City of Santa Fe, New Mexico



DATE:

January 18, 2018

TO:

Shirley Rodriguez, Procurement

VIA:

Faustino Contreras, ITT Project Manager

FROM:

Lisa Martinez, Director

Land Use Department

SUBJECT:

Cortez Consulting and Expediting Exempt from Procurement

The Land Use Department is requesting your approval to allow Yolanda Cortez as the Principal of Cortez Consulting and Expediting to be exempt from procurement for the following reasons: The position of System Implementation Leader requires a unique leadership skillset in that this position must have an established rapport with staff to be consistently effective in the position. The position further requires someone who is uniquely familiar with the City of Santa Fe business processes. As Ms. Cortez worked for the City for 25 years, she is uniquely qualified and it is in the best interest of the City of Santa Fe to allow this exemption.

Thank you for your consideration in this matter.

City of Santa Fe, New Mexico



DATE:

January 11, 2018

TO:

Brian Snyder, City Manager

VIA:

Adam Johnson, Director

Finance Department

FROM:

Lisa Martinez, Director

Land Use Department

SUBJECT:

Yolanda Cortez PSA

The Land Use Department is requesting your approval of the attached Professional Services Agreement between the City of Santa Fe and Yolanda Cortez. The contract amount is not to exceed \$48,994.20 and will terminate on June 30, 2019. The contractor will be responsible for providing professional services to the City, specifically the Land Use Department for assistance with the implementation of the ERP system. Budget for this contract is available in 32142.510340.

Thank you for your consideration in this matter.

CITY OF SANTA FE PROFESSIONAL SERVICES AGREEMENT

THIS AGREEMENT is made and entered into by and between the City of Santa Fe (the "City") and Cortez Consulting and Expediting (the "Contractor"). The date of this Agreement shall be the date when it is executed by the City and the Contractor, whichever occurs last.

1. SCOPE OF SERVICES

The Contractor shall provide the following services for the City:

- A. Facilitates implementation of new software-technology to meet business process and customer service improvement objectives and goals
- B. Leads the City's preparation for and participation in vendor-led sessions for all functional areas
- C. Coordinates the capture and reporting of baseline and post-implementation performance metrics to measure the success of the new system;
- D. Reviews project documents and deliverables
- E. Identifies opportunities for policy, process, job and organizational design improvements;
- F. Assists with the review of testing and training materials

2. STANDARD OF PERFORMANCE LICENSES

- A. The Contractor represents that it possesses the experience and knowledge necessary to perform the services described under this Agreement.
- B. The Contractor agrees to obtain and maintain throughout the term of this Agreement, all applicable professional and business licenses required by law, for itself, its employees, agents, representatives and subcontractors.

3. **COMPENSATION**

A. The City shall pay to the Contractor in full payment for services

rendered, a sum not to exceed forty eight thousand nine hundred ninety four dollars and twenty cents \$48,994.20, excluding NMGRT New Mexico Gross Receipts Tax. Payment shall be made for services actually rendered at a rate of thirty one dollars and sixty five cents \$31.65 per hour.

- B. The Contractor shall be responsible for payment of gross receipts taxes levied by the State of New Mexico on the sums paid under this Agreement. The City will not reimburse the Contractor for payment of gross receipts taxes beyond the agreed upon hourly rate.
- C. Payment shall be made upon receipt, approval and acceptance by the City of detailed statements containing a report of services completed. Compensation shall be paid only for services actually performed and accepted by the City.

4. **APPROPRIATIONS**

The terms of this Agreement are contingent upon sufficient appropriations and authorization being made by the City for the performance of this Agreement. If sufficient appropriations and authorization are not made by the City, this Agreement shall terminate upon written notice being given by the City to the Contractor. The City's decision as to whether sufficient appropriations are available shall be accepted by the Contractor and shall be final.

5. **TERM AND EFFECTIVE DATE**

This Agreement shall be effective when signed by the City and the Contractor, whichever occurs last, and shall terminate on June 30, 2019 unless sooner pursuant to Article 6 below.

6. **TERMINATION**

- A. This Agreement may be terminated by the City and the Contractor upon 14 days written notice to the Contractor.
 - (1) The Contractor shall render a final report of the services performed up to the date of termination and shall turn over to the City original copies of all work product, research or papers prepared under this Agreement.

- (2) If compensation is not based upon hourly rates for services rendered, therefore the City shall pay the Contractor for the reasonable value of services satisfactorily performed through the date Contractor receives notice of such termination, and for which compensation has not already been paid.
- (3) If compensation is based upon hourly rates and expenses, Contractor shall be paid for services rendered and expenses incurred through the date Contractor receives notice of such termination.

7. <u>STATUS OF CONTRACTOR RESPONSIBILITY FOR PAYMENT OF EMPLOYEES AND SUBCONTRACTORS</u>

- A. The Contractor and its agents and employees are independent contractors performing professional services for the City and are not employees of the City. The Contractor, and its agents and employees, shall not accrue leave, retirement, insurance, bonding, use of City vehicles, or any other benefits afforded to employees of the City as a result of this Agreement.
- B. Contractor shall be solely responsible for payment of wages, salaries and benefits to any and all employees or subcontractors retained by Contractor in the performance of the services under this Agreement.
- C. The Contractor shall comply with City of Santa Fe Minimum Wage,
 Article 28-1 -SFCC 1987, as well as any subsequent changes to such article throughout the term of this Agreement.

8. **CONFIDENTIALITY**

Any confidential information provided to or developed by the Contractor in the performance of this Agreement shall be kept confidential and shall not be made available to any individual or organization by the Contractor without the prior written approval of the City.

9. **CONFLICT OF INTEREST**

The Contractor warrants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required under this Agreement. Contractor further agrees that in the performance of this Agreement no persons having any such interests shall be employed.

10. **ASSIGNMENT SUBCONTRACTING**

The Contractor shall not assign or transfer any rights, privileges, obligations or other interest under this Agreement, including any claims for money due, without the prior written consent of the City. The Contractor shall not subcontract any portion of the services to be performed under this Agreement without the prior written approval of the City.

11. RELEASE

The Contractor, upon acceptance of final payment of the amount due under this Agreement, releases the City, its officers and employees, from all liabilities, claims and obligations whatsoever arising from or under this Agreement. The Contractor agrees not to purport to bind the City to any obligation not assumed herein by the City unless the

Contractor has express written authority to do so, and then only within the strict limits of that authority.

12. **INSURANCE**

A. The Contractor, at its own cost and expense, shall carry and maintain in full force and effect during the term of this Agreement, comprehensive general liability insurance covering bodily injury and property damage liability, in a form and with an insurance company acceptable to the City, with limits of coverage in the maximum amount which the City could be held liable under the New Mexico Tort Claims Act for each person injured and for each accident resulting in damage to property. Such insurance shall provide that the City is named as an additional insured and that the City is notified no less than 30 days in advance of cancellation for any reason. The Contractor shall furnish the City with a copy of a Certificate of Insurance as a condition prior to performing services under this Agreement.

B. Contractor shall also obtain and maintain Workers' Compensation insurance, required by law, to provide coverage for Contractor's employees throughout the term of this Agreement. Contractor shall provide the City with evidence of its compliance with such requirement. Contractor shall maintain professional liability insurance throughout the term of this Agreement providing a minimum coverage in the amount required under the New Mexico Tort Claims Act. The Contractor shall furnish the City with proof of insurance of Contractors compliance with the provisions of this section as a condition prior to performing services under this Agreement.

13. **INDEMNIFICATION**

The Contractor shall indemnify, hold harmless and defend the City from all losses, damages, claims or judgments, including payments of all attorneys' fees and costs on account of any suit, judgment, execution, claim, action or demand whatsoever arising from Contractors performance under this Agreement as well as the performance of Contractor's employees, agents, representatives and subcontractors.

14. <u>NEW MEXICO TORT CLAIMS ACT</u>

Any liability incurred by the City of Santa Fe in connection with this

Agreement is subject to the immunities and limitations of the New Mexico Tort Claims Act, Section 41-4-1, et. seq. NMSA 1978, as amended. The City and its "public employees" as defined in the New Mexico Tort Claims Act, do not waive sovereign immunity, do not waive any defense and do not waive any limitation of liability pursuant to law. No provision in this Agreement modifies or waives any provision of the New Mexico Tort Claims Act.

15. THIRD PARTY BENEFICIARIES

By entering into this Agreement, the parties do not intend to create any right, title or interest in or for the benefit of any person other than the City and the Contractor. No person shall claim any right, title or interest under this Agreement or seek to enforce this Agreement as a

third patty beneficiary of this Agreement.

16. **RECORDS AND AUDIT**

The Contractor shall maintain, throughout the term of this Agreement and for a period of three years thereafter, detailed records that indicate the date, time and nature of services rendered. These records shall be subject to inspection by the City, the Department of Finance and Administration, and the State Auditor. The City shall have the right to audit the billing both before and after payment. Payment under this Agreement shall not foreclose the right of the City to recover excessive or illegal payments.

17. APPLICABLE LAW CHOICE OF LAW VENUE

Contractor shall abide by all applicable federal and state laws and regulations, and all ordinances, rules and regulations of the City of Santa Fe. In any action, suit or legal dispute arising from this Agreement, the Contractor agrees that the laws of the State of New Mexico shall govern. The parties agree that any action or suit arising from this Agreement shall be commenced in a federal or state court of competent jurisdiction in New Mexico. Any action or suit commenced in the courts of the State of New Mexico shall be brought in the First Judicial District Court.

18. **AMENDMENT**

This Agreement shall not be altered, changed or modified except by an amendment in writing executed by the parties hereto.

19. **SCOPE OF AGREEMENT**

This Agreement incorporates all the agreements, covenants, and understandings between the parties hereto concerning the services to be performed hereunder, and all such agreements, covenants and understandings have been merged into this Agreement. This Agreement expresses the entire Agreement and understanding between the parties with respect to said

services. No prior agreement or understanding, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

20. **NON-DISCRIMINATION**

During the term of this Agreement, Contractor shall not discriminate against any employee or applicant for an employment position to be used in the performance of services by Contractor hereunder, on the basis of ethnicity, race, age, religion, creed, color, national origin, ancestry, sex, gender, sexual orientation, physical or mental disability, medical condition, or citizenship status.

21. **SEVERABILITY**

In case any one or more of the provisions contained in this Agreement or any application thereof shall be invalid, illegal or unenforceable in any respect, the validity, legality, and enforceability of the remaining provisions contained herein and any other application thereof shall not in any way be affected or impaired thereby.

22. NOTICES

Any notices required to be given under this Agreement shall be in writing and served by personal delivery or by mail, postage prepaid, to the parties at the following addresses:

City of Santa Fe: Land Use Department 200 Lincoln Avenue PO Box 909 Santa Fe, NM 87504 Contractor: Yolanda Cortez PO Box 512 Santa Fe NM 87504

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the date of the signature by the required approval authorities below;

CITY OF SANTA FE:

CONTRACTOR:

BRIAN SNYDER, City Manager

YOLANDA CORTEZ

DATE: 01/22/2018

DATE: 1/23/18

CRS#_ 03367194000_____

City of Santa Fe Business

Registration # _18-00148386_____

ATTEST:

YOLANDA Y. VIGIL, CITY CLERK

APPROVED AS TO FORM:

KELLEY A. BRENNAN, CITY ATTORNEY

APPROVED:

ADAM JOHNSON

FINANCE DIRECTOR

Business Unit Line Item

32142.510340

Exhibit A Scope of Work

I. Purpose of the Agreement including goals and objectives:

The System Implementation Leader performs a variety of professional duties within the City to lead the functional implementation of new software-technology to meet business process and customer service improvement objectives and goals.

- Replace the current system, SunGard with Tyler Technologies Energov System
- Improve business process and service automation for the Land Use and Community Development Department.
- Achieve greater operational efficiencies

II. <u>Performance Measures:</u>

All Deliverables must be signed for and approved by three designated members of the City of Santa Fe project team which include the IT Project Manager, Business Sponsor and Executive Sponsor. The Project Deliverables approval packet must include; Contract item, Invoice, Purchase Order and the Deliverable.

III. <u>Activities.</u>

See Deliverable Descriptions

IV. Deliverables

The following sections describe the required tasks and subtasks to be performed by the Contractor for each Deliverable under the terms of this Agreement. The Contractor must perform each task and/or subtask, but is not limited to performing only the identified task or sub tasks in a given project area. The Parties hereby agree that the Deliverable(s) are the controlling items and that the Contractor's obligation is to perform and deliver the Deliverable as described in the following sections.

A. <u>Deliverable Number 1 - Supervision, Direction and Coordination and Coaching</u>

<u>Delive</u>	rable Nam	<u>1e</u>	<u>Due Date</u>	Compensation			
Supervisi Coordinatio	ion, Direct on and Coa		Throughout Project \$31.65 per hour includin				
Task Item	Sub Tasks	Descri	ption				
Supervision Received Provide Supervision	Sub 1	•	 contractor will work closely with the IT Project Mana Business Liaison to ensure successful task completion. Contractor will provide feedback to the Department D the quality of work products produced by the team me Contractor will direct the work of project team member involved in implementation projects or other project assignments. Contractor will coordinate the work of project team minvolved in implementation projects or other project assignments. 				

B. <u>Deliverable Number 2 – Vendor Liaison</u>

<u>Deliv</u>	erable Name	<u>e</u>	<u>Due Date</u>	Compensation			
Ven	dor Liaison		Throughout Project \$31.65 per hour including (
Task Item Sub Description Tasks							
Vendor Liaison	Sub 1	• () if	Technologies working product work diligently to provide Contractor will liaise with and Implementation consulsupport implementation and Contractor will monitor verseedback to the Department resolve vendor performance Contractor will lead the effective of the Contractor will lead the effective work work work will resolve the contractor will lead the effective work work work work will resolve the contractor will resolve the contractor will resolve work work work work work work work work	Tyler Technologies Project Manager stants to provide details needed to d project assignments. Indoor performance and provide st Director and work with Tyler to se issues. Fort to develop the statements of work ation of Energov to third party			

C. Deliverable Number 3 – Training

Deliv	erable Nam	<u>e</u>	<u>Due Date</u>	Compensation			
-	Training		Throughout Project	\$31.65 per hour including GRT			
Task Item	Sub Tasks	Descri					

Training	Sub 1	Contractor will participate in vendor led Fundamentals Training.
		 Contractor will provide feedback to vendor on training quality and performance.
1		 Contractor will provide oversight of employee trainings to ensure proper knowledge transfer to project team members.
		 Contractor will identify project team members who are in need of follow up or remedial training.
		 Contractor will provide oversight of training sessions to ensure project team members stay on topic and focused on the subject material.
		 Contractor will provide feedback to the Department Director on project team member's performance issues as related to training.
		 Contractor will review all training materials for completeness and accuracy and provide feedback to the Department Director and vendor training manager.

D. Deliverable Number 4 – Leadership and Implementation Support

<u>Deliv</u>	erable Nan	<u>1e</u>	<u>Due Date</u>	Compensation				
Impleme	ntation Su	oport	Throughout Project	\$31.65 per hour including GRT				
•		Descri	ption					
	in vendor-led sessions for a Contractor will identify Sul participate in project activit Contractor will review proj work with the IT Project M deliverables. Contractor will attend all p Contractor will facilitates b SMEs to result in document workflow for the project. Contractor will document at processes, rules and regulating Contractor will lead business	bject Matter Experts (SMEs) to ties; ect documents and deliverables and anager to validate vendor roject status meetings. usiness process discussions with ted decisions for configuration and and review "To Be" business						

E. Deliverable Number 5 – Go Live and Post Implementation Support

<u>Deliverable Name</u>	<u>Due Date</u>	Compensation

Go Live a		ort	Go Live and Post Go Live	• \$31.65 per hour including GRT				
Task Item	Sub Tasks	Description						
Go Live and Post Implementation Support	Sub 1	•	Contractor will provide Go Live support by providing oversight and leadership in identifying issues and work collaboratively towards resolution. Contractor will lead the effort to capture and report the baseline and post-implementation performance metrics to measure the success of the new system.					



City of Santa Fe Summary of Contracts, Agreements, & Amendments

Section to be completed by department for each contract or contract amendment

1	FOR: O	RIGINAL CONTI	RACT 🔽	or CONTR	ACT AMENDMEN	ТГ	SHINANCE DEPT
2	Name o	of Contractor Co	rtez Consulting	and Expediting	g		OF SANTAFE
3	Comple	te information red	quested				☐ Plus GRT
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		ermination Date:		luma			
		cirillation Date.	-	June	30, 2019		
	Γ	Approved	by Council	Date:			
	[w	or by City	Manager	Date:			
Cont	ract is for:	System Impler Project	mentation Lead	er Professiona	Services to Supp	ort the Tyler Ener	rgov
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4	History o	of Contract & An	nendments: (o	ption: attach sp	preadsheet if multi	ple amendments))
							Inclusive of GRT
	Amount	t \$ <u>48,994.20</u>	of original (Contract#		_Termination Da	te: 06/30/2019
		Reason:	System Imple	ementation Lea	der Professional S	Services to Suppo	ort the Tyler Energov Pr
	Amount	\$	amendmen	nt #		Termination Da	te:
		Reason:	-				
	Amount	\$	amendmen	t#		Termination Dat	te:
		Reason:					
	Amount	\$	amendmen	t#		Termination Dat	te:
		Reason:	***				
	Total of	Original Contract					



City of Santa Fe, New Mexico BUSINESS LICENSE

City Of Santa Fe PO BOX 909 Santa Fe NM, 87504

THIS BUSINESS IS IN COMPLIANCE WITH THE CITY OF SANTA FE LIVING WAGE ORDINACE, §28-1 SFCC 1987

Official Document Please Post

Business Name: CORTEZ CONSULTING & EXPEDITING

Location: 2405 SYCAMORE LOOP

ANNX2

Class: BUSINESS REGISTRATION - STANDARD

Comment:

Control Number: 0071305

License Number: <u>18-00148386</u>

Issue Date January 08, 2018

Expiration Date December 31, 2018

CORTEZ CONSULTING & EXPEDITING PO BOX 512

SANTA FE NM 87504

THIS IS NOT A CONSTRUCTION PERMIT OR SIGN PERMIT. APPROPRIATE PERMITS MUST BE OBTAINED FROM THE CITY OF SANTA FE BUILDING PERMIT DIVISION PRIOR TO COMMENCEMENT OF ANY CONSTRUCTION OR THE INSTALLATION OF ANY EXTERIOR SIGN,

THIS REGISTRATION/LICENSE IS NOT TRANSFERABLE TO OTHER BUSINESSES OR PREMISES.



CERTIFICATE OF LIABILITY INSURANCE

01/18/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PR	ODUCER				CONT	ACT James		Form		
Si	tateFarm James Armijo, State Fa	arm			NAME: James Armijo, State Farm PHONE PHONE State					
901 W Alameda					(A/C, No):					
					ADDRESS: James.amijo.jxii@stateiarm.com					
Santa Fe NM 87501						INSURER(S) AFFORDING COVERAGE				NAIC #
INS	SURED	INSURER A : State Farm Fire and Casualty Company 2				25143				
		INSURER B:								
	Cortez Consulting And Expediting Services LLC PO BOX 512					INSURER C:				
	FO BOX 512					ERD:				
	Santa Fe				INSUR	ERE:		•		
<u>_</u>				NM 87504	INSUR	ERF:				
_				E NUMBER:				REVISION NUMBER:		
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Ado	CRIPTION OF OPERATIONS / LOCATIONS / VEHICL litional Insured: City Of Santa Fe PO BOX 909 Santa Fe NM 87504	LES (A	CORD	101, Additional Remarks Scheduk	e, may be	attached if more	space is require	ed)		
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	City Of Santa Fe PO BOX 909					SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE				
	Santa Fe									



Daniel Mayfield Chair, Retiree Member Wayne Propst Executive Director P: (505) 476-9300 F: (505) 476-9401 Toll Free: 1 (800) 342-3422

INVESTED IN TOMORROW.

January 12, 2018

<u>Via Email to: Idmartinez@santafenm.gov</u>
Ms. Lisa D. Martinez, Land Use Department Director
City of Santa Fe
Santa Fe, New Mexico

Re: <u>Professional Services Agreement</u>,

City of Santa Fe / Ms. Yolanda J. Cortez

Contract Term: June 30, 2019

Dear Ms. Martinez:

I have reviewed the proposed Professional Services Agreement, which you emailed to PERA concerning the above-referenced matter. The Contract complies with PERA's requirements for rendering services as an independent contractor. PERA Rule 2.80.1100.40 NMAC. Under the terms of the Contract, Ms. Yolanda J. Cortez will provide services as an "independent contractor." As an independent contractor, the PERA Act's provision for the suspension of pension benefits for post-retirement employment with an affiliated public employer does not apply to Ms. Cortez.

PERA Rule 2.80.1100.40.B NMAC requires that all renewals, amendments or modifications of this contract must be submitted to PERA for evaluation fifteen (15) working days prior to the effective date. PERA will require a copy of the amended or modified agreement with approving signatures. If you have any questions about PERA's statutes and rules as they relate to Ms. Cortez' contract, please contact me at 476-9351.

Sincerely,

KAREN A. RISKU

Deputy General Counsel

KAR/acv

cc: Ms. Yolanda J. Cortez

P.O. Box 512

Santa Fe, New Mexico 87504

Karen a. Riskin