

**CITY OF SANTA FE
GENERAL SERVICES CONTRACT**

THIS AGREEMENT is made and entered into by and between the City of Santa Fe, herein after referred to as the "City", and **CamNet Inc.** herein after referred to as the "Contractor."

IT IS MUTUALLY AGREED BETWEEN THE PARTIES:

1. **Definitions**

A. "Products and Services Schedule" refers to the complete list of products and services offered under this Agreement and the price for each. Product and service descriptions may be amended with the prior approval of the Agreement Administrator. New products and services shall not be added to the Products and Services Schedule.

B. "Business Hours" means 8:00 a.m. to 5:00 p.m. Mountain Time.

C. "You" and "your" refers to (**CamNet Inc.**). "We," "us" or "our" refers to the City and whose accounts are created under this Agreement.

2. **Scope of Work**

A. The Contractor shall perform the following work: Security Camera and Security Access Control install for Fire Station 1, 4, and 5 as prescribed in Exhibit A Exhibit B and Exhibit C attached hereto and incorporated herein.

3. **Compensation**

The City shall pay to the Contractor based upon fixed prices described in the exhibits attached.

Exhibit A: Fire Station 1 Total \$99,699.80

Exhibit B: Fire Station 4 Total \$72,652.97

Exhibit C: Fire Station 5 Total \$74,460.87

The total compensation under this Agreement shall not exceed \$246,813.64, including New Mexico gross receipts tax.

4. **Payment Provisions**

All payments under this Agreement are subject to the following provisions.

- A. Acceptance - In accordance with Section 13-1-158 NMSA 1978, the City shall determine if the product or services provided meet specifications. Until the products or services have been accepted in writing by the City, the City shall not pay for any products or services. Unless otherwise agreed upon between the City and the Contractor, within thirty (30) days from the date the City receives written notice from the Contractor that payment is requested for services or within thirty (30) days from the receipt of products, the City shall issue a written certification (by letter or email) of complete or partial acceptance or rejection of the products or services. Unless the City gives notice of rejection within the specified time period, the products or services will be deemed to have been accepted.

- B. Payment of Invoice - Upon acceptance that the products or services have been received and accepted, payment shall be tendered to the Contractor within thirty (30) days after the date of invoice. After the thirtieth day from the date that written certification of acceptance is issued, late payment charges shall be paid on the unpaid balance due on the contract to the Contractor at the rate of 1.5 % per month. Contractor may submit invoices for payment no more frequently than monthly. Payment will be made to the Contractor's designated mailing address. Payment on each invoice shall be due within 30 days from the date of the acceptance of the invoice. The City agrees to pay in full the balance shown on each account's statement, by the due date shown on said statement.

5. **Term**

THIS AGREEMENT SHALL NOT BECOME EFFECTIVE UNTIL APPROVED IN WRITING BY THE CITY. This Agreement shall begin on date approved by the City, and end on **twelve (12) months from the date of signing**. The City reserves the right to renew the contract on an annual basis by mutual Agreement not exceed a total of four years in accordance with NMSA 1978, §§ 13-1-150 through 152.

6. **Default and Force Majeure**

The City reserves the right to cancel all or any part of any orders placed under this contract without cost to the City, if the Contractor fails to meet the provisions of this contract and, except as otherwise provided herein, to hold the Contractor liable for any excess cost occasioned by the City due to the Contractor's default. The Contractor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Contractor; such causes include, but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of sub-contractors due to any of the above, unless the City shall determine that the supplies or services

to be furnished by the sub-contractor were obtainable from other sources in sufficient time to permit the Contractor to meet the required delivery scheduled. The rights and remedies of the City provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this contract.

7. **Termination**

A. **Grounds.** The City may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the City's uncured, material breach of this Agreement.

B. **Notice; City Opportunity to Cure.**

1) Except as otherwise provided in Paragraphs 7.A and 17, the City shall give Contractor written notice of termination at least thirty (30) days prior to the intended date of termination.

2) Contractor shall give City written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the City's material breaches of this Agreement upon which the termination is based and (ii) state what the City must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the City does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the City does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach.

3) Notwithstanding the foregoing, this Agreement may be terminated immediately upon written notice to the Contractor (i) if the Contractor becomes unable to perform the services contracted for, as determined by the City; (ii) if, during the term of this Agreement, the Contractor is suspended or debarred by the City; or (iii) the Agreement is terminated pursuant to Paragraph 17, "Appropriations", of this Agreement.

C. **Liability.** Except as otherwise expressly allowed or provided under this Agreement, the City's sole liability upon termination shall be to pay for acceptable work performed prior to the Contractor's receipt or issuance of a notice of termination; **provided, however,** that a notice of termination shall not nullify or otherwise affect either party's liability for pre-termination defaults under or breaches of this Agreement. The Contractor shall submit an invoice for such work within thirty (30) days of receiving or sending the notice of termination. **THIS PROVISION IS NOT EXCLUSIVE AND DOES NOT WAIVE THE CITY'S OTHER LEGAL RIGHTS AND REMEDIES CAUSED BY THE CONTRACTOR'S DEFAULT/BREACH OF THIS AGREEMENT.**

8. **Amendment**

A. This Agreement shall not be altered, changed or amended except by instrument in writing executed by the parties hereto and all other required signatories.

B. If the City proposes an amendment to the Agreement to unilaterally reduce funding due to budget or other considerations, the Contractor shall, within thirty (30) days of receipt of the proposed Amendment, have the option to terminate the Agreement, pursuant to the termination provisions as set forth in Paragraph 7 herein, or to agree to the reduced funding.

9. **Status of Contractor**

The Contractor, and Contractor's agents and employees, are independent Contractors for the City and are not employees of the City. The Contractor, and Contractor's agents and employees, shall not accrue leave, retirement, insurance, bonding, use of City vehicles, or any other benefits afforded to employees of the City as a result of this Agreement. The Contractor acknowledges that all sums received hereunder are personally reportable by the Contractor for income tax purposes, including without limitation, self-employment tax and business income tax. The Contractor agrees not to purport to bind the City unless the Contractor has written authority to do so, and then only within the strict limits of that authority.

10. **Assignment**

The Contractor shall not assign or transfer any interest in this Agreement or assign any claims for money due or to become due under this Agreement without the prior written approval of the City.

11. **Subcontracting**

The Contractor shall not subcontract any portion of the services to be performed under this Agreement without the prior written approval of the City. No such subcontract shall relieve the primary Contractor from its obligations and liabilities under this Agreement, nor shall any subcontract obligate direct payment from the City.

12. **Non-Collusion**

In signing this Agreement, the Contractor/Contractor certifies the Contractor/Contractor has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the City.

13. **Inspection of Plant**

The City may inspect, at any reasonable time during Contractor's regular business hours and upon prior written notice, the Contractor's plant or place of business, or any subcontractor's plant or place of business, which is related to the performance of this contract.

14. **Commercial Warranty**

The Contractor agrees that the tangible personal property or services furnished under this Agreement shall be covered by the most favorable commercial warranties the Contractor gives to any customer for such tangible personal property or services, and that the rights and remedies provided herein shall extend to the City and are in addition to and do not limit any rights afforded to the City by any other clause of this order. Contractor agrees not to disclaim warranties of fitness for a particular purpose or merchantability.

15. **Condition of Proposed Items**

Where tangible personal property is a part of this Agreement, all proposed items are to be NEW and of most current production, unless otherwise specified.

16. **Records and Audit**

During the term of this Agreement and for three years thereafter, the Contractor shall maintain detailed records pertaining to the services rendered and products delivered. These records shall be subject to inspection by the City, the State Auditor and other appropriate state and federal authorities. The City shall have the right to audit billings both before and after payment. Payment under this Agreement shall not foreclose the right of the City to recover excessive or illegal payments.

17. **Appropriations**

The terms of this Agreement, and any orders placed under it, are contingent upon sufficient appropriations and authorization being made by the City Council for the performance of this Agreement. If sufficient appropriations and authorization are not made by the legislature, this Agreement, and any orders placed under it, shall terminate upon written notice being given by the City to the Contractor. The City's decision as to whether sufficient appropriations are available shall be accepted by the Contractor and shall be final. If the City proposes an amendment to the Agreement to unilaterally reduce funding, the Contractor shall have the option to terminate the Agreement or to agree to the reduced funding, within thirty (30) days of receipt of the proposed amendment.

18. **Release**

The Contractor, upon final payment of the amount due under this Agreement, releases the City, its officers and employees, from all liabilities, claims and obligations whatsoever arising from or under this Agreement. The Contractor agrees not to purport to bind the City, unless the Contractor has express written authority to do so, and then only within the strict limits of that authority.

19. **Confidentiality**

Any confidential information provided to or developed by the Contractor in the performance of this Agreement shall be kept confidential and shall not be made available to any individual or organization by the Contractor without prior written approval by the City.

20. **Conflict of Interest**

A. The Contractor represents and warrants that it presently has no interest and, during the term of this Agreement, shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance or services required under the

Agreement. The Contractor shall comply with any applicable provisions of the New Mexico Governmental Conduct Act and the New Mexico Financial Disclosures Act.

B. The Contractor further represents and warrants that it has complied with, and, during the term of this Agreement, will continue to comply with, and that this Agreement complies with all applicable provisions of the Governmental Conduct Act, Chapter 10, Article 16 NMSA 1978.

C. Contractor's representations and warranties in Paragraphs A and B of this Paragraph are material representations of fact upon which the City relied when this Agreement was entered into by the parties. Contractor shall provide immediate written notice to the City if, at any time during the term of this Agreement, Contractor learns that Contractor's representations and warranties in Paragraphs A and B of this Paragraph 20 were erroneous on the effective date of this Agreement or have become erroneous by reason of new or changed circumstances. If it is later determined that Contractor's representations and warranties in Paragraphs A and B of this Paragraph 20 were erroneous on the effective date of this Agreement or have become erroneous by reason of new or changed circumstances, in addition to other remedies available to the City and notwithstanding anything in the Agreement to the contrary, the City may immediately terminate the Agreement.

D. All terms defined in the Governmental Conduct Act have the same meaning in this section.

21. **Approval of Contractor Representative(s)**

The City reserves the right to require a change in Contractor representative(s) if the assigned representative(s) are not, in the opinion of the City, adequately serving the needs of the City.

22. **Scope of Agreement; Merger**

This Agreement incorporates all the agreements, covenants, and understandings between the parties hereto concerning the subject matter hereof, and all such covenants, agreements and understandings have been merged into this written Agreement. No prior agreements or understandings, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

23. **Notice**

The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

24. **Equal Opportunity Compliance**

The Contractor agrees to abide by all federal and state laws, and local Ordinances,

pertaining to equal employment opportunity. In accordance with all such laws, rules, and regulations, the Contractor agrees to assure that no person in the United States shall on the grounds of race, religion, color, national origin, ancestry, sex, age, physical or mental handicap, or serious medical condition, spousal affiliation, sexual orientation or gender identity, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity performed under this Agreement. If Contractor is found not to be in compliance with these requirements during the life of this Agreement, Contractor agrees to take appropriate steps to correct these deficiencies.

25. **Indemnification**

The Contractor shall hold the City and its employees harmless and shall indemnify the City and its employees against any and all claims, suits, actions, liabilities and costs of any kind, including attorney's fees for personal injury or damage to property arising from the acts or omissions of the Contractor, its agents, officers, employees or subcontractors. The Contractor shall not be liable for any injury or damage as a result of any negligent act or omission committed by the City, its officers or employees.

26. **New Mexico Tort Claims Act**

Any liability incurred by the City of Santa Fe in connection with this Agreement is subject to the immunities and limitations of the New Mexico Tort Claims Act, Section 41-4-1, et. seq. NMSA 1978, as amended. The City and its "public employees" as defined in the New Mexico Tort Claims Act, do not waive sovereign immunity, do not waive any defense and do not waive any limitation of liability pursuant to law. No provision in this Agreement modifies or waives any provision of the New Mexico Tort Claims Act.

27. **Applicable Law**

The laws of the State of New Mexico shall govern this Agreement, without giving effect to its choice of law provisions. Venue shall be proper only in a New Mexico court of competent jurisdiction in accordance with NMSA 1978, § 38-3-2. By execution of this Agreement, Contractor acknowledges and agrees to the jurisdiction of the courts of the State of New Mexico over any and all lawsuits arising under or out of any term of this Agreement.

28. **Limitation of Liability**

The Contractor's liability to the City, for any cause whatsoever shall be limited to the purchase price paid to the Contractor for the products and services that are the subject of the City's claim. The foregoing limitation does not apply to paragraph 25 of this Agreement or to damages resulting from personal injury caused by the Contractor's negligence.

29. **Incorporation by Reference and Precedence**

If this Agreement has been procured pursuant to a request for proposals, this Agreement is derived from (1) the request for proposal, (including any written clarifications to the request

for proposals and any City response to questions); (2) the Contractor's best and final offer; and (3) the Contractor's response to the request for proposals.

In the event of a dispute under this Agreement, applicable documents will be referred to for the purpose of clarification or for additional detail in the following order of precedence: (1) amendments to the Agreement in reverse chronological order; (2) the Agreement, including the scope of work and all terms and conditions thereof; (3) the request for proposals, including attachments thereto and written responses to questions and written clarifications; (4) the Contractor's best and final offer if such has been made and accepted by the City; and (5) the Contractor's response to the request for proposals.

30. **Workers' Compensation**

The Contractor agrees to comply with state laws and rules applicable to workers' compensation benefits for its employees. If the Contractor fails to comply with the Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the City.

31. **Inspection**

If this contract is for the purchase of tangible personal property (goods), final inspection and acceptance shall be made at Destination. Tangible personal property rejected at Destination for non-conformance to specifications shall be removed at Contractor's risk and expense promptly after notice of rejection and shall not be allowable as billable items for payment.

32. **Inspection of Services**

If this contract is for the purchase of services, the following terms shall apply.

A. Services, as used in this Article, include services performed, workmanship, and material furnished or utilized in the performance of services.

B. The Contractor shall provide and maintain an inspection system acceptable to the City covering the services under this Agreement. Complete records of all inspection work performed by the Contractor shall be maintained and made available to the City and for as long thereafter as the Agreement requires. The City has the right to inspect and test all services contemplated under this Agreement to the extent practicable at all times and places during the term of the Agreement. The City shall perform inspections and tests in a manner that will not unduly delay or interfere with Contractor's performance.

C. If the City performs inspections or tests on the premises of the Contractor or a subcontractor, the Contractor shall furnish, and shall require subcontractors to furnish, at no increase in contract price, all reasonable facilities and assistance for the safe and convenient performance of such inspections or tests.

D. If any part of the services do not conform with the requirements of this Agreement, the City may require the Contractor to re-perform the services in conformity with the requirements of this Agreement at no increase in contract amount. When the defects in services cannot be corrected by re-performance, the City may:

(1) require the Contractor to take necessary action(s) to ensure that future performance conforms to the requirements of this Agreement; and
(2) reduce the contract price to reflect the reduced value of the services performed.

E. If the Contractor fails to promptly re-perform the services or to take the necessary action(s) to ensure future performance in conformity with the requirements of this Agreement, the City may:

(1) by contract or otherwise, perform the services and charge to the Contractor any cost incurred by the City that is directly related to the performance of such service; or
(2) terminate the contract for default.

33. **Insurance**

If the services contemplated under this Agreement will be performed on or in City facilities or property, Contractor shall maintain in force during the entire term of this Agreement, the following insurance coverage(s), naming the City as additional insured.

A. Commercial General Liability insurance shall be written on an occurrence basis and be as broad as ISO Form CG 00 01 with limits not less than \$2,000,000 per occurrence and \$2,000,000 in the aggregate for claims against bodily injury, personal and advertising injury, and property damage. Said policy shall include broad form Contractual Liability coverage and be endorsed to name the City of Santa Fe their officials, officers, employees, and agents as additional insureds.

B. Business Automobile Liability insurance for all owned, non-owned automobiles, with a combined single limit not less than \$1,000,000 per accident.

C. Broader Coverage and Limits. The insurance requirements under this Agreement shall be the greater of (1) the minimum coverage and limits specified in this Agreement, or (2) the broader coverage and maximum limits of coverage of any insurance policy or proceeds available to the Named Insured. It is agreed that these insurance requirements shall not in any way act to reduce coverage that is broader or that includes higher limits than the minimums required herein. No representation is made that the minimum insurance requirements of this Agreement are sufficient to cover the obligations of Contractor hereunder.

D. Contractor shall maintain the above insurance for the term of this Agreement and name the City as an additional insured and provide for 30 days cancellation notice on any Certificate of Insurance form furnished by Contractor. Such certificate shall also specifically state the coverage provided under the policy is primary over any other valid and collectible insurance and provide a waiver of subrogation.

34. **Impracticality of Performance**

A party shall be excused from performance under this Agreement for any period that the party is prevented from performing as a result of an act of God, strike, war, civil disturbance, epidemic, or court order, provided that the party has prudently and promptly acted to take any

and all steps that are within the party's control to ensure performance. Subject to this provision, such non-performance shall not be deemed a default or a ground for termination.

35. **Invalid Term or Condition**

If any term or condition of this Agreement shall be held invalid or unenforceable, the remainder of this Agreement shall not be affected and shall be valid and enforceable.

36. **Enforcement of Agreement**

A party's failure to require strict performance of any provision of this Agreement shall not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision. No waiver by a party of any of its rights under this Agreement shall be effective unless express and in writing, and no effective waiver by a party of any of its rights shall be effective to waive any other rights.

37. **Patent, Copyright and Trade Secret Indemnification**

A. The Contractor shall defend, at its own expense, the City against any claim that any product or service provided under this Agreement infringes any patent, copyright or trademark in the United States or Puerto Rico, and shall pay all costs, damages and attorneys' fees that a court finally awards as a result of any such claim. In addition, if any third party obtains a judgment against the City based upon Contractor's trade secret infringement relating to any product or services provided under this Agreement, the Contractor agrees to reimburse the City for all costs, attorneys' fees and amount of the judgment. To qualify for such defense and or payment, the City shall:

- 1) give the Contractor prompt written notice within 48 hours of any claim;
- 2) allow the Contractor to control the defense of settlement of the claim; and
- 3) cooperate with the Contractor in a reasonable way to facilitate the defense or settlement of the claim.

B. If any product or service becomes, or in the Contractor's opinion is likely to become the subject of a claim of infringement, the Contractor shall at its option and expense:

- 1) provide the City the right to continue using the product or service and fully indemnify the City against all claims that may arise out of the City's use of the product or service;
 - 2) replace or modify the product or service so that it becomes non-infringing;
- or,
- 3) accept the return of the product or service and refund an amount equal to the value of the returned product or service, less the unpaid portion of the purchase price and any other amounts, which are due to the Contractor. The Contractor's obligation will be void as to any product or service modified by the City to the extent such modification is the cause of the claim.

38. **Survival**

The Agreement paragraphs titled "Patent, Copyright, Trademark, and Trade Secret

Indemnification; Indemnification; and Limit of Liability” shall survive the expiration of this Agreement. Software licenses, leases, maintenance and any other unexpired Agreements that were entered into under the terms and conditions of this Agreement shall survive this Agreement.

39. **Disclosure Regarding Responsibility**

A. Any prospective Contractor and any of its Principals who enter into a contract greater than sixty thousand dollars (\$60,000.00) with any City for professional services, tangible personal property, services or construction agrees to disclose whether the Contractor, or any principal of the Contractor’s company is presently debarred, suspended, proposed for debarment, or declared ineligible for award of contract by any federal entity, state agency or local public body.

B. Principal, for the purpose of this disclosure, means an officer, director, owner, partner, or a person having primary management or supervisory responsibilities within a business entity or related entities.

C. The Contractor shall provide immediate written notice to the City if, at any time during the term of this Agreement, the Contractor learns that the Contractor’s disclosure was at any time erroneous or became erroneous by reason of changed circumstances.

D. A disclosure that any of the items in this requirement exist will not necessarily result in termination of this Agreement. However, the disclosure will be considered in the determination of the Contractor’s responsibility and ability to perform under this Agreement. Failure of the Contractor to furnish a disclosure or provide additional information as requested will be grounds for immediate termination of this Agreement pursuant to the conditions set forth in Paragraph 7 of this Agreement.

E. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the disclosure required by this document. The knowledge and information of a Contractor is not required to exceed that which is the normally possessed by a prudent person in the ordinary course of business dealings.

F. The disclosure requirement provided is a material representation of fact upon which reliance was placed when making an award and is a continuing material representation of the facts during the term of this Agreement. If during the performance of the contract, the Contractor is indicted for or otherwise criminally or civilly charged by any government entity (federal, state or local) with commission of any offenses named in this document the Contractor must provide immediate written notice to the City. If it is later determined that the Contractor knowingly rendered an erroneous disclosure, in addition to other remedies available to the Government, the City may terminate the involved contract for cause. Still further the City may suspend or debar the Contractor from eligibility for future solicitations until such time as the matter is resolved to the satisfaction of the City.

40. **Suspension, Delay or Interruption of Work**

The City may, without cause, order the Contractor, in writing, to suspend, delay or interrupt the work in whole or in part for such period of time as the City may determine. The contract sum and contract time shall be adjusted for increases in cost and/or time associated with Contractor's compliance therewith. Upon receipt of such notice, Contractor shall leave the jobsite and any equipment in a safe condition prior to departing. Contractor must assert rights to additional compensation within thirty (30) days after suspension of work is lifted and return to work is authorized. Any compensation requested for which entitlement is granted and the contract sum adjusted, shall have profit included (for work completed) and for cost only (not profit) for Contractor costs incurred directly tied to the suspension itself and not otherwise covered by Contract remedy. Any change in Total Compensation must be reflected in an Amendment executed pursuant to Section 8 of this Agreement.

41. **Notification**

Either party may give written notice to the other party in accordance with the terms of this Paragraph. Any written notice required or permitted to be given hereunder shall be deemed to have been given on the date of delivery if delivered by personal service or hand delivery or three (3) business days after being mailed.

To the City: ITT DIRECTOR

1600 St Michaels Dr. Building24

Santa Fe, NM 87501

To the Contractor: CAMNET INC

5501 Eagle Rock Ave NE Ste E1

Albuquerque. NM 87113

Either party may change its representative or address above by written notice to the other in accordance with the terms of this Paragraph. The carrier for mail delivery and notices shall be the agent of the sender.

To the Contractor: CAMNET INC

5501 Eagle Rock Ave NE Ste E1

Albuquerque. NM 87113

42. **Succession**

This Agreement shall extend to and be binding upon the successors and assigns of the parties.

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the date of the signature by the required approval authorities below.

CITY OF SANTA FE:

CONTRACTOR:
CAMNET INC

AW

ALAN WEBBER, MAYOR

DATE: Apr 17, 2023

Angela U Garcia
NAME

Technical Sales Account Manager
TITLE

DATE: 03-08-2023

CRS# 02-378898-00-4

Registration # 228513

ATTEST:

Kristine Mihelcic

KRISTINE BUSTOS MIHELICIC, CITY CLERK
GB MTG 04/12/2023

CITY ATTORNEY'S OFFICE:

Marcos Martinez

Marcos Martinez (Mar 6, 2023 08:17 MST)

SENIOR ASSISTANT CITY ATTORNEY

APPROVED FOR FINANCES:

Emily K. Oster

Emily K. Oster (Apr 17, 2023 16:44 MDT)

EMILY OSTER, FINANCE DIRECTOR

ITT INFRA Data Processing 6203650.572800 Att
Org.Name/Org.# _{Att}




City of Santa Fe, New Mexico

Memorandum



DATE: March 8, 2023

TO: Governing Body
Finance Committee
Quality of Life Committee

VIA: John Blair, City Manager
Emily Oster, Finance Department Director
Travis Leyda-Dutton, Chief Procurement Officer
Manuel Gonzales; ITT Director 
Manuel Gonzales (Mar 8, 2023 12:22 MST)

FROM: David C. Tapia; ITT Procurement Coordinator

ITEM AND ISSUE:

ITT Request for the Approval of General Services Agreement in the Total Amount of \$246,813.64 for Security Camera and Door Access Fire stations 1, 4, and 5 Phase 1; Camnet Inc.:(Manuel Gonzales, mmgonzales@santafenm.gov and 1-505-955-5576 and Joseph Abeyta; jmabeyta@santafenm.gov; 1-505-955-5518)

BACKGROUND AND SUMMARY:

Camnet will be providing and installing necessary Security Cameras, Security Door Access Controls, and Rack Upgrades for Fire Station 1, Fire Station 4, and Fire Station 5. The following work will be provided:

1. Replace all existing network cables to accommodate Fire Station security cameras and access control system upgrades for CoSF Fire Stations #1, #4 and #5
2. Install or replace all cable, patch panels, conduits, patch cable terminations
3. Install new racks to expand and replace existing network/cable infrastructure in Fire Station #1 and #5
4. Demo all non-working network cables in Fire station buildings
5. Provide drawings and test results of all work

PROCUREMENT METHOD:

The procurement method is the NM Statewide Price Agreement (SWPA) #00-0000-19-00074 which expires on March 11, 2024.

CONTRACT NUMBER:

The FY20 Munis contract number is 3203949.

FUNDING SOURCE:

The funding source is:

Fund Name/Number: Services of Other Dept/620

Munis Org Name/Number: ITT Infrastructure/6203650

Munis Object Name/Number: Data Processing Equipment/572800

ACTION REQUESTED:

ITT respectfully requests your review and approval.



CITY OF SANTA FE PROCUREMENT CHECKLIST

Contractor Name: Camnet Inc.

Procurement Title: Phase 1 Fire Stations 1, 4, and 5 Security Camera and Door Access Install

Procurement Method: State Price Agreement Cooperative Sole Source Other

Exempt Request For Proposal (RFP) Invitation To Bid (ITB) Contract under 60K Contract over 60K

Department Requesting ITT Staff Name David C. Tapi

Procurement Requirements:


A procurement file shall be maintained for all contracts, regardless of the method of procurement. The procurement file shall contain the basis on which the award is made, all submitted bids, all evaluation materials, score sheets, quotations and all other documentation related to or prepared in conjunction with evaluation, negotiation, and the award process. The procurement shall contain a written determination from the Requesting Department, signed by the purchasing officer, setting forth the reasoning for the contract award decision before submitting to the Committees.


REQUIRED DOCUMENTS FOR APPROVAL BY PURCHASING*

YES N/A

- Approved Procurement Checklist (by Purchasing)
- Memo addressed to City Manager (under 60K) Committees/City Council (over 60K)
- State Price Agreement
- RFP
- Evaluation Committee Report
- ITB
- Bib Tab
- Quotes (3 valid current quotes)
- Cooperative Agreement
- Sole Source Request and Determination Form
- Contractors Exempt Letter
- Purchasing Officers approval for exempt procurement
- BAR
- FIR
- Executed Contract, Agreement or Amendment
- Current Business Registration and CRS numbers on contract or agreement
- Summary of Contracts and Agreements form
- Certificate of Insurance
- All documentation presented to Committees
- Other:

David C. Tapia Procurement Coordinator March 8, 2023

Department Rep Printed Name (attesting that all information included)	Title	Date
	Contracts Supervisor	Mar 13, 2023

Purchasing Officer (attesting that all information is reviewed)	Title	Date
	ITT Director	Mar 13, 2023

ITT Representative (attesting that all information is reviewed)	Title	Date

Include all other substantive documents and records of communication that pertain to the procurement and contract.

Manuel Gonzales (Mar 13, 2023 09:59 MDT)



City of Santa Fe

Real Estate Summary of Contracts, Agreements, Amendments & Leases

Section to be completed by department

1. Munis Contract # 3203949

Contractor: Camnet Inc.

Description: Camnet will be providing and installing necessary Security Cameras, Security Door Access Controls, and Rack Upgrades for Fire Station 1, Fire Station 4, and Fire Station 5.

Contract Agreement Lease / Rent Amendment

Term Start Date: April 1, 2023 Term End Date: 04/01/2024

Approved by Council Date: _____

Contract / Lease: Contract

Amendment # _____ to the Original Contract / Lease # _____

Increase/(Decrease) Amount \$ _____

Extend Termination Date to: _____

Approved by Council Date: _____

Amendment is for:

2. **HISTORY** of Contract, Amendments & Lease / Rent - Please Elaborate (option: attach spreadsheet if multiple amendments)

3. Procurement History: Statewide Price Agreement 00-000-19-00074 EXP: 03/11/2024

[Signature] Mar 13, 2023
Purchasing Officer Review: _____ Date: _____

Comment & Exceptions: one year agreement

4. Funding Source: ITT INFRA DATA PROCESSING Org / Object: 6203650.572800

[Signature] Mar 10, 2023
Budget Officer Approval: _____ Date: _____

Comment & Exceptions: _____

Staff Contact who completed this form: David C. Tapia Phone # 505-955-5523

Email: dctapia@santafenm.gov

To be recorded by City Clerk:

Clerk # _____

Date of Execution: _____

[Signature]
Manuel González (Mar 13, 2023 09:59 MDT)

ITT Director _____ Mar 13, 2023

ITT Representative (attesting that all information is reviewed) _____ Title _____ Date _____



CAMNINC-01

LJOHNSON

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

3/1/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER: Berger Briggs Insurance & Risk Solutions, Inc. An ISU Network Member
CONTACT NAME: Jeannie Martinez
INSURER(S) AFFORDING COVERAGE: Continental Casualty Company, Continental Insurance Co, American Casualty Company of Reading Pennsylvania

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Table with columns: INSR LTR, TYPE OF INSURANCE, ADDL INSD, SUBR WVD, POLICY NUMBER, POLICY EFF (MM/DD/YYYY), POLICY EXP (MM/DD/YYYY), LIMITS. Rows include Commercial General Liability, Automobile Liability, Umbrella Liability, Workers Compensation, and Prof/E&O Technology.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

Certificate holder: City of Santa Fe, 2651 Siringo Road, Santa Fe, NM 87504. Cancellation notice: SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.



City of Santa Fe
Treasury Department
200 Lincoln Ave.
Santa Fe, New Mexico 87504-0909
505-955-6551

BUSINESS REGISTRATION

Business Name: CAMNET INC

Business Location: 5501 EAGLE ROCK AVE NE
ALBUQUERQUE, NM 87113

Owner: Mollie Swisher

License Number: 228513

Issued Date: August 22, 2022

Expiration Date: August 22, 2023

CRS Number: 02-378898-00-4

License Type: Business License - Renewable

Classification: Out of Jurisdiction Contractor -
General

Fees Paid: \$10.00

CAMNET INC
5501 EAGLE ROCK AVE NE E1
ALBUQUERQUE, NM 87113

THIS IS NOT A CONSTRUCTION PERMIT OR SIGN PERMIT.
APPROPRIATE PERMITS MUST BE OBTAINED FROM THE CITY
OF SANTA FE BUILDING PERMIT DIVISION PRIOR TO
COMMENCEMENT OF ANY CONSTRUCTION OR THE
INSTALLATION OF ANY EXTERIOR SIGN.

THIS REGISTRATION/LICENSE IS NOT TRANSFERRABLE TO
OTHER BUSINESSES OR PREMISES.

TO BE POSTED IN A CONSPICUOUS PLACE

EXHIBIT C FIRE STATION 5



5501 Eagle Rock Ave NE Ste E1, Albuquerque, NM 87113
 t. 505-761-4500 f. 505-761-4514

Q U O T E
 CMTQ9866
 Feb 7, 2023

Quoted To:

City of Santa Fe
 Larry Worstell
 2651 Siringo Road
 Santa Fe, New Mexico 87504
 United States

Phone 505-955-5584
Fax

Prepared By:

Angela Garcia
Procurement Specialist
 angela@camnet.us
 (505) 761-4500

Here is the quote you requested.

Description- Fire Station #5	Qty	Unit Price	Ext. Price
City of Santa Fe- Fire Department Access Control and Cameras			
New Mexico Agreement Number: 00-00000-19-00074			
Description: FACILITY SECURITY ACCESS CONTROL			
■ Fire Station 5 includes 8 cameras, 0 bay doors, 8 building doors and 1 gate.			\$71,412.39
■ Angle Mount	1	\$119.20	\$119.20
■ CF81-E Outdoor Fisheye Camera,256GB, 30 Days Max	1	\$1,599.20	\$1,599.20
■ 4AH Backup Battery	3	\$103.20	\$309.60
■ AC41 4 Door Controller	3	\$1,439.20	\$4,317.60
■ AD32 Multi Format Card Reader	8	\$279.20	\$2,233.60
■ 3-Year Door License	8	\$479.20	\$3,833.60
■ 4AH Backup Battery	3	\$103.20	\$309.60
■ 3-Year Camera License	8	\$439.20	\$3,513.60
■ Arm Mount	7	\$71.20	\$498.40
■ CD52-E Outdoor Dome Camera, 256GB, 30 Days Max	7	\$1,119.20	\$7,834.40
■ SHIPPING	1	\$684.00	\$684.00
■ Access Control Door hardware, door strikes ,mag locks as needed, readers, composite cabling, conduit, and installation.	8	\$3,500.00	\$28,000.00
■ Gate 1- Access Control Door hardware includes items like composite cabling, conduit where needed and installation.	1	\$4,853.00	\$4,853.00
■ Verkada project management, installation, setup, alignment, trip charges, etc.	1	\$11,335.22	\$11,335.22



Description	Qty	Unit Price	Ext. Price
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■ Hardware including conduit, EMT and additional parts needed for mounting and cost of lift as needed.	1	\$1,971.37	\$1,971.37
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ASSUMPTIONS:

City of Santa Fe will provide POE+ switches that can accommodate the network infrastructure needed for the Verkada solution.

Assumes HEI will provide all category cabling for network drops.

The Fire Department will provide a hand dug trench between the portable buildings. CamNet will not be responsible for trenching work. Special Note- Please "call to dig" before beginning the project.

Assumes CamNet will have reasonable access to run cabling back to MDF or IDF for each access controlled door.

Does not include repair of drywall or repainting areas that have to be disturbed due to access control construction.

Labor rate assumes working during regular business hours of approximately 7 am to 5 pm.

The City will provide a fully functional motorized gate before Camnet to implement access control.

All doors must be fully functional and in good working order. CamNet is not responsible for repairing or replacing non functioning doors.

Subtotal	\$71,412.39
Tax	\$3,048.48
Shipping	\$0.00
Grand Total	\$74,460.87

Please contact me if I can be of further assistance.





5501 Eagle Rock Ave NE Ste E1, Albuquerque, NM 87113
t. 505-761-4500 f. 505-761-4514

Quoted To:

City of Santa Fe
Larry Worstell
2651 Siringo Road
Santa Fe, New Mexico 87504
United States

Phone 505-955-5584
Fax

Prepared By:

Angela Garcia
Procurement Specialist
angela@camnet.us
(505) 761-4500

Here is the quote you requested.

Description- Fire Station #4	Qty	Unit Price	Ext. Price
City of Santa Fe- Fire Department Access Control and Cameras New Mexico Agreement Number: 00-00000-19-00074 Description: FACILITY SECURITY ACCESS CONTROL			
■ Fire Station 4 includes 7 cameras, 2 bay doors, 7 building doors			\$69,443.06
■ CD52-E Outdoor Dome Camera, 256GB, 30 Days Max	7	\$1,119.20	\$7,834.40
■ Arm Mount	7	\$71.20	\$498.40
■ 3-Year Camera License	7	\$439.20	\$3,074.40
■ AC41 4 Door Controller	3	\$1,439.20	\$4,317.60
■ AD32 Multi Format Card Reader	7	\$279.20	\$1,954.40
■ 3 Year Door License	9	\$479.20	\$4,312.80
■ SHIPPING	1	\$508.00	\$508.00
■ Access Control Door hardware, door strikes ,mag locks as needed, readers, composite cabling, conduit, and installation.	9	\$3,500.00	\$31,500.00
■ RFID Reader and Tags for FD- up to 150 tags included	1	\$3,552.47	\$3,552.47
■ Verkada project management, installation, setup, alignment, trip charges, etc.	1	\$9,918.22	\$9,918.22
■ Hardware including conduit, EMT and additional parts needed for mounting, lift if needed.	1	\$1,972.37	\$1,972.37

ASSUMPTIONS:

City of Santa Fe will provide POE+ switches that can accommodate the network infrastructure needed for the Verkada solution.

Assumes HEI will provide all category cabling for network drops.

Assumes CamNet will have reasonable access to run cabling back to MDF or IDF for each access controlled door.



Description	Qty	Unit Price	Ext. Price
-------------	-----	------------	------------

Does not include repair of drywall or repainting areas that have to be disturbed due to access control construction.

Labor rate assumes working during regular business hours of approximately 7 am to 5 pm.

All doors must be fully functional and in good working order. CamNet is not responsible for repairing or replacing non functioning doors.

	Subtotal	\$69,443.06
	Tax	\$3,209.91
	Shipping	\$0.00
	Grand Total	\$72,652.97

Please contact me if I can be of further assistance.





5501 Eagle Rock Ave NE Ste E1, Albuquerque, NM 87113
t. 505-761-4500 f. 505-761-4514

Q U O T E
CMTQ9863
Feb 7, 2023

Quoted To:

City of Santa Fe
Larry Worstell
2651 Siringo Road
Santa Fe, New Mexico 87504
United States

Phone 505-955-5584
Fax

Prepared By:

Angela Garcia
Procurement Specialist
angela@camnet.us
(505) 761-4500

Here is the quote you requested.

Description- Fire Station 1	Qty	Unit Price	Ext. Price
City of Santa Fe- Fire Department Access Control and Cameras			
New Mexico Agreement Number: 00-00000-19-00074 Description: FACILITY SECURITY ACCESS CONTROL			
■ Fire Station 1 includes 9 cameras, 4 bay doors, 8 building doors			\$95,080.35
■ AC41 4 Door Controller	4	\$1,439.20	\$5,756.80
■ AD32 Multi-format Card Reader	8	\$279.20	\$2,233.60
■ AD32 Multi-format Card Reader	4	\$279.20	\$1,116.80
■ 4AH Backup Battery	4	\$103.20	\$412.80
■ 3-Year Door License	12	\$479.20	\$5,750.40
■ 3-Year Camera License	9	\$439.20	\$3,952.80
■ Pendant Cap Mount	1	\$55.20	\$55.20
■ Arm Mount	2	\$71.20	\$142.40
■ CD52-E Outdoor Dome Camera, 256GB, 30 Days Max	2	\$1,119.20	\$2,238.40
■ CD52 Indoor Dome Camera, 256GB, 30 Days Max	6	\$959.20	\$5,755.20
■ CF81-E Outdoor Fisheye Camera, 512GB, 30 Days Max	1	\$1,599.20	\$1,599.20
■ Corner Mount	1	\$159.20	\$159.20
■ L-Bracket Mount	1	\$103.20	\$103.20
■ SHIPPING	1	\$674.67	\$674.67



Description	Qty	Unit Price	Ext. Price
■ Access Control Door hardware, door strikes ,mag locks as needed, readers, composite cabling, conduit, and installation.	12	\$3,500.00	\$42,000.00
■ Gate 1- Access Control Door hardware includes items like composite cabling, conduit where needed and installation.	1	\$4,853.00	\$4,853.00
■ RFID Reader and Tags for FD-Includes RFID tags for vehicles.	1	\$3,552.47	\$3,552.47
■ Verkada project management, installation, setup, alignment, trip charges, etc.	1	\$12,752.84	\$12,752.84
■ Hardware including conduit, EMT and additional parts needed for mounting and cost of lift as needed.	1	\$1,971.37	\$1,971.37

ASSUMPTIONS:

City of Santa Fe will provide POE+ switches that can accommodate the network infrastructure needed for the Verkada solution.

Assumes HEI will provide all category cabling for network drops.

Assumes CamNet will have reasonable access to run cabling back to MDF or IDF for each access controlled door.

Does not include repair of drywall or repainting areas that have to be disturbed due to access control construction.

Labor rate assumes working during regular business hours of approximately 7 am to 5 pm.

The City will provide a fully functional motorized gate before Camnet to implement access control.

All doors must be fully functional and in good working order. CamNet is not responsible for repairing or replacing non functioning doors.

Subtotal	\$95,080.35
Tax	\$4,619.45
Shipping	\$0.00
Grand Total	\$99,699.80

Please contact me if I can be of further assistance.





State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
12 Vendors

Number: 00-00000-19-00074

Amendment No.: Four

Term: March 12, 2020 – March 11, 2024

Ship To:
All State of New Mexico agencies, commissions,
institutions, political subdivisions and local public
bodies allowed by law.

Procurement Specialist: Theresa Mendibles *TM*

Telephone No.: (505) 795-1894

Email: theresa.medibles@gsd.nm.gov

Invoice:
Same as "Ship To"

Title: **Facility Security Access Control**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from March 12, 2023 to March 11, 2024 at the same price (except for Vendor AA in amended percentage discounts, see below), terms and conditions.

See Attachment A for amended percentage discount list for Vendor AA: A-Com Technologies.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Valerie Paulk
New Mexico State Purchasing Agent

Date 3/1/2023

× **This Agreement was signed on behalf of the State Purchasing Agent**

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472

MS

Attachment A



Video Surveillance Equipment

Price List Dated: February 07, 2023

Catalog Represented:	Discount:
ADI Global	10%
AJA	10%
Altronix	13%
APC	20%
Arecont Vision	20%
Axis	5%
BerkTek	35%
Bosch	10%
Commscope	25%
Genetec	15%
Graybar	10%
Hanwha	25%
Leviton	10%
Liberty	10%
Logitech	10%
Louroe	10%
OCC	15%
Open Eye	15%
Panasonic	20%
Panduit	15%
Thomas & Betts	10%
Vaddio	10%
Vivitek	10%
Wiremold	10%

Facility Security Access Control

Price List Dated: February 07, 2023

Catalog Represented:	Discount:
ADI Global	10%
Aiphone	10%
Allegion	25%
Altronix	13%
Bosch	10%



Fargo	15%
Genetec	15%
HID	15%
Isonas	20%
Leviton	10%
Liberty	10%
Panduit	15%
SDC	15%
STI	10%
Thomas & Betts	10%
Vanderbilt	25%
Wiremold	10%

Audio Visual

Price List Dated: February 07, 2023

Catalog Represented:	Discount:
ADI Global	10%
Allen & Heath	20%
APC	20%
Atlona	13%
Attero Tech	10%
AVF	15%
Barco	10%
Biamp Cambridge Sound Management	10%
Bose	20%
C2G	15%
Casio	10%
Chief	10%
Community	10%
Crestron	22%
Da-Lite	20%
Epson	15%
Extron	22%
Graybar	10%
Hall Research	10%
Lab Gruppen	10%
Lectrosonics	20%
Liberty	10%
Listen Technologies	10%
Logitech	10%
Middle Atlantic	20%
OWI	10%
Premier Mounts	10%
QSC	10%
RCF	10%
Revolabs	10%
Shure	10%
Sonance	10%
SP Controls	10%



Spinetix	5%
Stewart Audio	10%
Symetrix	10%
Tecnec	10%
Vaddio	10%
Wiremold	10%

Data/Networking

Price List Dated: February 07, 2023

Catalog Represented:	Discount:
APC	20%
BerkTek	35%
Caddy	10%
Chatsworth-CPI	20%
Cisco	15%
Commscope	25%
D-Link	10%
Fluke	10%
Graybar	10%
Hoffman	10%
Leviton	10%
Middle Atlantic	10%
OCC	15%
Panduit	15%
RXL	10%
Thomas & Betts	10%
Transition Networks	10%
Trendnet	20%
Wiremold	10%

Fire Alarm

Price List Dated: February 07, 2023

Catalog Represented:	Discount:
ADI	10%
Altronix	13%
Gentex	10%
Graybar	10%
Hochiki	25%
Honeywell Silent Knight	10%
Honeywell Firelite	20%
Potter	10%



STI	10%
System Sensor	10%
Wheelock	10%

Intrusion

Price List Dated: February 07, 2023

Catalog Represented:	Discount:
ADI	10%
Bosch	10%
DSC	10%



State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
12 Vendors

Number: 00-00000-19-00074

Amendment No.: Three

Term: March 12, 2020 – March 11, 2023

Ship To:
All State of New Mexico agencies, commissions,
institutions, political subdivisions and local
public bodies allowed by law.

Procurement Specialist: Theresa Mendibles

Telephone No.: (505) 795-1894

Email: theresa.mendibles@state.nm.us

TM

Invoice:
Same as "Ship To"

Title: Facility Security Access Control

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties except the following: (AD) Advanced Network Management, this Price Agreement is extended from March 12, 2022 to March 11, 2023 at the same price, terms and conditions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Valerie Paulk
Mark Hayden, New Mexico State Purchasing Agent

Date 2/23/2022

× This Agreement was signed on behalf of the State Purchasing Agent

JJL


Certificate Of Completion

Envelope Id: 4037691688FB46BD827E483262FB5229	Status: Completed
Subject: Please DocuSign: SPD SPA 00-00000-19-00074 A003	
Source Envelope:	
Document Pages: 1	Signatures: 1
Certificate Pages: 5	Initials: 2
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Theresa Mendibles
Time Zone: (UTC-07:00) Mountain Time (US & Canada)	13 Bataan Blvd
	Santa Fe, NM 87508
	Theresa.Mendibles@state.nm.us
	IP Address: 174.205.101.236


Record Tracking

Status: Original	Holder: Theresa Mendibles	Location: DocuSign
2/22/2022 1:18:10 PM	Theresa.Mendibles@state.nm.us	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: GSD	Location: DocuSign

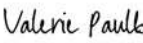
Signer Events

Signature	Timestamp
Travis Dutton- Leyda travis.dutton-leyda@state.nm.us IT & Construction Bureau Chief New Mexico General Services, State Purchasing Division Security Level: Email, Account Authentication (None)	 Sent: 2/22/2022 1:20:18 PM Viewed: 2/22/2022 4:43:10 PM Signed: 2/22/2022 4:43:15 PM
Signature Adoption: Pre-selected Style Using IP Address: 73.127.219.222	

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Theresa Mendibles theresa.mendibles@state.nm.us New Mexico General Services Security Level: Email, Account Authentication (None)	 Sent: 2/22/2022 4:43:16 PM Viewed: 2/23/2022 8:39:44 AM Signed: 2/23/2022 8:39:50 AM
Signature Adoption: Pre-selected Style Using IP Address: 67.0.197.51	

Electronic Record and Signature Disclosure:
Accepted: 6/1/2020 5:55:33 PM
ID: a1931c7b-74ec-4e14-aa46-8324a6999adc

Valerie Paulk valerie.paulk@state.nm.us Signed of Behalf of State Purchasing Agent New Mexico General Services Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None)	 Sent: 2/23/2022 8:39:52 AM Viewed: 2/23/2022 9:15:28 AM Signed: 2/23/2022 9:17:16 AM
Signature Adoption: Pre-selected Style Using IP Address: 97.123.121.182	

Electronic Record and Signature Disclosure:
Accepted: 5/29/2020 9:40:59 AM
ID: f12ca6d0-7cba-4de4-b58f-8180244887ff

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp
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Carbon Copy Events	Status	Timestamp
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Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	2/22/2022 1:20:18 PM
Certified Delivered	Security Checked	2/23/2022 9:15:28 AM
Signing Complete	Security Checked	2/23/2022 9:17:16 AM
Completed	Security Checked	2/23/2022 9:17:16 AM

Payment Events	Status	Timestamps
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Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: GSD.SPInfo@state.nm.us

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at GSD.SPInfo@state.nm.us and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at GSD.SPInfo@state.nm.us and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to GSD.SPInfo@state.nm.us and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
13 Vendors

Number: 00-00000-19-00074

Amendment No.: Two

Term: March 12, 2020 – March 11, 2022

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Procurement Specialist: Theresa Mendibles *TM*

Telephone No.: (505) 795-1894

Email: theresa.mendibles@state.nm.us

Invoice:
Same as "Ship To"

Title: Facility Security Access Control

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Correction to Supplier name spelling and Supplier ID for (AP) Security Logistics.

Supplier Name and ID:

From:
Security Ligistics
0000097806

To:
Security Logistics
0000136728

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Valerie Paulk
Mark Hayden, New Mexico State Purchasing Agent

Date: 8/1/2021

× This Agreement was signed on behalf of the State Purchasing Agent

JSZ

State of New Mexico
 General Services Department
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			HID/Fargo TCH APC SnapAV Fortinet Dell Vunetrix Sureview Systems Altronix Vorp Energy Access Technologies	5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%
			(AD) Catalogs:	See Attached Facility Security Access Control Manufacturer Discount List
			(AE) Catalogs: Genetec Isonas Vanderbilt Assa Abloy Bosch Cisco Dell HP Ruckus Dukane/Carehawk APC Axis Berktek/Leviton	10% 25% 30% 30% 19% 27% 28% 11% 21% 31% 9% 8% 15%
			(AF) Catalogs: Aiphone Allegion Alula Assa Abloy/HID CDVI Americas DSC Optex Sensing Panasonic Qolsys SDC Status Solutions	21% 18% 18% 18% 18% 18% 18% 15% 18% 18% 12%

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			Icotech	11%
			(AG) Catalogs:	
			Axis	5%
			Communications	
			HP / Aruba	7%
			Networking	
			CommScope	15%
			Belden	15%
			Liberty Wire & Cable	15%
			(AH) Catalogs:	See Attached Document A
			(AI) Catalogs:	
			Open Options	30%
			Galaxy Controls Systems	30%
			Isonas	10%
			All other catalogs supported by GWSS	10%
			(AJ) Catalogs:	
			Avigilon	12%
			Lenel	10%
			DSX	21%
			Maxxess	15%
			Software House	10%
			Continuum	36%
			DMP	25%
			Bosch	10%
			Aiphone	10%
			(AK) Catalogs:	
			3xLogic Infinias	10%
			Genetec	10%
			(AL) Catalogs:	
			ABC Control Systems	2%
			AC Infinity	1%
			Actall	1%
			Aiphone	3%
			AMAG	1%
			APC	3%
			Assa Abloy	2%
			Altronix	9%
			Avigilon	5%
			Axis	4%
			Bosch	0%
			Chief	3%

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			Cisco	2%
			Corning	1%
			Dell / EMC	1%
			Ditek	4%
			Doortronics	2%
			Eaton	3%
			ELO	1%
			Extended Warranty 1 additional year	2%
			Extended Warranty 2 additional years	4%
			Extended Warranty 3 additional years	6%
			Ferraz Shamut	17%
			General Cable	1%
			Genetec	2%
			Global Security	2%
			Harding	3%
			Intercom	
			HES	1%
			Hewlett Packard	3%
			HID	1%
			Hoffman	4%
			Identiv	2%
			IFS	2%
			Indusoft	4%
			Lenel	0%
			Lenovo	3%
			Louroe	3%
			Middle Atlantic	3%
			Milestone	1%
			Moxa	4%
			Norix	2%
			Omron	14%
			Open Options	11%
			Pelco	2%
			Phoenix Contact	9%
			Planar	1%
			Quam Intercom	8%
			Rittal	3%
			RR Brinks	2%
			Schlage	1%
			Senstar	2%

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		Service / Maintenance Contracts 1 year	3%
		Service / Maintenance Contracts 2 years	5%
		Service / Maintenance Contracts 3 years	7%
		Siemens	3%
		Sony	1%
		Southern Steel	0%
		Speco	2%
		Thomas & Betts	3%
		Triplite	3%
		Vicon	2%
		Viking	1%
		Weidmuller	11%
		Wind City Wire	2%
		Wonder Ware	2%
		(AM) Catalogs: Access Nsite Vanderbilt	(see attached) (see attached)
		HID	15%
		Schlage	15%
		Allegion	15%
		(AN) Catalogs: Bluewave Security Hikvision Isonas Pure IP Access Control BerkTek/Leviton	10% 10% 10% 25%
		(AO) Catalogs:	SEE ATTACHED MANUFACTURER LISTING UNDER ITEM 001
		(AP) Catalogs: Alarm Controls Corp. Altronix Dortronics HES Locking Harware HIO Corp. Honeywell RCI - Rutherford Securitron Locking West Penn Sonitrol Panels	5% 10% 10% 10% 5% 10% 10% 10% 10% 5%

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	(AQ) Catalogs:	2%
	3M	5-10%
	Accutech	5%
	Adams Rite	5-25%
	ADI	5%
	Aiphone	5%
	Alarm Control	5%
	Altronix	2%
	Amag	2-10%
	Anixter	10%
	Aruba	2%
	Arlington Industries	5%
	Assa Abloy	2%
	Axis	2%
	Belden	5%
	Berk-Tek	5%
	Bogen	5%
	Bosch	2%
	Briefcam	2%
	Brivo Systems	5%
	Chatsworth (CPI)	10%
	Cisco	5%
	Cooper B-Line	
	Cooper Notification (Wheelock)	2%
	Corning	5-15%
	CSC/Wesco	10%
	Dell	2%
	Duraline	5%
	Engenius	10%
	Extreme	2%
	Feenics	2%
	Fiber Sensys	5%
	Fluidmesh	5%
	Fluke	5%
	Galaxy Control Systems	5%
	Genetec	2%
	GER/GRI Telemark	2%
	HID	2%
	Hoffman	5%
	Honeywell	5%
	Hewlett Packard	5%
	Hubbell	2%
	ICT	2%
	Lenel	5%
	Leviton	2%

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			Life Safety	2%
			Mercury	2%
			Middle Atlantic	2%
			Milestone	5%
			Mohawk	2%
			NEMA	5%
			OpenPath	5%
			Optical Cable Corporation	2%
			Panasonic	5%
			Panduit	2-30%
			PSA	2%
			PowerSonic	2%
			Quazite	5%
			Raytek Systems	2%
			S2	5%
			Samsung	0%
			Sandia Lighwave	5%
			Schlage	0%
			Scott's Fencing	5%
			Senstar	10%
			Siemon	5%
			Sony	2%
			Source RFID	2%
			Stone Security	5%
			TrendNet	2%
			Triplite	2%
			Ubiquity	5%
			Veracity	15%
			Vortex Systems	2%
			Yuasa	5%
			Zebra	0%
			Miscellaneous parts and consumables	5%
			Miscellaneous parts and consumables for projects registered over \$60,000.	
			(AR) Catalogs:	
			Hirsch/Identiv	25%
			Genetec	10%
			Axis Communications	10%
			Bosch Security Systems	15%
			Aiphone	15%

Item 2: Bidders shall provide an hourly rate for installation/repair for the following that are represented by their company for Facility Access Control & Video Surveillance installation and technician support.

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Item	Approx. Qty.	Unit	Article and Description	Unit Price
002		Hourly Rate	Engineer (Electronic Safety & Security Designer) AA AB AC AD AE AF AG AH AI AJ AK AL AM AN AO AP AQ AR	\$95.00 \$130.00 \$150.00 \$165.00 \$145.00 \$90.00 \$68.00 \$125.00 \$68.00 \$120.00 \$125.00 \$268.65 \$95.00 \$100.00 \$180.00 \$120.00 \$135.00 \$85.00
		Hourly Rate	Technician AA AB AC AD AE AF AG AH AI AJ AK AL	\$75.00 \$95.00 \$125.00 \$20.00 \$105.00 \$75.00 \$49.00 \$85.00 \$45.00 \$85.00 \$95.00 \$229.85

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			AM	\$50.00
			AN	\$70.00
			AO	\$180.00
			AP	\$120.00
			AQ	\$90.00
			AR	\$85.00
		Hourly Rate	Engineer (Electronic Safety & Security Designer (Afterhours - after 5pm, Weekend, Holiday))	
			AA	\$142.50
			AB	\$130.00
			AC	\$200.00
			AD	\$225.00
			AE	\$165.00
			AF	\$155.00
			AG	\$102.00
			AH	\$250.00
			AI	\$102.00
			AJ	\$180.00
			AK	\$185.00
			AL	\$396.08
			AM	\$195.00
			AN	\$195.00
			AO	\$360.00
			AP	\$180.00
			AQ	\$202.50
			AR	\$127.50
		Hourly Rate	Technician (Afterhours - after 5pm, Weekend, Holiday)	
			AA	\$112.50
			AB	\$125.00
			AC	\$150.00
			AD	\$105.00
			AE	\$125.00
			AF	\$115.00

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				AG	\$73.00
				AH	\$170.00
				AI	\$67.50
				AJ	\$130.00
				AK	\$135.00
				AL	\$374.88
				AM	\$68.00
				AN	\$150.00
				AO	\$170.00
				AP	\$112.00
				AQ	\$135.00
				AR	\$112.50
		Hourly Rate	Provide the procuring Agency: Training for users that need to run the Access Control Hardware and/or Software for facility access control and Security systems.	AA	\$85.00
				AB	\$95.00
				AC	\$125.00
				AD	\$100.00
				AE	\$125.00
				AF	\$90.00
				AG	\$68.00
				AH	\$100.00
				AI	\$43.50
				AJ	\$120.00
				AK	\$85.00
				AL	\$123.18
				AM	\$50.00
				AN	\$70.00
				AO	\$85.00
				AP	\$75.00
				AQ	\$90.00
				AR	\$75.00
		Per Mile	Mileage	AA	\$0.54

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			AB	\$1.00
			AC	\$1.00
			AD	\$0.59
			AE	\$0.57
			AF	\$0.54
			AG	\$0.65
			AH	\$0.43
			AI	\$0.61
			AJ	\$0.75
			AK	\$0.58
			AL	\$2.68
			AM	\$0.40
			AN	\$0.60
			AO	\$0.56
			AP	\$0.57
			AQ	\$0.75
			AR	\$0.58
			Per Diem: travel-related business expenses, including food, lodging and other incidental expenses. If travel is for more than 12 hours and more than 60 miles from Vendors location, (NM Location must be used if applicable) then Vendors are eligible for per diem . If travel is than 12 hours, then Vendors are not eligible for per diem .	
		Daily Rate	AA	\$85.00
			AB	\$150.00
			AC	\$175.00
			AD	\$200.00 per person/per day
			AE	\$96.00/night lodging \$55.00/day meals and incidentals
			AF	\$94.00
			AG	\$100.00
			AH	\$175.00 per night
			AI	\$285.00

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			AJ	\$155.00
			AK	\$240.00
			AL	\$487.00/day
			AM	\$45/day
			AN	\$145.00
			AO	\$151.00
			AP	\$155.00
			AQ	\$150.00 to \$350.00 depending on location
			AR	\$200.00/day

Item 3: Bidders shall provide a percentage discount on Video Surveillance Equipment for the most current Catalogs that are represented by their company. A percentage be entered, e.g. if percentage is 0%, "0" must be entered.

Item	Approx. Qty.	Unit	Article and Description	Unit Price
003		Discount Rate	Discount from prices listed for items in Manufacturer's catalog Video Surveillance Equipment	
			(AA) Catalogs:	SEE ATTACHED DOCUMENT
			(AB) Catalogs: Avigilon Bosch BCD Video Dell Commscope Axis Pelco Hikvision Eaton Anyvision Ubiquity	10% 10% 10% 10% 10% 10% 10% 10% 10% 10% 10%
			(AC) Catalogs: Flir Habey Arrow/Seneca Vivotek Scala Planar	1% 5% 5% 2% 1% 1%

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		NEC	1%
		Panasonic	1%
		Code Blue	1%
		TOA	2%
		Electronics	
		Genetec	2%
		Epygi	3%
		Polycom	5%
		Cambium	5%
		Hanwha	5%
		March	5%
		Networks	
		Axis	5%
		Mobotix	5%
		Axton	5%
		2N	5%
		Digital	5%
		Watchdog	
		Radwin	5%
		Barco	5%
		Yealink	5%
		CalAmp	5%
		Multitech	5%
		HID	5%
		Stealth	0%
		APC	2%
		SnapAV	5%
		Fortinet	2%
		Dell	5%
		Vunetrix	5%
		Sureview	5%
		Systems	
		Altronix	5%
		Vorp Energy	5%
		Access	
		Technologies	5%
		(AD) Catalogs:	See Attached Video Surveillance Equipment Manufacturer Discount List.
		(AE) Catalogs:	
		3xLogic	31%
		Axis	8%
		IC Realtime	9%

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			Bosch	19%
			Cisco	27%
			Dell	29%
			HP	11%
			Ruckus	21%
			Berktek/Leviton	15%
			Sophos	17%
			APC	9%
			BCDVideo	22%
			Datto	19%
			(AF) Catalogs:	
			Altronics	21%
			Avalan	14%
			Avycon	21%
			Bosch	21%
			Computer Assets	21%
			HP Enterprise	16%
			LG Electronics	18%
			Louroe Electronics	21%
			Minuteman	15%
			Netgear	21%
			NuOptic	10%
			Panasonic	21%
			TrippLite	16%
			Ubiquiti	6%
			Videoalarm	21%
			Wbox	21%
			Winstead	17%
			(AG) Catalogs:	
			Axis Communications	5%
			HP / Aruba Networking	5%
			CommScope	15%
			Belden	
			Liberty Wire & Cable	15%
				15%
			(AH) Catalogs:	See Attached Document B
			(AI) Catalogs:	
			Open Eye	16%
			Axis	5%

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		Bosch Exact Vision Hanwha Techwin All other catalogs supported by GWSS	12% 8% 30% 10%
		(AJ) Catalogs: Avigilon Lenel Pelco Salient Axis Hanwha (Samsung) Hikvision Bosch Exacqvision	12% 10% 24% 10% 10% 15% 20% 10% 10%
		(AK) Catalogs: Axis Genetec Video Insight Meraki Arecont	10% 10% 10% 10% 10%
		(AL) Catalogs: Aiphone APC Altronix Avigilon Axis Bosch Cisco Corning Dell/EMC Ditek DVTel Eaton ExacqVision Extended Warranty 1 additional year Extended Warranty 2 additional years Extended Warranty 3 additional year	3% 3% 9% 13% 4% 0% 2% 1% 1% 4% 2% 3% 1% 2% 4% 6%

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		Flir	2%
		General Cable	1%
		Genetec	2%
		Hewlett Packard	3%
		Hoffman	4%
		IFS	2%
		Lenovo	3%
		Lauroe	3%
		March Networks	1%
		Middle Atlantic	3%
		Milestone	1%
		Mobotix	2%
		Moxa	4%
		OnSSI	2%
		Pelco	2%
		Phoenix Contact	9%
		Planar	1%
		Rittal	3%
		Salient	1%
		Samsung	2%
		Service/Maintenance Contracts 1 year	3%
		Service/Maintenance Contracts 2 years	5%
		Service/Maintenance Contracts 3 years	7%
		Siemens	2%
		Sony	1%
		Spectra Logic	2%
		Tripplite	3%
		Ubiquity	2%
		Veracity	1%
		Verint Systems	1%
		Vicon	2%
		Vigitron	0%
		Windy City Wire	2%
		(AM) Catalogs: Axis Cameras	0%
		ExacqVision VMS	0%
		Common Equipment	0%
		(AN) Catalogs: Axis Communications	% Below MSRP 5%

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			Bluewave Security Digital Watchdog Hikvision BerkTek/Leviton	% Below MSRP 10% % Below MSRP 5% % Below MSRP 10% % Below MSRP 25%
			(AO) Catalogs:	SEE ATTACHED MANUFACTURER LISTING UNDER ITEM 003
			(AP) Catalogs: ACTI Coroporation Arecont Vision Axis Bosch Brickcorn Digital Watchdog Exacq Vision Hikvision Honeywell Pelco Vivotek	5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%
			(AQ) Ctaalogs: 3M Accutech ADI Anixter Arecont Vision/Costar Aruba Arlington Industries Assa Abloy Axis BCD Video Belden Berk-Tek Bogen Bosch Briefcam	2% 5-10% 5-25% 2-10% 2% 10% 2% 2% 2% 5% 2% 5% 5% 5% 5%

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		Chatsworth CPI	5%
		Cisco	5%
		Clearsite	10%
		Cooper B-Line	5%
		Cooper Notification (Wheelock)	2%
		Corning	2%
		CSC/Wesco	5-15%
		Dell	10%
		Digital Watchdog	5%
		Duraline	2%
		Engenius	5%
		Exacq	5%
		Extreme	10%
		Fiber Sensys	2%
		Flir	5%
		Fluidmesh	5%
		Fluke	2%
		General Cable	5%
		Genetec	5%
		Geovision	5%
		Hanhua	5%
		Techwin	
		HES	5%
		Hoffman	2%
		Honeywell	5%
		Hewlett Packard	5%
		Hubell	2%
		IC Realtime	5%
		Leviton	2%
		Middle Atlantic	2%
		Mobotix	5%
		Mohawk	5%
		NEMA	2%
		OpenEye	10%
		Optical Cable Corporation	5%
		Panasonic	2%
		Panduit	5%
		Pelco	2%
		Power Sonic	2%

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			PSA Security	2-30%
			Quarzite	2%
			Sandia	0%
			Lighwave	
			Samsung	5%
			Sensera	2%
			Systems	
			Seneca	5%
			Senstar	5%
			Siemon	10%
			Sony	5%
			Superior Essex	2%
			TrendNet	5%
			Triplite	2%
			Vivotek	5%
			Vortex Systems	15%
			Miscellaneous parts and consumables	0%
			Miscellaneous parts and consumables for projects registered over \$60,000.	5%
			(AR) Catalogs:	
			Hanwha	25%
			Techwin	
			America	
			Bosch Security	15%
			Systems	
			3VR -	
			Hirsch/Itentiv	25%
			Genetec	10%
			Axis	10%
			Communications	

Item 4: Bidders shall provide preventive maintenance plans, at a discount, applicable to Vendor's maintenance services for Video Surveillance Equipment and Access Control Systems for the most current Catalogs that are represented by their company.

Item	Approx. Qty.	Unit	Article and Description	Unit Price
004		Discount Rate	Must provide preventative maintenance plans, at a discount, applicable to Vendor's maintenance services for Closed Circuit Television (CCTV) Surveillance System and Access Control Systems.	

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			Maintenance Contract Plans (example: PM PLAN 1 includes Full coverage replacement of faulty equipment, biannual inspections, Response time for emergency 4 hours and non-emergency response time is 12 hours; PM PLAN 2 includes discount on equipment failures that are out of warranty, bi annual inspections, all labor included to repair faulty equipment.) Pricing will be dependent on the size of the system, a written preventative maintenance will need to be supplied by vendor	
			(AA) PMI 1 – PMI 2 – PMI 3 – The Percentages to the right are assumed to be in addition to the standard discounts and labor rates noted elsewhere in this response.	5% 5% 5%
			(AB)	20% 20%
			(AC) PM1 PM2	5% 5%
			(AD) See Attached Manufacturer Contract Plans Discount List	See attached List
			(AE) *CamNet, Inc. Preventative Maintenance Plans are customized to fit each client’s specific needs. All plans will receive a reduced rate as stated in the discount column here.	8% discount From Standard rates above
			(AF) All Access Control Manufacturer Catalogs Listed in Item 001 Manufacturer Provided Maintenance and Support All Access Control Manufacturer Catalogs Listed in Item 003 Manufacturer Provided Maintenance and Support Maintenance Contract Plan 1 - Includes full coverage replacement of faulty equipment, bi-annual inspections, response time for emergency 4 Hours and non-emergency Response time is 12 hours Provided by Computer Assets Maintenance Services Maintenance Contract Plan 2 - Includes discount on Equipment failures and are out of warranty (at discounts listed under Item 001 and 003), bi-annual inspections, all labor included to repair or replace faulty equipment, response time is 12 Provided by Computer Assets Maintenance Services	5% 7% 5% 5%

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		(AG)	10%
		(AH) See Attached Document C	* See Attached Document C Note below
		(AI)	3% 0%
		(AJ) PM1	4% 6% 10%
		PM2	12% 5%
		(AK)	5% 5% 5%
		(AL)	7%
		(AM)	15%
		(AN) *10% Discount for both CCTV Surveillance System and Access Control System applied upon written PM Plan. ** Discount on Labor Only for both CCTV Surveillance System and Access Control System. Will use equipment discount from applicable catalog	* 10% ** 10%
		(AO) SEE ATTACHED PREVENTATIVE MAINTENANCE LISTING UNDER ITEM 004	See attached discount table under Item 004
		(AP)	5% 5%
		(AQ) PM Plan 1 - Full Replacement Coverage <ul style="list-style-type: none"> • Year 1 • Year 2 • Year 3 PM Plan 2 – Biannual inspections, firmware updates and labor to repair faulty equipment. <ul style="list-style-type: none"> • Year 1 • Year 2 • Year 3 	0% 3% 5% 0% 3% 5%
		(AR)	

State of New Mexico
 General Services Department
 Purchasing Division
 Statewide Price Agreement #: 00-00000-19-00074

			Time and Materials maintenance: Includes equipment discounts Listed in Items 001 and 003, and Labor Rates listed under Item 002	See Attached
			Time and Materials Maintenance (Usually Occurs after the malfunction or fault has occurred in the system. Use equipment discount and hourly rates to get bid for procuring Agency.	
			(AA) Time and Materials maintenance: Includes equipment discounts Listed in Items 001 and 003, and Labor Rates listed under Item 002	
			T&M 1	5%
			(AB)	20%
			(AC)	5%
			(AD) See Attached Manufacturer Contract Plans Discount List	See Attached List
			(AE) *CamNet, Inc. Preventative Maintenance Plans are customized to fit each clients specific needs. All plans will receive a reduced rate as stated in the discount column here.	8% discount from standard rates stated above
			(AF) Time and Materials maintenance: Includes equipment discounts Listed in Items 001 and 003, and Labor Rates listed under Item 002	0%
			(AG)	5%
			(AH)	5%
			(AI)	3% 0% 0% 0% 0% 0%
			(AJ)	5%
			(AK)	5%
			(AL)	7%
			(AM)	15%
			(AN)	10%

State of New Mexico
 General Services Department
 Purchasing Division
 Statewide Price Agreement #: 00-00000-19-00074

			** Discount on Labor Only for both CCTV Surveillance System and Access Control System. Will use equipment discount from applicable catalog	
			(AO) SEE ATTACHED PREVENTATIVE MAINTENANCE LISTING UNDER ITEM 004	See attached discount table under Item 004
			(AP)	5%
			(AQ) Time and Materials Maintenance (usually occurs after the malfunction or fault has occurred in the system. Use equipment discount and hourly rates to get bid for procuring agency)	Per bid
			(AR)	Discounts for maintenance is the same as shown by Manufacturer's Catalog Discount.

***Note from Vendor (AH)**

1 Year Maintenance Agreement 5%

2 Year Maintenance Agreement %

3 Year Maintenance Agreement 15%

Included Terms: - Warranty Coverage will result in no cost to the customer - Biannual Inspections will be quoted at Contract Rates

- 4-hour response for acknowledgement and scheduling with the location - Out of warranty and Maintenance Agreements will be invoiced at Contract Rates

*****4 Items Total*****



Video Surveillance Equipment

Price List Dated: January 23, 2020

Catalogs	
Represented	Discount
ADI Global	10%
Aja	10%
Altronix	13%
APC	20%
Arecont Vision	20%
Axis	8%
Berk Tek	35%
Bosch	20%
Commscope	25%
Genetec	15%
Graybar	10%
Hanwha	25%
Leviton	10%
Liberty	10%
Logitech	10%
Louroe	10%
OCC	15%
Open Eye	15%
Panasonic	20%
Panduit	15%
Thomas & Betts	10%
Vaddio	10%
Vivitek	10%
Wiremold	10%



Facility Security Access Control

Price List Dated: January 23, 2020

Catalogs Represented	Discount
ADI Global	10%
Aiphone	10%
Allegion	25%
Altonix	13%
Bosch	20%
Fargo	15%
Genetec	15%
HID	15%
ISONAS	20%
Leviton	10%
Liberty	10%
Panduit	15%
SDC	15%
STI	10%
Thomas & Betts	10%
Vanderbilt	25%
Wiremold	10%



Audio Visual

Price List Dated: January 23, 2020

Represented	Discount
ADI Global	10%
Allen & Heath	20%
APC	20%
Atlona	13%
Attero Tech	10%
AVF	15%
Barco	10%
Biamp Cambridge Sound Management	10%
Bose	20%
C2G	15%
Casio	10%
Chief	10%
Community	10%
Crestron	22%
Da-Lite	20%
Epson	15%
Extron	22%
Graybar	10%
Hall Research	10%
Lab Gruppen	10%
Lectrosonics	20%
Liberty	10%
Listen Technologies	10%
Logitech	10%
Middle Atlantic	20%
OWI	10%
Premier Mounts	10%
QSC	10%
RCP	10%
Revolabs	10%
Shure	10%
Sonance	10%
SP Controls	10%
Spinetix	5%
Stewart Audio	10%
Symetrix	10%
Tecnec	10%
Vaddio	10%
Wiremold	10%



Data/Networking

Price List Dated: January 23, 2020

Catalogs Represented	Discount
APC	20%
Berk-Tek	35%
Caddy	10%
Chatsworth-CPI	20%
CISCO	15%
Commscope	25%
D-Link	10%
Fluke	10%
Graybar	10%
Hoffman	10%
Leviton	10%
Middle Atlantic	10%
OCC	15%
Panduit	15%
RXL	10%
Thomas & Betts	10%
Transition Networks	10%
Trendnet	20%
Wiremold	10%



Fire Alarm

Price List Dated: January 23, 2020

Catalogs Represented	Discount
ADI Global	10%
Altronix	13%
Gentex	10%
Graybar	10%
Hochiki	25%
Honeywell Silent Knight	10%
Honeywell Firelite	25%
STI	10%
System Sensor	10%
Wheelock	10%



Intrusion

Price List Dated: January 23, 2020

Catalogs Represented	Discount
ADI Global	10%
Bosch	20%
DSC	10%

Access Control Systems Manufacturers Discount %

3M	5% Minimum
3xLogic / Infinias	5% Minimum
APC	15% Minimum
Avigilon	5% Minimum
AMAG Technology	5% Minimum
Axis Communications	10% Minimum
Belkin	10% Minimum
Bosch Security Systems	10% Minimum
Brivo Systems	5% Minimum
Camden Door Controls	5% Minimum
Cansec Systems Ltd	5% Minimum
Cisco Hardware & Software	38% Minimum
Cisco Services	12% Minimum
CommScope	5% Minimum
Continental Access	5% Minimum
Corning	15% Minimum
David-Link	5% Minimum
Dell	5% Minimum
Detex Corp.	5% Minimum
Digital Monitoring Products (DMP)	5% Minimum
DoorKing	5% Minimum
DSX Access Systems	5% Minimum
EC Key	5% Minimum
EverFocus	5% Minimum
Facekey	5% Minimum
Galaxy Control Systems	5% Minimum
Genetec	5% Minimum
HID Global	5% Minimum
Honeywell Security	10% Minimum
ICT	5% Minimum
IDenticard Systems	15% Minimum
Identive	5% Minimum
Interlogix	5% Minimum
Kaba ADS	5% Minimum
Kantech	5% Minimum
Keri Systems	5% Minimum
Keyscan	5% Minimum
Lenel	5% Minimum
Meraki Hardware & Software	38% Minimum
Meraki Services	12% Minimum
Miscellaneous	5% Minimum
Monitor Dynamics	5% Minimum
NAPCO Security Technologies	5% Minimum
Next Level Security Systems	5% Minimum
Nortek Security & Control / Linear	5% Minimum

Open Options	5% Minimum
Paxton	5% Minimum
PCSC	5% Minimum
Quantum Secure	5% Minimum
RBH	5% Minimum
RISCO Group	5% Minimum
RS2 Technologies	5% Minimum
S2 Security Corp.	5% Minimum
SALTO Systems	5% Minimum
SecuraKey	5% Minimum
Security Door Controls (SDC)	5% Minimum
Sielox	5% Minimum
Siemens Building Technologies	5% Minimum
Siemon	15% Minimum
Software House	5% Minimum
Stanley Convergent Security Solutions	5% Minimum
Viscount Systems	5% Minimum
West Penn Wire	10% Minimum
Xtralis	5% Minimum
ZKAccess	5% Minimum

Video Surveillance Manufacturers Discount %

ACTi	5% Minimum
APC	15% Minimum
Alnet Systems	5% Minimum
Arecont Vision	5% Minimum
Avigilon	5% Minimum
AVTECH Corp.	5% Minimum
Axis	10% Minimum
Belkin	10% Minimum
Bosch Security Systems	10% Minimum
Canon	5% Minimum
Cisco Hardware & Software	38% Minimum
Cisco Services	12% Minimum
CommScope	5% Minimum
Corning	15% Minimum
Cradlepoint	5% Minimum
Dahua Technology	5% Minimum
D-Link	5% Minimum
Dell	5% Minimum
Digital Watchdog	15% Minimum
Exacq	5% Minimum
Extreme CCTV	5% Minimum
FLIR Systems	5% Minimum
GE Security	5% Minimum
Hanwha Techwin America	10% Minimum
Hikvision	5% Minimum
Honeywell	10% Minimum
ioimage	5% Minimum
IQInvision	5% Minimum
JVC	5% Minimum
Linksys	5% Minimum
Logitech	5% Minimum
Lumenera	5% Minimum
LuxRiot	5% Minimum
Miscellaneous	5% Minimum
Meraki Hardware & Software	38% Minimum
Meraki Services	12% Minimum
Merit LILIN	5% Minimum
Milestone	5% Minimum
MOBOTIX	5% Minimum
NUUO	5% Minimum
OnSSI	5% Minimum
Panasonic	10% Minimum
Pelco	5% Minimum
QNAP	5% Minimum
Qorvus	5% Minimum

Samsung	5% Minimum
Siemon	15% Minimum
Smartvue	5% Minimum
Sony	5% Minimum
StarDot	5% Minimum
Synology	5% Minimum
Tamron	5% Minimum
Toshiba	5% Minimum
TRENDNet	5% Minimum
Tyco	5% Minimum
Verix	5% Minimum
Video Insight	5% Minimum
VideoIQ	5% Minimum
Vivotek	5% Minimum
West Penn Wire	10% Minimum

Manufacturer Maintenance Contract Plans Discount %

3M	0% Minimum
3xLogic / Infinias	0% Minimum
ACTi	0% Minimum
Alnet Systems	0% Minimum
AMAG Technology	0% Minimum
ANM	5% Minimum
APC	5% Minimum
Arecont Vision	0% Minimum
Avigilon	0% Minimum
AVTECH Corp.	0% Minimum
Axis	5% Minimum
Axis Communications	5% Minimum
Belkin	5% Minimum
Belkin	5% Minimum
Bosch Security Systems	5% Minimum
Brivo Systems	0% Minimum
Camden Door Controls	0% Minimum
Canon	0% Minimum
Cansec Systems Ltd	0% Minimum
Cisco Services	12% Minimum
CommScope	0% Minimum
Continental Access	0% Minimum
Corning	5% Minimum
Cradlepoint	0% Minimum
Dahua Technology	5% Minimum
David-Link	0% Minimum
Dell	2% Minimum
Detex Corp.	0% Minimum
Digital Monitoring Products (DMP)	0% Minimum
Digital Watchdog	5% Minimum
D-Link	0% Minimum
DoorKing	0% Minimum
DSX Access Systems	0% Minimum
EC Key	0% Minimum
EverFocus	0% Minimum
Exacq	0% Minimum
Extreme CCTV	0% Minimum
Facekey	0% Minimum
FLIR Systems	5% Minimum
Galaxy Control Systems	0% Minimum
GE Security	0% Minimum
Genetec	0% Minimum
Hanwha Techwin America	5% Minimum
HID Global	5% Minimum
Hikvision	5% Minimum

Honeywell	5% Minimum
Honeywell Security	5% Minimum
ICT	0% Minimum
IDenticard Systems	5% Minimum
Identive	5% Minimum
Interlogix	0% Minimum
ioimage	0% Minimum
IQInvision	0% Minimum
JVC	0% Minimum
Kaba ADS	0% Minimum
Kantech	0% Minimum
Keri Systems	0% Minimum
Keyscan	0% Minimum
Lenel	0% Minimum
Linksys	0% Minimum
Logitech	0% Minimum
Lumenera	0% Minimum
LuxRiot	0% Minimum
Meraki Services	12% Minimum
Merit LILIN	0% Minimum
Milestone	0% Minimum
Miscellaneous	0% Minimum
MOBOTIX	0% Minimum
Monitor Dynamics	0% Minimum
NAPCO Security Technologies	0% Minimum
Next Level Security Systems	0% Minimum
Nortek Security & Control / Linear	0% Minimum
NUUO	0% Minimum
OnSSI	0% Minimum
Open Options	0% Minimum
Panasonic	5% Minimum
Paxton	0% Minimum
PCSC	0% Minimum
Pelco	0% Minimum
QNAP	0% Minimum
Qorvus	0% Minimum
Quantum Secure	0% Minimum
RBH	0% Minimum
RISCO Group	0% Minimum
RS2 Technologies	0% Minimum
S2 Security Corp.	0% Minimum
SALTO Systems	0% Minimum
Samsung	5% Minimum
SecuraKey	0% Minimum
Security Door Controls (SDC)	0% Minimum
Sielox	0% Minimum
Siemens Building Technologies	0% Minimum

Siemon	5% Minimum
Smartvue	0% Minimum
Software House	0% Minimum
Sony	5% Minimum
Stanley Convergent Security Solutions	0% Minimum
StarDot	0% Minimum
Synology	0% Minimum
Tamron	0% Minimum
Toshiba	5% Minimum
TRENDNet	5% Minimum
Tyco	0% Minimum
Verix	0% Minimum
Video Insight	0% Minimum
VideoIQ	0% Minimum
Viscount Systems	0% Minimum
Vivotek	0% Minimum
West Penn Wire	5% Minimum
Xtralis	0% Minimum
ZKAccess	0% Minimum

Access Control

ABH	35%
Adams Rite	15%
Ademco	5%
Aiphone	8%
Air Louvers	35%
Alarm Lock	35%
Altronix	5%
Alvarado	1%
Amseco	8%
APC	1%
Arrow Locks	25%
Avigilon	1%
BEA	5%
BEST Locksets, Cores, Keys, Padlocks	25%
BEST Software, Electronic Locks, Electronic Panics, Power Supplies	20%
BEST Parts	20%
Bogen	2%
Boon Edam	1%
Bosch	5%
Ceco	25%
Cisco	1%
Code Blue	1%
Corbin Russwin	15%
CSC Cable	15%
Curries	20%
DCI	15%
Dell	1%
Detex	10%
Ditek	1%
DMP	5%
Don Jo	5%
Door Controls	2%
Dorma Architectural Hardware	25%
DSC	8%
DSX	3%
Falcon	10%
Fargo	2%
GE/Interlogix	2%
Glynn Johnson	25%
Hager by Salto	1%
Hager Hardware	25%

HES/Folger Adams	25%
HID	2%
Hirsch	2%
Honeywell	2%
HP	1%
HY Security	1%
ICT	2%
IEI	2%
Infinias	2%
Inovonics	2%
Isonas	1%
Ives	25%
Jackson	5%
Kantech	1%
LCN	25%
Lenel	3%
Leviton	1%
Life Safety Power	3%
Lund Key Cabinets	10%
Magicard	5%
Markar	15%
Marks	15%
Maxxess	5%
Mckinney Hinges	15%
Minute Man	1%
Medeco	10%
MS Sedco	10%
National Guard	15%
Northern Computer	1%
Norton	15%
PBB	15%
PDQ	25%
Pemko	15%
Precision	15%
Radionics	5%
Rixson	15%
Rockwood	15%
RS2	5%
S2	5%
Sargent hardware	40%
Sargent Electronics	15%
Schlage	40%
Schlage Electronics	10%
School Guard Glass	1%
Securitron	25%
Security Door Controls	5%
Select	25%

Document A

Sentrol	5%
Smarter Security	1%
Southwest Microwave	1%
Stanley	40%
Steelcraft	25%
Stentaphone	1%
Sure-Fi	5%
Talk-a-Phone	1%
The Housing Company	5%
Townsteel	10%
Trimco	15%
Tyco	5%
Vanderbilt	5%
Viking	5%
Von Duprin	25%
Yale	40%
Zero international	5%
All other Manufacturers	2%
Non-Contract	0%

CCTV

Ademco	5%
Altronix	5%
APC	1%
Arecont	8%
Avigilon	1%
AXIS	2%
Bosch	5%
Cisco	1%
CSC Cable	15%
Dell	1%
Digital Watchdog	2%
Ditek	1%
D-Link	1%
ExacQ Vision	1%
GE Interlogix	2%
Honeywell	2%
HP	1%
IC Realtime	5%
Lenel	3%
Leviton	1%
Minute Man	1%
Moog	1%
NVT	1%
OnSSI	1%
Panasonic	5%
Pelco	5%
Rhombus	0%
S2	5%
Samsung/Hanwha	5%
Sony	5%
Tatung	1%
Veracity	1%
Verint	1%
Verkada	1%
Video Insight	5%
All Other Manufacturers	2%
Non-Contract	0%

Document C

Out of Warranty work and work not covered by a Maintenance Agreement will be invoiced at Contract Rates.

- 1 Year Maintenance Agreement 5% of Project price
- 2 Year Maintenance Agreement 10% of Project price
- 3 Year Maintenance Agreement 15% of Project price

Included Terms:

- Warranty Coverage will result in no cost to the customer
- Biannual Inspections will be quoted at Contract Rates
- 4-hour response for acknowledgment and scheduling with the location
- Out of warranty and Maintenance Agreements will be invoiced at Contract Rates

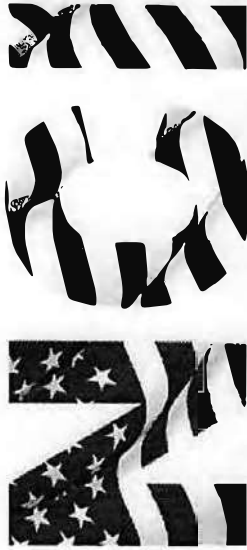
Vendor (AM)

P.O. BOX 190
KIRTLAND, NM
87417
(505) 598-5054



AXIS CAMERAS

Product Name	Part number	Description	MSRP US \$	DISCOUNT PERCENT	UNIT COST US \$
Fixed Network Cameras					
	USA				
AXIS F44 DUAL AUDIO INPUT	0936-001	AXIS F44 Dual Audio Input Main Unit. 4-channel main unit to be used with any of AXIS F Series Sensor Units. Supports 1080p in 15/12.5 fps or 720p in full frame rate. Two way audio, 4 configurable I/Os with 12 V output and RS232. Supports Edge Storage through NAS or SD cards (optional). Two SD card slots. PoE and 8-28 VDC support. Comes with a stereo-to-mono adapter cable that allows two audio inputs. This article replaces AXIS F44 Main Unit (0659-00x) and the US version of AXIS F44 Dual Audio Input REPLACED 0936-004	\$549.00	15%	\$466.65
AXIS F1004 SENSOR UNIT	0766-001	AXIS F1004 Sensor Unit with a fixed lens. Provides HDTV720p and 102° horizontal FOV. Pigtail for a detachable 8-m (26-ft.) cable for connecting to an AXIS F Main Unit. A flush ceiling/wall mount kit is included.	\$99.00	15%	\$84.15
AXIS F1004 BULLET SENSOR UNIT	0935-001	AXIS F1004 Bullet Sensor Unit with a fixed lens. Bullet-style mechanics enabling easy mounting on walls or ceilings and with the ability to tilt and rotate. Provides HDTV 720p and 102° horizontal FOV. Pigtail for a detachable 8-m (26-ft.) cable for connecting to an AXIS F Main Unit.	\$119.00	15%	\$101.15
AXIS F1004 PINHOLE SENSOR UNIT	01003-001	AXIS F1004 Pinhole Sensor Unit. Pinhole lens for extremely discreet surveillance. Provides HDTV 720p and 57° horizontal FOV. Pigtail for a detachable 8-m (26-ft.) cable for connecting to an AXIS F Main Unit. Comes with a mounting bracket for the sensor unit.	\$119.00	15%	\$101.15
AXIS F1004 BULLET SENSOR UNIT	0935-001	AXIS F1004 Bullet Sensor Unit with a fixed lens. Bullet-style mechanics enabling easy mounting on walls or ceilings and with the ability to tilt and rotate. Provides HDTV 720p and 102° horizontal FOV. Pigtail for a detachable 8-m (26-ft.) cable for connecting to an AXIS F Main Unit.	\$119.00	15%	\$101.15
AXIS F1005-E SENSOR UNIT 3M	0675-001	AXIS F1005-E Sensor Unit with a 3 meter cable to the main unit. IP66 rated. To be used with AXIS F Series Main Units. Fixed lens that provides 113° horizontal FOV. Full HDTV 1080p resolution and support for WDR - Forensic Capture together with AXIS F41 Main Unit. Includes one AXIS F8201 Vari-angle Mounting Bracket.	\$249.00	15%	\$211.65
AXIS F1005-E SENSOR UNIT 12M	0676-001	AXIS F1005-E Sensor Unit with a 12 meter cable to the main unit. IP66 rated. To be used with AXIS F Series Main Units. Fixed lens that provides 113° horizontal FOV. Full HDTV 1080p resolution and support for WDR - Forensic Capture together with AXIS F41 Main Unit. Includes one AXIS F8201 Vari-angle Mounting Bracket.	\$269.00	15%	\$228.65
AXIS F1015 SENSOR UNIT 3M	0677-001	AXIS F1015 Sensor Unit with a 3 meter cable to the main unit. To be used with AXIS F Series Main Units. Vari-focal lens that provides 53° - 108° horizontal FOV. Full HDTV 1080p resolution and support for WDR - Forensic Capture together with AXIS F41 Main Unit. Includes one AXIS F8201 Vari-angle Mounting Bracket.	\$279.00	15%	\$237.15
AXIS F1015 SENSOR UNIT 12M	0678-001	AXIS F1015 Sensor Unit with a 12 meter cable to the main unit. To be used with AXIS F Series Main Units. Vari-focal lens that provides 53° - 108° horizontal FOV. Full HDTV 1080p resolution and support for WDR - Forensic Capture together with AXIS F41 Main Unit. Includes one AXIS F8201 Vari-angle Mounting Bracket.	\$299.00	15%	\$254.15
AXIS F1025 SENSOR UNIT 12M	0734-001	AXIS F1025 Sensor Unit with a 12 meter cable to the main unit. To be used with AXIS F Series Main Units. Pinhole lens that provides 92° horizontal FOV. Full HDTV 1080p resolution and support for WDR - Forensic Capture together with AXIS F41 Main Unit. Includes one AXIS F8202 Straight Mounting Bracket.	\$269.00	15%	\$228.65



NETWORK CABLING, INC.

PO BOX 190
KIRTLAND, NM
87417
(505) 598-5054

COMMON ITEMS PRICE GUIDE

Product Name	Part number	Description	MSRP US \$	DISCOUNT Percent	UNIT COST US \$
CABLE					
14/2 FIRE ALARM-PLENUM-NONSHIELDED	862740	14/2 SOLID FLP, RED FIRE ALARM CABLE UNSHIELDED	\$232.50	15%	\$197.63
14/2 FIRE ALARM-PLENUM-SHIELDED	862745	14/2 SOLID FLP, RED FIRE ALARM CABLE SHIELDED	\$282.00	15%	\$239.70
14/2 NONPLENUM - UNSHIELDED	100485	14/2 STRANDED, PVC JACKET, DIRECT BURIAL	\$388.87	15%	\$333.37
14/2 PLENUM - SHIELDED	113302	14/2C STR OS PLENUM	\$348.00	15%	\$295.80
14/2 PLENUM - UNSHIELDED	986278	14/2C STR PLENUM	\$321.00	15%	\$272.85
16/2 NONPLENUM - UNSHIELDED	862726	16/2C STR CMR NON PLENUM	\$202.50	15%	\$172.13
16/2 PLENUM - UNSHIELDED	862722	16/2C STR PLENUM	\$211.50	15%	\$179.78
18/4 NONPLENUM - UNSHIELDED	863390	18/4C STR CMR NON PLENUM	\$231.00	15%	\$196.35
18/4 PLENUM - SHIELDED	862719	18/4, STRANDED, PLENUM RATED, WHITE	\$0.26	15%	\$0.22
22/2 NONPLENUM - UNSHIELDED	869583	22-2C STR CMR NON PLENUM	\$63.00	15%	\$53.55
22/2 PLENUM - SHIELDED	862713	22-2C STR OS CMP PLENUM	\$94.50	15%	\$80.33
22/6 NONPLENUM - SHIELDED	862716	22/6 SHIELDED, STRANDED CABLE PER LINEAR FOOT	\$0.20	15%	\$0.17
22/6 NONPLENUM - UNSHIELDED	876955	22/6 STRANDED CABLE PER LINEAR FOOT	\$184.50	15%	\$131.33
CAT6 - NONPLENUM	UN884107214710	23-4P C6 CMR BLU	\$208.50	15%	\$177.23
CAT6 - PLENUM	UN874049914710	23-4P C6 CMP BLU	\$330.00	15%	\$280.50
CAT6 - PLENUM - SHIELDED	UN874022704710	23-4P C6 CMP OS BLU	\$1,198.50	15%	\$1,018.73
MULTI CONDUCTOR PLENUM	702790	18/2 + 22/6 + 22/2 + 18/4	\$825.00	15%	\$701.25
MULTI CONDUCTOR NONPLENUM	151210	18/2 + 22/6 + 22/2 + 18/4	\$700.50	15%	\$595.43
6ST OM3 FIBER CABLING - OUTSIDE PLANT	856416	TB 6 F MM 50 10G OM3 OFNR IN/OUT	\$1,450.50	15%	\$1,232.93
12ST OM3 FIBER CABLING - OUTSIDE PLANT	857792	TB 12F MM 50 10G OM3 OFNR IN/OUT	\$2,719.50	15%	\$2,311.58
24ST OM3 FIBER CABLING - OUTSIDE PLANT	774195	TB 24F MM 50 10G OM3 OFNR IN/OUT	\$3,319.50	15%	\$2,821.58
6ST OM3 FIBER CABLING - PLENUM INDOOR	774193	TB 6 F MM 50 10G OM3 OFNR IN/OUT	\$1,342.50	15%	\$1,141.13
12ST OM3 FIBER CABLING - PLENUM INDOOR	514701	TB 12F MM 50 10G OM3 OFNR	\$1,961.25	15%	\$1,687.06
24ST OM3 FIBER CABLING - PLENUM INDOOR	735592	TB 24F MM 50 10G OM3 OFNR	\$3,972.00	15%	\$3,376.20
RG59U +18/2 SIAMESE CABLE	221125-09-1RL	RG59+18/2 SIAMESE CABLE			\$0.00
FIBER PATCH CABLE	807915	30FT FIBER PATCH CABLE	\$20.99	15%	\$17.84
CAT6 PATCH CABLE - 3'	PC-C6E-003-BLK- CB	3' CAT6+ PATCH CABLE WITH CLEAR SNAGLESS BOOT	\$2.39	15%	\$2.03
CAT6 PATCH CABLE - 10'	PC-C6E-010-BLK- CB	10' CAT6+ PATCH CABLE WITH CLEAR SNAGLESS BOOT	\$4.25	15%	\$3.61



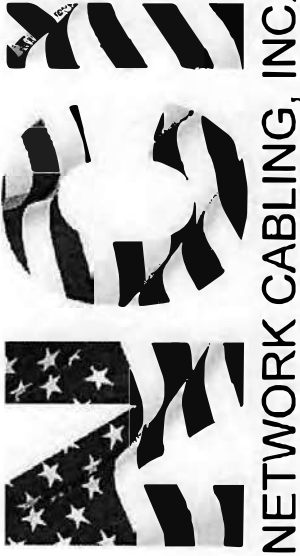
NETWORK CABLING, INC.

P.O. BOX 190
KIRTLAND, NM
87417
(505) 598-5054

EXACQVISION VIDEO MANAGEMENT						
Product Name	Part number	Status	MSRP US \$	DISCOUNT PERCENT	UNIT COST US \$	
	USA					
START-01	START-01	START IP Camera license, per camera. Includes 90 days of software updates, or 3 years when purchased with an exacqVision server, PROFESSIONAL IP Camera license, per camera. Includes 1 year of software updates, or 3 years when purchased with an exacqVision server.	\$56.00	15.00%	\$47.60	
EVIP-01	EVIP-01	ENTERPRISE IP camera license, per camera. Includes 1 year of software updates, or 3 years when purchased with an exacqVision recorder.	\$168.00	15.00%	\$142.80	
EVENIP-01	EVENIP-01	EDGE server license for one EDGE compatible device. Includes 90 days SSA.	\$250.00	15.00%	\$212.50	
EDGE	EDGE	License to upgrade one EDGE server license to EDGE PLUS. Includes one year SSA from date of EDGE license creation.	\$56.00	15.00%	\$47.60	
EDGE-EDGEP	EDGE-EDGEP	EDGE PLUS server license for one EDGE PLUS compatible device. Includes one year SSA.	\$114.00	15.00%	\$96.90	
EDGEP	EDGEP	exacq Connected Partner Program renewal fee, including: updated API, documentation, sample code, test software and licensing and 10 hours (1 year) of API engineering email support.	\$170.00	15.00%	\$144.50	
RENEW-EVCPP-01	RENEW-EVCPP-01	exacq Connected Partner Program API integration development package, including: API, documentation, sample code, test software and licensing and 10 hours (1 year) of API engineering email support.	\$1,260.00	15.00%	\$1,071.00	
EVCPP-01	EVCPP-01	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	\$2,625.00	15.00%	\$2,231.25	
EVIP-EVENIP	EVIP-EVENIP	Upgrade one START IP camera license to PROFESSIONAL.	\$82.00	15.00%	\$69.70	
STARTIP-EVIP	STARTIP-EVIP	Upgrade one START IP camera license to ENTERPRISE.	\$112.00	15.00%	\$95.20	
STARTIP-EVENIP	STARTIP-EVENIP	exacqVision enterprise license for one spare failover recorder installed on any A or Z-series recorder, up to 64 IP camera channels. Includes 3 years SSA. Available at time of recorder purchase only.	\$184.00	15.00%	\$164.90	
EVEF-01-PROMO	EVEF-01-PROMO	exacqVision enterprise license for one spare failover recorder installed on any A or Z-series recorder, up to 128 IP camera channels. Includes 3 years SSA. Available at time of recorder purchase only.	\$2,765.00	15.00%	\$2,367.25	
EVEF-02-PROMO	EVEF-02-PROMO	START software updates per IP camera, per year	\$5,515.00	15.00%	\$4,687.75	
SSA-START-01	SSA-START-01	EDGE server software updates per IP camera, per year.	\$12.00	15.00%	\$10.20	
SSA-EDGE-01	SSA-EDGE-01	EDGE PLUS server software updates per IP camera, per year.	\$12.00	15.00%	\$10.20	
SSA-EDGEP-01	SSA-EDGEP-01	EDGE PLUS server software updates per IP camera, per year.	\$28.00	15.00%	\$23.80	
SSA-EVIP-01	SSA-EVIP-01	PROFESSIONAL software updates per IP camera, per year.	\$28.00	15.00%	\$23.80	

VANDERBILT ACCESS CONTROL

Product Name	Status	Part number USA	Description	MSRP US \$	DISCOUNT PERCENT	UNIT COST US \$
ACT CONTROLLERS						
Single Door IP Cloud Controller		ACT365-ACU	Single Door IP Cloud Controller with dual port Ethernet Switch; Supports one access point (Entry and Exit), 5 Inputs/2 Outputs, Wiegand and Clock/Data Protocol. Included enclosure, lock and tamper switch. Dimensions 7-1/2" H x 8-1/4" W x 2-3/4" D. Max distance between ACU is 238 Ft (100M). Power Requirements 12 VDC (sold separately)	\$599.00	15.00%	\$509.15
4 Channel Video IP Cloud Controller		ACT365-VCU	Four channel IP video controller with 1TB hard drive, storage equally divided (250GB per camera); TCP/IP, DHCP/Static IP addressing. Dimensions 6-1/2" H x 9-1/4" W x 2" D. Power Requirements 12 VDC (sold separately)	\$799.00	15.00%	\$679.15
ACU MONTHLY PER DOOR (EACH ACU SUPPORTS 1 DOOR/DEVICE)						
1-99 Doors			1-99 Doors	\$9.00	15.00%	\$7.65
100-999 Doors			100-999 Doors	\$8.10	15.00%	\$6.89
1000+ Doors			1000+ Doors	\$7.20	15.00%	\$6.12
VCU MONTHLY SUBSCRIPTION PER VCU (EACH VCU SUPPORTS 4 CAMERAS)						
1-99 Doors			1-99 Doors	\$9.00	15.00%	\$7.65
100-999 Doors			100-999 Doors	\$8.10	15.00%	\$6.89
1000+ Doors			1000+ Doors	\$7.20	15.00%	\$6.12
POWERSUPPLIES						
75W 6A/120VDC or 3A/24VDC Switching Power Supply With Charger		SMS-3ALS	6 Amps at 12VDC or 3 Amps at 24VDC selectable output. Dual voltage, switching power supply with battery charger and power supervision. Designed for hardware installations (not a plug-in device); 120 or 230VAC Input. Enclosure Dimensions: 14"L x 12"W x 4.5"D. Supplied with two 12 VDC 7AH batteries. UL 294 Listed. White enclosure	\$420.00	15.00%	\$357.00
150W, 12A/12VDC or 6A/24VDC Switching Power Supply with Charger		SMS-6ALS	12 Amps at 12VDC or 6 Amps at 24VDC selectable output. Dual voltage, switching power supply with battery charger and power supervision. Designed for hardware installations (not a plug-in device); 120 or 230VAC Input. Enclosure Dimensions: 14"L x 12"W x 4.5"D. Supplied with two 12 VDC 7AH Batteries. UL 294 Listed. White Enclosure	\$513.00	15.00%	\$436.05
250W, 20A/12VDC or 10A/24VDC Switching Power Supply With Charger		SMS-10ALS	20 Amps at 12VDC or 10 Amps at 24VDC selectable output. Dual voltage, switching power supply with battery charger and power supervision. Designed for hardware installations (not a plug-in device); 120 or 230VAC Input. Enclosure Dimensions: 14"L x 12"W x 4.5"D. Supplied with 12 VDC 7AH Batteries. UL 294 Listed. White Enclosure	\$725.00	15.00%	\$616.25
BRIGHT BLUE CONTROLLER						
Bright Blue 32 Door Reader Controller		VBB	32 Door web-based access control system. Controller includes onboard support for (2) readers, (4) Contact Inputs, (2) Form-C Relay Outputs, (2) RS-485 Ports, 10/100 BaseT Ethernet Port, 128MB Ram and battery backup. (No reader interface is necessary up to 2 readers; system capacity is 32 devices). Power Requirements 24 VDC (sold separately). Includes enclosure with LED power indicator, lock and tamper switch. Enclosure Dimensions 14" H x 14" W x 3.5"D	\$2,738.00	15.00%	\$2,327.30
Bright Blue 32 Door Reader Controller Trade Up		VBBTRADE	Trade in legacy VBB for new system with latest hardware and software. Controller includes onboard support for (2) readers, (4) Contact Inputs, (2) Form-C Relay Outputs, (2) RS-485 Ports, 10/100 BaseT Ethernet Port, 128MB Ram and battery backup. (No reader interface is necessary up to 2 readers; system capacity is 32 devices). Power Requirements 24 VDC (sold separately). Includes enclosure with LED power indicator, lock and tamper switch. Enclosure dimensions 14"H x 14"W x 3.5"D. For support with restoring a backed up (clean) database, order (1) VTECH-HR for one hour Technical Support assistance. Legacy VBB system must be returned in operational condition for discount	\$1,677.00	15.00%	\$1,425.45
LITE BLUE CONTROLLER						



P.O. BOX 190
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ACCESS N-SITE PRICE BOOK

Product Name	Status	Part number USA	Description	MSRP US \$	DISCOUNT PERCENT	UNIT COST US \$
SOFTWARE						
ANS7-8Door AccessNsite Version 7 Access Control Software		F96-002-600-03	ANS7-8DOOR AccessNsite Version 7 Access Control Software: 8 Doors, provided with MariaDB Database Engine. Can be used with customer supplied database or call AccessNsite for alternate database pricing. Includes 2 External Client connections.	\$ 1,495.00	15.00%	\$1,270.75
ANS7-16Door AccessNsite Version 7 Access Control Software		F96-002-600-04	ANS7-16DOOR AccessNsite Version 7 Access Control Software: 16 Doors, provided with MariaDB database Engine. Can be used with customer supplied database or call AccessNsite for alternate database pricing. Includes 2 External Client connections.	\$ 2,275.00	15.00%	\$1,933.75
ANS7-32Door AccessNsite Version 7 Access Control Software		F96-002-600-06	ANS7-32DOOR AccessNsite Version 7 Access Control Software: 32 Doors, provided with MariaDB database Engine. Can be used with customer supplied database or call AccessNsite for alternate database pricing. Includes 2 External Client.	\$ 2,750.00	15.00%	\$2,337.50
ANS7-64Door AccessNsite Version 7 Access Control Software		F96-002-600-07	ANS7-64DOOR AccessNsite Version 7 Access Control Software: 64 Doors, provided with MariaDB database Engine. Can be used with customer supplied database or call AccessNsite for alternate database pricing. Includes 3 External Client.	\$ 4,250.00	15.00%	\$3,612.50
ANS7-128Door AccessNsite Version 7 Access Control Software		F96-002-600-09	ANS7-128DOOR AccessNsite Version 7 Access Control Software: 128 Doors, provided with MariaDB database Engine. Can be used with customer supplied database or call AccessNsite for alternate database pricing. Includes 3 External Clients.	\$ 7,499.00	15.00%	\$6,374.15
ANS7-256Door AccessNsite Version 7 Access Control Software		F96-002-600-11	ANS7-256DOOR AccessNsite Version 7 Access Control Software: 256 Doors, provided with MariaDB database Engine. Can be used with customer supplied database or call AccessNsite for alternate database pricing. Includes 3 External Clients.	\$ 8,980.00	15.00%	\$7,616.00
ANS7-Door-SPG Increase current license by one door		F96-002-600-36	ANS7-DOOR-SPG Increase current license by one door. Only available on systems larger than 256 doors.	\$ 35.00	15.00%	\$29.75
ANS7-ACW-SW AccessNsite Client Workstation Software		F96-002-600-13	ANS7-ACW-SW AccessNsite Client Workstation Software. Price is per concurrent Client connection to server. Thick (Rich). Thin Client requires Apache Tomcat to be installed on server.	\$ 500.00	15.00%	\$425.00
RDS-Second Gen with 32 Door License		T71-093-075-1	RDS-SECOND GEN WITH 32 DOOR LICENSE (EXPANDIBLE TO 64 DOORS WITHOUT HARDWARE UPGRADE)	\$ 5,250.00	15.00%	\$4,462.50
RDS-Second Gen With 128 License		T71-093-075-2	RDS-SECOND GEN WITH 128 DOOR LICENSE (EXPANDIBLE TO 256 DOORS WITHOUT HARDWARE UPGRADE)	\$ 9,250.00	15.00%	\$7,862.50
RDS-Second Gen With 256 Door License		T71-093-075-3	RDS-SECOND GEN WITH 256DOOR LICENSE (EXPANDIBLE TO 512 DOORS WITHOUT HARDWARE UPGRADE)	\$ 13,750.00	15.00%	\$11,687.50
Mercury Panel Controller		F96-002-600-49	Mercury Panel controller. A license to enable one Mercury controlled controller, which was not purchased from AccessNsite. Required when "flipping" systems or using an alternate source of hardware.	\$ 35.00	15.00%	\$29.75
Mercury Panel Subcontroller		F96-002-600-100	Mercury Panel subcontroller. A license to enable one Mercury controlled subcontroller which was not purchased from AccessNsite. Required when "flipping" systems or using an alternate source of hardware.	\$ 35.00	15.00%	\$29.75
HID Door		F96-002-600-51	HID Door - A license to enable one HID VeriX controlled door which was not purchased from AccessNsite. Required when "flipping" systems or using an alternate source of HID hardware.	\$ 42.00	15.00%	\$35.70
Schlage AD Series Door Control		F96-002-600-52	SCHLAGE AD Series Door Control - A license to enable one SCHLAGE InteliGen Lock etc. AD, LE, NDE, CTE, etc. Series Door Control which was not purchased from AccessNsite. Required when "flipping" systems or using an alternate source of hardware.	\$ 175.00	15.00%	\$148.75

State of New Mexico - GSD Purchasing Division						ITB# 00-00000-19-00074	
FACILITY SECURITY ACCESS CONTROL, ETC.						2/3/2020	
Vendor: SCI Inc. (Security Control Integration, Inc.)						NM State Vendor I.D. #51815	
3801 Rutledge Rd NE, Albuquerque, NM 87109 (505) 998-1150						NM State Contractor License #55759	
BID Item #	Qty	Unit	Article & Description	Manufacturer/Brand (Parent Company)	Mfr. Code	Price List Type	Discount %
ACCESS CONTROL							
001	EA.	DISCOUNT	ELECTRIFIED DOOR HARDWARE	ADAMS RITE (ASSA ABLOY)	ADR	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	INTERCOM EQUIPMENT	AIPHONE	AIP	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS POWER SUPPLIES	ALTRONIX	ALT	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL SYSTEMS	AMAG	AMA	CURRENT MSRP / LIST	5%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	BOON EDAM	BED	CURRENT MSRP / LIST	5%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	BOSCH IFAS	BSA	CURRENT MSRP / LIST	25%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	CSC / COMMUNICATIONS SUPPLY	CSC	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	DKS - DOORKING	DKS	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	DMP - DIGITAL MONITORING PRODUCTS	DMP	CURRENT MSRP / LIST	15%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	DORTRONICS	DOR	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	DSC (TYCO)	DSC	CURRENT MSRP / LIST	25%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	DYNALOCK	DYN	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	EPS / ENGINEERED PARKING SYSTEMS	EPS	CURRENT MSRP / LIST	5%
001	EA.	DISCOUNT	INTERCOM EQUIPMENT	ETS / ELECTRONIC TECHNICAL SVCS	ETS	CURRENT MSRP / LIST	5%
001	EA.	DISCOUNT	ELECTRIFIED DOOR HARDWARE	FOLGER ADAM (ASSA ABLOY)	FOA	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ELECTRIFIED DOOR HARDWARE	HES / HANCHETT ENTRY SYSTEMS (ASSA ABLOY)	HES	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL SYSTEMS	HID - PHYSICAL ACCESS CONTROL	HID	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	HID - PHYSICAL ACCESS CONTROL (EASYLOBBY)	LOB	CURRENT MSRP / LIST	10%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	HID - SECURE ISSUANCE (FARGO)	FAR	CURRENT MSRP / LIST	25%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	HID - pivCLASS	PIV	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	INOVONICS	INO	CURRENTMSRP / LIST	15%
001	EA.	DISCOUNT	INTERCOM EQUIPMENT	LOUROE ELECTRONICS	LOU	CURRENT MSRP / LIST	15%
001	EA.	DISCOUNT	ELECTRIFIED DOOR HARDWARE	MAGNASPHERE	MAG	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	McKINNEY (ASSA ABLOY)	MCK	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ELECTRIFIED DOOR HARDWARE	RCI / RUTHERFORD CONTROLS (DORMA KABA)	RCI	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	ROCKWOOD (ASSA ABLOY)	ROC	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	STI / SAFETY TECHNOLOGY INTERNATIONAL	STI	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ELECTRIFIED DOOR HARDWARE	SARGENT (ASSA ABLOY)	SAR	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ELECTRIFIED DOOR HARDWARE	SCHLAGE ELECTRONICS (ALLEGION)	SCH	CURRENT MSRP / LIST	25%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	SDC / SECURITY DOOR CONTROLS	SDC	CURRENT MSRP / LIST	28%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	SECURITRON (ASSA ABLOY)	SEC	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	SELECT ENGINEERED (ENTRY) SYSTEMS / SES	SES	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ACCESS CONTROL SYSTEMS	SOFTWARE HOUSE (TYCO) CATEGORY B	SWH	CURRENT MSRP / LIST	15%
001	EA.	DISCOUNT	ACCESS CONTROL SYSTEMS	SOFTWARE HOUSE (TYCO) CATEGORY D	SWH	CURRENT MSRP / LIST	1%
001	EA.	DISCOUNT	INTERCOM EQUIPMENT	TALK-A-PHONE	TAP	CURRENT MSRP / LIST	15%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	THE HOUSING COMPANY	THC	CURRENT MSRP / LIST	10%
001	EA.	DISCOUNT	ACCESS CONTROL COMPONENTS	TRINE ACCESS TECHNOLOGY	TRI	CURRENT MSRP / LIST	10%
001	EA.	DISCOUNT	INTERCOM EQUIPMENT	VIKING ELECTRONICS	VIK	CURRENT MSRP / LIST	20%
001	EA.	DISCOUNT	ELECTRIFIED DOOR HARDWARE	VON DUPRIN (ALLEGION)	VON	CURRENT MSRP / LIST	25%
001	EA.	SYSTEM	ACCESS CONTROL SYSTEMS	SCI ACCESS CONTROL SERVICES CATALOG	SCI	CURRENT MSRP / LIST	PER L/I
001	EA.	SYSTEM	MISCELLANEOUS PARTS & MATERIALS	SCI ACCESS CONTROL EQUIPMENT	SCI	CURRENT MSRP / LIST	0%

BID Item #	Qty	Unit	Article & Description	Manufacturer/Brand (Parent Company)	Mfr. Code	Price List Type	Discount %
LABOR, MILEAGE & PER DIEM							
002	EA.	HOURLY	LABOR RATE, ENGINEER	SCI INC.	SCI	HOURLY LABOR RATE	\$180.00
002	EA.	HOURLY	LABOR RATE, TECHNICIAN	SCI INC.	SCI	HOURLY LABOR RATE	\$85.00
002	EA.	HOURLY	LABOR RATE, ENGINEER (WEEKEND/HOLIDAY)	SCI INC.	SCI	HOURLY LABOR RATE	\$360.00
002	EA.	HOURLY	LABOR RATE, TECHNICIAN (WEEKEND/HOLIDAY)	SCI INC.	SCI	HOURLY LABOR RATE	\$170.00
002	EA.	HOURLY	LABOR RATE, TRAINING	SCI INC.	SCI	HOURLY LABOR RATE	\$85.00
002	EA.	PER MILE	MILEAGE RATE (PER MILE)	SCI INC.	SCI	MILEAGE	\$0.575
002	EA.	DAILY	PER DIEM RATE (PER DAY)	SCI INC.	SCI	MILEAGE & PER DIEM	\$151.00
VIDEO							
003	EA.	DISCOUNT	VIDEO POWER SUPPLIES	ALTRONIX	ALT	CURRENT MSRP / LIST	20%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	AMERICAN DYNAMICS (TYCO)	AD	CURRENT MSRP / LIST	20%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	AXIS	AXS	CURRENT MSRP / LIST	5%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	BOSCH VS	BSV	CURRENT MSRP / LIST	25%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	CLINTON	CLN	CURRENT MSRP / LIST	15%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	CSC / COMMUNICATIONS SUPPLY	CSC	CURRENT MSRP / LIST	20%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	ECAMSECURE	ECA	CURRENT MSRP / LIST	3%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	EXACQVISION (TYCO)	EXA	CURRENT MSRP / LIST	10%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	FLIR ENTERPRISE (DVTel)	DVT	CURRENT MSRP / LIST	5%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	FLIR SYSTEMS VISIBLE/THERMAL	FLIR	CURRENT MSRP / LIST	5%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	FLUIDMESH	FLU	CURRENT MSRP / LIST	3%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	HANWHA TECHWIN (SAMSUNG)	HAN	CURRENT MSRP / LIST	20%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	ILUMINAR	ILU	CURRENT MSRP / LIST	5%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	INDIGOVISION	IND	CURRENT MSRP / LIST	5%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	KBC NETWORKS	KBC	CURRENT MSRP / LIST	15%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	MIDDLE ATLANTIC PRODUCTS	MAP	CURRENT MSRP / LIST	20%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	NIGHTINGALE SECURITY	NGL	CURRENT MSRP / LIST	1%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	NITEK	NTK	CURRENT MSRP / LIST	20%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	NVT / PHYBRIDGE	NVT	CURRENT MSRP / LIST	20%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	OPENEYE	OPE	CURRENT MSRP / LIST	15%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	PANASONIC	PAN	CURRENT MSRP / LIST	20%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	PELCO	PEL	CURRENT MSRP / LIST	25%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	RAYTEC	RAY	CURRENT MSRP / LIST	15%
003	EA.	DISCOUNT	VIDEO SURVEILLANCE	VIGILANT DRONE DEFENSE	VDD	CURRENT MSRP / LIST	5%
003	EA.	SYSTEM	VIDEO SURVEILLANCE SYSTEMS	SCI VIDEO SERVICES CATALOG	SCI	CURRENT MSRP / LIST	PER LI
003	EA.	SYSTEM	MISCELLANEOUS PARTS & MATERIALS	SCI VIDEO SURVEILLANCE SYSTEMS	SCI	CURRENT MSRP / LIST	0%
PREVENTATIVE MAINTENANCE PLANS, ACCESS CONTROL & VIDEO SURVEILLANCE SYSTEMS							
004	EA.	PLAN	PM PLAN 1 - 24 / 7 / 365	SCI INC.	SCI	PER WRITTEN PLAN	15%
004	EA.	PLAN	PM PLAN 2 - MON-FRI, 8:00-5:00	SCI INC.	SCI	PER WRITTEN PLAN	10%
004	EA.	PLAN	PM PLAN 3 - TIME & MATERIALS	SCI INC. + MANUFACTURER AS REQUIRED	SCI	LABOR + DISCOUNTED MATERIALS	0%

FEBRUARY 6, 2020

ITB 00-00000-19-00074
FACILITY SECURITY ACCESS CONTROL
PM PLAN - 1



Sound & Signal Systems

of NEW MEXICO, Inc. ☐☐

7131 Washington NE | Albuquerque, NM 87109 | Ph 505.884.1217 | Fx 505.889.9079

PM Plan 1

Sound & Signal Systems of NM, Inc. will provide a preventative maintenance plan based on each project awarded. The plan will be dependent on the size and complexity of the system. Below is a basic plan that will be used as the basis for the PM Plan.

Sound & Signal Systems of NM, Inc. will provide biannual inspections and replacement of faulty equipment based on Manufacturer's Warranties. Warranty replacements do not include labor. Labor will be charged on an hourly basis.

Manufacturer's Warranties apply as listed below. These warranties will be in effect for a period of 1 year through 3 years depending on the product (DOP). Warranties are product line specific. These include:

Hirsch	3 years
Hanwha	3 years
Bosch	3 years
Axis Communications	3 years

Sound & Signal Systems of NM, Inc. will provide a One (1) year Parts and Labor Warranty on all labor and miscellaneous materials installed under the Contract.

Warranties do not cover abuse, negligence, vandalism, theft, misuse, Acts of God, water damage or electrical surge/lightning damage.

FEBRUARY 6, 2020

ITB 00-00000-19-00074
FACILITY SECURITY ACCESS CONTROL
PM PLAN - 2

KEN PEREA
SOUND & SIGNAL SYSTEMS OF NM, INC.
7131 WASHINGTON NE, ALBUQUERQUE, NM 87109



Sound & Signal Systems

of NEW MEXICO, Inc. □□

7131 Washington NE | Albuquerque, NM 87109 | Ph 505.884.1217 | Fx 505.889.9079

PM Plan 2

Sound & Signal Systems of NM, Inc. will provide a maintenance plan based on each project awarded. The plan will be dependent on the size and complexity of the system. Below is a basic plan that will be used as the basis for the PM Plan.

Sound & Signal Systems of NM, Inc. will provide discounts as listed on the price sheet as part of the ITB.

Manufacturer's discounts apply as listed below. Discounts are product line specific. These include:

Hirsch	25%
Hanwha	25%
Bosch	15%
Axis Communications	10%
Genetec	10%
Aiphone	15%

Sound & Signal Systems of NM, Inc. will charge labor on replacement equipment based on labor rates on ITB.

Warranties do not cover abuse, negligence, vandalism, theft, misuse, Acts of God, water damage or electrical surge/lightning damage.