ITEM # 19-0655

# CITY OF SANTA FE AMENDMENT No. 4 TO PROFESSIONAL SERVICES AGREEMENT

AMENDMENT No. 4 (the "Amendment") to the CITY OF SANTA FE PROFESSIONAL SERVICES AGREEMENT, dated July 27, 2016 (the "Agreement"), between the City of Santa Fe (the "City") and Youthworks (the "Contractor"). The date of this Amendment shall be the date when it is executed by the City and the Contractor, whichever occurs last.

#### RECITALS

- A. Under the terms of the Agreement, Contractor has agreed to provide workforce development services to the City.
- B. Pursuant to Article 18 of the Agreement, and for good and valuable consideration, the receipt and sufficiency of which are acknowledged by the parties, the City and the Contractor agree as follows:

### 1. SCOPE OF WORK

Article 1 paragraph D, Section 3, 4 5 and 6 are amended and Article 1 paragraph D, Section 7 are removed so that article 1 paragraph D item 3, 4, 5 and 6 reads in its entirety as follows:

- D. <u>Deliverables</u>: Upon incremental completion of the services outlined in Article 1.B. above, the Contractor shall provide the following deliverables:
- (3) 50-60 total participants shall be engaged in the services provided through the WIP program throughout the program year.
- (4) 40-45 individuals (approximately 70%) shall successfully complete the WIP program in the course of the program year. Successful program completion is quantified

as between 204-360 hours of combined educational development, job and entrepreneurial training and direct apprenticeship placement.

- (5) 8-10 individuals (approximately 25%) of WIP participants shall be enrolled in at least one community college course or another career or skills oriented certification course within the timeframe of the placement or within the six month program follow-up period.
- (6) Up to 6-8 participants may attend WIP Future Entrepreneur Program's entrepreneurial courses as designed. Each enrollee shall receive knowledge and skills to understand simple, small business design and each shall be required to create and submit a business plan by the completion of the course.

### 2. <u>COMPENSATION</u>

Article 3 paragraph A, Section 1 and 2, is amended to increase by the sum of one hundred seventy thousand dollars (\$170,000), so that article 3 paragraph A, Section 1 and 2 reads as follows:

- A. The City shall pay to the Contractor a sum not to exceed seven hundred sixteen thousand six hundred ten dollars (\$716,610) inclusive of gross receipts taxes. Payment shall be made according to the following:
- (1) A sum of eighty five thousand dollars (\$85,000) for program management services and administrative and accounting costs. This payment shall be made incrementally by the City to Contractor on a bi-weekly basis over the course of twelve months.
- (2) A sum of eighty five thousand dollars (\$85,000) shall be made to the Contractor for direct expenses related to participants in the program. This includes, but is not limited to, wages, tuition, supportive services needs and supplies and contractual Entrepreneurial

Consulting fees, and seed funds for up to 5 participants to start small businesses. This shall be reimbursed with supporting documentation of actual expenses.

## 3. <u>TERM AND EFFECTIVE DATE.</u>

Article 5 of the Agreement is amended to extend the term of the Agreement, so that Article 5 reads in its entirety as follows:

- A. This Agreement shall be effective July 1, 2019, and terminate on June 30, 2020, unless sooner pursuant to Article 6 infra.
  - B. Option to Renew. This is the final Agreement renewal.

## 4. AGREEMENT IN FULL FORCE.

Except as specifically provided in this Amendment, Amendment No. 3, Amendment No. 2 and Amendment No. 1, the Agreement remains and shall remain in full force and effect, in accordance with its terms.

IN WITNESS WHEREOF, the parties have executed this Amendment No. 4 to the City of Santa Fe Professional Services Agreement as of the date set forth below.

CITY OF SANTA FE:

CONTRACTOR:

XOUTHWORKS

ALAN WEBBER, MAYOR

NAME & TITLE

DATE: D8/08/19

CRS # 02-471161-006

City of Santa Fe Business

Registration # 19 – 0091367

## ATTEST:

APPROVED AS TO FORM:

ERIN K. MCSHERRY, CITY ATTORNEY

APPROVED:

<u>22116.510340</u>

BUSINESS UNIT/LINE ITEM