



City of Santa Fe, New Mexico

SOLE SOURCE REQUEST AND DETERMINATION FORM

This sole source request form **must** be submitted to the City of Santa, Purchasing Division for authorization, determination and processing by the Chief Procurement Officer (CPO).

Please ensure to complete this form in its entirety - () must be completed.*

*Date: 1/24/2023

*Prepared By: Kyle Morgan

*Title: Emergency Mgmt Specialist

*Vendor Name: SmartRayVision

*Address: 340 N Broadway St. Suite 355

*City: Green Bay

*State: WI

*Zip Code: 54303

*Description of Goods/Service to be procured: Portable X-Ray System for Explosive Ordinance Device Special Operations Team.

*Estimated Cost: \$71,375

Term of Contract: One (1) to Four (4) year from award 1

*Sole Source Request Justification Questions 1-3.

1. Explain the purpose/need of purchase. Ensure to include a thorough scope of work for the services, construction or items of tangible personal property (if this is an amendment request to an existing contract, attach current contract).

This purchase will be made utilizing State Homeland Security Grant Program (SHSGP) funding administered by the New Mexico Department of Homeland Security and Emergency Management (NM DHSEM), and has received approval by the City of Santa Fe Governing Body.

The City has invested heavily in upgrading its Law Enforcement Specialty Team capabilities in previous years, including other purchases made with SHSGP funding as approved by the Governing Body. The purchase of portable X-ray equipment is an essential upgrade undertaken by the Santa Fe Police Department's Emergency Ordinance Disposal (EOD) Team to maintain its FBI qualification and Type II status under the National Incident Management System (NIMS). X-ray capabilities are an invaluable tool for EOD to determine whether suspect packages pose a danger to the public.



City of Santa Fe, New Mexico



2. Provide a detailed explanation of the criteria developed and specified by the department as necessary to perform and/or fulfill the contract.

X

The contractor has affirmed sole source for the services, construction or items of tangible personal property (*Attach memo from vendor*). Provide documentation of due diligence for other possible vendors/contractors to provide the requested services/goods proved unsuccessful; or

Other: explanation of the reasons, qualifications, proprietary rights or unique capabilities (*unique and how this uniqueness is substantially related to the intended purpose of the contract*) of the prospective contractor that makes the prospective contractor *the one source* capable of providing the required professional service, service, construction or item(s) of tangible personal property. (Please do not state the source is the “best” source or the “least costly” source. Those factors do not justify a “sole source.”) *Unique and how this uniqueness is substantially related to the intended purpose of the contract.*

The SmartRay system is appropriate in size and design to integrate seamlessly with EOD team vehicles and existing investigatory devices and technology. Subject matter experts within the City’s EOD team have determined that this is the only device that provides this function that will work with existing equipment. This device was specifically identified in the City’s grant application, which was approved by both NM DHSEM, FEMA, and the City of Santa Fe governing body.

3. Explain why other similar professional services, services, construction or item(s) of tangible personal property *cannot* meet the intended purpose of the contract.

The SmartRay system is designed for portability, and has a unique operating system which allows Explosive Ordinance Disposal Team members to utilize minimal X-Ray radiation to capture images of items they may be examining to determine whether a threat or hazard exists to the public. This device is appropriate in size and weight for easy transportation in current Emergency Ordinance Disposal Team vehicles. This device was specifically identified in the City’s grant application, which has undergone thorough review and subsequent approval by the Governing Body, New Mexico Department of Homeland Security (NM DHSEM), and Federal Emergency Management Agency (FEMA).



City of Santa Fe, New Mexico



***Approvals:**

Based on the above facts, the City of Santa Fe Purchasing Officer has made the determination that the justification for a Sole Source procurement is in accordance with the State Procurement Code, Section 13-1-126 Sole source procurement., NMSA 1978 and shall be posted for a 30-day period prior to award.

Jan 25, 2023

Date

Purchasing Officer for the
City of Santa Fe

Pursuant to the State Procurement Code, Section 13-1-126 Sole source procurement., NMSA 1978, the 30-day posting period of the Notice of Intent to Award this Sole Source request was met and no obligation to the award to the above referenced contractor were received. *This Sole Source determination will be valid for a period of one (1) year from the date of the award.*

Date

Purchasing Officer for the
City of Santa Fe

***Required Attachments:**

****Letter from Contractor acknowledging they are the only source (on their business letterhead and signed by the head of business or financial operations),***

****Quote from sole source Contractor***

****Agenda Item to be presented to City Council if over \$60,000 for Professional Services and \$60,000 for Goods and Non-Professional Services***

SmartRayVision®
340 N. Broadway St. | Suite 355
Green Bay, WI 54303
800.757.0246
email: info@smartrayvision.com
website: www.smartrayvision.com



January 1, 2023

To Whom It May Concern:

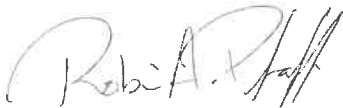
This letter has been written to confirm the SmartRayVision® X-Ray system is a sole source product. The hardware kit and application software are manufactured, sold and distributed exclusively by SharpLogixx, LLC.

SharpLogixx, LLC maintains all copyright privileges for their products and these products must be purchased directly from the company.

SharpLogixx, LLC warrants no other items or products are available for purchase that would serve the same purpose or function and there is only one price for the above-named product.

If you desire additional information, please contact me at (877) 638-3868 x19, or via email, rpfaff@sharplogixx.com.

Sincerely,



Robin A. Pfaff
President / Chief Operating Officer
SharpLogixx, LLC
Office: (877) 638-3868 x19
rpfaff@sharplogixx.com



Quote

#QT0011359

1/18/2023

Prepared by SharpLogixx, LLC

For

Blake Byford
Santa Fe Police Department
2515 Camino Entrada
Santa Fe NM 87507
505-955-5225
babyford@santafenm.gov

Expires: 4/18/2023

If you have questions regarding this quotation, contact:

Benjamin C Klein | Marketing and Sales Coordinator | 877-638-3868 ext. 33 | ben.klein@smartrayvision.com

Thank you for your business!

Quantity	Part #	Item	Rate	Amount
1	P1417V3X	SRV X1417® Extreme 3x: Complete Portable X-Ray System including 14"x17" HD Narrow Margin DR Imager, Mil-Grade Controller, Advanced Long Range Wireless Communications, Wired Communications, Accessories, and SmartRayVision EOD Software packed in a custom ruggedized shipping case. Includes 2-year system warranty and 1-year battery warranty	\$63,975.00	\$63,975.00
1	1111230	XR150 Golden Generator 20V X-RAY KIT 110V with (2) 20V Li-Ion Batteries, 110V Charger, Cable & Case	\$7,400.00	\$7,400.00
			Subtotal	\$71,375.00
			U.S. Ground Shipping Included	
			Total	\$71,375.00

Notes:

Berry Compliance = Yes
All components are Country of Origin = USA
Lead time = 6-8 Weeks
Terms = Net30
Shipping CONUS only

Purchase orders should be sent to:
SharpLogixx, LLC
Attn: Robin Pfaff
rpfaff@sharplogixx.com
340 North Broadway, Suite 355
Green Bay, WI 54303

SharpLogixx, LLC 340 North Broadway Street, Suite 355 Green Bay, WI 54303 877-638-3868



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