	\$2,416.00	-	-	-	-
Retail - Hard Goods	255	\$6,707.89	\$13,853.67	-	(\$2,253.67)	(\$434.98)	\$11,165.02	-	\$826.46	-	\$826.46
Retail - Soft Goods	57	\$1,091.65	\$2,435.81	-	(\$888.60)	-	\$1,547.21	-	\$110.29	-	\$110.29
<b>Grand Total</b>	<b>2,132</b>	<b>\$7,799.54</b>	<b>\$47,620.85</b>	<b>(\$435.85)</b>	<b>(\$3,945.77)</b>	<b>(\$558.69)</b>	<b>\$42,680.54</b>	<b>-</b>	<b>\$2,460.69</b>	<b>-</b>	<b>\$2,460.69</b>

### Sales Summary: 3/1/2021 to 3/31/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	1,250	-	\$14,483.00	-	(\$1.00)	(\$172.00)	\$14,310.00	-	-	-	-
Driving Range Fees	981	-	\$7,568.02	-	(\$3.00)	(\$10.27)	\$7,554.75	-	\$524.66	-	\$524.66
Food & Beverage	2,398	-	\$12,493.61	(\$1.09)	(\$58.91)	-	\$12,433.61	-	\$1,042.09	-	\$1,042.09
Golf Rentals	62	-	\$560.00	-	-	-	\$560.00	-	\$38.67	-	\$38.67
Greens Fees	2,656	-	\$64,593.35	(\$994.44)	(\$47.04)	(\$247.55)	\$63,304.32	-	\$3,181.62	-	\$3,181.62
Membership Fees	144	-	\$4,280.00	-	-	-	\$4,280.00	-	-	-	-
Other	12	-	\$135.00	-	-	-	\$135.00	-	\$11.38	-	\$11.38
Retail - Hard Goods	798	\$10,395.77	\$29,271.01	-	(\$4,255.68)	(\$76.00)	\$24,939.33	-	\$1,781.50	-	\$1,781.50
Retail - Soft Goods	168	\$2,876.16	\$6,384.46	-	(\$2,206.90)	(\$59.97)	\$4,117.59	-	\$291.07	-	\$291.07
<b>Grand Total</b>	<b>8,469</b>	<b>\$13,271.93</b>	<b>\$139,768.45</b>	<b>(\$995.53)</b>	<b>(\$6,572.53)</b>	<b>(\$565.79)</b>	<b>\$131,634.60</b>	<b>-</b>	<b>\$6,870.99</b>	<b>-</b>	<b>\$6,870.99</b>

### Sales Summary: 4/1/2021 to 4/30/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax	Sales Tax Refunds	Net Sales Tax
Cart Rentals	2,391	-	\$27,517.00	-	(\$4.00)	(\$153.00)	\$27,360.00	-	-	-	-
Driving Range Fees	1,290	-	\$11,664.63	-	(\$473.33)	(\$40.15)	\$11,151.15	-	\$794.61	-	\$794.61
Food & Beverage	4,636	-	\$23,562.99	-	(\$91.78)	(\$5.53)	\$23,465.68	-	\$1,979.91	-	\$1,979.91
Golf Rentals	103	-	\$977.00	-	-	(\$15.00)	\$962.00	-	\$69.76	-	\$69.76
Greens Fees	4,013	-	\$98,006.97	(\$1,241.81)	(\$26.09)	(\$478.05)	\$96,263.02	-	\$4,843.60	-	\$4,843.60
Membership Fees	61	-	\$1,812.00	-	-	-	\$1,812.00	-	-	-	-
Other	9	-	\$102.00	-	-	-	\$102.00	-	\$8.61	-	\$8.61
Retail - Hard Goods	909	\$8,826.22	\$33,073.17	-	(\$5,331.65)	(\$1,080.00)	\$26,661.52	-	\$1,976.47	-	\$1,976.47
Retail - Soft Goods	215	\$2,862.54	\$6,181.81	-	(\$392.65)	(\$20.00)	\$5,769.16	-	\$394.11	-	\$394.11
<b>Grand Total</b>	<b>13,627</b>	<b>\$11,688.76</b>	<b>\$202,899.57</b>	<b>(\$1,241.81)</b>	<b>(\$6,319.50)</b>	<b>(\$1,791.73)</b>	<b>\$193,546.53</b>	<b>-</b>	<b>\$10,067.07</b>	<b>-</b>	<b>\$10,067.07</b>

### Sales Summary: 5/1/2021 to 5/31/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Administration	1	-	\$2.80	-	-	-	\$2.80	-	\$0.20
Cart Rentals	3,627	-	\$43,730.00	-	(\$24.00)	(\$635.40)	\$43,070.60	-	-
Driving Range Fees	1,737	-	\$17,984.62	-	(\$2,758.09)	(\$417.35)	\$14,809.18	-	\$1,081.23
Food & Beverage	7,132	-	\$36,764.12	(\$83.39)	(\$133.41)	(\$61.90)	\$36,485.42	-	\$3,084.83
Golf Rentals	157	-	\$1,808.00	-	(\$7.00)	(\$25.00)	\$1,776.00	-	\$128.53
Greens Fees	5,512	-	\$135,020.15	(\$1,601.52)	(\$194.42)	(\$1,648.50)	\$131,575.71	-	\$6,671.60
Membership Fees	36	-	\$1,044.00	-	-	-	\$1,044.00	-	-
Other	15	-	\$180.00	-	-	-	\$180.00	-	\$15.19
Retail - Hard Goods	1,380	\$12,359.71	\$45,295.46	-	(\$9,294.33)	(\$1,404.50)	\$34,596.63	-	\$2,555.14
Retail - Soft Goods	226	\$3,175.88	\$7,281.76	-	(\$262.47)	(\$238.99)	\$6,780.30	-	\$477.15
<b>Grand Total</b>	<b>19,823</b>	<b>\$15,535.59</b>	<b>\$289,110.91</b>	<b>(\$1,684.91)</b>	<b>(\$12,673.72)</b>	<b>(\$4,431.64)</b>	<b>\$270,320.64</b>	<b>-</b>	<b>\$14,013.87</b>

### Sales Summary: 6/1/2021 to 6/30/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	4,057	-	\$51,428.00	-	(\$47.00)	(\$564.00)	\$50,817.00	-	-
Driving Range Fees	1,551	-	\$15,700.00	-	(\$1,413.09)	(\$14.01)	\$14,272.90	-	\$1,014.54
Food & Beverage	9,154	-	\$46,445.02	-	(\$116.49)	(\$75.32)	\$46,253.21	-	\$3,914.20
Golf Rentals	149	-	\$1,860.00	-	-	(\$25.00)	\$1,835.00	-	\$132.67
Greens Fees	5,449	-	\$134,001.65	(\$933.28)	(\$82.71)	(\$1,432.34)	\$131,553.32	-	\$6,658.55
Membership Fees	10	-	\$300.00	-	-	-	\$300.00	-	-
Other	15	-	\$165.00	-	-	-	\$165.00	-	\$13.92
Retail - Hard Goods	1,313	\$14,246.78	\$50,944.06	-	(\$13,721.46)	(\$34.86)	\$37,187.74	-	\$2,652.01
Retail - Soft Goods	264	\$3,752.90	\$8,408.81	-	(\$268.00)	-	\$8,140.81	-	\$538.43
<b>Grand Total</b>	<b>21,962</b>	<b>\$17,999.68</b>	<b>\$309,252.54</b>	<b>(\$933.28)</b>	<b>(\$15,648.75)</b>	<b>(\$2,145.53)</b>	<b>\$290,524.98</b>	<b>-</b>	<b>\$14,924.32</b>

### Sales Summary: 7/1/2021 to 7/31/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	4,338	-	\$53,696.00	-	(\$37.00)	(\$642.00)	\$53,017.00	-	-
Driving Range Fees	1,680	-	\$15,998.43	-	(\$1,077.62)	(\$54.16)	\$14,866.65	-	\$1,059.39
Food & Beverage	9,503	-	\$47,267.28	-	(\$123.51)	(\$12.59)	\$47,131.18	-	\$3,981.90
Golf Rentals	160	-	\$2,331.00	-	(\$2.00)	(\$45.00)	\$2,284.00	-	\$166.08
Greens Fees	5,987	-	\$137,313.19	(\$766.52)	(\$154.07)	(\$811.07)	\$135,581.53	-	\$6,829.18
Membership Fees	13	-	\$380.00	-	-	-	\$380.00	-	-
Other	27	-	\$312.00	-	-	-	\$312.00	-	\$26.33
Retail - Hard Goods	1,505	\$12,861.23	\$34,213.38	-	(\$5,801.52)	(\$427.97)	\$27,983.89	-	\$2,022.53
Retail - Soft Goods	283	\$4,017.16	\$8,600.82	-	(\$300.70)	(\$186.99)	\$8,113.13	-	\$558.98
<b>Grand Total</b>	<b>23,496</b>	<b>\$16,878.39</b>	<b>\$300,112.10</b>	<b>(\$766.52)</b>	<b>(\$7,496.42)</b>	<b>(\$2,179.78)</b>	<b>\$289,669.38</b>	<b>-</b>	<b>\$14,644.39</b>

### Sales Summary: 8/1/2021 to 8/31/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	4,394	-	\$55,500.00	-	(\$56.00)	(\$428.00)	\$55,016.00	-	-
Driving Range Fees	1,814	-	\$17,141.42	-	(\$1,567.13)	(\$50.42)	\$15,523.87	-	\$1,105.67
Food & Beverage	8,744	-	\$43,205.52	-	(\$85.42)	(\$98.53)	\$43,021.57	-	\$3,642.03
Golf Rentals	127	-	\$1,732.00	-	(\$5.00)	(\$25.00)	\$1,702.00	-	\$123.18
Greens Fees	6,076	-	\$138,485.58	(\$809.55)	(\$140.30)	(\$705.66)	\$136,830.07	-	\$6,884.80
Membership Fees	9	-	\$284.00	-	-	(\$28.00)	\$256.00	-	-
Other	13	-	\$157.00	-	-	-	\$157.00	-	\$13.24
Retail - Hard Goods	1,595	\$14,010.38	\$46,483.01	-	(\$16,988.01)	(\$10.50)	\$29,484.50	-	\$2,101.37
Retail - Soft Goods	294	\$4,260.63	\$9,620.76	-	(\$808.97)	-	\$8,811.79	-	\$598.57
<b>Grand Total</b>	<b>23,066</b>	<b>\$18,271.01</b>	<b>\$312,609.29</b>	<b>(\$809.55)</b>	<b>(\$19,650.83)</b>	<b>(\$1,346.11)</b>	<b>\$290,802.80</b>	<b>-</b>	<b>\$14,468.86</b>



### Sales Summary: 9/1/2021 to 9/30/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	3,316	-	\$40,507.00	-	(\$118.00)	(\$378.00)	\$40,011.00	-	-
Driving Range Fees	1,561	-	\$11,826.49	-	(\$273.36)	(\$16.81)	\$11,536.32	-	\$820.01
Food & Beverage	5,990	-	\$28,855.51	(\$53.34)	(\$90.23)	(\$45.77)	\$28,666.17	-	\$2,424.75
Golf Rentals	171	-	\$2,680.00	-	-	(\$15.00)	\$2,665.00	-	\$191.11
Greens Fees	4,788	-	\$111,192.48	(\$617.32)	(\$160.09)	(\$608.52)	\$109,806.55	-	\$5,528.65
Membership Fees	2	-	\$60.00	-	-	-	\$60.00	-	-
Other	13	-	\$145.00	-	-	-	\$145.00	-	\$12.24
Retail - Hard Goods	1,199	\$13,567.03	\$34,127.72	-	(\$7,182.71)	(\$69.49)	\$26,875.52	-	\$1,919.74
Retail - Soft Goods	209	\$3,034.60	\$6,512.92	-	(\$378.30)	-	\$6,134.62	-	\$428.43
<b>Grand Total</b>	<b>17,249</b>	<b>\$16,601.63</b>	<b>\$235,907.12</b>	<b>(\$670.66)</b>	<b>(\$8,202.69)</b>	<b>(\$1,133.59)</b>	<b>\$225,900.18</b>	<b>-</b>	<b>\$11,324.93</b>

### Sales Summary: 10/1/2021 to 10/31/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	2,756	-	\$32,943.00	-	(\$20.00)	(\$423.00)	\$32,500.00	-	-
Driving Range Fees	1,249	-	\$9,422.08	-	(\$105.21)	(\$26.15)	\$9,290.72	-	\$661.06
Food & Beverage	4,708	-	\$24,834.29	-	(\$92.05)	(\$15.21)	\$24,727.03	-	\$2,089.42
Golf Rentals	102	-	\$1,253.00	-	-	(\$30.00)	\$1,223.00	-	\$89.41
Greens Fees	4,193	-	\$98,764.26	(\$591.67)	(\$98.00)	(\$682.75)	\$97,391.84	-	\$4,911.18
Other	11	-	\$128.00	-	-	-	\$128.00	-	\$10.79
Retail - Hard Goods	984	\$8,677.14	\$21,689.37	-	(\$4,515.78)	(\$14.50)	\$17,159.09	-	\$1,223.51
Retail - Soft Goods	180	\$2,307.03	\$5,398.86	-	(\$417.98)	(\$45.00)	\$4,935.88	-	\$349.74
<b>Grand Total</b>	<b>14,183</b>	<b>\$10,984.17</b>	<b>\$194,432.86</b>	<b>(\$591.67)</b>	<b>(\$5,249.02)</b>	<b>(\$1,236.61)</b>	<b>\$187,355.56</b>	<b>-</b>	<b>\$9,335.11</b>

### Sales Summary: 11/1/2021 to 11/30/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	1,890	-	\$21,988.00	-	(\$11.00)	(\$96.00)	\$21,881.00	-	-
Driving Range Fees	937	-	\$7,871.81	-	(\$619.30)	(\$14.94)	\$7,237.57	-	\$514.73
Food & Beverage	3,280	-	\$16,363.47	-	(\$71.52)	(\$34.63)	\$16,257.32	-	\$1,376.20
Golf Rentals	89	-	\$1,126.00	-	-	-	\$1,126.00	-	\$80.32
Greens Fees	3,166	-	\$76,739.47	(\$360.47)	(\$25.00)	(\$287.59)	\$76,066.41	-	\$3,824.11
Other	6	-	\$72.00	-	-	-	\$72.00	-	\$6.07
Retail - Hard Goods	884	\$8,261.29	\$18,594.30	-	(\$4,057.02)	(\$200.00)	\$14,337.28	-	\$969.28
Retail - Soft Goods	104	\$1,505.74	\$3,497.93	-	(\$280.65)	(\$75.00)	\$3,142.28	-	\$220.06
<b>Grand Total</b>	<b>10,356</b>	<b>\$9,767.03</b>	<b>\$146,252.98</b>	<b>(\$360.47)</b>	<b>(\$5,064.49)</b>	<b>(\$708.16)</b>	<b>\$140,119.86</b>	<b>-</b>	<b>\$6,990.77</b>

### Sales Summary: 12/1/2021 to 12/31/2021

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	596	-	\$7,034.00	-	(\$13.00)	(\$112.00)	\$6,909.00	-	-
Driving Range Fees	375	-	\$3,609.69	-	(\$88.31)	-	\$3,521.38	-	\$250.06
Food & Beverage	759	-	\$4,197.93	-	(\$44.51)	(\$2.31)	\$4,151.11	-	\$350.81
Golf Rentals	37	-	\$418.00	-	-	-	\$418.00	-	\$29.84
Greens Fees	1,261	-	\$41,465.44	(\$257.79)	(\$15.00)	(\$181.89)	\$41,010.76	-	\$2,061.72
Other	2	-	\$20.00	-	-	-	\$20.00	-	\$1.68
Retail - Hard Goods	657	\$7,025.01	\$22,608.23	-	(\$6,462.53)	-	\$16,145.70	-	\$1,099.41
Retail - Soft Goods	106	\$1,380.26	\$3,293.94	-	(\$293.20)	(\$25.00)	\$2,975.74	-	\$212.44
<b>Grand Total</b>	<b>3,793</b>	<b>\$8,405.27</b>	<b>\$82,647.23</b>	<b>(\$257.79)</b>	<b>(\$6,916.55)</b>	<b>(\$321.20)</b>	<b>\$75,151.69</b>	<b>-</b>	<b>\$4,005.96</b>

### Sales Summary: 1/4/2022 to 1/31/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Administration	1	-	\$2.80	-	-	-	\$2.80	-	\$0.20
Driving Range Fees	197	-	\$1,646.15	-	-	-	\$1,646.15	-	\$116.86
Food & Beverage	194	-	\$992.56	-	(\$4.25)	-	\$988.31	-	\$83.47
Golf Rentals	19	-	\$146.00	-	-	-	\$146.00	-	\$10.46
Greens Fees	416	-	\$11,051.68	(\$101.78)	(\$22.00)	(\$123.80)	\$10,804.10	-	\$547.05
Membership Fees	87	-	\$2,853.00	-	-	(\$35.00)	\$2,818.00	-	-
Retail - Hard Goods	185	\$3,143.70	\$10,832.79	-	(\$3,794.86)	-	\$7,037.93	-	\$501.43
Retail - Soft Goods	19	\$473.68	\$1,164.96	-	(\$81.90)	(\$117.29)	\$965.77	-	\$77.18
<b>Grand Total</b>	<b>1,118</b>	<b>\$3,617.38</b>	<b>\$28,689.94</b>	<b>(\$101.78)</b>	<b>(\$3,903.01)</b>	<b>(\$276.09)</b>	<b>\$24,409.06</b>	<b>-</b>	<b>\$1,336.65</b>

### Sales Summary: 2/1/2022 to 2/28/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	91	-	\$1,161.00	-	(\$22.00)	(\$24.00)	\$1,115.00	-	-
Driving Range Fees	214	-	\$1,880.50	-	-	-	\$1,880.50	-	\$133.50
Food & Beverage	206	-	\$1,063.61	-	(\$6.70)	-	\$1,056.91	-	\$89.36
Golf Rentals	10	-	\$68.00	-	-	-	\$68.00	-	\$4.87
Greens Fees	440	-	\$13,103.13	(\$116.99)	-	(\$54.29)	\$12,931.85	-	\$649.95
Membership Fees	107	-	\$3,390.00	-	-	-	\$3,390.00	-	-
Retail - Hard Goods	154	\$6,359.15	\$16,073.43	-	(\$3,428.90)	-	\$12,644.53	-	\$899.48
Retail - Soft Goods	19	\$352.58	\$792.95	-	(\$208.15)	(\$129.99)	\$454.81	-	\$35.25
<b>Grand Total</b>	<b>1,241</b>	<b>\$6,711.73</b>	<b>\$37,532.62</b>	<b>(\$116.99)</b>	<b>(\$3,665.75)</b>	<b>(\$208.28)</b>	<b>\$33,541.60</b>	<b>-</b>	<b>\$1,812.41</b>

### Sales Summary: 3/1/2022 to 3/31/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	1,099	-	\$13,424.00	-	-	(\$99.00)	\$13,325.00	-	-
Driving Range Fees	781	-	\$6,326.99	-	(\$78.57)	-	\$6,248.42	-	\$443.46
Food & Beverage	2,419	-	\$13,126.29	-	(\$21.73)	-	\$13,104.56	-	\$997.17
Golf Rentals	86	-	\$1,296.00	-	-	(\$5.00)	\$1,291.00	-	\$92.44
Greens Fees	2,067	-	\$51,187.37	(\$347.12)	-	(\$251.40)	\$50,588.85	-	\$2,545.06
Membership Fees	102	-	\$3,215.00	-	-	-	\$3,215.00	-	-
Retail - Hard Goods	679	\$10,112.67	\$26,748.71	-	(\$3,430.65)	(\$290.99)	\$23,027.07	-	\$1,597.15
Retail - Soft Goods	129	\$1,638.52	\$3,706.88	-	(\$183.79)	(\$18.00)	\$3,505.09	-	\$248.97
<b>Grand Total</b>	<b>7,362</b>	<b>\$11,751.19</b>	<b>\$119,031.24</b>	<b>(\$347.12)</b>	<b>(\$3,714.74)</b>	<b>(\$664.39)</b>	<b>\$114,304.99</b>	<b>-</b>	<b>\$5,924.25</b>

### Sales Summary: 4/1/2022 to 4/30/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	2,236	-	\$29,366.00	-	-	(\$207.00)	\$29,159.00	-	-
Driving Range Fees	1,328	-	\$10,739.40	-	(\$213.30)	(\$7.47)	\$10,518.63	-	\$747.12
Food & Beverage	4,898	-	\$25,224.06	(\$50.69)	(\$92.78)	(\$16.48)	\$25,064.10	-	\$2,117.82
Golf Rentals	83	-	\$1,393.00	-	-	(\$25.00)	\$1,368.00	-	\$99.29
Greens Fees	3,697	-	\$87,103.67	(\$666.66)	(\$80.95)	(\$222.87)	\$86,133.19	-	\$4,305.62
Membership Fees	53	-	\$1,730.00	-	-	(\$65.00)	\$1,665.00	-	-
Other	12	-	\$123.00	-	-	-	\$123.00	-	\$10.38
Retail - Hard Goods	1,060	\$10,608.81	\$31,974.98	-	(\$9,526.62)	(\$299.99)	\$22,148.37	-	\$1,587.78
Retail - Soft Goods	190	\$2,532.96	\$5,546.88	-	(\$308.89)	(\$20.00)	\$5,217.99	-	\$361.95
<b>Grand Total</b>	<b>13,557</b>	<b>\$13,141.77</b>	<b>\$193,200.99</b>	<b>(\$717.35)</b>	<b>(\$10,222.54)</b>	<b>(\$863.82)</b>	<b>\$181,397.28</b>	<b>-</b>	<b>\$9,229.96</b>

### Sales Summary: 5/1/2022 to 5/31/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	2,828	-	\$36,709.00	(\$8.24)	(\$6.00)	(\$235.00)	\$36,459.76	-	-
Driving Range Fees	1,451	-	\$10,501.16	-	(\$240.37)	(\$24.28)	\$10,236.51	-	\$722.25
Food & Beverage	7,108	-	\$37,571.33	-	(\$186.41)	(\$107.42)	\$37,277.50	-	\$3,158.24
Golf Rentals	107	-	\$1,397.00	-	(\$5.00)	-	\$1,392.00	-	\$99.35
Greens Fees	4,391	-	\$106,509.85	(\$717.79)	(\$82.70)	(\$382.08)	\$105,327.28	-	\$5,292.20
Membership Fees	17	-	\$540.00	-	-	-	\$540.00	-	-
Other	17	-	\$182.00	-	-	-	\$182.00	-	\$15.33
Retail - Hard Goods	1,137	\$10,942.37	\$27,470.73	-	(\$5,804.90)	(\$61.87)	\$21,603.96	-	\$1,380.73
Retail - Soft Goods	177	\$2,221.25	\$4,900.83	-	(\$102.59)	(\$25.00)	\$4,773.24	-	\$337.39
<b>Grand Total</b>	<b>17,233</b>	<b>\$13,163.62</b>	<b>\$225,781.90</b>	<b>(\$726.03)</b>	<b>(\$6,427.97)</b>	<b>(\$835.65)</b>	<b>\$217,792.25</b>	<b>-</b>	<b>\$11,005.49</b>



### Sales Summary: 6/1/2022 to 6/30/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	3,352	-	\$38,966.00	-	(\$69.00)	(\$281.00)	\$38,616.00	-	-
Driving Range Fees	1,614	-	\$12,460.56	-	(\$695.26)	(\$42.02)	\$11,723.28	-	\$822.94
Food & Beverage	8,346	-	\$42,948.11	-	(\$178.34)	(\$56.70)	\$42,713.07	-	\$3,613.86
Golf Rentals	168	-	\$1,977.00	-	-	(\$5.00)	\$1,972.00	-	\$141.19
Greens Fees	5,042	-	\$129,938.76	(\$1,542.36)	(\$94.70)	(\$655.01)	\$127,646.69	-	\$6,415.55
Membership Fees	15	-	\$475.00	-	-	-	\$475.00	-	-
Other	20	-	\$233.00	-	-	-	\$233.00	-	\$19.66
Retail - Hard Goods	1,126	\$7,612.23	\$44,061.65	-	(\$20,796.28)	(\$123.72)	\$23,141.65	-	\$1,503.60
Retail - Soft Goods	192	\$3,291.29	\$6,475.71	-	(\$272.08)	(\$15.00)	\$6,188.63	-	\$419.68
<b>Grand Total</b>	<b>19,875</b>	<b>\$10,903.52</b>	<b>\$277,535.79</b>	<b>(\$1,542.36)</b>	<b>(\$22,105.66)</b>	<b>(\$1,178.45)</b>	<b>\$252,709.32</b>	<b>-</b>	<b>\$12,936.48</b>

### Sales Summary: 7/1/2022 to 7/31/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	3,945	-	\$45,778.00	(\$27.48)	(\$14.70)	(\$425.00)	\$45,310.82	-	-
Driving Range Fees	1,980	-	\$13,853.54	-	(\$15.00)	(\$59.76)	\$13,778.78	-	\$962.41
Food & Beverage	9,920	-	\$49,882.32	-	(\$172.52)	(\$171.57)	\$49,538.23	-	\$4,198.12
Golf Rentals	185	-	\$2,054.00	-	-	(\$30.00)	\$2,024.00	-	\$146.78
Greens Fees	5,785	-	\$148,706.54	(\$2,001.83)	(\$188.72)	(\$1,100.62)	\$145,415.37	-	\$7,113.36
Membership Fees	9	-	\$285.00	-	-	-	\$285.00	-	-
Other	23	-	\$281.00	-	-	-	\$281.00	-	\$23.74
Retail - Hard Goods	1,191	\$7,561.69	\$22,491.66	-	(\$2,886.44)	(\$319.99)	\$19,285.23	-	\$1,253.46
Retail - Soft Goods	215	\$2,902.23	\$6,291.54	-	(\$283.86)	(\$111.49)	\$5,896.19	-	\$401.70
<b>Grand Total</b>	<b>23,253</b>	<b>\$10,463.92</b>	<b>\$289,623.60</b>	<b>(\$2,029.31)</b>	<b>(\$3,561.24)</b>	<b>(\$2,218.43)</b>	<b>\$281,814.62</b>	<b>-</b>	<b>\$14,099.57</b>

### Sales Summary: 8/1/2022 to 8/31/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	3,986	-	\$45,174.00	(\$14.48)	(\$23.00)	(\$278.00)	\$44,858.52	-	-
Driving Range Fees	2,028	-	\$15,393.95	-	(\$556.68)	(\$181.58)	\$14,655.69	-	\$1,017.93
Food & Beverage	8,988	-	\$46,749.90	-	(\$138.47)	(\$16.26)	\$46,595.17	-	\$3,937.97
Golf Rentals	182	-	\$1,906.00	-	-	-	\$1,906.00	-	\$136.24
Greens Fees	5,739	-	\$145,691.50	(\$1,502.22)	(\$235.00)	(\$524.62)	\$143,429.66	-	\$6,790.23
Membership Fees	6	-	\$185.00	-	-	-	\$185.00	-	-
Other	30	-	\$360.00	-	-	-	\$360.00	-	\$30.40
Retail - Hard Goods	1,329	\$9,010.31	\$27,974.37	-	(\$8,470.75)	(\$546.04)	\$18,957.58	-	\$1,295.49
Retail - Soft Goods	210	\$3,115.56	\$7,581.83	-	(\$258.18)	(\$48.00)	\$7,275.65	-	\$505.93
<b>Grand Total</b>	<b>22,498</b>	<b>\$12,125.87</b>	<b>\$291,016.55</b>	<b>(\$1,516.70)</b>	<b>(\$9,682.08)</b>	<b>(\$1,594.50)</b>	<b>\$278,223.27</b>	<b>-</b>	<b>\$13,714.19</b>

### Sales Summary: 9/1/2022 to 9/30/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	3,379	-	\$38,555.00	-	(\$17.00)	(\$223.00)	\$38,315.00	-	-
Driving Range Fees	1,674	-	\$13,304.61	-	(\$689.45)	(\$4.67)	\$12,610.49	-	\$863.19
Food & Beverage	7,716	-	\$39,661.81	-	(\$129.69)	(\$26.18)	\$39,505.94	-	\$3,340.20
Golf Rentals	143	-	\$1,712.00	-	-	(\$25.00)	\$1,687.00	-	\$122.28
Greens Fees	5,004	-	\$134,472.99	(\$957.67)	(\$2,570.02)	(\$466.81)	\$130,478.49	-	\$6,425.68
Membership Fees	3	-	\$90.00	-	-	-	\$90.00	-	-
Other	25	-	\$301.00	-	-	-	\$301.00	-	\$25.42
Retail - Hard Goods	1,040	\$6,330.27	\$21,608.72	-	(\$9,003.46)	-	\$12,605.26	-	\$897.81
Retail - Soft Goods	213	\$2,669.73	\$6,571.89	-	(\$985.08)	(\$14.00)	\$5,572.81	-	\$396.04
<b>Grand Total</b>	<b>19,197</b>	<b>\$9,000.00</b>	<b>\$256,278.02</b>	<b>(\$957.67)</b>	<b>(\$13,394.70)</b>	<b>(\$759.66)</b>	<b>\$241,165.99</b>	<b>-</b>	<b>\$12,070.62</b>

### Sales Summary: 10/1/2022 to 10/31/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	2,085	-	\$23,978.00	-	(\$73.00)	(\$291.00)	\$23,614.00	-	-
Driving Range Fees	968	-	\$7,095.14	-	(\$52.24)	(\$30.81)	\$7,012.09	-	\$480.48
Food & Beverage	5,478	-	\$29,515.65	-	(\$101.30)	(\$20.02)	\$29,394.33	-	\$2,487.04
Golf Rentals	111	-	\$1,248.00	-	-	(\$15.00)	\$1,233.00	-	\$89.18
Greens Fees	3,244	-	\$85,034.94	(\$1,112.19)	(\$246.00)	(\$404.81)	\$83,271.94	-	\$4,039.94
Membership Fees	3	-	\$100.00	-	-	-	\$100.00	-	-
Other	15	-	\$156.00	-	-	-	\$156.00	-	\$13.12
Retail - Hard Goods	619	\$5,380.89	\$19,715.89	-	(\$6,402.69)	(\$81.47)	\$13,231.73	-	\$948.75
Retail - Soft Goods	109	\$1,550.29	\$3,981.90	-	(\$52.50)	(\$25.00)	\$3,904.40	-	\$277.90
<b>Grand Total</b>	<b>12,632</b>	<b>\$6,931.18</b>	<b>\$170,825.52</b>	<b>(\$1,112.19)</b>	<b>(\$6,927.73)</b>	<b>(\$868.11)</b>	<b>\$161,917.49</b>	<b>-</b>	<b>\$8,336.41</b>

### Sales Summary: 11/1/2022 to 11/30/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	914	-	\$14,550.00	-	(\$3.00)	(\$68.00)	\$14,479.00	-	-
Driving Range Fees	504	-	\$7,992.38	-	(\$4.00)	(\$4.67)	\$7,983.71	-	\$217.34
Food & Beverage	1,942	-	\$10,290.74	-	(\$503.48)	(\$9.99)	\$9,777.27	-	\$828.12
Golf Rentals	59	-	\$720.00	-	-	-	\$720.00	-	\$51.42
Greens Fees	1,543	-	\$41,607.38	(\$392.49)	(\$201.31)	(\$138.14)	\$40,875.44	-	\$2,026.95
Retail - Hard Goods	356	\$2,005.01	\$13,387.36	-	(\$7,600.54)	-	\$5,786.82	-	\$387.44
Retail - Soft Goods	63	\$915.48	\$2,060.82	-	(\$92.20)	-	\$1,968.62	-	\$140.29
<b>Grand Total</b>	<b>5,381</b>	<b>\$2,920.49</b>	<b>\$90,608.68</b>	<b>(\$392.49)</b>	<b>(\$8,404.53)</b>	<b>(\$220.80)</b>	<b>\$81,590.86</b>	<b>-</b>	<b>\$3,651.56</b>

### Sales Summary: 12/1/2022 to 12/31/2022

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	392	-	\$4,481.00	-	-	(\$47.00)	\$4,434.00	-	-
Driving Range Fees	270	-	\$2,215.93	-	(\$86.82)	-	\$2,129.11	-	\$147.89
Food & Beverage	595	-	\$3,172.16	-	(\$166.44)	-	\$3,005.72	-	\$253.92
Golf Rentals	43	-	\$267.00	-	-	-	\$267.00	-	\$19.19
Greens Fees	887	-	\$42,751.12	(\$545.01)	(\$3.20)	(\$129.00)	\$42,073.91	-	\$1,054.25
Retail - Hard Goods	340	\$3,075.06	\$14,546.75	-	(\$7,698.13)	-	\$6,848.62	-	\$488.08
Retail - Soft Goods	41	\$590.54	\$1,345.96	-	(\$179.40)	-	\$1,166.56	-	\$83.15
<b>Grand Total</b>	<b>2,568</b>	<b>\$3,665.60</b>	<b>\$68,779.92</b>	<b>(\$545.01)</b>	<b>(\$8,133.99)</b>	<b>(\$176.00)</b>	<b>\$59,924.92</b>	<b>-</b>	<b>\$2,046.48</b>

### Sales Summary: 1/1/2023 to 1/31/2023

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	199	-	\$2,225.00	-	(\$1.00)	-	\$2,224.00	-	-
Driving Range Fees	199	-	\$1,677.72	-	(\$113.25)	-	\$1,564.47	-	\$110.59
Food & Beverage	261	\$34.35	\$1,423.48	(\$59.90)	(\$50.04)	-	\$1,313.54	-	\$109.64
Golf Rentals	15	-	\$60.00	-	-	-	\$60.00	-	\$4.35
Greens Fees	499	-	\$13,584.28	(\$287.23)	-	-	\$13,297.05	-	\$640.95
Membership Fees	4	-	\$125.00	-	-	-	\$125.00	-	-
Retail - Hard Goods	184	\$1,377.15	\$5,550.32	-	(\$2,467.31)	-	\$3,083.01	-	\$219.74
Retail - Soft Goods	21	\$320.55	\$817.99	-	(\$32.10)	(\$55.00)	\$730.89	-	\$55.99
<b>Grand Total</b>	<b>1,382</b>	<b>\$1,732.05</b>	<b>\$25,463.79</b>	<b>(\$347.13)</b>	<b>(\$2,663.70)</b>	<b>(\$55.00)</b>	<b>\$22,397.96</b>	<b>-</b>	<b>\$1,141.26</b>

### Sales Summary: 2/1/2023 to 2/28/2023

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Cart Rentals	148	-	\$1,741.00	-	-	(\$8.00)	\$1,733.00	-	-
Driving Range Fees	307	-	\$2,111.93	-	-	-	\$2,111.93	-	\$148.07
Food & Beverage	792	\$252.14	\$4,048.33	(\$75.55)	(\$106.82)	-	\$3,865.96	-	\$324.93
Golf Rentals	38	-	\$175.00	-	-	(\$5.00)	\$170.00	-	\$12.64
Greens Fees	706	-	\$18,750.12	(\$443.32)	-	(\$60.95)	\$18,245.85	-	\$915.41
Membership Fees	122	-	\$4,030.00	-	-	-	\$4,030.00	-	-
Other	3	-	\$30.00	-	-	-	\$30.00	-	\$2.52
Retail - Hard Goods	264	\$3,733.68	\$12,023.19	-	(\$5,935.43)	-	\$6,087.76	-	\$319.77
Retail - Soft Goods	21	\$301.97	\$619.96	-	(\$40.40)	-	\$579.56	-	\$41.31
<b>Grand Total</b>	<b>2,401</b>	<b>\$4,287.79</b>	<b>\$43,529.53</b>	<b>(\$518.87)</b>	<b>(\$6,082.65)</b>	<b>(\$73.95)</b>	<b>\$36,854.06</b>	<b>-</b>	<b>\$1,764.65</b>

### Sales Summary: 3/1/2023 to 3/31/2023

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Administration	2	-	\$5.60	-	-	-	\$5.60	-	\$0.40
Cart Rentals	745	-	\$8,908.00	-	-	(\$84.00)	\$8,824.00	-	\$2.56
Driving Range Fees	682	-	\$5,960.99	-	(\$162.02)	(\$9.34)	\$5,789.63	-	\$410.76
Event Services	1	-	\$5,000.00	-	(\$4,159.79)	-	\$840.21	-	\$70.89
Food & Beverage	1,971	\$656.93	\$10,538.01	(\$254.63)	(\$107.79)	(\$8.83)	\$10,166.76	-	\$856.93
Golf Rentals	43	-	\$719.00	-	-	(\$4.00)	\$715.00	-	\$51.34
Greens Fees	1,534	-	\$39,009.73	(\$828.79)	(\$2.00)	(\$228.71)	\$37,950.23	-	\$1,909.12
Membership Fees	116	-	\$4,460.00	-	(\$70.00)	(\$40.00)	\$4,350.00	-	-
Other	12	-	\$156.00	-	-	-	\$156.00	-	\$13.20
Retail - Hard Goods	527	\$2,778.59	\$15,716.46	-	(\$7,842.89)	-	\$7,873.57	-	\$522.86
Retail - Soft Goods	63	\$885.24	\$1,840.91	-	(\$53.94)	-	\$1,786.97	-	\$125.20
<b>Grand Total</b>	<b>5,696</b>	<b>\$4,320.76</b>	<b>\$92,314.70</b>	<b>(\$1,083.42)</b>	<b>(\$12,398.43)</b>	<b>(\$374.88)</b>	<b>\$78,457.97</b>	<b>-</b>	<b>\$3,963.26</b>

### Sales Summary: 4/1/2023 to 4/30/2023

Rollup Group Lvl 1	Quantity	COGS	Gross Sales	Promo Discounts	Other Discounts	Refunds	Net Sales	Fees	Sales Tax
Administration	2	-	\$5.60	-	-	-	\$5.60	-	\$0.40
Cart Rentals	2,073	-	\$23,954.00	-	(\$3.00)	(\$138.00)	\$23,813.00	-	\$18.56
Driving Range Fees	1,424	-	\$11,921.09	-	(\$344.92)	(\$14.94)	\$11,561.23	-	\$820.30
Event Services	4	-	\$10,645.53	-	(\$6,288.56)	-	\$4,356.97	-	\$367.61
Food & Beverage	5,838	\$2,770.36	\$31,535.74	(\$1,098.27)	(\$98.26)	(\$23.23)	\$30,315.98	-	\$2,545.32
Golf Rentals	132	-	\$4,654.00	-	(\$6.25)	(\$105.00)	\$4,542.75	-	\$331.24
Greens Fees	3,594	-	\$92,024.61	(\$1,154.36)	(\$24.92)	(\$192.90)	\$90,652.43	-	\$4,265.12
Membership Fees	92	-	\$3,515.00	-	(\$10.00)	-	\$3,505.00	-	-
Other	9	-	\$78.75	-	-	-	\$78.75	-	\$6.67
Retail - Hard Goods	1,136	\$5,884.28	\$28,461.76	-	(\$14,566.47)	(\$24.99)	\$13,870.30	-	\$990.32
Retail - Soft Goods	149	\$2,031.66	\$4,220.74	-	(\$77.70)	-	\$4,143.04	-	\$295.30
Tobacco	18	-	\$207.25	-	-	-	\$207.25	-	\$17.51
<b>Grand Total</b>	<b>14,471</b>	<b>\$10,686.30</b>	<b>\$211,224.07</b>	<b>(\$2,252.63)</b>	<b>(\$21,420.08)</b>	<b>(\$499.06)</b>	<b>\$187,052.30</b>	<b>-</b>	<b>\$9,658.35</b>

The following follow-up questions were raised about answers in the Q and A doc:

Question:

We noticed discrepancies in Greens fee revenue from question #16 and #17 (2022 golf revenue in question #16 and YOY Comparison chart in question #17)

Answer:

The YOY greens fee totals in Q and A question #17 appears to not have captured all rate types. Question #16 has the most accurate numbers.

Question:

We noticed that the Maintenance Budget (Page 6) does not include \$150,000 electric expense that Maintenance / Marketing Expenses does (Page 14)

- Is this electric expense for maintenance only, clubhouse, or both?
- If it is for maintenance, is there a reason all or some is not included in maintenance budget?

Answer:

Per the RFP, the electric expense and all other basic utilities will be paid by the City of Santa Fe and so was not included in the maintenance budget on page 6, part 1. The \$150,000 amount includes the entire property's use (restaurant, pro shop, maintenance, administration building, pump house).