**PROYECTO**

**DATE:** March 31, 2023

**TO:** Richard Brown, Director, Community Development

**FROM:** Daniel Hernandez, Managing Member, Proyecto

**SUBJECT:** Midtown Property Redevelopment

Sole Source Project Management

I, Daniel Hernandez, Founder and Managing Member of Proyecto LLC, hereby acknowledge that Proyecto is the only contractor source to conduct the management and advisory services, and ensure the completion, of the Scope of Work provided to me by the City of Santa Fe. Over several years with the Midtown redevelopment project, Proyecto has developed a deep understanding of the City’s goals, as well as the objectives of various Santa Fe communities. In addition, I have a distinguished career with a solid track record focused on similarly complex large scale redevelopment plans. Proyecto is uniquely positioned in the real estate project management and consulting industry to move the Midtown redevelopment forward from the Concept and Planning Phases to the Implementation Phases.

Sincerely,

Daniel Hernandez

PROYECTO, Managing Member

1665 Laurel Avenue

Solvang, CA 93463

**FEE PROPOSAL**The Fee for the Scope of Work will be billed by the Contractor monthly in the amount of $7,000/month for two (2) years, as follows:

* $7,000 Monthly Fee x 12-Months = $84,000 Annual Fee x two (2)-Years = $168,000